## **Sole Proprietorship Returns, 2004**

by Kevin Pierce and Michael Parisi

or Tax Year 2004, there were approximately 20.6 million individual income tax returns that reported nonfarm sole proprietorship activity. Nearly every sole proprietor industrial sector reported an increase in profits. Total profits for all nonfarm sole proprietorships were \$247.6 billion, a 7.5-percent increase from Tax Year 2003. When adjusted for inflation, profits increased by 4.4 percent, the highest percentage increase in profits since 1998. The largest percentage increase in profits for a major industrial sector was 18.3 percent for the wholesale trade sector, followed by a 9.2-percent increase by both the real estate and rental and leasing sector and the professional, scientific, and technical services sector. Although overall profits for nonfarm sole proprietorship returns increased, deficits also increased by an amount of 7.5 percent in real terms from Tax Year 2003.

In addition to an increase in profits for sole proprietorships in Tax Year 2004, there was an increase of both receipts and deductions reported on these returns: total business receipts increased 8.5 percent to \$1,139.5 billion, and total business deductions grew 8.8 percent to \$892.4 billion. The finance and insurance sector reported the largest percentage increase in both receipts and deductions with a 13.6percent increase in business receipts and a 15.5percent increase in deductions. The construction sector reported the second largest growth in receipts at 12.8 percent. For 2004, when inflation is taken into account, sole proprietors reported the largest increase in both receipts and deductions since before1988.

The North American Industry Classification System (NAICS) for industrial coding was introduced for the first time in Tax Year 1998. Because of the coding changes, comparisons between data from 1998-2004 with 1997 and prior years may show inconsistencies. A reason for this was that many sole proprietorships under the NAICS system were classified in completely different industrial groups, which

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### **Returns and Receipts**

The number of individual income tax returns reporting nonfarm sole proprietorship activity for 2004 increased 4.5 percent to almost 20.6 million (Figure A)[1]. The two largest industrial sectors (in numbers of returns) showed an increase in the number of returns for Tax Year 2004; the professional, scientific, and technical services sector, with approximately 3.0 million returns, increased 7.2 percent, and the construction sector, with approximately 2.6 million returns, increased 3.8 percent. The largest reported increase for any industrial sector was in the wholesale trade sector, with a 21.6percent increase to almost 351 thousand returns.

Total business receipts (the sum of "income from sales and operations" and "other business income") for all nonfarm sole proprietorship industries increased 8.5 percent, from \$1,050.2 billion to \$1,139.5 billion [2]. The finance and insurance sector showed the largest percentage increase in receipts, reporting an increase of \$8.7 billion or 13.6 percent. The second largest percentage increase in receipts for 2004 was in the construction sector, with an increase of 12.8 percent. This was followed closely by the 12.5-percent growth in receipts in the real estate and rental and leasing sector, as well as the 12.3-percent growth in the transportation and warehousing sector. Overall, in constant dollar terms, total business receipts had the largest annual increase over Tax Years 1988-2004 of 5.4 percent (Figure B) [3].

### **Deductions**

Total business deductions ("cost of sales and operations" plus business expenses, including expenses for home office) in current dollars increased 8.8 percent from \$820.2 billion for 2003 to \$892.4 billion for 2004 (Figure A) [4,5]. The finance and insurance sector showed the largest percentage increase in deductions, with 15.5 percent. As shown in Figure B, when accounting for inflation, business deductions

### **Figure A**

## Nonfarm Sole Proprietorship Returns, Receipts, and Deductions, by Selected Industrial Sectors, Tax Years 2003 and 2004

[Number of returns is in thousands--money amounts are in billions of dollars]

	N	umber of retu	rns	Tota	al business re	ceipts	Total business deductions <sup>1</sup>		
Industrial sector	2003	2004	Percentage increase	2003	2004	Percentage increase	2003	2004	Percentage increase
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
All nonfarm industries	19,710.1	20,590.7	4.5	1,050.2	1,139.5	8.5	820.2	892.4	8.8
Construction	2,491.2	2,586.8	3.8	175.8	198.4	12.8	146.9	167.3	13.9
Specialty trade contractors	1,998.4	2,084.0	4.3	120.0	134.7	12.2	97.2	110.2	13.4
Wholesale trade (merchant wholesalers)	288.5	350.8	21.6	38.3	40.8	6.6	34.0	35.7	5.2
Retail trade	2,416.1	2,399.4	-0.7	177.0	187.1	5.7	169.1	179.0	5.9
Transportation and warehousing	944.6	982.8	4.0	58.1	65.3	12.3	49.9	56.6	13.3
Finance and insurance	659.0	672.7	2.1	64.4	73.1	13.6	48.1	55.6	15.5
Real estate and rental and leasing	1,074.1	1,179.4	9.8	62.7	70.5	12.5	37.2	42.6	14.6
Real estate	1,019.6	1,113.9	9.2	58.8	66.6	13.2	33.2	38.6	16.3
Professional, scientific, and									
technical services	2,752.8	2,951.0	7.2	128.5	137.7	7.1	76.5	80.9	5.8
Administrative and support and waste									
management and remediation services	1,881.2	1,994.8	6.0	46.7	50.0	7.1	33.7	35.9	6.7
Health care and social assistance	1,762.8	1,778.0	0.9	99.4	104.2	4.8	59.6	62.2	4.3
Child day care services	721.4	694.1	-3.8	9.8	10.0	2.1	6.3	6.4	1.3
Arts, entertainment, and recreation	1,098.5	1,132.2	3.1	24.1	26.4	9.4	18.7	20.6	10.1
Performing arts, spectator sports,									
and related industries	937.7	963.5	2.8	17.9	19.3	7.8	12.7	13.8	8.8
Other services	1,995.0	2,089.3	4.7	70.2	73.0	4.0	54.2	56.6	4.3
Personal and laundry services	1,239.5	1,338.7	8.0	31.9	33.6	5.2	22.2	23.0	3.9
All other industries	2,346.2	2,473.4	5.4	105.0	113.1	7.7	92.3	99.4	7.7

<sup>1</sup> Total business deductions are calculated before subtraction of nonallowable "passive" activity losses and any "passive loss" carryover from prior years. NOTE: Detail may not add to totals because of rounding. Percentage increases were calculated before rounding.

increased 5.7 percent, the largest increase in deductions from Tax Years 1988-2004.

Representing 41.6 percent of total 2004 business deductions, the cost of sales and operations was approximately \$371.0 billion (Figure C), a 9.6-percent increase from the 2003 level. Total business "expenses" (total business deductions minus the cost of sales and operations) were \$521.5 billion for 2004, an 8.2-percent increase from the 2003 amount. Figure D graphically presents the main components of total business expenses. The largest component, salaries and wages, accounted for 13.6 percent of the total. For 2004, salaries and wages totaled \$71.1 billion, a 5.1-percent increase from 2003. The next largest components of business expenses were cars and trucks (11.3 percent), depreciation (8.2 percent), and rent on business property, machinery, and equipment (5.4 percent). For 2004, these items were \$59.0

billion, \$42.9 billion, and \$36.9 billion, respectively. Car and truck expenses showed a 10.3-percent increase from 2003; depreciation a 2.7-percent increase, and rent on business property, machinery, and equipment a 3.4-percent increase. While contract labor, represented only 3.5 percent of all business expenses for 2003, it had the largest percentage increase for 2004 of 45.4 percent and went up to 4.7 percent of all business expenses.

Beginning with 1993, constant dollar depreciation increased every year through 2003, except for 1995, when it decreased 1.9 percent to \$28.5 billion [6]. However, for 2004, constant dollar depreciation showed a decrease for the first time in 9 years. This was possibly due to the rather large increase in allowable expensing of depreciation for 2003, leaving less to expense for 2004. Under the Jobs and Growth Tax Relief Reconciliation Act of 2003, a

### **Figure B**

### Nonfarm Sole Proprietorship Receipts, Deductions, and Profits, Tax Years 1988-2004

	Tot	al business rece	eipts	Total	business deduc	tions <sup>1</sup>	Net inc	ome less deficit	(profits)
Tax		Constan	t dollars 2		Constan	t dollars 2		Constan	t dollars 2
year	Current dollars	Amount	Percentage increase	Current dollars	Amount	Percentage increase	Current dollars	Amount	Percentage increase
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
1988	672.0	887.8		545.7	720.9		126.3	166.9	
1989	692.8	881.9	-0.7	560.2	713.1	-1.1	132.7	168.9	1.2
1990	730.6	895.5	1.5	589.2	722.1	1.3	141.4	173.3	2.6
1991	712.6	843.9	-5.8	571.2	676.4	-6.3	141.5	167.6	-3.3
1992	737.1	853.3	1.1	583.1	675.0	-0.2	154.0	178.3	6.4
1993	757.2	856.8	0.4	600.8	679.7	0.7	156.5	177.0	-0.7
1994	790.6	876.0	2.2	623.8	691.2	1.7	166.8	184.8	4.4
1995	807.4	876.6	0.1	638.1	692.8	0.2	169.3	183.8	-0.6
1996	843.2	898.5	2.5	666.5	710.1	2.5	176.8	188.3	2.5
1997	870.4	912.2	1.5	683.9	716.7	0.9	186.6	195.6	3.9
1998	918.3	951.8	4.3	716.2	742.3	3.6	202.3	209.7	7.2
1999	969.3	990.5	4.1	761.4	778.0	4.8	207.9	212.5	1.3
2000	1,021.0	1,021.0	3.1	806.4	806.4	3.6	214.7	214.7	1.1
2001	1,016.8	993.3	-2.7	799.6	781.1	-3.1	217.4	212.3	-1.1
2002	1,029.7	990.6	-0.3	808.9	778.2	-0.4	221.1	212.7	0.2
2003	1,050.2	990.8	(3)	820.2	773.8	-0.6	230.3	217.3	2.1
2004	1,139.5	1,044.5	5.4	892.4	818.0	5.7	247.6	226.9	4.4

<sup>1</sup> Total business deductions are calculated before subtraction of nonallowable "passive" activity losses and any "passive loss" carryover from prior years. However, these losses (after subtraction) and any carryover are reflected in net income or deficit. Therefore, total business receipts minus total business deductions may not always equal net income or deficit.

<sup>2</sup> Constant dollars are based on the overall implicit price deflator for gross domestic product computed and reported by the U.S. Department of Commerce, Bureau of Economic Analysis, in the Survey of Current Business. The deflator represents the annual average of current-weighted prices, based on 2000 = 100.

<sup>3</sup> Less than 0.05 percent.

NOTE: Percentage increases were calculated before rounding.

substantial increase in the maximum allowable Section 179 deduction from \$24,000 for 2002 to \$100,000 for 2003 led to depreciation increasing significantly by 11.7 percent in real terms. For 2004, with the179 deduction increasing to \$102,000, depreciation deductions had only a slight change, a decrease (in real terms) of 0.2 percent (Figure E). Although not all of the growth in depreciation in 2003 can be attributed to the change in the Section 179 deduction, the significant increase in the deduction amount greatly impacted the depreciation deductions for sole proprietorships. With the extra depreciation expensed for 2003 and only a \$2,000 increase in the 179 deduction amount between 2003 and 2004, there was relatively no change in depreciation deductions for 2004 [7, 8].

Beginning with Tax Year 1992, certain smaller businesses could elect not to itemize depreciation and other business deductions by filing Schedule C-EZ, *Net Profit From Business*, a simplified version of Schedule C, Profit or Loss From Business. (Schedule C and Schedule C-EZ are the source of sole proprietorship statistics.) For Tax Year 2004, taxpayers could use Schedule C-EZ if they: had business expenses of \$5,000 or less (this was \$2,500 for 2003); used the cash accounting method; had no inventories; did not report a deficit from the business; had only one business as a sole proprietor; had no employees; were not required to file Form 4562, Depreciation and Amortization, for the business; claimed no deduction for home business expenses; and had no prior-year disallowed passive activity losses from the business. Since taxpayers using Schedule C-EZ did not itemize business deductions, the detailed deductions in Table 2 are slightly understated and do not add to the totals.

Figure F presents the numbers and percentages of nonfarm sole proprietorship returns filed on Schedule C-EZ by industrial sector. Approximately 3.7 million taxpayers filed Schedule C-EZ for Tax Year

### **Figure C**

### **Components of Nonfarm Sole Proprietorship Business Deductions, Tax Years 2003 and 2004**

[Money amounts are in millions of dollars]

Business deductions	2003	2004	Percentage
			increase
	(1)	(2)	(3)
Business deductions, total 1	820,206,714	892,402,428	8.8
Cost of sales and operations, total	338,376,959	370,951,227	9.6
Inventory, beginning of year	34,924,642	35,761,115	2.4
Cost of labor	28,032,070	31,768,695	13.3
Purchases	218,445,328	238,922,503	9.4
Materials and supplies	46,554,634	53,267,879	14.4
Other costs	47,331,624	50,186,705	6.0
Inventory, end of year	36,911,339	38,955,669	5.5
Business expenses, total 1	481,829,755	521,451,201	8.2
Advertising expenses	12,340,084	12,888,316	4.4
Car and truck expenses	53,466,645	58,980,274	10.3
Commissions	13,502,446	13,267,025	-1.7
Contract labor	16,977,798	24,686,741	45.4
Depletion	639,008	775,567	21.4
Depreciation <sup>2</sup>	41,754,963	42,900,776	2.7
Employee benefit programs	2,421,673	2,617,800	8.1
Home office business deductions <sup>2</sup>	7,047,483	7,807,037	10.8
Depreciation, Form 8829	858,891	1,093,415	27.3
Insurance	17,489,210	18,864,229	7.9
Legal and professional services	8,284,557	8,959,140	8.1
Meals and entertainment deducted	5,524,213	5,997,824	8.6
Mortgage interest	4,762,929	5,167,373	8.5
Other interest paid on business			
indebtedness	5,818,316	5,856,393	0.7
Office expenses	11,849,079	12,362,672	4.3
Pension and profit-sharing plans	1,182,019	1,202,228	1.7
Rent on machinery and equipment	8,470,304	8,728,363	3.0
Rent on other business property	27,201,706	28,139,206	3.4
Repairs	13,221,220	14,762,464	11.7
Supplies	25,507,159	27,302,886	7.0
Salaries and wages	67,640,849	71,068,517	5.1
Taxes paid	15,179,639	16,036,234	5.6
Travel	9,313,708	10,317,557	10.8
Utilities	21,661,093	21,477,462	-0.8
Other business deductions	89,092,512	98,293,189	10.3

<sup>1</sup> Includes returns with Schedule C-EZ attached. Because only a total is reported for business deductions on Schedule C-EZ, the totals shown in the statistics exceed the sum of the detailed deductions: the detailed deductions are, therefore, slightly understated,

<sup>2</sup> Depreciation claimed on Form 8829 is included in "home office business deductions" and excluded from "depreciation" shown above.

NOTE: Detail may not add to totals because of rounding. Percentage increases were calculated before rounding.

2004, representing a 25.2-percent increase from the number filed for 2003. This large increase was probably due to the raising of allowable expenses on a Schedule C-EZ from \$2,500 to \$5,000. Of the

returns filed for 2004 in the administrative and support services sector (the largest filers of this schedule), taxpayers filed approximately 565 thousand Schedule C-EZ returns, or 28.3 percent of the total for that sector [9]. For 2004, business receipts from Schedule C-EZ filers totaled \$24.6 billion, or 2.2 percent of total business receipts reported. Business deductions reported on Schedule C-EZ returns accounted for only 0.3 percent of total business deductions for all industries, or \$3.0 billion of the total \$892.4 billion. Even in the administrative and support services sector with its higher concentration of Schedule C-EZ filers, deductions reported on the Schedule C-EZ accounted for just 1.0 percent of that sector's total business deductions.

#### **Profits and Losses**

For 2004, nearly all of the principal industrial sectors reported increased sole proprietorship profits (net income less deficit). Figure B presents total profits for all industries (in both current and constant dollars) since 1988, while Figure G presents profits by industrial sector for 2003 and 2004 [10]. Total profits increased 7.5 percent from \$230.3 billion for 2003 to \$247.6 billion for 2004. The wholesale trade sector reported the largest percentage change in profits for 2004, increasing 18.3 percent to \$5.1 billion. The real estate and rental and leasing as well as the professional, scientific, and technical sector reported the second largest percentage increase in profits with 9.2 percent.

In constant dollars, total profits increased 4.4 percent for 2004 (Figure B), the largest increase in profits since 1998. Despite the significant increase in total profits (in real terms), profits as a percentage of business receipts went down for 2004. Figure H displays net income less deficits as a percentage of business receipts. For Tax Year 2004, profits as a percentage of business receipts was 21.7 percent, slightly below the 21.9 percent for 2003. Since 1987, the highest percentage was for 1998 at 22.0 percent, while the lowest was for 1988 at 18.8 percent. Figure E presents net income and deficit separately for 1988 through 2004, in current and constant dollars. For 2004, net income (in constant dollars) increased 4.9 percent, and deficit (in constant dollars) increased 7.5 percent.

### Sole Proprietorship Returns, 2004

### **Figure D**

#### Nonfarm Sole Proprietorship Total Business Expenses, Tax Year 2004 1



<sup>1</sup> Total business expenses equals all business deductions minus cost of sales and operations.

<sup>2</sup> Depreciation claimed on Form 8829 is included in "home office business deductions" and excluded from "depreciation" shown above. <sup>3</sup> Other business deductions includes: depletion; employee benefit programs; interest; legal and professional services; pension and profitsharing plans; travel, meals, and entertainment; and home office business deductions. Other business deductions also includes all Schedule C-EZ deductions (\$3.0 billion).

NOTES: Percents are based on an estimated total business expense of \$521.5 billion. Detail may not add to 100 percent because of rounding.

### Industries

Using receipts as a measure of business size, Figures A and I show that construction was the largest sole proprietorship industrial sector for 2004, with 17.4 percent of all business receipts (surpassing the retail trade sector which was largest for 2003). Total receipts for the construction sector, at \$198.4 billion, were 12.8-percent higher than the \$175.8 billion reported for 2003, while deductions also increased by 13.9 percent, leading to a 7.4-percent increase in profits. The second largest industrial sector was retail trade, with receipts totaling \$187.1 billion. This amount was 16.4 percent of all sole proprietorship

receipts for 2004, and it represented a 5.7-percent increase from the 2003 amount. Deductions also increased in this sector by 5.9 percent. Retail trade profits increased 2.0 percent for 2004, totaling \$8.1 billion.

The third largest sector was professional, scientific, and technical services, which accounted for 12.1 percent of sole proprietorship receipts for 2004. Receipts increased 7.1 percent to \$137.7 billion, and deductions increased 5.8 percent to \$80.9 billion. Although this sector was the third largest sector in terms of business receipts, the professional, scientific, and technical services sector had the largest percent-

### **Figure E**

#### Nonfarm Sole Proprietorship Net Income, Deficit, and Depreciation, Tax Years 1988-2004 [Money amounts are in billions of dollars]

		Current dollars			Constant dollars	<sup>1</sup>	Percentage increase in constant dollars <sup>1</sup>			
Tax year	Net income	Deficit	Depreciation <sup>2</sup>	Net income	Deficit	Depreciation <sup>2</sup>	Net income	Deficit	Depreciation <sup>2</sup>	
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	
1988	145.5	19.2	26.1	192.2	25.4	34.5				
1989	152.4	19.7	24.5	194.0	25.1	31.2	0.9	-1.1	-9.6	
1990	161.7	20.2	23.7	198.2	24.8	29.0	2.2	-1.3	-6.9	
1991	162.4	20.9	23.1	192.3	24.8	27.4	-3.0	(3)	-5.8	
1992	173.5	19.5	23.3	200.8	22.6	27.0	4.4	-8.8	-1.4	
1993	177.0	20.5	25.0	200.3	23.2	28.3	-0.3	2.8	4.9	
1994	187.8	21.0	26.2	208.1	23.3	29.0	3.9	0.3	2.6	
1995	191.7	22.5	26.2	208.2	24.4	28.5	(3)	4.8	-1.9	
1996	200.1	23.4	27.4	213.2	24.9	29.2	2.4	2.1	2.4	
1997	210.5	23.8	28.6	220.6	25.0	30.0	3.4	0.3	2.9	
1998	226.2	23.9	29.1	234.5	24.8	30.2	6.3	-0.7	0.7	
1999	233.4	25.5	30.6	238.5	26.0	31.3	1.7	4.9	3.7	
2000	245.2	30.5	32.2	245.2	30.5	32.2	2.8	17.3	2.8	
2001	250.2	32.8	33.4	244.4	32.0	32.7	-0.3	5.0	1.4	
2002	257.3	36.2	36.6	247.5	34.8	35.3	1.3	8.7	8.0	
2003	269.1	38.8	41.8	253.9	36.6	39.4	2.6	5.1	11.7	
2004	290.5	42.9	42.9	266.3	39.3	39.3	4.9	7.5	-0.2	

<sup>1</sup> Constant dollars are based on the overall implicit price deflator for gross domestic product computed and reported by the U.S. Department of Commerce, Bureau of Economic Analysis, in the *Survey of Current Business*. The deflator represents the annual average of current-weighted prices, based on 2000 = 100.

<sup>2</sup> Excludes depreciation claimed on Form 8829, Expenses for Business Use of Your Home.

<sup>3</sup> Less than 0.05 percent.

#### **Figure F**

#### Nonfarm Sole Proprietorship Returns with Schedule C-EZ, by Selected Industrial Sectors, Tax Year 2004 [Money amounts are in millions of dollars]

	N	umber of retur	ns	Total	business rec	eipts	Total business deductions <sup>1</sup>		
		With	Percentage		On	Percentage		On	Percentage
Industrial sector	Total	Schedule	of	Total	Schedule	of	Total	Schedule	of
		C-EZ	total		C-EZ	total		C-EZ	total
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
All nonfarm industries	20,590,691	3,703,927	18.0	1,139,523.8	24,574.8	2.2	892,402.4	2,991.9	0.3
Construction	2,586,774	417,400	16.1	198,364.4	3,135.2	1.6	167,342.7	403.8	0.2
Wholesale trade (merchant wholesalers)	350,824	51,572	14.7	40,849.6	442.4	1.1	35,735.4	35.4	0.1
Retail trade	2,399,442	238,773	10.0	187,076.7	1,018.0	0.5	179,018.0	160.2	0.1
Transportation and warehousing	982,832	129,112	13.1	65,303.9	947.9	1.5	56,584.5	152.3	0.3
Finance and insurance	672,687	65,770	9.8	73,125.9	642.1	0.9	55,556.1	59.0	0.1
Real estate and rental and leasing	1,179,391	90,140	7.6	70,504.2	859.4	1.2	42,591.5	110.0	0.3
Professional, scientific, and									
technical services	2,950,964	492,948	16.7	137,681.8	4,922.4	3.6	80,934.2	486.3	0.6
Administrative and support and waste									
management and remediation services	1,994,817	564,644	28.3	49,986.8	3,342.1	6.7	35,935.7	365.9	1.0
Health care and social assistance	1,778,007	457,059	25.7	104,158.8	3,083.7	3.0	62,205.0	327.4	0.5
Arts, entertainment, and recreation	1,132,171	195,987	17.3	26,359.3	737.5	2.8	20,571.7	165.4	0.8
Other services	2,089,346	396,413	19.0	73,006.2	2,523.0	3.5	56,559.5	389.8	0.7
All other industries	2,473,436	604,109	24.4	113,106.0	2,921.3	2.6	99,368.1	336.3	0.3

<sup>1</sup> Total business deductions are calculated before subtraction of nonallowable "passive" activity losses and any "passive loss" carryover from prior years.

<sup>2</sup> Less than 0.05 percent.

NOTE: Certain smaller sole proprietorships could elect not to itemize business deductions by filing Schedule C-EZ, Net Profit from Business. See the text of this article for a full list of the requirements to be eligible to file Schedule C-EZ.

### **Figure G**

### Nonfarm Sole Proprietorship Profits, by Selected Industrial Sectors, Tax Years 2003 and 2004

[Money amounts are in billions of dollars]

	Net incon	ne less de	ficit (profits)
Industrial sector	2003	2004	Percentage increase
	(1)	(2)	(3)
All nonfarm industries	230.3	247.6	7.5
Construction	28.9	31.0	7.4
Specialty trade contractors	22.9	24.5	7.3
Wholesale trade (merchant wholesalers)	4.3	5.1	18.3
Retail trade	7.9	8.1	2.0
Transportation and warehousing	8.2	8.8	6.6
Finance and insurance	16.3	17.6	8.2
Real estate and rental and leasing	25.5	27.9	9.2
Real estate	25.6	27.9	9.3
Professional, scientific, and technical services.	52.1	56.9	9.2
Administrative and support and waste			
management and remediation services	13.0	14.1	8.2
Health care and social assistance	39.8	42.0	5.4
Child day care services	3.5	3.6	3.0
Arts, entertainment, and recreation	5.5	5.8	6.2
Performing arts, spectator sports, and			
related industries	5.2	5.5	4.8
Other services	16.0	16.5	3.2
Personal and laundry services	9.8	10.6	8.1
All other industries	12.8	13.9	8.7

NOTE: Detail may not add to totals because of rounding. Percentage increases were calculated before rounding. age of sole proprietorship profits with 23.0 percent (see Figure J). For 2004, the professional, scientific, and technical services sector's profits went from \$52.1 billion to \$56.9 billion, a 9.2-percent increase from 2003 profits. The sector with the second largest profits was health care and social assistance. These profits rose to \$42.0 billion for 2004, a 5.4percent increase from 2003 levels.

Tax Year 2001 is the first year in which data became available on the number of Limited Liability Companies (LLCs) among sole proprietorship returns. LLC entities have the limited liability of corporations, but are taxed as sole proprietorships--income and expenses flow through to the owner to be taxed. In 2001, there were approximately 126 thousand sole proprietorship returns that indicated status as an LLC (Figure K). This increased by 15.3 percent for 2002 and 51.2 percent for 2003. For Tax Year 2004, the number of these sole proprietorships rose to approximately 310 thousand, a 40.4-percent increase from 2003 [11]. Though the 2004 level of LLCs among sole proprietorship returns only counts for 1.5 percent of the total nonfarm sole proprietorships, these numbers are growing fast.

### **Figure H**

#### Net Income Less Deficit (Profits) as a Percentage of Business Receipts, Tax Years 1988-2004



### Figure I

## Nonfarm Sole Proprietorship Total Business Receipts by Selected Industrial Sectors, Tax Year 2004



NOTES: Percents are based on an estimated total business receipts of \$1,139.5 billion. Detail may not add to 100 percent because of rounding.

#### Summary

Profits for the 20.6 million returns with sole proprietorship activity for Tax Year 2004 grew 7.5 percent to a level of \$247.6 billion. In constant dollars, total nonfarm sole proprietorship profits increased 4.4 percent, the largest increase since 1998. The wholesale trade sector reported the largest percentage growth in profits at 18.3 percent. The professional, scientific, and technical services sector had the largest profits of any sector at \$56.9 billion, representing 23.0 percent of total sole proprietorship profits, followed by the health care and social assistance sector at \$42.0 billion, or 17.0 percent of total profits. For all sole proprietorships, receipts and deductions increased 8.5 percent and 8.8 percent, respectively. The largest sole proprietorship industrial sector, based on business receipts was the construction sector, accounting for 17.4 percent of



NOTES: Percents are based on an estimated total business profits of \$247.6 billion. Detail may not add to 100 percent because of rounding. Profits is a designation for "net income less deficit," shown elsewhere in this article.

receipts. This sector reported a 7.4-percent increase in profits. The finance and insurance sector showed the largest percentage increase in both receipts and deductions, reporting a 13.6-percent increase in receipts and a 15.5-percent increase in deductions. Filings of Schedules C-EZ increased rapidly (25.1 percent) with the doubling of allowable expenses on this form for 2004.

### **Data Sources and Limitations**

The 2004 sole proprietorship estimates are based on a stratified probability sample of unaudited Individual Income Tax Returns, Form 1040 (including electronically-filed returns), processed by the Internal Revenue Service during Calendar Year 2004. Returns in the sample were stratified based on: (1) the presence or absence of Schedule C, *Profit or Loss From Business (Sole Proprietorship)*, or Schedule C-EZ, *Net Profit From Business*, and Schedule F, *Farm Income and Expenses*; (2) the larger of positive income or negative income (i.e., "adjusted gross income" before statutory adjustments); and (3) tax year. The returns were selected at rates that ranged from 0.05 percent to 100 percent. The 2004 nonfarm sole proprietorship data are based on a sample of 62,926 returns and a population of 20,848,447 returns [11]. The corresponding sample and population for the 2003 data were 55,935 and 19,987,964 returns, respectively.

### Sole Proprietorship Returns, 2004

### **Figure K**





Since the data presented in this article are estimates based on a sample of returns filed, they are subject to sampling error. To properly use the statistical data estimates provided, the magnitude of the potential sampling error must be known; coefficients of variation (CVs) are used to measure that magnitude. Figure L presents estimated coefficients of variation for the number of returns and money amounts for selected items and industrial sectors. Generally, the smaller the coefficient of variation, the more reliable the estimate is judged to be. The Appendix to this issue of the *Bulletin* discusses the reliability of estimates based on samples, and the use of coefficients of variation for evaluating the precision of estimates based on samples.

### **Notes and References**

[1] For 2004, the 20,590,691 nonfarm sole proprietorship returns accounted for an estimated 22,886,863 nonfarm businesses. For purposes of the statistics, if a proprietor owned more than one business, the statistics for each business were combined with those of the proprietor's dominant business and included in the industrial group for that business activity. When this occurred, the sum of net incomes (for businesses reporting a positive net income) reduced by the sum of net deficits (for businesses reporting a deficit) yielded the profits for a specific industrial group.

The North American Industry Classification System (NAICS) was used to classify data by industries for 2004. These classifications were applied on a "per business" (rather than on a "per establishment") basis for Statistics of Income by combining various industry groups, although businesses were further combined as described above. While the wording of the industry titles used for the sole proprietorship statistics diverge somewhat from those appearing in NAICS, the definitions are consistent.

[2] Statistics for "business receipts, total" in Table 2 represent the total receipts of the business, mainly gross receipts from sales and operations. Business receipts also include miscellaneous business receipts, such as incidental sales of scrap, shown separately in the statistics as "other business income." However, business

### **Figure L**

## Nonfarm Sole Proprietorships: Coefficients of Variation for Selected Items, by Selected Industrial Sectors, Tax Year 2004

[Coefficients of variation are in percentages]

		C	coefficients of variation	n	
Industrial sector	Total business receipts <sup>'</sup>	Total business deductions	Depreciation <sup>2</sup>	Net income	Deficit
	(1)	(2)	(3)	(4)	(5)
All nonfarm industries	0.64	0.71	1.35	0.91	1.72
Construction	2.29	2.36	3.88	2.97	6.01
Speciality trade contractors	2.80	2.89	4.60	3.51	7.46
Wholesale trade (merchant wholesalers)	5.31	5.48	10.56	8.02	12.35
Retail trade	2.30	2.27	4.19	3.86	4.49
Transportation and warehousing	3.28	3.35	4.56	4.45	7.47
Finance and insurance	2.69	2.66	8.20	4.57	8.13
Real estate and rental and leasing	2.85	3.00	4.94	3.62	6.32
Real estate	2.96	3.16	5.42	3.68	7.10
Professional, scientific, and technical services	2.09	2.37	4.12	2.51	5.28
Administrative and support and waste management and					
remediation services	3.68	4.21	6.52	3.85	7.75
Health care and social assistance	2.12	2.21	3.95	2.57	8.88
Child day care services	5.86	7.10	11.97	6.11	18.11
Arts, entertainment, and recreation	4.27	4.26	6.42	5.92	6.05
Performing arts, spectator sports, and related industries	4.82	4.67	7.68	6.44	6.81
Other services	3.22	3.48	5.55	3.92	7.47
Personal and laundry services	3.97	4.29	8.43	5.00	9.90
All other industries	2.46	2.52	3.79	3.32	4.36

<sup>1</sup> Positive only.

<sup>2</sup> Excludes depreciation claimed on Form 8829.

receipts exclude incidental investment income received through the business. Examples of such incidental investment income are interest, dividends, income or loss from rents or royalties, and capital or ordinary gain or loss from the sale of investment and business property. Sole proprietors report incidental investment income, in combination with nonbusiness related investment income, as part of their total incomes on their individual income tax returns.

[3] Based on the overall implicit price deflator for Gross Domestic Product (GDP). See U.S. Department of Commerce, Bureau of Economic Analysis, *Survey of Current Business*. Indices used for this article were:

Year	Indices	Year	<b>Indices</b>	Year	Indices
1988	75.7	1994	90.3	2000	100.0
1989	78.6	1995	92.1	2001	102.4
1990	81.6	1996	93.9	2002	103.9

1991	84.4	1997	95.4	2003	106.0
1992	86.4	1998	96.5	2004	109.1
1993	88.4	1999	97.9		

[4] Sole proprietors report personal, i.e., nonbusiness, income and expense items apart from business income or loss, which is reported on the attached Schedule C, Profit or Loss From Business (or, to a lesser extent, on Schedule C-EZ, Net Profit From Business). Salaries paid to owners qualify as personal income, not as a business expense, and are, therefore, part of the owner's taxable income. Similarly, sole proprietors deduct charitable contributions made through the business as personal expenses on Schedule A, Itemized Deductions. However, the owner of a sole proprietorship may choose to deduct any foreign taxes paid as a business expense, unless the owner elects to claim these taxes as a credit against U.S. income tax.

- [5] Business deductions include home office business deductions. After 1990, home office expenses were calculated separately on Form 8829, *Expenses for Business Use of Your Home*, and the deductible portion brought forward to the Schedule C. In some cases, these expenses were limited. Prior to 1990, these expenses were not limited and were included with other expenses, such as depreciation deductions, utilities, and "other" expenses on Schedule C.
- [6] The increase in the depreciation deduction for 1993 may be attributed, in part, to a provision of the Omnibus Budget Reconciliation Act of 1993 (OBRA93). The cost of certain tangible property (as described in Internal Revenue Code section 179) may be treated as a current expense rather than a capital expenditure subject to depreciation deductions. The provision of OBRA93 (related to these expenses) increased the maximum amount of investment certain small businesses could immediately deduct on property placed in service after 1992, from \$10,000 to \$17,500. Following the enactment of this provision, the deduction increased 32.4 percent to \$13.5 billion for 1993.
- [7] Under the Jobs and Growth Tax Relief Reconciliation Act of 2003, the maximum amount of Section 179 deduction (the amount of depreciable property that can be expensed for the cost of certain qualifying property) increased from \$24,000 for 2002 to \$100,000 for 2003 and \$102,000 for 2004. For all tax returns that filed Form 4562, *Depreciation and Amortization*, the Section 179 property deducted as an expense increased by 8.7 percent to \$39.7 billion for 2004. The Jobs Creation and Worker

Assistance Act of 2002 introduced 30-percent bonus depreciation, and the Jobs and Growth Tax Relief Reconciliation Act of 2003 increased the bonus percentage to 50 percent, for property placed in service by January 1, 2005. While bonus depreciation was available to sole proprietors, it was generally not as advantageous as immediate expensing and therefore likely had less effect on their depreciation deductions.

- [8] For 2004, there were \$19.9 billion deducted as Section 179 property on returns that had a Schedule C. This number does not reflect depreciation solely deducted on Schedule C as this could also include depreciation taken on Schedule E, Supplemental Income and Loss, and Schedule F, Profit or Loss from Farming.
- [9] Based on the NAICS system, the full name of the administrative and support services sector is the administrative and support and waste management and remediation services sector. The waste management and remediation services portions make up a small percentage of the overall numbers reported under this classification, which are detailed in Table 1.
- [10] Net income minus deficit (loss) before Federal income tax yields profits. Proprietors compute their tax on total "taxable income," which includes their business profits, plus any other income.
- [11] The difference between the number of returns in the population and the total number of returns in Tables 1 and 2 is mainly due to returns in which Schedule C income was moved to other income or wages to avoid double counting of taxpayers for Gross Domestic Product calculations. In addition, data from amended returns and tentative returns are not reflected in these statistics.

# Table 1.--Nonfarm Sole Proprietorships: Business Receipts, Selected Deductions, Payroll, and NetIncome, by Industrial Sectors Classified with the North American Industry Classification System[All figures are estimates based on samples-money amounts are in thousands of dollars]

			Busin	esses with and	without net inc	ome		
		1	Duoini	Rent paid	Rent paid			
Industrial sector	Number	Business	Depreciation		on other	Interest paid		Net income
	of returns	receipts	deduction 1,2	and	business	deduction <sup>1,3</sup>	Payroll 1,4	less deficit
	orreturns	receipts	deddellon	equipment <sup>1</sup>	property <sup>1</sup>	deddellon	1 ayıon	less delicit
	(4)	(0)	(0)			(0)	(7)	(0)
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
All nonfarm industries		1,139,523,760	43,994,191	8,728,363 161,583	28,139,206 191,813	11,023,767 244,989	102,837,211 1,480,454	247,567,189 660,369
Agriculture, forestry, hunting, and fishing Animal production (including breeding of cats and dogs)		15,878,032 1,462,902	1,669,142 196,715	30,717	35,243	244,989 37,846	1,460,454 87,449	-282,054
Forestry and logging	33,273	1,402,502	190,713	30,717	55,245	57,040	07,449	-202,054
(including forest nurseries, timber tracts)	. 48,400	5,947,055	557,233	63,917	35,460	74,980	506,887	360,087
Fishing		2,166,336	350,443	* 4,589	33,681	42,690	69,143	291,632
Hunting and trapping		211,979	79,022	* 252	* 795	14,248	4,165	-67,714
Support activities for agriculture and forestry	. 119,137	6,089,760	485,729	62,107	86,633	75,225	812,810	358,419
Mining	. 125,923	9,202,124	723,616	24,968	52,068	88,646	377,073	1,372,340
Oil and gas extraction	103,469	6,650,892	517,910	11,332	41,400	61,205	107,482	992,096
Coal mining		507,160	33,171	* 1,274	* 711	* 6,708	* 66,319	-20,424
Metal ore mining		* 110,121	* 21,411	* 2,369	* 39	* 370	* 12,443	* 15,679
Nonmetallic mineral mining and quarrying		467,784	45,803	3,147	3,297	9,476	61,869	71,173
Support activities for mining		1,466,167	105,322	6,847	6,622	10,886	128,960	313,817
Utilities Construction		308,232 198,364,423	23,832 8,032,625	* 10,090 1,378,644	* 5,311 1,044,355	* 9,673 1,364,121	* 8,443 26,964,195	41,922 31,038,488
Residential building construction	, ,	46,626,584	<b>8,032,625</b> 1,306,249	213,176	134,396	1, <b>364</b> ,121 329,870	5,495,273	4,913,506
Nonresidential building construction		46,626,584 9,541,450	276,377	62,918	27,218	329,870 71,521	5,495,273 1,145,922	4,913,506 932,519
Heavy and civil engineering construction		7,508,085	598,615	176,561	27,210	148,328	586,424	654,918
Specialty trade contractors	. 2,084,014	134,688,305	5,851,383	925,989	855,300	814,402	19,736,577	24,537,546
Manufacturing	. 351,204	25,824,798	1,145,102	185,809	800,530	282,152	3,410,268	3,018,241
Food manufacturing	29,074	3,449,144	79,700	4,452	150,973	23,977	339,003	180,805
Textile and textile product mills	. 4,551	316,682	* 12,537	* 2,016	* 1,119	* 3,602	* 37,890	44,382
Apparel	. 29,678	1,585,687	39,339	8,584	63,671	11,182	167,305	313,302
Leather and allied products	. * 3,838	* 99,464	* 2,941		* 120	* 213	* 1,276	* 1,629
Wood products	· · ·	3,232,481	156,759	27,163	67,416	33,793	523,968	348,726
Paper products		* 27,629	* 2,783	* 693	* 258	* 420	* 4,268	* -709
Printing and related support activities		2,563,190	81,536	35,670 * 17	144,532	23,357	341,146	199,361
Petroleum and coal products Chemical manufacturing		* 130,793 497,290	* 727 21,701	* 2,452	* 20 * 4,926	* 26 * 2,462	* 1,411 * 33,454	* 6,093 58,692
Plastics, rubber, clay, refractory, and glass products		746,391	53,363	* 1,416	32,315	2,402	104,815	68,035
Nonmetallic mineral products		992,138	47,024	* 6,714	* 5,300	9,477	172,281	92,249
Primary metal industries		* 162,506	* 20,298	* 23	* 162	* 2,340	* 579	* 40,598
Fabricated metal products		3,574,350	244,734	51,698	78,453	43,538	585,232	312,585
Machinery	. 24,222	2,661,245	184,319	2,927	63,550	25,711	413,157	415,265
Computer and electronic products	8,370	230,494	9,506	* 4	* 6,443	* 611	* 8,253	71,908
Electrical equipment, appliances, and components		551,221	11,183	* 662	12,966	* 5,459	63,786	69,363
Transportation equipment		955,764	16,624	* 18,970	21,605	36,145	104,964	36,531
Furniture and related products		1,917,331	75,849	10,448	85,564	13,813	163,699	432,369
Medical equipment and supplies		448,767	* 4,275	* 3,816	* 20,354	* 1,139	* 29,779	158,137
Other miscellaneous manufacturing		1,682,231	79,903	8,084	40,782	24,672	314,004	168,919
Wholesale trade (merchant wholesalers) Durable goods, including machinery, wood, metals, etc		<b>40,849,558</b> 18,307,028	<b>598,001</b> 306,032	<b>139,742</b> 78,142	<b>434,172</b> 223,059	<b>204,294</b> 89,997	<b>1,273,027</b> 547,124	<b>5,128,810</b> 2,008,014
Nondurable goods, including food, fiber, chemicals, etc		16,338,556	191,979	52,577	164,408	99,082	638,846	1,428,062
Wholesale electronic markets and agents and brokers		6,203,974	99,990	9,024	46,704	99,082 15,215	638,846 87,057	1,692,734
Retail trade	. 2,399,442	187,076,742	3,137,131	784,146	5,707,590	1,512,244	11,274,485	8,101,744
Motor vehicle and parts dealers	. 158,658	37,368,327	383,744	76,427	395,909	290,415	1,708,524	1,307,471
Furniture and home furnishing stores		6,345,917	103,138	19,779	326,574	59,254	531,515	477,484
Electronic and appliance stores	. 44,865	4,883,913	126,071	15,405	240,386	35,160	569,537	320,731
Building material and garden equipment and supplies dealers		9,107,146	185,646	28,541	137,764	95,268	956,486	615,612
Food and beverage stores		26,133,236	276,708	66,211	735,749	112,431	1,725,492	1,012,664
Health and personal care stores		9,763,099	190,165	71,324	268,526	42,267	768,658	512,215
Gasoline stations		22,544,731	267,504	48,229	290,877	167,009	779,287	274,447
Clothing and accessories stores		11,868,512	162,874	95,367	919,601	80,068	884,291	934,908
Sporting goods, hobby, book, and music stores		7,479,548	171,461	24,257	386,629	84,617	451,685	217,403
General merchandise stores		5,388,473	72,038	6,342	201,128	45,421	349,470	183,609
Miscellaneous store retailers	551,143	28,161,353	725,716	253,735	1,391,168	302,167	1,770,561	1,624,375
Nonstore retailers	. 987,350	18,032,484	472,065	78,529	413,280	198,167	778,977	620,825

# Table 1.--Nonfarm Sole Proprietorships: Business Receipts, Selected Deductions, Payroll, and Net Income, by Industrial Sectors Classified with the North American Industry Classification System --Continued

[All figures are estimates based on samples--money amounts are in thousands of dollars]

			Busir	nesses with and	l without net ir	icome		
				Rent paid	Rent paid			
Industrial sector	Number	Business	Depreciation	on machinery	on other	Interest paid		Net income
	of returns	receipts	deduction 1,2	and	business	deduction 1,3	Payroll 1,4	less deficit
	orrotanio	10001010		equipment 1	property <sup>1</sup>			less denoit
	(1)	(2)	(2)			(6)	(7)	(0)
Transportation and warehousing	(1) . 982,832	(2) 65,303,903	(3) 5,539,440	(4) 1,828,319	(5) 640,671	(6) 906,945	(7) 4,292,880	(8) 8,756,499
Air and rail transportation	. 15,824	970,991	328,036	10,163	22,748	54,203	4,292,000	-271,833
Water transportation		370,331	27,838	* 63	11,298	2,605	4,517	152,804
General freight trucking, local	216,673	18,221,665	1,490,437	294,684	103,423	209,736	2,043,744	2,319,481
General freight trucking, long-distance	210,010	10,221,000	1,400,407	204,004	100,420	200,700	2,040,144	2,010,401
and specialized freight trucking	. 305,173	31,598,902	2.972.169	907,980	184,357	506,068	1,385,060	3,370,129
Urban transit	* 8	* 7,076	2,372,103				* 4,873	* -1,027
Interurban and rural bus transportation	* 1,946	* 79,362	* 9,294	* 6,637			* 10.800	* 7,908
Taxi and limousine service	. 132,510	3,906,844	114,431	459,295	113,051	38,978	79,752	1,081,961
School, employee, and charter bus industry		824,329	87,751	* 26,294	* 3,264	27,196	61,948	235,821
Other transit and ground passenger transportation		1,105,269	49,442	* 13,949	* 20,211	* 11,333	* 211,961	163,559
Pipeline transportation								- 1
Scenic and sightseeing transportation	2,875	102,087	33,458	* 4,334	* 4,418	11,635	* 1,749	-47,131
Support activities for transportation								
(including motor vehicle towing)	. 37,500	2,164,631	185,587	19,193	112,470	21,825	216,094	292,535
Couriers and messengers	208,050	5,428,770	168,564	82,581	32,616	13,503	187,018	1,408,386
Warehousing and storage facilities	. 8,893	516,701	72,434	3,147	32,814	9,864	43,749	43,907
Information	. 295,031	8,044,330	441,967	80,003	242,063	68,264	719,281	1,901,666
Publishing industries (except internet)	. 91,795	2,405,480	65,626	13,960	24,575	17,303	177,608	673,220
Motion picture and sound recording	. 64,025	1,954,105	257,644	55,666	147,937	15,826	113,930	127,482
Broadcasting (except internet) and telecommunications	. 44,285	1,692,541	87,126	3,422	54,037	25,491	222,155	280,667
Internet publishing and broadcasting	. 24,636	345,060	4,211	* 5,292	* 851	* 5,527	* 12,846	141,102
Internet service providers, web search portals, and data processing.	. 70,289	1,647,144	27,360	1,663	14,663	4,117	192,743	679,195
Finance and insurance	. 672,687	73,125,906	1,332,606	290,373	1,399,366	621,998	3,915,629	17,598,689
Credit intermediation and related activities	. 100,590	5,354,120	225,624	20,313	144,833	120,779	267,382	1,441,206
Securities, commodity contracts, and other financial investments	. 154,797	38,721,972	304,813	103,921	387,119	298,767	1,108,358	4,196,085
Investment bankers and securities dealers	. 7,654	2,218,751	8,509	6,763	12,296	9,172	36,840	511,954
Securities brokers		4,952,584	34,720	43,887	41,396	28,951	176,483	1,022,002
Commodity contracts brokers and dealers		727,299	12,554	* 2,713	39,004	5,525	30,115	-45,928
Securities and commodity exchanges		1,240,237	1,225		* 621	1,279	* 1,840	-43,974
Other financial investment activities (investment advice)		29,583,101	247,806	50,558	293,802	253,840	863,081	2,752,031
Insurance agents, brokers, and related activities		29,049,814	802,169	166,140	867,414	202,452	2,539,889	11,961,398
Insurance agencies and brokerages		24,897,407	675,048	149,058	800,557	169,697	2,463,075	10,129,012
Other insurance related activities		4,152,407	127,121	17,081	66,857	32,755	76,814	1,832,386
Real estate and rental and leasing		70,504,236	3,874,335	494,374	1,176,160	1,237,175	1,941,274	27,906,990
Real estate	. 1,113,911	66,553,847	2,629,771	421,889	1,014,109	1,069,617	1,639,014	27,943,474
Lessors of real estate (including miniwarehouses and self storage)	. 38,277	2 101 059	220.066	22 744	05 101	201 750	128,525	218,955
Offices of real estate agents, brokers,	. 30,277	2,191,958	229,066	23,744	85,181	301,750	120,525	216,955
- · · · · · · · · · · · · · · · · · · ·	880.577	51,239,559	1,959,354	353,151	799,480	360.447	1,162,232	24,150,911
property managers, and appraisers Other activities related to real estate	/ -	13,122,330	441,352	44,994	129,448	407,419	348,257	3,573,608
Rental and leasing services		3,950,389	1,244,564	72,485	162,051	167,558	302,260	-36,484
Automotive equipment rental and leasing		526,696	202,142	* 13,678	8,365	21,360	19,910	9,427
Consumer electronics and appliances rental		* 83,869	* 5,456	* 243	* 13,681	* 702	* 35,940	* -7,931
Formal wear and costume rental.	* 2.408	* 42.479	* 2,150	* 46	* 2.694	*5	* 6.121	* 11.251
Video tape and disc rental	,	569,876	55,534	* 3,402	89,854	17,520	63,937	20,175
General rental centers and other consumer goods rental		759,490	105,886	18,114	18,874	18,511	66,330	-13,915
Commercial and industrial machinery		,	,	,				
and equipment rental and leasing	. 25,479	1,967,980	873,396	37,001	28,583	109,460	110,022	-55,492
Professional, scientific, and technical services		137,681,834	4,637,792	850,710	3,394,650	927,546	11,229,728	56,861,810
Legal services	352,504	35,245,418	720,607	205,575	1,473,641	209,113	3,978,112	16,048,668
Office of certified public accountants		3,471,238	113,011	17,139	188,581	28,809	563,847	1,304,100
Other accounting services		7,780,208	314,423	51,656	195,644	112,302	795,138	3,028,344
Architectural, engineering, and related services		14,172,954	559,134	79,056	217,484	87,285	1,706,862	4,156,847
Architectural services		6,249,719	254,389	38,436	107,912	43,259	868,098	1,521,083
Engineering services		5,740,327	191,339	29,239	68,829	34,842	609,348	1,858,477
Drafting, building inspections, and geophysical surveying		1,251,984	43,677	* 3,280	24,969	* 4,070	106,907	475,766
Surveying and mapping (except geophysical) services		799,849	57,886	* 6,279	9,723	* 3,235	94,904	270,575
	2,295	131,075	* 11,843	* 1,821	* 6,051	* 1,879	* 27,605	30,946
Testing laboratories Footnotes at end of table.	2,290	131,075	11,043	1,021	0,001	1,079	21,000	30,940

# Table 1.--Nonfarm Sole Proprietorships: Business Receipts, Selected Deductions, Payroll, and Net Income, by Industrial Sectors Classified with the North American Industry Classification System --Continued

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Industrial sector       Numb of return of retu	receipts (2) 54 7,361,37 47 8,816,74 56 60,833,89 32 31,394,76 88 1,013,75 02 6,212,96 27 1,180,62	2 376,350 5 2,263,524 4 1,061,518 9 45,779 7 155,824	and equipment <sup>1</sup> (4) 31,981 61,631 403,672 170,119	Rent paid on other business property <sup>1</sup> (5) 111,720 98,659 1,108,921	Interest paid deduction <sup>1,3</sup> (6) 38,495 53,142	Payroll <sup>1,4</sup> (7) 312,399	Net incom less defici (8)
of return         Professional, scientific, and technical service         -Continued         Specialized design services.         Computer systems design services.         Other professional, scientific, and technical services.         Advertising and related services.         Market research and development services.         Advertising and related services.         Other miscellaneous services.         Administrative and support and waste management         and remediation services.         Administrative and support services.         Advatising services.         Administrative and support and waste management         and remediation services.         Administrative and support services.         Administrative and support mental health specialists.         Offices of physicians (except mental health specialists).         Offices of physicians, mental health specialists.         Offices of chiropractors.         Offices of podiatrists.         Outpatient care centers and         other miscellaneous health practitioners.         1756,0         Medical and diagnostic laboratories.         22,2         Educational dealth practitioners.         105,6         Medical and diagnostic laboratories.	receipts (2) 54 7,361,37 47 8,816,74 56 60,833,89 32 31,394,76 88 1,013,75 02 6,212,96 27 1,180,62	deduction <sup>1,2</sup> (3) 3 290,744 2 376,350 5 2,263,524 4 1,061,518 9 45,779 7 155,824	and equipment <sup>1</sup> (4) 31,981 61,631 403,672 170,119	business property <sup>1</sup> (5) 111,720 98,659	deduction <sup>1,3</sup> (6) 38,495	(7)	less defici
(1)         Professional, scientific, and technical service         -Continued         Specialized design services.         Computer systems design services.         Other professional, scientific, and technical services.         Management, scientific, and technical consulting services.         Specialized design services.         Management, scientific, and technical consulting services.         Scientific research and development services.         Advertising and related services.         Market research and public opinion polling.         Other miscellaneous services.         Administrative and support and waste management         and remediation services.         Administrative and support services.         Path care and social assistance.         Ambulatory health care services.         Offices of physicians, mental health specialists.         Offices of physicians, mental health specialists.         Offices of chriopractors.         Offices of podiatrists.         Outpatient care centers and         other miscellaneous health practitioners.         1056,         Medical and diagnostic laboratories.         22,2         Mathuatory health care services.         0.         0.         0.	(2) 54 7,361,37 47 8,816,74 56 60,833,89 32 31,394,76 88 1,013,75 02 6,212,96 27 1,180,62	(3) 3 290,744 2 376,350 5 2,263,524 4 1,061,518 3 45,779 7 155,824	equipment <sup>1</sup> (4) 31,981 61,631 403,672 170,119	property <sup>1</sup> (5) 111,720 98,659	(6) 38,495	(7)	
Professional, scientific, and technical service         Continued         Specialized design services.         Computer systems design services.         Other professional, scientific, and technical services.         Scientific research and development services.         Scientific research and development services.         Advertising and related services.         Market research and public opinion polling.         Other miscellaneous services.         Administrative and support and waste management         and remediation services.         Advatistrative and support services.         Vaste management and remediation services.         Advatistrative and support services.         Vaste management and remediation services.         Advatistrative and support services.         Vaste management and remediation services.         Advational services.         Ambulatory health care services.         Offices of physicians (except mental health specialists).         Offices of physicians, mental health specialists.         Offices of optometrists.         Offices of optometrists.         Offices of podiatrists.         Offices of podiatrists.         Outpatient care centers and         other miscellaneous health practitioners.         Medical and diagnostic laboratories.	54         7,361,37           47         8,816,74           56         60,833,89           32         31,394,76           88         1,013,75           02         6,212,96           27         1,180,62	3 290,744 2 376,350 5 2,263,524 4 1,061,518 9 45,779 7 155,824	(4) 31,981 61,631 403,672 170,119	(5) 111,720 98,659	38,495	(7)	(8)
Professional, scientific, and technical service         Continued         Specialized design services.         Computer systems design services.         Other professional, scientific, and technical services.         Scientific research and development services.         Scientific research and development services.         Advertising and related services.         Market research and public opinion polling.         Other miscellaneous services.         Administrative and support and waste management         and remediation services.         Advatistrative and support services.         Vaste management and remediation services.         Advatistrative and support services.         Vaste management and remediation services.         Advatistrative and support services.         Vaste management and remediation services.         Advational services.         Ambulatory health care services.         Offices of physicians (except mental health specialists).         Offices of physicians, mental health specialists.         Offices of optometrists.         Offices of optometrists.         Offices of podiatrists.         Offices of podiatrists.         Outpatient care centers and         other miscellaneous health practitioners.         Medical and diagnostic laboratories.	54         7,361,37           47         8,816,74           56         60,833,89           32         31,394,76           88         1,013,75           02         6,212,96           27         1,180,62	3 290,744 2 376,350 5 2,263,524 4 1,061,518 9 45,779 7 155,824	(4) 31,981 61,631 403,672 170,119	(5) 111,720 98,659	38,495		(8)
Professional, scientific, and technical service         Continued         Specialized design services.         Computer systems design services.         Other professional, scientific, and technical services.         Scientific research and development services.         Scientific research and development services.         Advertising and related services.         Market research and public opinion polling.         Other miscellaneous services.         Administrative and support and waste management         and remediation services.         Advatistrative and support services.         Vaste management and remediation services.         Advatistrative and support services.         Vaste management and remediation services.         Advatistrative and support services.         Vaste management and remediation services.         Advational services.         Ambulatory health care services.         Offices of physicians (except mental health specialists).         Offices of physicians, mental health specialists.         Offices of optometrists.         Offices of optometrists.         Offices of podiatrists.         Offices of podiatrists.         Outpatient care centers and         other miscellaneous health practitioners.         Medical and diagnostic laboratories.	54         7,361,37           47         8,816,74           56         60,833,89           32         31,394,76           88         1,013,75           02         6,212,96           27         1,180,62	3 290,744 2 376,350 5 2,263,524 4 1,061,518 9 45,779 7 155,824	31,981 61,631 403,672 170,119	111,720 98,659	38,495		(0)
Continued217.6Specialized design services.217.6Computer systems design services.255.9Other professional, scientific, and technical services.1,426,5Management, scientific, and technical consulting services.735.2Scientific research and development services.28,1Advertising and related services.137,8Market research and public opinion polling.40,5Other miscellaneous services.484,8Administrative and support and waste management1,994,8And remediation services.1,962,6Waste management and remediation services.1,778,0Ambulatory health care services.1,778,0Offices of physicians (except mental health specialists).35,0Offices of dentists.92,0Offices of optometrists.92,0Offices of optometrists.12,26Offices of podiatrists.9,1Outpatient care centers and0,56,0Medical and diagnostic laboratories.20,56Ventical and diagnostic laboratories.20,56Administrative and services.35,00Offices of podiatrists.9,1Outpatient care centers and0,56,00Other miscellaneous health practitioners.105,67Medical and diagnostic laboratories.22,00Coffices of health care services.105,67Other miscellaneous health practitioners.105,67Medical and diagnostic laboratories.22,11Home health care services.166,92	47         8,816,74           56         60,833,89           32         31,394,76           88         1,013,75           02         6,212,96           27         1,180,62	2 376,350 5 2,263,524 4 1,061,518 9 45,779 7 155,824	61,631 403,672 170,119	98,659		312,399	
Specialized design services.217.6Computer systems design services.255.9Other professional, scientific, and technical services.1,426.5Management, scientific, and technical consulting services.735.2Scientific research and development services.28,1Advertising and related services.137,8Market research and public opinion polling.40,5Other miscellaneous services.1,994,8Administrative and support and waste management1,994,8And remediation services.1,962,6Waste management and remediation services.1,962,6Ambulatory health care services.1,778,0Ambulatory health care services.35,0Offices of physicians (except mental health specialists).35,0Offices of dentists.92,0Offices of optometrists.92,0Offices of optometrists.9,1Outpatient care centers and1,75,60Medical and diagnostic laboratories.105,6Medical and diagnostic laboratories.22,2Admentical and services.105,6	47         8,816,74           56         60,833,89           32         31,394,76           88         1,013,75           02         6,212,96           27         1,180,62	2 376,350 5 2,263,524 4 1,061,518 9 45,779 7 155,824	61,631 403,672 170,119	98,659		312,399	
Computer systems design services.255,9Other professional, scientific, and technical services.1,426,5Management, scientific, and technical consulting services.735,2Scientific research and development services.28,1Advertising and related services.137,6Other miscellaneous services.484,8Administrative and support and waste management1,994,8Administrative and support services.1,962,6Waste management and remediation services.1,962,6Administrative and support services.473,7Health care and social assistance.1,778,0Offices of physicians (except mental health specialists).867,1Offices of physicians, mental health specialists.35,0Offices of optometrists.92,0Offices of optometrists.92,0Offices of podiatrists.9,1Outpatient care centers and other miscellaneous health practitioners.105,6Medical and diagnostic laboratories.105,622,2166,9	47         8,816,74           56         60,833,89           32         31,394,76           88         1,013,75           02         6,212,96           27         1,180,62	2 376,350 5 2,263,524 4 1,061,518 9 45,779 7 155,824	61,631 403,672 170,119	98,659			1,976,455
Other professional, scientific, and technical services.       1,426,5         Management, scientific, and technical consulting services.       735,2         Scientific research and development services.       28,1         Advertising and related services.       137,8         Market research and public opinion polling.       40,5         Other miscellaneous services.       484,8         Administrative and support and waste management       1,994,8         and remediation services.       1,994,8         Administrative and support services.       1,962,6         Waste management and remediation services.       32,2         Eductional services.       473,7         Health care and social assistance.       1,778,0         Offices of physicians (except mental health specialists).       36,0         Offices of dentists.       92,0         Offices of polysicians, mental health specialists.       92,0         Offices of optometrists.       12,2,6         Offices of polysicians, mental health specialists.       92,0         Offices of polysicians, mental health specialists.       92,0         Offices of polatrists.       92,0         Offices of polatrists.       94,0         Outpatient care centers and       94,0         other miscellaneous health practitioners.	56         60,833,89           32         31,394,76           88         1,013,75           02         6,212,96           27         1,180,62	5 2,263,524 4 1,061,518 9 45,779 7 155,824	403,672 170,119		/	316,254	4,727,399
Management, scientific, and technical consulting services.       735,2         Scientific research and development services.       28,1         Advertising and related services.       137,8         Market research and public opinion polling.       40,5         Other miscellaneous services.       484,6         Administrative and support and waste management       1,994,8         and remediation services.       1,994,8         Administrative and support services.       1,962,6         Waste management and remediation services.       32,2         Eductional services.       473,7         Health care and social assistance.       1,778,0         Offices of physicians (except mental health specialists).       183,0         Offices of dentists.       92,0         Offices of polysicians, mental health specialists.       92,0         Offices of optometrists.       12,6         Offices of polysicians, mental health specialists.       92,0         Offices of polysicians, mental health specialists.       92,0         Offices of polysicians, mental health specialists.       92,0         Offices of polyticians, mental health specialists.       92,0         Offices of polatirists.       92,0         Offices of polatirists.       94,0         Outpatient care centers and	32         31,394,76           88         1,013,75           02         6,212,96           27         1,180,62	1,061,518445,7797155,824	170,119		398,400	3,557,117	25,619,996
Advertising and related services.       137,8         Market research and public opinion polling.       40,5         Other miscellaneous services.       484,8         Initiatrative and support and waste management       1,994,8         Administrative and support services.       1,994,8         Administrative and support services.       1,994,8         Waste management and remediation services.       1,962,6         Waste management and remediation services.       32,2         Educational services.       487,3         Health care and social assistance.       1,778,0         Offices of physicians (except mental health specialists).       35,0         Offices of dentists.       92,0         Offices of optometrists.       37,1         Offices of optometrists.       12,6         Offices of podiatrists.       9,1         Outpatient care centers and       9,1         other miscellaneous health practitioners.       105,6         Medical and diagnostic laboratories.       22,2         Home health care services.       105,6	02 6,212,96 27 1,180,62	155,824		383,391	192,816	1,340,983	16,062,37
Market research and public opinion polling.       40,5         Other miscellaneous services.       484,8         Administrative and support and waste management       1,994,8         Administrative and support services.       1,962,6         Waste management and remediation services.       32,2         Educational services.       473,7         Health care and social assistance.       1,778,0         Ambulatory health care services.       867,1         Offices of physicians (except mental health specialists).       35,0         Offices of dentists.       92,0         Offices of optometrists.       37,1         Offices of optometrists.       12,6         Offices of podiatrists.       9,1         Outpatient care centers and       0         other miscellaneous health practitioners.       105,6         Medical and diagnostic laboratories.       22,2	1,180,62		2,084	11,596	4,057	69,454	497,15
Other miscellaneous services       484,8         Administrative and support and waste management       1,994,8         Administrative and support services       1,962,6         Waste management and remediation services       32,2         Educational services       473,7         Health care and social assistance       1,778,0         Ambulatory health care services       867,1         Offices of physicians (except mental health specialists)       183,0         Offices of physicians, mental health specialists       35,0         Offices of chriopractors       37,1         Offices of podiatrists       92,0         Offices of podiatrists       92,0         Offices of podiatrists       9,1         Outpatient care centers and       9,1         other miscellaneous health practitioners       105,6         Medical and diagnostic laboratories       22,1         Home health care services       166,9			27,156	132,142	30,395	239,379	2,032,11
Administrative and support and waste management       1,994,8         and remediation services.       1,962,6         Administrative and support services.       32,2         Waste management and remediation services.       32,2         Educational services.       473,7         Health care and social assistance.       1,778,0         Ambulatory health care services.       867,1         Offices of physicians (except mental health specialists).       183,0         Offices of physicians, mental health specialists.       92,0         Offices of dentists.       92,0         Offices of optometrists.       12,6         Offices of podiatrists.       9,1         Outpatient care centers and       0         other miscellaneous health practitioners.       105,6         Medical and diagnostic laboratories.       22,2	21,031,78		10,557	25,672	3,255	84,422	400,948
and remediation services.       1,994,8         Administrative and support services.       1,962,6         Waste management and remediation services.       32,2         ducational services.       473,7         dealth care and social assistance.       1,778,0         Ambulatory health care services.       867,1         Offices of physicians (except mental health specialists).       183,0         Offices of chriopractors.       92,0         Offices of chriopractors.       37,1         Offices of optometrists.       92,0         Offices of optometrists.       92,0         Offices of optometrists.       92,0         Offices of optometrists.       92,0         Offices of podiatrists.       94,0         Outpatient care centers and       94,0         other miscellaneous health practitioners.       94,0         Medical and diagnostic laboratories.       22,1         Home health care services.       166,9		960,770	193,756	556,121	167,878	1,822,878	6,627,41
Administrative and support services	47 40.000.00	0 504 074	454 644	c00 000	204 202	E 047 040	44.074.70
Waste management and remediation services       32,2         Educational services       473,7         tealth care and social assistance.       1,778,0         Ambulatory health care services.       867,1         Offices of physicians (except mental health specialists)       867,1         Offices of chriopractors.       92,0         Offices of dentists.       92,0         Offices of optometrists.       12,6         Offices of mental health practitioners and social therapists.       9,1         Outpatient care centers and       0         other miscellaneous health practitioners.       105,6         Medical and diagnostic laboratories.       126,6			<b>451,614</b> 403,325	608,086 588,761	<b>394,303</b> 358,125	<b>5,217,819</b> 5,062,278	<b>14,074,70</b> 13,869,63
Educational services			403,325 48,289	19,325	358,125	5,062,278	205,07
Health care and social assistance			35,240	414,450	64,154	436,208	2,455,53
Ambulatory health care services.       867,1         Offices of physicians (except mental health specialists).       183,0         Offices of physicians, mental health specialists.       35,0         Offices of dentists.       92,0         Offices of chiropractors.       37,1         Offices of optometrists.       12,6         Offices of mental health practitioners and social therapists.       9,1         Offices of podiatrists.       9,1         Outpatient care centers and       0         other miscellaneous health practitioners.       105,6         Medical and diagnostic laboratories.       22,1         Home health care services.       166,9			574,507	4,259,913	1,029,938	14,701,921	41,963,329
Offices of physicians, mental health specialists			482,104	3,795,910	651,108	13,004,899	36,691,252
Offices of dentists	41 30,856,60	625,287	180,715	1,194,327	132,195	3,982,558	14,505,72
Offices of chiropractors	87 2,859,68	63,792	15,535	184,245	7,279	210,069	1,524,43
Offices of optometrists       12,6         Offices of mental health practitioners and social therapists       175,6         Offices of podiatrists       9,1         Outpatient care centers and other miscellaneous health practitioners       105,6         Medical and diagnostic laboratories       22,1         Home health care services       166,9	24 29,269,42	1,090,504	123,800	1,078,893	317,670	6,409,817	10,082,60
Offices of mental health practitioners and social therapists       175,6         Offices of podiatrists       9,1         Outpatient care centers and       105,6         other miscellaneous health practitioners       105,6         Medical and diagnostic laboratories			59,545	314,931	58,924	500,638	1,742,98
Offices of podiatrists			10,252	169,376	24,481	526,004	737,34
Outpatient care centers and       105,6         other miscellaneous health practitioners			61,289	448,312	46,667	419,570	3,950,01
other miscellaneous health practitioners	27 1,186,77	20,203	10,502	113,951	4,249	121,647	466,846
Medical and diagnostic laboratories							
Home health care services			11,035 3,829	193,160 41,519	7,984 22,406	215,136 241,829	1,669,43 578,11
			3,724	26,579	25,479	307,625	1,142,63
	20 2,700,00	04,040	5,724	20,575	23,473	307,023	1,142,00
(including ambulance services, blood and organ banks)	01 706,29	3 12,080	* 1,878	30,616	* 3,774	70,008	291,113
Hospitals	56 449,63	2 12,077	* 1,263	* 7,309	* 2,567	* 52,661	225,583
Nursing and residential care facilities 55,7	71 3,558,97	145,589	12,940	145,733	199,160	901,463	396,21
Social assistance 149,4	11 2,490,45	5 77,332	8,607	131,139	49,665	203,914	1,089,19
Child day care services	16 9,989,36	4 367,015	69,592	179,823	127,438	538,984	3,561,08
Arts, entertainment, and recreation 1,132,1			174,572	828,264	253,500	1,321,054	5,792,89
Performing arts, spectator sports, and related industries			101,094	441,944	150,539	726,269	5,466,714
Museums, historical sites, and similar institutions * 3,0					* 158		* 43,10
Amusement, gambling, and recreation industries			73,478	386,320	102,804	594,785	283,08
Accommodation, food services, and drinking places			278,651 30,715	2,406,618 104,703	889,159 476,092	<b>7,054,580</b> 651,219	1, <b>391,14</b> 8,822
Travel accommodation	4,007,23	+ 337,429	30,713	104,703	470,092	051,219	0,022
(including hotels, motels, and bed and breakfast inns)	36 3,797,08	5 419,083	24,240	79,885	363,772	568,756	92,686
RV (recreational vehicle) parks and recreational camps			4,495	21,959	76,530	24,278	-29,28
	404,17		1,980	* 2,859	35,790	58,184	-54,58
Food services and drinking places	65 34,913,49	7 1,158,364	247,936	2,301,915	413,067	6,403,361	1,382,32
Other services	46 73,006,15	3,113,737	947,472	4,458,533	872,891	7,070,915	16,457,98
Auto repair and maintenance	89 24,419,55	9 1,145,520	227,408	837,953	358,419	3,045,612	2,930,95
Automotive mechanical and electrical repair and maintenance 179,1			108,645	400,088	143,635	1,578,647	1,356,00
Automotive body shops	34 8,395,05	413,331	75,757	260,015	125,531	905,495	1,205,974
Other auto repair and maintenance							
(including oil change, lubrication, and car washes)			43,005	177,850	89,254	561,469	368,97
Miscellaneous repairs			152,436	381,421	196,913	1,252,775	2,948,04
Personal and laundry services	33,591,93	1,356,010	567,628	3,239,159	317,559	2,772,528	10,578,98
Religious, grantmaking, civic, professional and similar organizations	1		41.000			* 49,885	1,681,24
Inclassified establishments	20 3,635,13	3 56,853	11,860	40,206	* 12,318		

# Table 1.--Nonfarm Sole Proprietorships: Business Receipts, Selected Deductions, Payroll, and NetIncome, by Industrial Sectors Classified with the North American Industry Classification System--Continued

[All figures are estimates based on samples--money amounts are in thousands of dollars]

		1	1	Businesses w	ith net income			
				Rent paid	Rent paid			
Industrial sector	Number	Business	Depreciation	on machinery	on other	Interest paid		
	of returns	receipts	deduction 1,2	and	business	deduction 1,3	Payroll 1,4	Net income
				equipment 1	property 1			
	(9)	(10)	(11)	(12)	(13)	(14)	(15)	(16)
All nonfarm industries	15,053,252	971,377,184	29,362,885	6,839,094	21,976,979	6,648,429	83,455,835	290,486,159
Agriculture, forestry, hunting, and fishing		12,203,678	875,157	91,956	109,266	138,511	1,130,204	2,308,533
Animal production (including breeding of cats and dogs)	11,802	1,185,643	59,300	* 2,857	26,529	21,097	* 76,560	207,116
Forestry and logging								
(including forest nurseries, timber tracts)	28,058	4,475,983	372,547	45,785	13,261	43,654	361,769	578,150
Fishing	47,819	1,662,031	182,488	* 1,509	20,711	21,591	* 43,941	574,269
Hunting and trapping	. 5,795	131,585	* 11,195			* 5,197	* 36	28,970
Support activities for agriculture and forestry		4,748,437	249,626	41,805	48,765	46,972	647,898	920,030
Mining		7,275,659	437,892	17,372	42,615	52,338	247,399	2,080,574
Oil and gas extraction	82,834	5,353,963	300,864	7,237	34,614	34,249	62,960	1,624,615
Coal mining	* 1,051 * 354	* 77,068 * 109,798	* 2,441 * 21,319	* 42 * 1,605	* 330 * 16	* 178 * 370	* 9,826 * 12,227	* 17,971 * 18,057
Metal ore mining		389,079	32,962	* 2,399	* 1,389	7,228	50,516	81,668
Nonmetallic mineral mining and quarrying Support activities for mining	. 2,508	1,345,751	32,962 80,306	6,088	6,266	10,313	111,870	338,264
Utilities		251,675	* <b>12,391</b>	* 1,623	* 2,792	* 451	* 8,228	99.146
Construction	2,127,410	174,956,534	6,195,445	1,113,350	860,074	985,755	22,621,722	35,130,228
Residential building construction	302,012	40,918,175	1,059,927	168,675	109,488	233,445	4,658,313	5,741,610
Nonresidential building construction	63,983	7,774,489	193,599	46,124	25,148	38,270	922,475	1,220,989
Heavy and civil engineering construction	. 37,124	6,180,477	504,161	162,398	19,755	106,255	471,730	880,302
Specialty trade contractors	1,724,291	120,083,392	4,437,758	736,153	705,683	607,785	16,569,204	27,287,328
Manufacturing	. 224,199	21,979,899	824,575	129,652	600,827	184,553	2,770,917	3,980,453
Food manufacturing		2,974,797	48,577	2,617	118,440	10,965	253,155	294,382
Textile and textile product mills	* 2,524	* 256,523	* 10,775	* 795		* 2,902	* 18,890	* 66,763
Apparel		1,435,185	23,537	* 8,560	32,397	* 5,067	153,886	378,246
Leather and allied products	* 1,850	* 97,537	* 7		* 120	* 213	* 1,276	* 8,919
Wood products	. 35,298 * 7	2,893,226	107,019	25,633 * 693	55,715 * 258	26,892 * 331	500,228	424,441 * 272
Paper products Printing and related support activities	23,862	* 23,155 2,072,384	* 1,147 53,568	22,284	258 100,850	18,172	* 3,825 251,535	318,381
Petroleum and coal products		* 130,570	* 626	* 17	* 20	* 26	* 1,411	* 6,596
Chemical manufacturing		404,583	18,900	* 2,452	* 4,198	* 1,651	* 30,433	85,743
Plastics, rubber, clay, refractory, and glass products		609,210	21,206	* 496	* 26,167	* 12,114	* 93,477	121,486
Nonmetallic mineral products	6,904	717,978	37,579	* 5,410	* 1,915	* 3,610	104,026	101,850
Primary metal industries	* 3,851	* 158,756	* 17,103	* 23	* 162	* 481	* 579	* 45,427
Fabricated metal products	20,462	2,820,617	199,698	31,023	40,443	27,793	471,180	455,896
Machinery	. 19,131	2,406,330	141,596	2,383	50,198	19,003	376,175	461,357
Computer and electronic products	* 2,761	* 207,516	* 2,134		* 5,918	* 387	* 4,019	* 122,184
Electrical equipment, appliances, and components	4,328	504,764	9,034	* 239	* 10,504	* 4,716	* 48,147	105,486
Transportation equipment	4,400	633,854	* 9,854	* 18,935	* 17,793	* 15,490	* 28,950	95,955
Furniture and related products	. 20,314	1,750,824	57,438	* 1,624	83,944 * 20.001	12,551	154,426	467,551
Medical equipment and supplies		443,802	* 3,884	* 3,809	- ,	* 1,007	* 27,190	160,417
Other miscellaneous manufacturing Wholesale trade (merchant wholesalers)	. <b>235,915</b>	1,438,288 35,783,987	60,894 <b>397,381</b>	* 2,657 <b>115,956</b>	31,784 <b>313,215</b>	21,182 146,929	248,110 1,005,268	259,099 6,070,740
Durable goods, including machinery, wood, metals, etc		16,787,457	214,924	62,391	173,343	65,873	464,343	2,402,728
Nondurable goods, including flood, fiber, chemicals, etc	86,462	13,280,104	107,414	45,856	109,213	69,128	464,183	1,822,211
Wholesale electronic markets and agents and brokers		5,716,426	75,043	7,709	30,659	11,928	76,742	1,845,801
Retail trade		149,998,167	1,813,784	514,288	3,982,267	843,138	8,751,547	15,672,409
Motor vehicle and parts dealers	. 112,012	31,096,834	269,181	60,454	276,637	182,611	1,442,753	1,844,493
Furniture and home furnishing stores	31,781	5,286,450	80,257	17,886	234,919	50,542	415,662	733,814
Electronic and appliance stores	. 27,747	4,382,867	112,540	13,082	192,254	24,248	505,370	483,389
Building material and garden equipment and supplies dealers	. 36,017	7,224,426	132,537	16,895	109,339	68,648	700,475	876,775
Food and beverage stores		23,750,297	218,513	57,906	618,074	78,626	1,552,139	1,365,979
Health and personal care stores	55,600	8,681,185	100,849	64,187	193,041	30,142	719,962	1,038,328
Gasoline stations	14,055	16,610,552	161,606	34,425	226,211	107,110	514,973	432,009
Clothing and accessories stores	70,967	9,752,412	100,812	72,708	724,730	50,886	714,553	1,394,513
Sporting goods, hobby, book, and music stores		5,027,062	79,352	11,766	234,932	42,821	244,735	697,063
General merchandise stores	23,656	4,197,939	32,832	4,222	145,187	22,678	269,146	348,427
Miscellaneous store retailers	268,485	20,836,053	316,023	112,000	802,292	117,264	1,177,316	3,525,283
Nonstore retailers	. 437,307	13,152,090	209,283	48,756	224,652	67,563	494,463	2,932,335

#### Table 1.--Nonfarm Sole Proprietorships: Business Receipts, Selected Deductions, Payroll, and Net Income, by Industrial Sectors Classified with the North American Industry Classification System --Continued

[All figures are estimates based on samples--money amounts are in thousands of dollars]

				Businesses w	ith net income			
				Rent paid	Rent paid			
Industrial sector	Number	Business	Depreciation	on machinery	on other	Interest paid		
	of returns	receipts	deduction <sup>1,2</sup>	and	business	deduction 1,3	Payroll 1,4	Net income
				equipment 1	property 1			
	(9)	(10)	(11)	(12)	(13)	(14)	(15)	(16)
Transportation and warehousing	801,855	53,661,944	3,608,928	1,525,014	491,327	600,200	2,757,661	10,981,020
Air and rail transportation	10,124	386,707	22,480	* 3,011	* 7,970	7,118	* 11,929	87,896
Water transportation	2,279	287,902	* 7,218	* 4	* 11,020	* 553	* 3,719	199,147
General freight trucking, local	169,596	14,312,066	979,916	255,931	75,643	142,387	1,224,249	2,930,162
General freight trucking, long-distance								
and specialized freight trucking Urban transit	240,916 	25,999,235	2,113,660	732,234	138,364 	356,664 	840,319 	4,101,740
Interurban and rural bus transportation	* 1,946	* 79,362	* 9,294	* 6,637			* 10,800	* 7,908
Taxi and limousine service	116,848	3,378,867	100,666	422,563	90,755	34,026	* 41,272	1,174,729
School, employee, and charter bus industry	20,909	670,329	39,047	* 6,941	* 2,753	18,794	* 39,967	279,101
Other transit and ground passenger transportation	18,343	1,037,321	* 22,309	* 3,610	* 19,873	* 8,060	* 211,961	209,229
Pipeline transportation								
Scenic and sightseeing transportation	* 1,231	* 55,457	* 1,968	* 58	* 2	* 1,892	* 4	* 26,868
Support activities for transportation	24 476	1 0/5 00/	1/1 501	12 720	102 720	17 000	172 596	227 207
(including motor vehicle towing)	31,176	1,945,094	141,501	13,730	102,720	17,023	173,586 184,124	337,287
Couriers and messengers Warehousing and storage facilities	180,923 7,565	5,165,310 344,293	148,590 22,278	79,283 * 1,012	32,071 * 10.158	11,866 * 1,818	184,124 * 15,731	1,517,639 109,313
Information	195,125	6,979,492	22,270	54,453	112.463	25,363	512.066	3,024,488
Publishing industries (except internet)	65,773	2,088,071	44,490	11,079	20,543	10,570	105,442	943,862
Motion picture and sound recording	34,637	1,595,438	105,865	40,735	44,955	8,139	87,506	614,601
Broadcasting (except internet) and telecommunications	31,592	1,471,265	54,493	* 1,815	42,475	* 2,665	162,142	443,451
Internet publishing and broadcasting	15,823	313,502	* 3,121	* 12	* 192	* 151	* 2,948	184,697
Internet service providers, web search portals, and data processing.	47,299	1,511,217	17,053	811	4,299	3,839	154,027	837,878
Finance and insurance	469,714	49,765,512	941,927	259,079	1,216,272	349,366	3,442,906	19,913,216
Credit intermediation and related activities	79,258	4,887,670	113,774	17,802	112,775	50,061	237,590	1,741,384
Securities, commodity contracts, and other financial investments	88,644	17,842,789	187,073	86,077	295,232	123,837	770,595	5,433,611
Investment bankers and securities dealers	3,878	885,263	7,537	6,723	11,229	* 2,691	25,982	570,757
Securities brokers	12,309	2,974,186	25,953	43,449	38,536	24,440	134,495	1,107,284
Commodity contracts brokers and dealers	2,928	370,441	2,711	* 16	31,692	* 657	* 8,250	168,865
Securities and commodity exchanges Other financial investment activities (investment advice)	* 18 69,511	* 224,349 13,388,551	* 384 150,488	35,889	* 290 213,485	* 7 96,041	* 75 601,793	* 1,593 3,585,112
Insurance agents, brokers, and related activities	301,812	27,035,053	641,080	155,200	808,266	175,468	2,434,721	12,738,222
Insurance agencies and brokerages	229,432	23,175,424	569,471	138,127	748,672	143,878	2,360,056	10,744,526
Other insurance related activities	72,379	3,859,629	71,609	17,072	59,594	31,590	74,665	1,993,696
Real estate and rental and leasing	840,003	63,625,097	2,319,943	400,145	930,680	530,983	1,507,800	31,090,576
Real estate	802,223	60,885,984	1,858,565	343,965	822,986	468,003	1,316,214	30,504,507
Lessors of real estate								
(including miniwarehouses and self storage)	23,102	1,533,765	78,940	22,598	50,889	114,017	57,822	454,579
Offices of real estate agents, brokers,								
property managers, and appraisers	642,935	48,048,447	1,520,908	286,491	666,290	209,999	993,543	25,752,325
Other activities related to real estate	136,186	11,303,773	258,717	34,876	105,807	143,986	264,849	4,297,604
Rental and leasing services.	37,780	2,739,113	461,378	56,180	107,694	62,980	191,586	586,069
Automotive equipment rental and leasing Consumer electronics and appliances rental	8,801 * 3	377,419 * 99	61,785 * 42	* 11,425	* 5,261	8,648	* 12,764	84,852 * 51
Formal wear and costume rental	-	* 42,479	* 2,150	* 46	* 2,694	*5	* 6,121	* 11,251
Video tape and disc rental	4,159	42,479	48,238	* 742	61,706	5,912	* 36,529	67,595
General rental centers and other consumer goods rental		644,613	67,474	* 13,497	* 15,955	8,012	* 57,333	106,880
Commercial and industrial machinery	0,1 11	011,010	0,,	10,101	10,000	0,012	01,000	100,000
and equipment rental and leasing	15,662	1,254,087	281,689	30,470	22,079	40,403	78,839	315,439
Professional, scientific, and technical services	2,183,278	125,295,367	3,340,795	723,672	2,892,611	632,247	9,196,686	61,721,883
Legal services	275,016	33,900,532	600,340	188,077	1,398,911	162,631	3,765,676	16,486,633
Office of certified public accountants	46,813	3,213,170	90,830	15,184	163,317	23,522	518,553	1,376,228
Other accounting services	277,418	7,286,000	224,249	42,400	163,401	87,985	721,087	3,430,675
Architectural, engineering, and related services	216,046	12,165,793	380,706	64,061	170,653	53,028	1,320,710	4,585,371
Architectural services	76,756	5,417,147	181,960	30,904	90,927	38,578	710,050	1,691,417
Engineering services	74,069	4,760,617	117,523	22,546	50,204	6,076	413,301	2,035,129
Drafting, building inspections, and geophysical surveying	44,508	1,155,790	22,972	* 2,740	* 21,048	* 4,070	97,232	523,365
Surveying and mapping (except geophysical) services	19,429	754,171	52,118	* 6,279	4,730	* 3,235	94,904	296,324
Testing laboratories	* 1,285	* 78,067	* 6,132	* 1,592	* 3,744	* 1,070	* 5,223	* 39,135

### Sole Proprietorship Returns, 2004

# Table 1.--Nonfarm Sole Proprietorships: Business Receipts, Selected Deductions, Payroll, and Net Income, by Industrial Sectors Classified with the North American Industry Classification System --Continued

[All figures are estimates based on samples--money amounts are in thousands of dollars]

				Businesses w	ith net income			
				Rent paid	Rent paid			
Industrial sector	Number	Business	Depreciation	on machinery	on other	Interest paid		
	of returns		deduction 1,2	and	business	deduction <sup>1,3</sup>	Payroll 1,4	Net income
	orreturns	receipts	deddellon			deduction	1 ayron	Net income
	(1)	(1.0)		equipment 1	property 1		( ( - )	(1.0)
	(9)	(10)	(11)	(12)	(13)	(14)	(15)	(16)
Professional, scientific, and technical service								
Continued	1 10 577	0.000.000	040.040	00.540	00.004	00.004	050.047	0.040.000
Specialized design services.	149,577	6,633,893	213,243	22,549	88,834	29,021	258,617	2,242,233
Computer systems design services		7,874,626	234,715	47,943	72,580	16,322	245,588	5,019,271
Other professional, scientific, and technical services		54,221,354	1,596,712	343,457	834,914	259,737	2,366,456	28,581,472
Management, scientific, and technical consulting services Scientific research and development services	529,879 21,097	27,659,193 872,620	774,107 29,076	147,718 * 1,771	232,494 * 1,644	108,275 * 1,815	571,103 * 19,267	17,649,438 593,965
Advertising and related services.	103,250	5,881,554	129,164	25,497	108,308	25,782	223,017	2,274,191
Market research and public opinion polling		1,137,042	13,835	10,557	25,661	* 1,435	84,422	445,111
Other miscellaneous services	343,770	18,670,945	650,530	157,915	466,808	122,431	1,468,647	7,618,767
Administrative and support and waste management	0.00,000	10,010,010	000,000	101,010	100,000	122,101	1,100,011	1,010,101
and remediation services	1,643,845	43,701,525	1,760,187	275,823	438,843	247,955	4,088,011	16,277,863
Administrative and support services	1,621,349	42,102,400	1,603,797	260,343	429,063	216,416	3,969,889	15,966,737
Waste management and remediation services		1,599,125	156,391	15,480	9,780	31,539	118,122	311,125
Educational services	379,545	6,385,017	197,540	19,597	348,010	16,321	378,673	2,977,993
Health care and social assistance	1,483,957	98,388,798	2,555,082	498,751	3,829,368	732,088	13,371,335	43,796,313
Ambulatory health care services	728,547	84,697,189	2,197,793	437,572	3,491,392	547,671	12,355,918	37,684,712
Offices of physicians (except mental health specialists)	155,788	29,838,904	543,316	168,741	1,110,924	114,330	3,758,792	14,883,180
Offices of physicians, mental health specialists	30,868	2,724,653	60,596	11,753	168,345	2,836	180,112	1,541,268
Offices of dentists	79,388	28,639,982	975,276	116,566	1,026,278	280,220	6,217,984	10,234,813
Offices of chiropractors	32,360	4,225,063	142,592	47,139	292,743	49,421	466,988	1,803,021
Offices of optometrists	12,137	2,803,900	108,791	9,782	160,066	24,325	512,334	742,993
Offices of mental health practitioners and social therapists	141,045	7,220,090	177,363	58,941	398,436	45,208	409,206	4,057,996
Offices of podiatrists	5,927	1,180,553	20,203	* 8,084	113,928	4,061	121,647	475,430
Outpatient care centers and								
other miscellaneous health practitioners		3,403,537	72,152	10,788	138,900	4,030	193,999	1,769,781
Medical and diagnostic laboratories	21,311	1,512,694	54,276	1,829	37,857	20,973	226,772	592,832
Home health care services	146,471	2,524,594	33,840	3,603	17,476	1,718	227,283	1,243,696
Other ambulatory health care services								
(including ambulance services, blood and organ banks)		623,219	9,387	* 345	26,440	* 548	* 40,803	339,702
Hospitals	11,399	351,432	* 10,786	* 765	* 4,249	* 860	* 3,157	235,657
Nursing and residential care facilities	41,889	2,374,206	73,193	3,360	93,018	89,081	465,153	591,808
Social assistance	113,115	2,201,397	44,942	2,775	103,693	15,821	138,145	1,260,970
Child day care services		8,764,574	228,368	54,279	137,015	78,655	408,962	4,023,167
Arts, entertainment, and recreation Performing arts, spectator sports, and related industries	676,031 563,076	21,143,256 16,167,978	<b>752,903</b> 519,300	<b>102,721</b> 52,061	<b>423,605</b> 198,191	<b>96,008</b> 52,288	<b>939,009</b> 540,461	9,071,473 8,062,708
Museums, historical sites, and similar institutions	* 3,021	* 74,257	* 1,367	52,001	190,191	52,200	540,401	* 43,742
Amusement, gambling, and recreation industries	109,935	4,901,020	232,236	50,660	225,414	43,719	398,548	965,023
Accommodation, food services, and drinking places	245,617	29,544,477	885,340	199,504	1,643,369	467,329	4,879,350	3,413,616
Accommodation.	23,438	3,015,227	241,502	16,312	60,879	219,911	325,747	561,093
Travel accommodation	20,100	0,010,221	211,002	10,012	00,010	210,011	020,7 11	001,000
(including hotels, motels, and bed and breakfast inns)	16,349	2,432,727	193,099	10,848	38,137	203,572	287,218	431,088
RV (recreational vehicle) parks and recreational camps	4,032	383,605	38,319	* 4,204	* 19,969	13,068	18,519	72,229
Rooming and boarding houses		198,895	* 10,084	* 1,260	* 2,773	* 3,272	* 20,010	57,775
Food services and drinking places		26,529,250	643,838	183,191	1,582,490	247,418	4,553,604	2,852,524
Other services	1,635,119	63,786,547	2,102,675	768,224	3,678,638	586,671	5,715,593	19,228,424
Auto repair and maintenance	252,943	21,145,775	790,447	207,972	710,515	246,618	2,580,881	3,730,555
Automotive mechanical and electrical repair and maintenance	130,225	10,185,391	337,624	93,910	328,179	111,333	1,422,524	1,652,555
Automotive body shops	73,696	7,262,105	303,647	72,330	219,474	74,892	723,514	1,499,617
Other auto repair and maintenance								
(including oil change, lubrication, and car washes)	49,023	3,698,278	149,176	41,732	162,862	60,392	434,843	578,383
Miscellaneous repairs	308,261	13,005,927	447,385	118,344	261,111	99,458	1,081,594	3,461,532
Personal and laundry services	1,073,915	29,634,845	864,843	441,908	2,707,013	240,595	2,053,118	12,036,337
Religious, grantmaking, civic, professional								
and similar organizations	199,047	3,410,095	34,634	* 6,580	* 35,898	* 1,535	* 48,295	1,992,736
Unclassified establishments	231,636	3,240,458	81,285	21,335	24,839	10,689	83,164	1,654,474

\* Estimate should be used with caution because of the small number of sample returns on which it is based.

<sup>1</sup> Excludes amounts reported on Schedule C-EZ filed by certain small businesses not required to itemize their business deductions. Therefore, totals shown may be slightly understated.

<sup>2</sup> Includes depreciation claimed on Form 8829.

<sup>3</sup> Interest paid is the sum of mortgage interest and other interest paid on business indebtedness.

<sup>4</sup> Payroll is the sum of salaries and wages plus the cost of labor reported as part of cost of sales and operations.

NOTE: Detail may not add to totals because of rounding.

### Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Sectors Classified with the North American Industry Classification System [All figures are estimates based on samples--money amounts are in thousands of dollars]

			Ag	griculture, forestry,	hunting, and fish	iing		Mining
			Animal	Forestry			Support	
	All		production	and logging		Hunting	activities	
Net income status, item	nonfarm	Total	(including	(including forest	Fishing	and	for	Total
Net income status, item		TOLAT	, J	, s	Fishing			TULAI
	industries		breeding	nurseries,		trapping	agriculture	
			of cats and	timber tracts)			and forestry	
			dogs)					
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
BUSINESSES WITH AND								
WITHOUT NET INCOME								
Number of returns 1	20,590,691	281,915	35,273	48,400	70,441	8,665	119,137	125,923
Business receipts, total 1	1,139,523,760	15,878,032	1,462,902	5,947,055	2,166,336	211,979	6,089,760	9,202,124
Income from sales and operations 1	1,122,226,857	15,515,105	1,394,826	5,805,868	2,117,396	211,478	5,985,538	8,914,512
Other business income	17,296,903	362,927	68,076	141,187	48,941	*501	104,222	287,612
Business deductions, total <sup>1,2</sup>	892,402,428	15,232,473	1,747,516	5,587,068	1,874,718	279,968	5,743,203	7,836,034
Cost of sales and operations, total	370,951,227	4,864,964	538,467	2,198,929	309,508	61,609	1,756,451	1,879,807
Inventory, beginning of year	35,761,115	450,637	75,045	122,353	*24,660	*24,351	204,229	154,949
Cost of labor	31,768,695	237,260	*33,150	80,763	*60,722	*651	61,974	76,364
Purchases	238,922,503	3,110,514	407,609	1,041,536	*164,931	*19,619	1,476,819	519,149
Materials and supplies		437,925	28,129	238,773	39,154	*10,836	121,032	325,490
Other costs	50,186,705	1,120,825	75,336	869,100	44,502	*36,041	95,847	989,122
Inventory, end of year	38,955,669	492,197	80,802	153,595	*24,461	*29,889	203,449	185,267
Advertising expenses	. 12,888,316	100,088	11,058	14,875	10,477	4,423	59,254	15,475
Car and truck expenses	58,980,274	716,128	63,034	175,492	128,295	6,972	342,335	187,192
Commissions	13,267,025	101,605	5,744	37,693	*706	*1,641	55,821	13,330
Contract labor	24,686,741	517,297	54,888	214,093	77,345	6,179	164,792	204,060
Depletion	. 775,567	6,976	*1	*6,971			*5	652,450
Depreciation	42,900,776	1,663,360	193,695	556,430	349,296	79,022	484,917	722,527
Employee benefit programs		21,450	4,159	6,969	*82	*33	10,207	21,840
Insurance	18,864,229	444,033	32,653	190,531	60,483	5,050	155,316	109,190
Legal and professional services	8,959,140	101,240	25,388	24,348	19,445	2,142	29,916	104,725
Meals and entertainment deducted	5,997,824	54,166	7,868	7,023	24,081	*688	14,507	20,944
Mortgage interest	5,167,373	105,893	24,606	15,998	21,743	*12,367	31,179	22,336
Other interest paid on business indebtedness	5,856,393 12,362,672	139,096 62,112	13,240 8,707	58,982	20,947 9,197	*1,882 528	44,046 30,378	66,310 49,620
Office expenses	1,202,228	8,002	8,707	13,303 2,890	9,197	528	*5,113	3,013
Pension and profit-sharing plans Rent on machinery and equipment		8,002 161,583	30,717	2,890 63,917	*4,589	*252	5,113 62,107	24,968
Rent on other business property	28,139,206	191,813	35,243	35,460	33,681	*795	86,633	24,908 52,068
Repairs	14,762,464	659,372	33,511	321,265	106,430	3,831	194,335	192,088
Supplies	27,302,886	539,356	98,368	114,460	96,581	11,472	218,474	72,787
Salaries and wages	71,068,517	1,243,193	54,300	426,123	*8,421	3,513	750,836	300,709
Taxes paid	16,036,234	296,504	12,366	96,811	43,280	5,550	138,497	263,747
Travel	10,317,557	100,975	22,890	14,895	27,636	*760	34,794	36,982
Utilities	21,477,462	224,233	34,922	54,333	31,211	10,734	93,034	90,475
Other business deductions	98,293,189	2,856,618	439,083	931,936	476,194	59,643	949,762	2,699,160
Home office business deductions	7,807,037	29,488	*827	3,186	*8,641	*883	15,952	12,803
Depreciation, Form 8829		5,782	*3,020	*803	*1,147		813	1,090
Casualty loss, Form 8829	38,187	*84	*14				*69	
Excesscasualty depreciations, Form 8829	679,264	4,705	*1,353	*602	*971		*1,780	*479
Net income less deficit. <sup>1,2</sup>		660,369	-282,054	360,087	291,632	-67,714	358,419	1,372,340
Net income <sup>1,2</sup>	290,486,159	2,308,533	207,116	578,150	574,269	28,970	920,030	2,080,574
Deficit <sup>2</sup>	42,918,970	1,648,164	489,169	218,063	282,637	96,684	561,610	708,234

### Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Sectors Classified with the North American Industry Classification System--Continued

[All figures are estimates based on samples--money amounts are in thousands of dollars]

				priculture, forestry,	nunung, and fish	ing		Mining
			Animal	Forestry			Support	
	All		production	and logging		Hunting	activities	
Net income status, item	nonfarm	Total	(including	(including forest	Fishing	and	for	Total
	industries		breeding	nurseries,	-	trapping	agriculture	
			of cats and	timber tracts)			and forestry	
				timber tracts)			and lorestry	
	(1)	(2)	dogs)	(4)	(5)	(6)	(7)	(8)
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
BUSINESSES WITH NET INCOME								
Number of returns <sup>1</sup>	15,053,252	169,072	11,802	28,058	47,819	5,795	75,599	98,94
Business receipts, total <sup>1</sup>		12,203,678	1,185,643	4,475,983	1,662,031	131,585	4,748,437	7,275,65
Income from sales and operations 1		11,939,861	1,128,473	4,378,259	1,622,161	131,427	4,679,541	7,075,81
Other business income		263,818	57,170	97,724	39,870	*157	68,896	199,84
Business deductions, total <sup>1,2</sup>	· ·	9,895,158	978,527	3,897,833	1,087,775	*102,615	3,828,408	5,195,49
Cost of sales and operations, total	287,540,846	3,673,695	490,658	1,631,510	173,493	*6,101	1,371,932	1,199,40
Inventory, beginning of year		185,749	47,576	43,195	*9,691	*1,141	84,146	83,22
Cost of labor	25,594,783	194,160	*30,474	61,077	*43,303	*36	59,270	19,54
Purchases	182,919,335	2,277,075	379,937	689,433	*85,966		1,121,739	309,69
Materials and supplies	44,088,243	399,298	*26,082	226,978	*21,927	*6,190	118,120	301,98
Other costs		813,928	*46,965	673,981	*22,130		70,852	579,63
Inventory, end of year	25,083,180 9,946,038	196,514 51,574	40,375 3,228	63,154 9,175	*9,524 9,878	*1,267	82,195	94,67
Advertising expenses						*3,416	25,878	9,62
Car and truck expenses	45,032,334	464,218	39,947	94,937	76,969	*3,202	249,163	167,84 9,76
Commissions	10,596,604	71,120	*3,890	*22,113	*678	*1,602	42,837	
Contract labor Depletion	20,263,337 630,899	307,528 *2,317	43,369 *1	153,471 *2,312	*18,478	*4,911	87,298 *5	157,95 541,71
Depreciation	28,579,782	873,131	59,300	371,865	 181,417	*11,195	249,352	436,81
Employee benefit programs		17,669	*3,574	5,315	*32		249,332 8,748	430,81
Insurance		290,637	19,840	128,225	35,053	*2,473	105,047	90,56
Legal and professional services	6,654,261	51,956	6,615	15,029	8,613	*1,892	19,808	63,77
Meals and entertainment deducted		42,679	3,981	4,411	21,802	*672	11,814	17,80
Mortgage interest	2,964,033	52,176	*14,726	5,237	*7,735	*5,146	19,333	19,80
Other interest paid on business indebtedness	3,684,395	86,334	6,371	38,417	13,856	*51	27,639	32,53
Office expenses	9,597,963	38,310	4,713	9,652	7,251	*334	16,360	39,77
Pension and profit-sharing plans		7,690		*2,841			*4,849	2,29
Rent on machinery and equipment		91,956	*2,857	45,785	*1,509		41,805	17,37
Rent on other business property	21,976,979	109,266	26,529	13,261	20,711		48,765	42,61
Repairs	10,500,594	394,932	9,092	210,519	58,928	*1,616	114,777	141,67
Supplies	20,980,798	368,902	30,868	78,348	75,200	*4,825	179,660	52,08
Salaries and wages	57,861,052	936,044	*46,087	300,691	*638		588,628	227,85
Taxes paid	12,398,929	206,739	8,244	59,886	33,113	*3,523	101,973	205,65
Travel	7,681,995	58,431	10,681	13,188	13,941	*527	20,094	19,14
Utilities	16,006,315	138,268	21,740	37,640	22,549	*3,325	53,014	68,48
Other business deductions		1,513,209	120,463	641,040	291,358	*46,922	413,425	1,583,40
Home office business deductions	6,090,685	24,010		2,809	*8,123	*883	12,195	12,48
Depreciation, Form 8829		2,026		*682	*1,071		*274	1,07
Casualty loss, Form 8829								,-
Excesscasualty depreciations, Form 8829		*1,322		*425	*897			*24
let income <sup>1,2</sup>	290,486,159	2,308,533	207,116	578,150	574,269	28,970	920,030	2,080,57
Returns with Schedule C-EZ:						-		
Number of returns	3,703,927	37,609	*990	*4,306	12,313	*2,151	17,850	26,59
Business receipts	24,574,808	206,934	*1,999	*71,050	55,475	*6,146	72,264	116,74
Business deductions	2,991,929	22,929	*1,779	*156	6,449		14,545	17,48
Net income	21,582,879	184,005	*220	*70,894	49,026	*6,146	57,719	99,25

### Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Sectors Classified with the North American Industry Classification System--Continued [All figures are estimates based on samples--money amounts are in thousands of dollars]

			Miningcontinued	1		Utilities	Construction
Net income status, item	Oil and	Coal	Metal ore	Nonmetallic mineral	Support activities for	Total	Total
	gas extraction	mining	mining	mining and quarrying	mining		
	(9)	(10)	(11)	(12)	(13)	(14)	(15)
BUSINESSES WITH AND WITHOUT NET INCOME							
Number of returns <sup>1</sup>	103,469	1,135	*1,335	4,527	15,458	11,795	2,586,774
Business receipts, total 1	6,650,892	507,160	*110,121	467,784	1,466,167	308,232	198,364,423
Income from sales and operations 1	6,399,459	503,085	*110,042	464,557	1,437,370	305,414	196,965,287
Other business income	251,433	*4,075	*79	3,227	28,798	*2,818	1,399,137
Business deductions, total <sup>1,2</sup>	5,666,958	525,673	*94,442	396,612	1,152,350	275,435	167,342,724
Cost of sales and operations, total, total	971,870	*350,642	*6,124	117,403	433,768	*33,700	87,352,291
Inventory, beginning of year	67,756	*4,571		62,462	*20,159	*582	4,461,608
Cost of labor	15,761	*45,400		*9,431	*5,772		16,355,362
Purchases	193,251	*95,996	*59	93,348	136,496	*24,114	26,898,873
Materials and supplies	24,689	*83	*4,748	*5,538	290,432	*9,500	30,746,065
Other costs	747,890	*210,380	*1,318	25,535	*4,000		14,201,019
Inventory, end of year	77,476	*5,789		78,911	*23,091	*496	5,310,636
Advertising expenses	4,977	*202	*35	2,332	7,931	*986	982,799
Car and truck expenses	126,347	*368	*856	15,770	43,852	*39,365	11,239,455
Commissions	8,325	*3,985	*38	*87	*894	*277	747,887
Contract labor	112,913	*16,657	*73	5,372	69,045	*26,717	9,603,708
Depletion	632,275	*7,567	*1,135	5,164	6,309	*28	5,079
Depreciation	516,882	33,171	*21,411	45,801	105,262	23,684	7,927,571
Employee benefit programs	8,474	*5,266	*862	*1,027	6,210	*250	378,773
Insurance	45,643	*4,144	*1,238	14,696	43,468	8,997	4,245,542
Legal and professional services	93,231	2,688	*232	2,685	5,890	3,201	875,964
Meals and entertainment deducted	9,047	*50	*7	90	11,750	*1,316	505,516
Mortgage interest	14,433	*139		*3,918	3,846		541,826
Other interest paid on business indebtedness	46,773	*6,569	*370	5,557	7,041	*9,673	822,294
Office expenses	29,618	*404	*360	1,199	18,039	5,593	943,559
Pension and profit-sharing plans	2,015	*141	*156	*214	*488		66,090
Rent on machinery and equipment	11,332	*1,274	*2,369	3,147	6,847	*10,090	1,378,644
Rent on other business property	41,400	*711	*39	3,297	6,622	*5,311	1,044,355
Repairs	91,576	*15,156	*14,923	23,224	47,154	12,956	1,837,717
Supplies	42,629	*3,913	*2,547	3,812	19,886	15,596	6,928,892
Salaries and wages	91,721	*20,918	*12,443	52,439	123,188	*8,443	10,608,833
Taxes paid	217,562	5,698	*2,215	13,043	25,229	2,823	2,085,405
Travel	27,931	*394	*506	1,631	6,520	*9,954	651,253
Utilities	45,714	1,880	*5,874	9,275	27,732	11,906	2,177,276
Other business deductions	2,452,516	43,737	*20,629	65,403	116,876	42,674	13,099,646
Home office business deductions	7,338			*29	*5,437	*967	888,515
Depreciation, Form 8829	1,028			*2	*60	*148	105,053
Casualty loss, Form 8829							*3,037
Excesscasualty depreciations, Form 8829	*479						48,187
Net income less deficit <sup>1,2</sup>	992,096	-20,424	*15,679	71,173	313,817	41,922	31,038,488
Net income <sup>1,2</sup>	1,624,615	*17,971	*18,057	81,668	338,264	99,146	35,130,228
Deficit <sup>2</sup>	632,519	38,395	*2,378	10,495	24,447	*57,224	4,091,740

# Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Sectors Classified with the North American Industry Classification System--Continued

[All figures are estimates based on samples--money amounts are in thousands of dollars]

			Miningcontinued	1		Utilities	Constructio
	Oil		Metal	Nonmetallic	Support		
Net income status, item	and	Coal	ore	mineral	activities for	Total	Total
	gas extraction	mining	mining	mining and	mining		
				quarrying			
	(9)	(10)	(11)	(12)	(13)	(14)	(15)
BUSINESSES WITH NET INCOME	(3)	(10)	(11)	(12)	(10)	(14)	(10)
Number of returns 1	82,834	*1,051	*354	2,508	12,196	9,146	2,127,41
Business receipts, total <sup>1</sup>	5,353,963	*77,068	*109,798	389.079	1,345,751	251,675	174,956,53
Income from sales and operations 1	5,183,799	*76,815	*109,718	386,058	1,319,428	248,894	173,761,94
Other business income	170,164	*253	*79	*3,021	*26,323	*2,781	1,194,58
Business deductions, total <sup>1,2</sup>	3,729,761	*59,097	*91,741	307,411	1,007,488	152,547	139,825,75
Cost of sales and operations, total	705,509	*1,655	*6,124	91,725	394,390	*33,700	74,558,51
Inventory, beginning of year	32,351			*31,640	*19,230	*582	3,377,29
Cost of labor	*9,439			*6,523	*3,579		13,925,15
Purchases	137,088	*151	*59	*70,026	*102,375	*24,114	22,838,71
Materials and supplies	6,976	*69	*4,748	*2,456	*287,731	*9,500	26,010,14
Other costs	556,284	*1,436	*1,318	*19,726	*875		12,229,51
Inventory, end of year	36,628			*38,646	*19,400	*496	3,822,30
Advertising expenses	2,681	*38	*35	1,261	5,607	*459	789,33
Car and truck expenses	112,887	*358	*425	12,783	41,395	*27,214	9,157,44
Commissions	5,748	*3,893	*38	*83			586,40
Contract labor	87,813	*11	*73	*1,383	68,674	*26,717	8,292,30
Depletion	526,093	*4,264	*1,135	*5,034	5,184	*28	*4,87
Depreciation	299,848	*2,441	*21,319	32,959	80,246	*12,243	6,122,08
Employee benefit programs	7,274	*3,350	*833	*892	*6,008	*250	288,01
Insurance	36,482	*1,739	*1,233	11,744	39,372	*4,008	3,504,28
Legal and professional services	56,592	*1,248	*184	1,244	4,506	1,911	679,78
Meals and entertainment deducted	6,481	*(Z)	*4	*48	11,270	*657	413,87
Mortgage interest	11,965	*101		*3,918	*3,824		352,42
Other interest paid on business indebtedness	22,284	*77	*370	3,310	6,489	*451	633,32
Office expenses	21,342	*210	*350	1,070	16,799	*2,776	745,56
Pension and profit-sharing plans	1,480	*3	*156	*177	*479		61,97
Rent on machinery and equipment	7,237	*42	*1,605	*2,399	6,088	*1,623	1,113,35
Rent on other business property	34,614	*330	*16	*1,389	6,266	*2,792	860,07
Repairs	67,152	*3,041	*14,917	19,529	37,040	*4,212	1,398,91
Supplies	25,298	*3,385	*2,540	3,019	17,848	*1,921	5,753,66
Salaries and wages	53,522	*9,826	*12,227	43,993	108,291	*8,228	8,696,57
Taxes paid	167,346	*2,494	*1,998	10,456	23,365	2,392	1,655,36
Travel	12,679	*(Z)	*474	860	5,128	*4,898	514,11
Utilities	33,708	*1,033	*5,859	8,123	19,765	*4,261	1,740,01
Other business deductions	1,403,089	*19,558	*19,825	49,984	90,953	10,042	10,753,55
Home office business deductions	7,021			*29	*5,437	*837	752,25
Depreciation, Form 8829	1,017			*2	*60	*148	73,36
Casualty loss, Form 8829				- 1			
Excesscasualty depreciations, Form 8829	*244						9,31
let income <sup>1,2</sup>	1,624,615	*17,971	*18,057	81,668	338,264	99,146	35,130,22
teturns with Schedule C-EZ:	a ·						
Number of returns	24,272	*971		*347	*1,010	*2,026	417,40
Business receipts	63,712	*9,414		*38,524	*5,093	*3,026	3,135,16
Business deductions	14,417				*3,067	*927	403,83
Net income	49,295	*9,414		*38,524	*2,026	*2,099	2,731,33

### Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Sectors Classified with the North American Industry Classification System--Continued [All figures are estimates based on samples--money amounts are in thousands of dollars]

		Constructio	ncontinued			Manufacturing	
	Residential	Nonresidential	Heavy and	Specialty		Food	Textile
Net income status, item	building	building	civil engineering	trade	Total	manufacturing	and textile
	construction	construction	construction	contractors			product mills
BUSINESSES WITH AND	(16)	(17)	(18)	(19)	(20)	(21)	(22)
WITHOUT NET INCOME							
Number of returns <sup>1</sup>	374,490	80,950	47,320	2,084,014	351,204	29,074	4,551
Business receipts, total <sup>1</sup>	46,626,584	9,541,450	7,508,085	134,688,305	25,824,798	3,449,144	316,682
Income from sales and operations 1	46,252,315	9,492,659	7,431,186	133,789,127	25,721,668	3,431,449	316,570
Other business income	374,269	48,792	76,898	899,178	103,130	17,696	*112
susiness deductions, total <sup>1,2</sup>	41,716,258	8,608,931	6,854,190	110,163,345	22,901,141	3,286,342	272,300
Cost of sales and operations, total	27,693,714	5,322,635	3,529,938	50,806,005	11,939,926	2,161,857	*142,106
Inventory, beginning of year	2,484,769	224,988	819,182	932,668	1,217,340	194,844	*27,688
Cost of labor	3,864,065	727,804	189,998	11,573,495	1,370,135	59,100	*12,814
Purchases	9,157,136	1,939,614	1,420,225	14,381,898	7,248,540	1,709,670	*75,552
Materials and supplies	8,852,109	1,553,702	998,363	19,341,891	2,324,883	237,120	*27,702
Other costs	6,453,889	1,121,708	1,063,403	5,562,019	1,067,429	174,395	*10,858
Inventory, end of year	3,118,255	245,181	961,234	985,966	1,288,401	213,272	*12,509
Advertising expenses	142,141	26,372	38,329	775,957	269,957	22,835	*2,357
Car and truck expenses	1,469,631	437,494	215,430	9,116,899	792,198	65,886	*11,362
Commissions	146,749	32,080	64,176	504,882	147,075	9,062	*3,947
Contract labor	1,903,854	381,492	207,476	7,110,886	470,190	18,562	*662
Depletion	*4,467	*3	*152	*458	1,996		
Depreciation	1,284,367	275,065	596,285	5,771,854	1,120,661	79,524	*12,537
Employee benefit programs	52,799	11,312	13,972	300,690	80,351	10,760	*1,676
Insurance	670,967	182,014	189,924	3,202,637	398,900	33,924	*4,422
Legal and professional services	180,120	44,199	50,641	601,003	193,980	25,283	*3,289
Meals and entertainment deducted	58,100	17,412	12,061	417,943	54,034	4,279	*725
Mortgage interest	158,562	32,366	46,825	304,074	127,406	3,696	*82
Other interest paid on business indebtedness	171,308	39,155	101,503	510,327	154,746	20,281	*3,520
Office expenses	175,052	37,813	35,671	695,023	228,891	15,874	*4,985
Pension and profit-sharing plans	5,802	*390	3,255	56,643	17,227	876	*96
Rent on machinery and equipment	213,176	62,918	176,561	925,989	185,809	4,452	*2,016
Rent on other business property	134,396	27,218	27,441	855,300	800,530	150,973	*1,119
Repairs	215,903	114,500	172,597	1,334,718	304,026	42,840	*844
Supplies	1,433,559	257,892	185,862	5,051,578	625,829	29,139	*14,872
Salaries and wages	1,631,208	418,118	396,425	8,163,082	2,040,133	279,903	*25,075
Taxes paid	348,835	142,299	110,170	1,484,102	470,998	50,037	*3,996
Travel	80,057	41,931	20,071	509,194	161,405	14,390	*4,300
Utilities	341,072	124,868	79,296	1,632,039	616,414	70,465	*13,395
Other business deductions	2,978,463	563,964	565,088	8,992,131	1,513,243	169,035	*12,213
Home office business deductions	156,119	15,380	9,888	707,129	168,135	*2,410	
Depreciation, Form 8829	21,881	1,313	*2,330	79,529	24,441	*175	
Casualty loss, Form 8829	*49			*2,988			
Excesscasualty depreciations, Form 8829	6,833	*434	*1,558	39,362	16,965		
et income less deficit <sup>1,2</sup>	4,913,506	932,519	654,918	24,537,546	3,018,241	180,805	44,382
Net income 1,2	5,741,610	1,220,989	880,302	27,287,328	3,980,453	294,382	*66,763
Deficit <sup>2</sup>	828,104	288,470	225,384	2,749,782	962,212	113,577	*22,382

# Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Sectors Classified with the North American Industry Classification System--Continued

[All figures are estimates based on samples--money amounts are in thousands of dollars]

		Constructio	ncontinued			Manufacturing	-
	Residential	Nonresidential	Lineard	Cresielty		Food	Textile
			Heavy and	Specialty			
Net income status, item	building	building	civil engineering	trade	Total	manufacturing	and textile
	construction	construction	construction	contractors			product mill
	(16)	(17)	(18)	(19)	(20)	(21)	(22)
BUSINESSES WITH NET INCOME							
Number of returns <sup>1</sup>	302,012	63,983	37,124	1,724,291	224,199	20,124	*2,524
Business receipts, total 1	40,918,175	7,774,489	6,180,477	120,083,392	21,979,899	2,974,797	*256,523
Income from sales and operations <sup>1</sup>	40,628,102	7,743,177	6,120,645	119,270,022	21,937,761	2,964,100	*256,523
Other business income	290,073	31,312	59,833	813,370	42,138	10,696	-
Business deductions, total <sup>1,2</sup>	35,176,689	6,553,500	5,299,499	92,796,064	18,003,130	2,680,414	*189,759
Cost of sales and operations, total	23,946,238	4,172,374	2,629,689	43,810,215	9,774,623	1,816,921	*115,433
Inventory, beginning of year	1,931,653	162,066	549,222	734,354	801,896	93,986	*18,540
Cost of labor	3,278,847	588,855	166,045	9,891,405	1,052,988	*25,869	*5,896
Purchases	7,757,364	1,285,841	1,039,597	12,755,913	5,812,273	1,482,891	*66,587
Materials and supplies	7,158,431	1,391,211	860,193	16,600,308	2,073,541	224,082	*21,652
Other costs	6,054,224	927,288	620,613	4,627,388	884,910	107,958	*8,38
Inventory, end of year	2,234,281	182,887	605,981	799,152	850,984	117,866	*5,62
Advertising expenses	110,452	16,698	26,760	635,430	197,214	15,088	*2,314
Car and truck expenses	1,101,284	321,099	186,316	7,548,745	567,797	55,026	*4,58
Commissions	129,682	18,888	40,392	397,442	97,005	4,964	*57
Contract labor	1,509,347	255,993	182,852	6,344,111	349,541	*16,263	*220
Depletion	*4,338	*3	*148	*381	*1,418		-
Depreciation	1,044,228	192,719	503,385	4,381,750	810,767	48,571	*10,77
Employee benefit programs	47,182	8,242	11,311	221,277	68,004	8,605	-
Insurance	562,223	132,157	156,398	2,653,509	330,840	24,920	*1,20
Legal and professional services	135,230	35,207	33,725	475,620	123,262	17,873	*794
Meals and entertainment deducted	39,261	13,259	8,496	352,863	36,256	2,007	*99
Mortgage interest	112,728	13,142	22,521	204,037	99,893	*2,095	*82
Other interest paid on business indebtedness	120,717	25,128	83,735	403,747	84,660	8,870	*2,820
Office expenses	134,543	31,088	27,301	552,629	163,521	12,948	*3,268
Pension and profit-sharing plans	5,680	*181	1,965	54,148	15,382	*869	-
Rent on machinery and equipment	168,675	46,124	162,398	736,153	129,652	2,617	*79
Rent on other business property	109,488	25,148	19,755	705,683	600,827	118,440	-
Repairs	162,958	62,446	146,751	1,026,764	227,498	32,949	*46
Supplies	1,158,539	180,001	156,081	4,259,046	435,253	17,485	*11,128
Salaries and wages	1,379,467	333,621	305,686	6,677,799	1,717,930	227,286	*12,993
Taxes paid	296,803	109,306	72,138	1,177,121	379,130	38,499	*3,11
Travel	53,278	33,362	12,310	415,161	115,373	9,203	*546
Utilities	271,418	90,474	63,164	1,314,962	479,995	56,241	*12,506
Other business deductions	2,385,315	422,899	434,686	7,510,650	1,068,034	142,656	*3,86
Home office business deductions	121,777	13,901	6,389	610,192	112,173	*21	-,
Depreciation, Form 8829	15,699	*879	*776	56,008	13,808	*6	-
Casualty loss, Form 8829							_
Excesscasualty depreciations, Form 8829	*784			8,530	*22		
let income <sup>1,2</sup>	5,741,610	1,220,989	880,302	27,287,328	3,980,453	294,382	*66,76
Returns with Schedule C-EZ:	-,,•.•	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			-,- 20, .00	,	00,70
Number of returns	59,516	*6,355	2,940	348,589	47,038	*1,942	*93
Business receipts	445,922	*45,394	15,176	2,628,673	303,878	*24,993	*4,532
Business deductions	65,838	*40	5,153	332,801	17,082	*(Z)	*2,704
Net income	380.084	*45,353	10,023	2,295,872	286,796	(2) *24,993	*1,828

### Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Sectors Classified with the North American Industry Classification System--Continued [All figures are estimates based on samples--money amounts are in thousands of dollars]

				Man	ufacturingcont	tinued			
					-			Plastics,	
		Leather			Printing	Petroleum		rubber, clay,	Nonmetallic
Net income status, item	Apparel	and	Wood	Paper	and related	and coal	Chemical	refractory,	mineral
Net income status, item	Apparei								
		allied	products	products	support	products	manufacturing	and glass	products
		products			activities			products	
	(00)	(24)	(25)	(26)	(07)	(20)	(20)	(20)	(24)
BUSINESSES WITH AND	(23)	(24)	(25)	(26)	(27)	(28)	(29)	(30)	(31)
WITHOUT NET INCOME									
Number of returns <sup>1</sup>	29,678	*3,838	51,401	*18	38,532	*407	11,169	18,696	8,578
Business receipts, total 1	1,585,687	*99,464	3,232,481	*27,629	2,563,190	*130,793	497,290	746,391	992,138
Income from sales and operations 1	1,584,637	*97,263	3,230,167	*27,610	2,549,076	*130,644	466,237	743,412	987,514
Other business income	1,050	*2,201	2,314	*18	14,113	*150	*31,053	*2,979	*4,624
Business deductions, total <sup>1.2</sup>	1,326,063	*97,834	2,884,487	*28,338	2,364,668	*124,700	443,471	682,236	899,889
Cost of sales and operations, total	687,324	*23,263	1,728,382	*16,410	1,047,605	*117,022	197,968	185,793	564,691
Inventory, beginning of year	107,183	*2,491	109,075	*1,589	71,775	*580	*4,985	29,063	*16,860
Cost of labor	30,790		353,266		144,011		*16,937	12,298	*72,067
Purchases	345,946	*12,457	743,091	*14,702	513,885	*116,609	95,878	136,909	296,703
Materials and supplies	75,040	*9,005	568,442	*821	243,122		*61,378	30,707	197,979
Other costs	239,165	*2,341	104,188	*1,349	134,055		*22,144	27,663	*8,628
Inventory, end of year	110,801	*3,031	149,679	*2,050	59,244	*167	*3,355	50,847	*27,546
Advertising expenses	17,760	*91	26,242	*7	57,117	*55	5,210	20,830	4,035
Car and truck expenses	57,069	*1,017	96,443	*24	91,216	*130	15,208	34,126	*16,119
Commissions	3,649		6,688		27,991		*408	*733	*953
Contract labor	26,134	*45	15,110		43,051		*33,624	10,062	*9,873
Depletion			*20		*(Z)	*131	*788		
Depreciation	37,148	*2,941	148,656	*2,783	80,031	*727	21,693	52,698	46,891
Employee benefit programs	*4,270	*20	9,114		*3,625		*3,677	*552	*2,232
Insurance	9,455	*76 *30	69,133 10,802	*600	40,027	*231	5,911	20,033	20,627
Legal and professional services	6,787		-	*153	18,627	*93 *( <b>7</b> )	13,543	7,574	4,792
Meals and entertainment deducted Mortgage interest	3,062 *1,024		4,950 24,342	*39 *331	3,889 *5,771	*(Z) *26	675	4,764 *5,707	2,802 *7,148
Other interest paid on business indebtedness	1,024	*213	24,342 9,451	*89	17,586	20	*2,462	14,507	*2,329
Office expenses	6,480	*2	16,150	*64	51,527		14,705	14,307	2,329
Pension and profit-sharing plans	*315	*117	*1,340		*1,800	*32	*320	*560	2,002
Rent on machinery and equipment	8,584		27,163	*693	35,670	*17	*2,452	*1,416	*6,714
Rent on other business property	63,671	*120	67,416	*258	144,532	*20	*4,926	32,315	*5,300
Repairs	9,381	*2	67,524	*547	31,570	*42	6,565	7,013	11,415
Supplies	24,636	*20,627	63,946	*7	132,031	*49	12,353	39,305	13,729
Salaries and wages	136,515	*1,276	170,702	*4,268	197,135	*1,411	*16,517	92,517	100,213
Taxes paid	29,911	*250	41,061	*582	51,941	*2,937	10,487	23,690	21,144
Travel	6,609	*173	15,927	*597	11,195	*(Z)	3,216	8,194	*2,798
Utilities	29,403	*123	63,210	*339	76,398	*125	17,523	30,423	10,766
Other business deductions	132,634	*47,448	149,156	*547	171,906	*1,494	48,252	73,085	41,832
Home office business deductions	*14,074		45,504		21,718		*3,471	*3,972	*605
Depreciation, Form 8829	*2,191		*8,104		*1,505		*8	*665	*134
Casualty loss, Form 8829									
Excesscasualty depreciations, Form 8829	*263		*9,261				*8	*965	
Net income less deficit <sup>1,2</sup>	313,302	*1,629	348,726	*-709	199,361	*6,093	58,692	68,035	92,249
Net income <sup>1,2</sup>	378,246	*8,919	424,441	*272	318,381	*6,596	85,743	121,486	101,850
Deficit <sup>2</sup>	64,945	*7,290	75,715	*981	119,020	*503	27,051	53,451	*9,600

### Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Sectors Classified with the North American Industry Classification System--Continued

[All figures are estimates based on samples--money amounts are in thousands of dollars]

Net income status, item         Apparel         and allied products         Wood products         Paper products         and related support         and ceal products         Chemical products         refractory, manufacturing         refractory, adtivities         refractory, manufacturing         refractory, adtivities         refractory, manufacturing         refractory, adtivities         refractory, manufacturing		Manufacturingcontinued									
Net income status, item         Apparel         and allied products         Wood products         Paper products         and related support         and coal products         Chemical products         refractory, manufacturing         refractory, activities         refractory, activities         refractory, activities         refractory, manufacturing         refractory, and glass         refractory, products         refractory, activities         refractory, manufacturing         refractory, and glass         refractory, products         refractory, manufacturing         refractory, activities         refractory, manufacturing         refractory, and glass         refractory, products           Business income         11,651,653         12,677         '1,850         35,298         '7         23,862         '333         5,160         13,482         402,818         609,104           Other business income         11,029         '2,201         2,101         '15         '4,745         '15,003         '13,044         402,818         609,104         110,713         '13,									Plastics,		
alied products         products         products         support activities         products         manufacturing activities         and gias products         products           BUSINESSES WITH NET INCOME Number of returns         (23)         (24)         (25)         (26)         (27)         (28)         (29)         (30)           BUSINESSES WITH NET INCOME Number of returns         17,677         '1,850         35,298         '7         23,862         '333         5,160         13,482           Business recepts, total '			Leather			Printing	Petroleum		rubber, clay,	Nonmetallic	
alied products         products         products         support activities         products         manufacturing activities         and gias products         products           BUSINESSES WITH NET INCOME Number of returns         (23)         (24)         (25)         (26)         (27)         (28)         (29)         (30)           BUSINESSES WITH NET INCOME Number of returns         17,677         '1,850         35,298         '7         23,862         '333         5,160         13,482           Business recepts, total '	Net income status, item	Apparel	and	Wood	Paper	and related	and coal	Chemical	refractory	mineral	
products         products         activities         products           USINESSES WITH NET INCOME         (23)         (24)         (25)         (26)         (27)         (28)         (29)         (30)           Number of returns '		ripparoi									
Image: constraint of the second sec				products	products		products	manufacturing		products	
BUSINESSES WITH NET INCOME         17,677         1,850         35,298         77         23,862         7393         5,160         13,482           Business receipts, total '.         1,435,156         '97,577         2,891,214         '23,145         2,072,384         '130,570         404,583         609,210           Other business income         '1,029         '2,201         2,013         '15         '4,745         '150         '1,765         '107           Business deductions, total '.2         1055,939         '88,614         851,456         '117,022         '137,011         135,259           Inventory, beginning of year.         555,808         '23,257         1,513,395         '13,249         851,456         '117,022         '137,011         135,259           Cost of sales and operations, total.         .         555,808         '23,257         1,513,395         '13,249         851,456         '14,749         '7,648           Purchases         .         236,74         '9,005         521,308         '821         2007,91         -         '57,792         20,331         '           Materials and supplies         .         '33,18         89,221         '1,055         38,775         '167         '1,672         35,633			products			activities			products		
BUSINESSES WITH NET INCOME         17,677         1,850         35,298         17         23,862         133         5,160         13,482           Business receipts, total '		(23)	(24)	(25)	(26)	(27)	(28)	(29)	(30)	(31)	
Number of returns '	DUSINESSES WITH NET INCOME	(20)	(21)	(20)	(20)	(27)	(20)	(20)	(00)	(01)	
Business receipts, total '		17 677	*1 850	35 298	*7	23 862	*303	5 160	13 482	6,904	
Income from sales and operations '		· ·	-	-				-,		717,978	
Other business income.         '1,029         '2,201         2,013         '15         '4,745         '150         '1,765         '107           Business deductions, total         '2.         1,056,339         '88,618         22,883         1,754,003         '123,973         318,841         487,724           Cost of sales and operations, total         555,808         '23,257         1,513,395         '13,249         851,456         '117,022         '137,011         135,259           Inventory, beginning of year.         553,065         '2,489         65,389         '904         61,925         '580         '2,095         24,810           Cost of labor.         '19,345         -         337,880         -         110,096         -         '14,749         '7,648           Purchases.         '280,043         '2,341         93,999         '1,349         110,012         -         '18,138         '7,968           Inventory, end of year.         69,159         '3,031         89,221         '1,055         38,775         '167         '1,672         36,633           Advertising expenses.         28,938         '10,177         78,697         -         64,572         '130         '13,648         22,042         '2,014         '2,1608					-			· ·		717,419	
Business deductions, total         1.056,939         *88,618         2.468,785         *22,883         1,754,003         *123,973         318,841         487,724           Cost of sales and operations, total.         555,808         '23,257         1,513,395         *13,249         851,456         *117,022         '137,011         135,259         1           Inventory, beginning of year.         '19,345         -         337,880          110,096          *14,749         7,648           Purchases.         280,939         '12,453         584,040         '11,231         398,406         '116,609         '45,909         110,133         *           Materials and supplies.         '25,574         '9,005         521,308         *821         209,791         -         '57,792         '20,331         *           Inventory, end of year.         69,159         '3,031         89,221         '1,055         38,775         '167         '11,672         35,633           Advertising expenses.         28,938         '1,017         78,697         -         64,572         '130         '13,648         22,042         '2,042           Commissions         '3,115         -         6,406         -         '36,408         -			-							*558	
Cost of sales and operations, total		-	-							616,128	
Inventory, beginning of year	•						· · · ·			394,972	
Purchases         280,939         *12,453         584,040         *11,231         398,406         *116,609         *45,909         110,133         *           Materials and supplies         *35,574         '9,005         521,308         *621         209,791          *57,792         '20,331         *           Other costs         236,043         '2,341         93,999         *1,349         110,012          *18,138         77,968           Inventory, end of year         69,159         '3,031         89,221         *1,055         38,775         *167         *1,672         35,633           Advertising expenses         28,938         *1,017         78,697          64,572         *130         *13,648         22,042           Commissions         ''3,115          6,405          ''1,771          '408         *355           Contract labor         ''1,502         '445         4,086          ''1,108         ''245            Depreciation         ''1,21         5,063         '626         18,892         '20,837           Employee benefit programs         ''4,234         ''20         8,774         -         ''1,139         <						61,925				*15,278	
Purchases         280,939         *12,453         584,040         *11,231         398,406         *116,609         *45,909         110,133         *           Materials and supplies         *35,574         '9,005         521,308         *621         209,791          *57,792         '20,331         *           Other costs         236,043         '2,341         93,999         *1,349         110,012          *18,138         77,968           Inventory, end of year         69,159         '3,031         89,221         *1,055         38,775         *167         *1,672         35,633           Advertising expenses         28,938         *1,017         78,697          64,572         *130         *13,648         22,042           Commissions         ''3,115          6,405          ''1,771          '408         *355           Contract labor         ''1,502         '445         4,086          ''1,108         ''245            Depreciation         ''1,21         5,063         '626         18,892         '20,837           Employee benefit programs         ''4,234         ''20         8,774         -         ''1,139         <	st of labor	*19,345		337,880		110,096		*14,749	*7,648	*24,614	
Other costs         236,043         *2,341         93,999         *1,349         110,012          *18,138         77,968           Inventory, end of year         69,159         *3,031         89,221         *1,055         38,775         *167         *1,672         35,633           Advertising expenses         10,897         *91         20,383         *3         49,303         *55         *1,108         15,413           Car and truck expenses         28,938         *1,017         78,697          64,572         *130         *13,648         22,042           Commissions         *3,115          64,056          *13,771          *408         *355           Depletion         *15,052         *45         4,086          36,408          33,621         *2,195           Depletion          -         *20          *(Z)         *108         *245            Depletion          *20          *(Z)         *108         *245            Depreciation         21,608         *7         103,752         *1,147         52,063         *626         18,892			*12,453		*11,231		*116,609	*45,909		*168,469	
Inventory, end of year	terials and supplies	*35,574	*9,005	521,308	*821	209,791		*57,792	*20,331	*197,942	
Advertising expenses.10,897'9120,383'349,303*55*1,10815,413Car and truck expenses.28,938*1,01778,69764,572*130*13,64822,042Commissions.*3,1156,405*13,771*408*355Contract labor.*15,052*454,08636,408*33,621*2,195Depletion*20*(Z)*108*245Depreciation21,608*7103,752*1,14752,063*62618,89220,837Employee benefit programs.*4,234*208,774*1,139*3,623*287Insurance.9,359*7663,972*60032,795*2315,73617,388Legal and professional services.4,604*308,068*12014,676*93*1,6244,713Meals and entertainment deducted.2,4244,140*393,286*26*5,707Other interest paid on business indebtedness.*4,081*2136,00214,086*1,651*6,408Office expenses.5,341*211,605*6426,617*1,651*6,408Office expenses.5,341*211,605*6426,617*1,651*6,408Office expenses.5,341*211,605*6426,617*1,651*6,4	ier costs	236,043	*2,341	93,999	*1,349	110,012		*18,138	*7,968	*6,549	
Car and truck expenses.28,938*1,01778,69764,572*130*13,64822,042Commissions.*3,1156,405*13,771*408*355Contract labor.*15,052*454,08636,408*33,621*2,195Depletion*20*(Z)*108*245Depreciation.21,608*7103,752*1,14752,063*66618,89220,837Employee benefit programs.*4,234*208,774*1,139*3,623'287Insurance.9,359*7663,972*60032,795*2315,73617,388Legal and professional services4,604*308,068*12014,676*93*1,6244,713Meals and entertainment deducted.2,4244,140*393,286*(Z)*5,707Other interest paid on business indebtedness.*4,081*2136,00214,086*1,661Office expenses5,341*2111,605*6426,617*1,4259,728Pension and profit-sharing plans.*315*117*972*1,426*32*320*270Rent on machinery and equipment.*8,56025,633*69322,284*17*2,452*496Repairs.7,714*255,843*54729,484*42*4,4636,180 <td>entory, end of year</td> <td>69,159</td> <td>*3,031</td> <td>89,221</td> <td>*1,055</td> <td>38,775</td> <td>*167</td> <td>*1,672</td> <td>35,633</td> <td>*17,880</td>	entory, end of year	69,159	*3,031	89,221	*1,055	38,775	*167	*1,672	35,633	*17,880	
Commissions	rtising expenses	10,897	*91	20,383	*3	49,303	*55	*1,108	15,413	*2,175	
Contract labor	and truck expenses	28,938	*1,017	78,697		64,572	*130	*13,648	22,042	*7,550	
Depletion           *20          *(Z)         *108         *245            Depreciation         21,608         *7         103,752         *1,147         52,063         *626         18,892         20,837           Employee benefit programs         *4,234         *20         8,774          *1,139          *3,623         *287           Insurance         9,359         *76         63,972         *600         32,795         *231         5,736         17,388           Legal and professional services         4,604         *30         8,068         *120         14,676         *93         *1,624         4,713           Meals and entertainment deducted         2,424          4,140         *39         3,286         *(Z)         *521         *3,114           Mortgage interest         *986          20,890         *331         *4,086         *26          *5,707           Other interest paid on business indebtedness         *4,081         *213         6,002          *14,086          *1651         *6,408           Office expenses         5,341         *2         11,605         *64	nissions	*3,115		6,405		*13,771		*408	*355	*953	
Depreciation21,608*7103,752*1,14752,063*62618,89220,837Employee benefit programs*4,234*208,774*1,139*3,623*287Insurance9,359*7663,972*60032,795*2315,73617,388Legal and professional services4,604*308,068*12014,676*93*1,6244,713Meals and entertainment deducted2,4244,140*393,286*(Z)*521*3,114Mortgage interest*98620,890*331*4,086*26*5,707Other interest paid on business indebtedness*4,081*2136,00214,086*1,651*6,408Office expenses5,341*211,605*6426,617*16,51*6,408Office expenses5,341*2136,002*1,4269,7289,728Pension and profit-sharing plans*315*117*972*1,426*322*320*270Rent on machinery and equipment*8,56025,633*69322,284*17*2,452*496Repairs7,714*255,843*54729,484*42*4,4636,180	ract labor	*15,052	*45	4,086		36,408		*33,621	*2,195	*908	
Employee benefit programs.*4,234*208,774*1,139*3,623*287Insurance.9,359*7663,972*60032,795*2315,73617,388Legal and professional services.4,604*308,068*12014,676*93*1,6244,713Meals and entertainment deducted.2,4244,140*393,286*(Z)*521*3,114Mortgage interest.*98620,890*331*4,086*26*5,707Other interest paid on business indebtedness.*4,081*2136,00214,086*1,651*6,408Office expenses.5,341*211,605*6426,617*1,4259,728Pension and profit-sharing plans.*315*117*972*1,426*32*320*270Rent on machinery and equipment.*8,56025,633*69322,284*17*2,452*496Rent on other business property.32,397*12055,715*258100,850*20*4,198*26,167Repairs.7,714*255,843*54729,484*42*4,4636,180	etion			*20		*(Z)	*108	*245			
Insurance.       9,359       *76       63,972       *600       32,795       *231       5,736       17,388         Legal and professional services.       4,604       *30       8,068       *120       14,676       *93       *1,624       4,713         Meals and entertainment deducted.       2,424        4,140       *39       3,286       *(Z)       *521       *3,114         Mortgage interest.       *986        20,890       *331       *4,086       *26        *5,707         Other interest paid on business indebtedness.       *4,081       *213       6,002        14,086        *1,651       *64,08         Office expenses.       5,341       *2       11,605       *64       26,617        *14,425       9,728         Pension and profit-sharing plans.       *315       *117       *972        *1,426       *32       *320       *270         Rent on machinery and equipment.       *8,560        25,633       *693       22,284       *17       *2,452       *496         Repairs.       7,714       *2       55,843       *547       29,484       *42       *4,463       6,180	eciation	21,608	*7	103,752	*1,147	52,063	*626	18,892	20,837	37,445	
Legal and professional services       4,604       *30       8,068       *120       14,676       *93       *1,624       4,713         Meals and entertainment deducted       2,424        4,140       *39       3,286       *(Z)       *521       *3,114         Mortgage interest       *986        20,890       *331       *4,086       *26        *5,707         Other interest paid on business indebtedness       *4,081       *213       6,002        14,086        *1,651       *6,408         Office expenses       5,341       *2       11,605       *64       26,617        *14,425       9,728         Pension and profit-sharing plans       *315       *117       *972        *1,426       *32       *320       *270         Rent on machinery and equipment       *8,560        25,633       *693       22,284       *17       *2,452       *496         Rent on other business property       32,397       *120       55,715       *258       100,850       *20       *4,183       €,167         Repairs       7,714       *2       55,843       *547       29,484       *42       *4,463       6,180 </td <td>oyee benefit programs</td> <td>*4,234</td> <td>*20</td> <td>8,774</td> <td></td> <td>*1,139</td> <td></td> <td>*3,623</td> <td>*287</td> <td>*1,749</td>	oyee benefit programs	*4,234	*20	8,774		*1,139		*3,623	*287	*1,749	
Meals and entertainment deducted.       2,424        4,140       *39       3,286       *(Z)       *521       *3,114         Mortgage interest.       *986        20,890       *331       *4,086       *26        *5,707         Other interest paid on business indebtedness       *4,081       *213       6,002        14,086        *1,651       *6,408         Office expenses.       5,341       *2       11,605       *64       26,617        *14,425       9,728         Pension and profit-sharing plans       *315       *117       *972        *1,426       *32       *320       *270         Rent on machinery and equipment       *8,560        25,633       *693       22,284       *17       *2,452       *496         Rent on other business property       32,397       *120       55,715       *258       100,850       *20       *4,198       *26,167         Repairs       7,714       *2       55,843       *547       29,484       *42       *4,463       6,180	ance	9,359	*76	63,972	*600	32,795	*231	5,736	17,388	12,371	
Mortgage interest.         *986          20,890         *331         *4,086         *26          *5,707           Other interest paid on business indebtedness         *4,081         *213         6,002          14,086          *1,651         *6,408           Office expenses         5,341         *2         11,605         *64         26,617          *14,425         9,728           Pension and profit-sharing plans         *315         *117         *972          *1,426         *32         *320         *270           Rent on machinery and equipment         *8,560          25,633         *693         22,284         *17         *2,452         *496           Rent on other business property         32,397         *120         55,715         *258         100,850         *20         *4,198         *26,167           Repairs	l and professional services	4,604	*30	8,068	*120	14,676	*93	*1,624	4,713	2,847	
Other interest paid on business indebtedness         *4,081         *213         6,002          14,086          *1,651         *6,408           Office expenses         5,341         *2         11,605         *64         26,617          *14,425         9,728           Pension and profit-sharing plans         *315         *117         *972          *1,426         *32         *320         *270           Rent on machinery and equipment         *8,560          25,633         *693         22,284         *17         *2,452         *496           Rent on other business property         32,397         *120         55,715         *258         100,850         *20         *4,198         *26,167           Repairs         7,714         *2         55,843         *547         29,484         *42         *4,463         6,180							. ,	*521		*744	
Office expenses         5,341         *2         11,605         *64         26,617          *14,425         9,728           Pension and profit-sharing plans         *315         *117         *972          *1,426         *32         *320         *270           Rent on machinery and equipment         *8,560          25,633         *693         22,284         *17         *2,452         *496           Rent on other business property         32,397         *120         55,715         *258         100,850         *20         *4,198         *26,167           Repairs         7,714         *2         55,843         *547         29,484         *42         *4,463         6,180				-	*331		*26			*2,941	
Pension and profit-sharing plans         *315         *117         *972          *1,426         *32         *320         *270           Rent on machinery and equipment         *8,560          25,633         *693         22,284         *17         *2,452         *496           Rent on other business property         32,397         *120         55,715         *258         100,850         *20         *4,198         *26,167           Repairs         7,714         *2         55,843         *547         29,484         *42         *4,463         6,180										*668	
Rent on machinery and equipment					*64					*1,162	
Rent on other business property         32,397         *120         55,715         *258         100,850         *20         *4,198         *26,167           Repairs         7,714         *2         55,843         *547         29,484         *42         *4,463         6,180											
Repairs         7,714         *2         55,843         *547         29,484         *42         *4,463         6,180	• • • •			-						*5,410	
	,									*1,915	
				-	-					4,885	
	lies	14,940	*14,353	55,973	*1	64,608	*49	*11,518	27,581	*10,813	
	U U			-		-				*79,413	
Taxes paid										12,403 *2,139	
			_	-					-		
										3,796 *28,263	
Other business deductions         121,182         *47,446         124,969         *541         111,913         *906         30,180         42,619           Home office business deductions         *12,959          28,050          18,792          *917         *3,227			, -		-					*605	
Depreciation, Form 8829 12,959 28,050 16,792 917 5,227										*134	
Casualty loss, Form 8829		-		3,207		-		<u> </u>	209	134	
Excesscasualty depreciations, Form 8829								*8			
		378,246	*8.919	424 441	*272	318,381	*6.596	-	121,486	101,850	
Returns with Schedule C-EZ:		0.0,240	0,010	,,	2.12	0.0,001	0,000	50,740	,+00	,	
Number of returns		*5,975		*11,887	*4	*2,343	*39	*2,958	*4,966	*2,989	
					*97				,	*35,657	
Business deductions	•			-							
					*97					*35,657	

# Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Sectors Classified with the North American Industry Classification System--Continued [All figures are estimates based on samples--money amounts are in thousands of dollars]

			Ma	anufacturingcontin	ued		
					Electrical		
	Primary	Fabricated		Computer and	equipment,	Transportation	Furniture
Net income status, item	metal	metal	Machinery	electronic	appliances, and	equipment	and related
			maoninory			oquipmont	
	industries	products		products	components		products
	(32)	(33)	(34)	(35)	(36)	(37)	(38)
BUSINESSES WITH AND		()				(- )	
WITHOUT NET INCOME							
Number of returns <sup>1</sup>	*5,133	35,016	24,222	8,370	5,665	10,288	28,287
Business receipts, total <sup>1</sup>	*162,506	3,574,350	2,661,245	230,494	551,221	955,764	1,917,331
Income from sales and operations 1	*161,738	3,578,548	2,653,652	230,442	547,606	954,377	1,915,946
Other business income	*768	-4,198	7,593	*52	*3,615	*1,387	*1,385
Business deductions, total	*121,908	3,261,765	2,245,980	158,587	489,757	919,234	1,484,963
Cost of sales and operations, total	*35,324	1,430,011	1,189,511	66,668	279,125	535,153	822,236
Inventory, beginning of year	*6,601	137,847	153,013	*10,669	*41,051	97,470	58,721
Cost of labor	*131	215,991	202,575	*1,433	*20,041	*61,284	78,272
Purchases	*23,350	792,742	750,492	55,836	167,562	461,503	593,393
Materials and supplies	*13,283	278,856	158,885	*5,851	*49,685	*6,848	123,649
Other costs		163,434	75,457	*4,376	*12,447	5,878	28,967
Inventory, end of year	*8,041	158,859	150,910	*11,497	*11,659	97,831	60,765
Advertising expenses	*67	30,488	14,694	*3,591	2,357	12,251	16,340
Car and truck expenses	*5,352	123,342	69,234	*7,754	27,609	28,117	44,305
Commissions	*25	26,500	*3,989	*2,581	*339	*7,346	19,319
Contract labor	*13,183	122,555	79,331	*2,398	*7,745	*29,762	*4,187
Depletion					*606		*11
Depreciation	*20,298	242,239	180,680	9,053	11,183	14,922	74,421
Employee benefit programs		16,516	18,063	*232	*3,352	*530	*486
Insurance	*2,114	86,738	40,214	*582	8,054	13,916	19,477
Legal and professional services	*1,360	25,004	21,436	*1,022	4,549	12,012	14,936
Meals and entertainment deducted	*22	12,699	1,876	2,567	1,301	668	5,908
Mortgage interest	*1,859	20,588	*11,444		*388	*27,191	*8,701
Other interest paid on business indebtedness	*481	22,950	14,266	*611	*5,072	*8,954	5,113
Office expenses	*1,353	29,130	15,903	*1,870	4,792	5,626	23,876
Pension and profit-sharing plans	*11	6,462	*3,150		*77		*1,050
Rent on machinery and equipment	*23	51,698	2,927	*4	*662	*18,970	10,448
Rent on other business property	*162	78,453	63,550	*6,443	12,966	21,605	85,564
Repairs	*19	53,676	21,930	*1,321	1,498	13,462	18,893
Supplies	*8,535	71,842	55,423	13,005	4,379	17,494	46,531
Salaries and wages	*448	369,242	210,582	*6,819	43,745	43,679	85,427
Taxes paid	*1,749	90,669	52,683	*2,725	9,047	16,972	18,243
Travel		31,024	4,843	*7,617	4,517	5,749	12,666
Utilities	*7,342	85,336	87,846	*7,345	10,064	26,661	45,648
Other business deductions	*22,181	214,435	64,323	13,075	45,570	48,662	84,859
Home office business deductions		20,055	15,479	*356	*750	*9,532	*15,835
Depreciation, Form 8829		*2,495	*3,639	*453		*1,702	*1,428
Casualty loss, Form 8829							
Excesscasualty depreciations, Form 8829		*928	*2,249	*105	*695	*2,185	*305
Net income less deficit <sup>1,2</sup>	*40,598	312,585	415,265	71,908	69,363	36,531	432,369
Net income <sup>1,2</sup>	*45,427	455,896	461,357	*122,184	105,486	95,955	467,551
Deficit <sup>2</sup>	*4,829	143,311	46,092	*50,276	*36,123	59,424	35,183

### Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Sectors Classified with the North American Industry Classification System--Continued

[All figures are estimates based on samples--money amounts are in thousands of dollars]

			Ma	nufacturingcontir	ued		
					Electrical		
	Primary	Fabricated		Computer and	equipment,	Transportation	Furniture
Net income status, item	metal	metal	Machinery	electronic	appliances, and	equipment	and related
Net income status, item			wachinery			equipment	
	industries	products		products	components		products
	(22)	(22)	(24)	(25)	(26)	(27)	(28)
	(32)	(33)	(34)	(35)	(36)	(37)	(38)
BUSINESSES WITH NET INCOME	** ***			+	1 000		~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~
Number of returns 1	*3,851	20,462	19,131	*2,761	4,328	4,400	20,314
Business receipts, total 1	*158,756	2,820,617	2,406,330	*207,516	504,764	633,854	1,750,824
Income from sales and operations 1	*157,988	2,825,587	2,400,321	*207,517	501,205	632,466	1,749,487
Other business income	*768	-4,971	6,009		*3,559	*1,387	*1,337
Business deductions, total <sup>1,2</sup>	*113,329	2,364,721	1,944,973	*85,332	399,278	537,899	1,283,273
Cost of sales and operations, total	*33,929	1,089,606	1,093,927	*42,946	253,874	282,042	721,726
Inventory, beginning of year	*6,601	84,676	127,259	*8,319	*34,905	*46,117	*55,367
Cost of labor	*131	145,287	190,721	*1,386	*17,694	*4,131	*71,457
Purchases	*23,350	580,290	703,462	*38,832	*145,450	282,574	501,144
Materials and supplies	*11,888	253,483	120,918	*176	*49,665	*390	120,447
Other costs		135,033	73,077	*742	*11,980	*4,839	*27,595
Inventory, end of year	*8,041	109,164	121,510	*6,509	*5,820	*56,010	*54,284
Advertising expenses	*67	15,091	12,921	*2,770	*2,137	*4,808	11,802
Car and truck expenses	*5,352	79,681	48,334	*2,812	21,976	*16,550	40,831
Commissions	*25	10,408	*1,860	*2,567	*74	*7,336	11,898
Contract labor	*13,183	57,119	77,080	*2,237	*6,969	*29,176	*2,517
Depletion					*606		
Depreciation	*17,103	198,130	140,254	*1,786	9,034	*9,845	56,052
Employee benefit programs		15,946	16,873		*1,992	*277	*435
Insurance	*1,846	70,363	35,875	*520	7,630	*7,710	18,483
Legal and professional services	*1,295	12,618	12,795	*269	2,031	*10,244	12,310
Meals and entertainment deducted	*22	7,806	1,662	*1,699	*1,166	*567	4,817
Mortgage interest		19,657	*11,365		*154	*14,470	*8,682
Other interest paid on business indebtedness	*481	8,136	7,638	*387	*4,562	*1,019	*3,869
Office expenses	*1,316	18,244	9,589	*918	4,355	*4,945	21,279
Pension and profit-sharing plans	*11	6,453	*3,051		*59		*1,050
Rent on machinery and equipment	*23	31,023	2,383		*239	*18,935	*1,624
Rent on other business property	*162	40,443	50,198	*5,918	*10,504	*17,793	83,944
Repairs	*19	39,400	14,982	*552	*1,202	*1,608	16,414
Supplies	*8,034	46,064	45,627	*1,515	*3,697	*12,130	38,728
Salaries and wages	*448	325,892	185,455	*2,633	*30,452	*24,818	*82,969
Taxes paid	*490	75,112	48,230	*2,385	*6,971	*8,677	17,132
Travel		25,471	4,379	*5,234	*3,877	*3,533	11,886
Utilities	*7,342	58,105	69,478	*5,826	8,505	*19,345	41,151
Other business deductions	*22,181	101,042	39,654	*1,059	17,119	*41,448	61,235
Home office business deductions		*12,798	*8,758	*352	*86	*622	*11,955
Depreciation, Form 8829		*1,567	*1,342	*348		*9	*1,386
Casualty loss, Form 8829							
Excesscasualty depreciations, Form 8829			*13				
Net income <sup>1,2</sup>	*45,427	455,896	461,357	*122,184	105,486	95,955	467,551
Returns with Schedule C-EZ:							
Number of returns	*971	*2,941	*2,166	*936	*50		*2,986
Business receipts	*4,659	*12,513	*8,632	*6,710	*1,587		*6,827
Business deductions		*112	*2,603	*949	*9		*483
Net income Footnotes at end of table.	*4,659	*12,402	*6,029	*5,761	*1,579		*6,344

# Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Sectors Classified with the North American Industry Classification System--Continued [All figures are estimates based on samples--money amounts are in thousands of dollars]

	Manufacturi	ngcontinued	W	holesale trade (m	erchant wholesal	ers)	Retail trade		
				Durable goods,	Nondurable	Wholesale			
	Medical	Other		including	goods,	electronic		Motor	
Net income status, item	equipment	miscellaneous	Total	machinery,	including food,	markets	Total	vehicle and	
,,,	and supplies	manufacturing		woods, metals,	fiber,	and agents		parts	
	and supplies	manufacturing			· ·	0			
				etc.	chemicals, .etc.	and brokers		dealers	
	(39)	(40)	(41)	(42)	(43)	(44)	(45)	(46)	
BUSINESSES WITH AND									
WITHOUT NET INCOME									
Number of returns 1	3,864	34,417	350,824	149,399	118,760	82,665	2,399,442	158,658	
Business receipts, total 1	448,767	1,682,231	40,849,558	18,307,028	16,338,556	6,203,974	187,076,742	37,368,327	
Income from sales and operations <sup>1</sup>	448,686	1,666,095	40,239,466	17,949,267	16,277,629	6,012,569	184,626,296	37,035,261	
Other business income	*81	16,137	610,092	357,761	60,927	191,405	2,450,446	333,066	
Business deductions, total <sup>1,2</sup>	290,629	1,517,990	35,735,351	16,305,397	14,918,485	4,511,469	179,018,027	36,061,020	
Cost of sales and operations, total	*89,181	620,296	26,637,840	12,337,462	11,596,250	2,704,127	126,466,370	29,743,572	
Inventory, beginning of year	*3,024	142,813	2,343,791	1,509,930	727,921	105,940	20,713,293	4,487,924	
Cost of labor	*18,479	70,644	363,436	145,332	202,534	*15,570	2,761,219	661,890	
Purchases	*34,360	307,899	23,026,729	10,755,857	9,896,550	2,374,322	115,554,366	28,106,543	
Materials and supplies	*35,498	201,013	1,624,386	606,226	826,818	*191,343	5,674,113	691,970	
Other costs	*872	51,214	1,788,274	893,511	705,542	189,221	3,945,839	774,942	
Inventory, end of year	*3,052	153,287	2,508,777	1,573,394	763,114	172,269	22,182,460	4,979,698	
Advertising expenses	*1,719	31,910	247,685	130,560	84,708	32,418	2,269,213	374,795	
Car and truck expenses	*42,422	55,465	1,297,542	429,743	421,364	446,435	4,811,616	463,630	
Commissions	*9,410	24,137	488,905	274,167	117,841	96,897	925,292	151,257	
Contract labor	*40,463 *426	13,445 *15	239,806 1,520	143,494 *318	72,321 1,202	23,991 *(Z)	682,349 2,465	111,434 *810	
	*3,200	79,038	580,424	297,938	1,202	(Z) 95,257	2,465 3,048,748	380,046	
Depreciation Employee benefit programs	*486	4,759	50,695	17,293	30,062	3,340	233,587	35,403	
Insurance	*5,962	17,406	234,023	130,224	86,943	16,855	1,641,742	303,329	
Legal and professional services	*5,505	17,182	155,890	74,839	54,130	26,921	732,323	82,836	
Meals and entertainment deducted	*305	3,506	205,417	73,663	39,104	92,650	397,631	29,168	
Mortgage interest	*72	9,038	63,958	36,388	23,688	3,882	699.644	102,423	
Other interest paid on business indebtedness	*1,068	15,634	140,336	53,610	75,394	11,332	812,600	187,992	
Office expenses	2,421	19,400	265,528	122,516	68,910	74,102	1,237,181	129,979	
Pension and profit-sharing plans	*85	*935	16,858	8,707	5,777	*2,374	44,700	3,742	
Rent on machinery and equipment	*3,816	8,084	139,742	78,142	52,577	9,024	784,146	76,427	
Rent on other business property	*20,354	40,782	434,172	223,059	164,408	46,704	5,707,590	395,909	
Repairs	*883	14,600	191,281	102,206	77,397	11,678	1,192,390	241,120	
Supplies	*5,286	52,640	380,967	198,331	149,404	33,232	2,374,038	277,786	
Salaries and wages	*11,300	243,360	909,592	401,793	436,313	71,487	8,513,266	1,046,634	
Taxes paid	*1,659	41,215	271,320	108,285	143,604	19,430	2,803,359	360,837	
Travel	7,754	19,836	545,100	210,701	111,710	222,689	1,055,429	84,816	
Utilities	4,588	29,413	405,072	174,342	148,756	81,975	3,341,574	354,885	
Other business deductions	28,032	144,503	1,635,344	593,797	716,298	325,249	8,395,752	1,084,978	
Home office business deductions	*4,236	*10,140	160,959	74,134	40,603	46,222	684,794	25,980	
Depreciation, Form 8829	*1,076	*865	17,576	8,093	4,751	4,732	88,383	3,698	
Casualty loss, Form 8829							*2,286		
Excesscasualty depreciations, Form 8829		*2	10,987	*4,326	*1,376	*5,285	154,363	*1,084	
Net income less deficit <sup>1,2</sup>	158,137	168,919	5,128,810	2,008,014	1,428,062	1,692,734	8,101,744	1,307,471	
Net income <sup>1,2</sup>	160,417	259,099	6,070,740	2,402,728	1,822,211	1,845,801	15,672,409	1,844,493	
Deficit <sup>2</sup>	*2,280	90,180	941,930	394,714	394,149	153,068	7,570,664	537,022	

## Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Sectors Classified with the North American Industry Classification System--Continued

	Manufacturin	ngcontinued	W	holesale trade (m	ers)	Retail trade		
				Durable goods,	Nondurable	Wholesale		
	Medical	Other		including	goods,	electronic		Motor
Net income status, item	equipment	miscellaneous	Total	machinery,	including food,	markets	Total	vehicle and
			i otai				Total	
	and supplies	manufacturing		woods, metals,	fiber,	and agents		parts
				etc.	chemicals, .etc.	and brokers		dealers
	(39)	(40)	(41)	(42)	(43)	(44)	(45)	(46)
BUSINESSES WITH NET INCOME								
Number of returns <sup>1</sup>	3,852	17,820	235,915	88,536	86,462	60,917	1,203,794	112,012
Business receipts, total 1	443,802	1,438,288	35,783,987	16,787,457	13,280,104	5,716,426	149,998,167	31,096,834
Income from sales and operations 1	443,799	1,427,520	35,331,069	16,542,319	13,226,512	5,562,238	147,949,191	30,836,045
Other business income	*4	10,767	452,918	245,139	53,591	154,188	2,048,975	260,789
Business deductions, total <sup>1,2</sup>	283,385	1,182,873	29,713,247	14,384,730	11,457,893	3,870,624	134,330,780	29,252,340
Cost of sales and operations, total	*86,442	496,349	23,060,374	11,357,413	9,304,608	2,398,353	99,593,628	24,591,081
Inventory, beginning of year	*2,779	96,813	1,765,719	1,230,317	468,911	66,492	12,849,927	3,166,652
Cost of labor	*17,227	58,855	305,063	115,368	175,959	*13,735	2,272,926	620,976
Purchases	*34,282	225,221	20,187,664	9,914,431	8,219,363	2,053,870	91,180,153	23,203,256
Materials and supplies	*34,633	183,642	1,148,951	551,251	406,498	*191,201	4,531,455	579,392
Other costs	*415	38,490	1,438,451	826,579	436,973	174,899	2,929,358	665,671
Inventory, end of year	*2,893	106,672	1,785,474	1,280,532	403,096	101,846	14,170,192	3,644,866
Advertising expenses	*1,656	29,133	177,988	105,174	45,621	27,194	1,504,544	286,973
Car and truck expenses	*42,421	33,639	978,510	305,698	289,583	383,229	2,797,047	355,308
Commissions	*9,215	23,594	412,548	213,000	104,167	95,381	618,744	88,115
Contract labor	*40,341	*12,116	175,927	120,692	41,431	13,804	510,559	85,444
Depletion	*426	*13	1,115	*242	*873	*(Z)	1,147	*131
Depreciation	*2,808	60,032	385,426	209,917	103,764	71,745	1,781,447	265,910
Employee benefit programs	*325	3,727	39,090	16,646	19,476	*2,968	181,439	23,977
Insurance	*5,849	13,917	166,514	92,160	60,550	13,804	1,160,440	225,040
Legal and professional services	*5,421	10,838	100,821	47,677	31,734	21,410	477,616	64,406
Meals and entertainment deducted	*293	1,849	164,653	56,549	30,001	78,103	238,053	21,850
Mortgage interest	*72	*8,349	48,639	28,238	16,868	*3,533	367,834	62,840
Other interest paid on business indebtedness	*935	12,833	98,290	37,635	52,260	8,395	475,304	119,771
Office expenses	*2,359	15,354	194,326	88,721	47,884	57,720	682,635	97,750
Pension and profit-sharing plans	*85	*353	13,727	8,706	2,647	*2,374	41,581	3,502
Rent on machinery and equipment	*3,809	*2,657	115,956	62,391	45,856	7,709	514,288	60,454
Rent on other business property	*20,001	31,784	313,215	173,343	109,213	30,659	3,982,267	276,637
Repairs	*859	9,887	146,513	81,969	54,410	10,133	815,696	182,221
Supplies	*5,281	45,729	218,830	125,876	66,333	26,621	1,279,455	163,390
Salaries and wages	*9,963	189,255	700,205	348,975	288,223	63,007	6,478,621	821,776
Taxes paid	*1,407	34,600	204,467	96,505	90,882	17,080	2,041,523	267,259
Travel	*7,680	11,867	433,470	172,571	71,380	189,520	611,439	66,495
Utilities	*4,495	22,201	295,552	133,817	91,785	69,950	2,249,060	263,008
Other business deductions	*27,006	102,753	1,114,036	439,958	445,340	228,738	5,449,629	824,062
Home office business deductions	*4,236	*8,796	118,026	51,326	30,513	36,188	317,487	23,710
Depreciation, Form 8829	*1,076	*863	11,956	5,007	3,650	3,298	32,337	3,271
Casualty loss, Form 8829							*38	
Excesscasualty depreciations, Form 8829							12,210	*47
Net income <sup>1,2</sup>	160,417	259,099	6,070,740	2,402,728	1,822,211	1,845,801	15,672,409	1,844,493
Returns with Schedule C-EZ:				1				
Number of returns		**2,952	51,572	21,097	17,737	12,739	238,773	14,178
Business receipts	**	**27,508	442,352	197,302	114,012	131,038	1,018,047	60,945
Business deductions	**	**1,251	35,375	9,684	12,492	13,198	160,226	11,230
Net income	**	**26,258	406,977	187,618	101,520	117,840	857,821	49,714

[All figures are estimates based on samples--money amounts are in thousands of dollars]

### Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Sectors Classified with the North American Industry Classification System--Continued [All figures are estimates based on samples--money amounts are in thousands of dollars]

				Retail trade	econtinued			
			Building					
	Furniture		material and					Sporting goods,
Net income status, item	and home	Electronic	garden	Food and	Health and	Gasoline	Clothing and	hobby, book,
	furnishing	and appliance	Ŭ	beverage	personal care	stations	accessories	and music
	, s		equipment and	Ū	· .	stations		
	stores	stores	supplies	stores	stores		stores	stores
			dealers					
	(47)	(48)	(49)	(50)	(51)	(52)	(53)	(54)
BUSINESSES WITH AND								
WITHOUT NET INCOME								
Number of returns 1	55,791	44,865	50,761	85,108	156,954	20,851	120,231	133,070
Business receipts, total 1	6,345,917	4,883,913	9,107,146	26,133,236	9,763,099	22,544,731	11,868,512	7,479,548
Income from sales and operations 1	6,303,694	4,800,491	8,993,693	25,711,253	9,642,134	22,407,384	11,738,912	7,401,855
Other business income	42,224	83,423	113,453	421,984	120,966	137,347	129,601	77,693
Business deductions, total <sup>1,2</sup>	5,868,304	4,563,182	8,491,496	25,120,573	9,249,708	22,270,284	10,934,164	7,278,407
Cost of sales and operations, total	3,402,975	2,765,223	5,839,705	19,311,389	6,385,507	19,247,050	6,792,171	4,511,348
Inventory, beginning of year	855,486	286,012	980,091	1,685,517	773,936	539,683	2,553,079	1,908,975
Cost of labor	114,613	227,382	351,896	289,596	243,253	62,631	111,367	66,371
Purchases	2,748,798	2,317,991	4,828,423	17,904,396	5,783,943	18,355,951	6,541,471	4,284,423
Materials and supplies	339,820	182,874	396,266	616,537	232,768	722,939	258,751	127,541
Other costs	231,890	139,327	262,886	585,212	136,409	86,230	138,395	191,925
Inventory, end of year	887,630	388,362	979,857	1,769,869	784,802	520,383	2,810,892	2,067,887
Advertising expenses	203,246	109,786	108,215	119,429	157,833	42,720	206,313	125,738
Car and truck expenses Commissions	202,346 65,484	131,099 11,000	198,786 64,899	176,295 13,809	258,812 48,772	48,404 27,878	202,929 49,458	216,395 41,464
Contract labor	67,471	77,236	32,418	26,955	24,198	37,624	49,458 34,378	33,716
Depletion	07,471	*556	*73	20,955	24,198 *43	*4	*199	*139
Depreciation	100,541	123,956	183,499	276,524	183,543	267,352	161,070	162,161
Employee benefit programs	12,421	14,158	20,864	34,194	18,826	14,018	8,259	9,931
Insurance	82,645	51,537	138,987	199,770	76,639	124,423	100,999	86,053
Legal and professional services	32,175	24,964	29,392	72,706	43,859	44,158	74,133	39,493
Meals and entertainment deducted	20,713	12,349	14,044	5,151	22,381	3,252	30,349	16,735
Mortgage interest	22,831	18,106	41,016	56,639	23,277	106,536	30,068	37,216
Other interest paid on business indebtedness	36,423	17,055	54,252	55,792	18,990	60,473	50,001	47,401
Office expenses	41,163	46,548	42,310	37,978	81,628	22,177	122,316	80,045
Pension and profit-sharing plans	*1,816	*893	*5,513	2,046	12,692	*2,133	5,391	*806
Rent on machinery and equipment	19,779	15,405	28,541	66,211	71,324	48,229	95,367	24,257
Rent on other business property	326,574	240,386	137,764	735,749	268,526	290,877	919,601	386,629
Repairs	50,514	23,542	52,562	186,847	62,056	125,042	80,199	38,279
Supplies	106,677	44,425	80,399	275,232	138,880	56,218	127,651	116,862
Salaries and wages	416,902	342,155	604,590	1,435,897	525,405	716,657	772,924	385,313
Taxes paid	129,700	125,288	176,449	405,589	101,026	241,868	293,790	141,054
Travel	49,571	35,674	28,788	35,302	61,350	5,205	70,562	45,130
Utilities	163,742	103,004	184,651	579,949	156,915	286,526	216,081	170,071
Other business deductions	285,608	210,509	394,836	1,004,589	447,714	449,439	468,664	480,811
Home office business deductions	26,025	17,072	28,615	4,794	49,040	2,020	18,412	58,679
Depreciation, Form 8829	2,597	*2,114	2,147	*184	6,622	*152	1,804	9,300
Casualty loss, Form 8829							*38	
Excesscasualty depreciations, Form 8829	*2,027	*3,875	*565	*5	10,142	*39	*2,017	30,810
Net income less deficit <sup>1,2</sup>	477,484	320,731	615,612	1,012,664	512,215	274,447	934,908	217,403
Net income <sup>1,2</sup>	733,814	483,389	876,775	1,365,979	1,038,328	432,009	1,394,513	697,063
Deficit <sup>2</sup> Footnotes at end of table.	256,329	162,658	261,163	353,316	526,113	157,561	459,605	479,660

### Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Sectors Classified with the North American Industry Classification System--Continued

[All figures are estimates based on samples--money amounts are in thousands of dollars]

				Retail trade	econtinued			
			Building					
	Furniture		material and					Sporting goods
Net income status, item	and home	Electronic	garden	Food and	Health and	Gasoline	Clothing and	hobby, book,
Net income status, item			•				•	
	furnishing	and appliance	equipment and	beverage	personal care	stations	accessories	and music
	stores	stores	supplies	stores	stores		stores	stores
			dealers					
	(47)	(48)	(49)	(50)	(51)	(52)	(53)	(54)
BUSINESSES WITH NET INCOME								
Number of returns <sup>1</sup>	31,781	27,747	36,017	61,963	55,600	14,055	70,967	64,205
Business receipts, total 1	5,286,450	4,382,867	7,224,426	23,750,297	8,681,185	16,610,552	9,752,412	5,027,062
Income from sales and operations 1	5,258,763	4,294,555	7,119,996	23,351,334	8,568,536	16,489,724	9,654,888	4,960,711
Other business income	27,688	88,312	104,430	398,964	112,649	120,828	97,524	66,351
Business deductions, total <sup>1,2</sup>	4,552,636	3,899,477	6,347,613	22,384,318	7,642,856	16,178,543	8,357,899	4,329,999
Cost of sales and operations, total	2,666,189	2,439,347	4,498,379	17,428,118	5,674,984	14,105,697	5,306,822	2,819,663
Inventory, beginning of year	573,421	235,288	678,571	1,327,711	567,663	324,960	1,754,766	926,017
Cost of labor	112,178	*199,614	289,394	282,233	240,816	41,383	103,134	*36,032
Purchases	2,042,996	2,012,482	3,768,158	16,089,195	5,146,546	13,329,015	5,064,783	2,682,099
Materials and supplies	321,913	*179,092	250,923	565,642	207,792	670,836	184,956	62,894
Other costs	209,809	116,619	188,394	571,478	118,390	70,022	114,055	167,178
Inventory, end of year	594,129	303,749	677,061	1,408,142	606,224	330,519	1,914,871	1,054,556
Advertising expenses	172,037	83,891	78,668	93,949	105,636	32,609	126,663	54,050
Car and truck expenses	152,664	87,465	120,833	144,647	119,713	30,073	127,225	95,444
Commissions	59,030	10,909	52,016	13,124	25,257	25,731	45,566	35,384
Contract labor	57,256	76,971	25,420	25,271	23,143	23,347	20,550	15,907
Depletion		*556		*3	*43		*178	*119
Depreciation	78,352	110,674	130,988	218,331	99,688	161,503	99,816	76,240
Employee benefit programs	11,079	13,130	14,371	22,747	18,629	9,446	7,244	5,701
Insurance	64,615	41,886	110,208	167,212	54,371	85,284	75,109	52,489
Legal and professional services	26,905	17,486	16,742	60,099	34,675	31,131	56,970	19,065
Meals and entertainment deducted	15,987	10,801	12,710	4,579	11,017	1,120	20,254	7,898
Mortgage interest	17,865	14,468	37,203	38,613	18,320	63,408	21,078	15,834
Other interest paid on business indebtedness	32,676	9,779	31,445	40,014	11,822	43,702	29,808	26,987
Office expenses	36,091	30,266	28,777	26,179	57,360	15,559	83,362	32,220
Pension and profit-sharing plans	*987	*879	*5,346	1,956	12,598	*1,987	5,209	*722
Rent on machinery and equipment	17,886	13,082	16,895	57,906	64,187	34,425	72,708	11,766
Rent on other business property	234,919	192,254	109,339	618,074	193,041	226,211	724,730	234,932
Repairs	34,341	16,557	32,523	150,638	41,718	83,097	53,567	18,428
Supplies	75,973	27,722	32,336	225,282	70,139	37,664	74,542	53,506
Salaries and wages	303,483	305,756	411,081	1,269,907	479,147	473,590	611,420	208,703
Taxes paid	98,140	106,951	137,241	350,856	83,368	174,963	232,961	79,805
Travel	35,629	29,307	18,768	20,062	28,936	3,230	47,158	25,997
Utilities	112,944	79,918	140,828	483,323	106,513	198,275	151,046	98,148
Other business deductions	225,987	162,416	260,876	916,911	289,410	314,607	345,679	277,885
Home office business deductions	20,638	*15,747	24,292	4,785	8,670	*1,887	15,353	40,429
Depreciation, Form 8829	*1,906	*1,866	*1,548	*182	*1,161	*103	*996	*3,111
Casualty loss, Form 8829					-		*38	
Excesscasualty depreciations, Form 8829	*148	*3,626			*442			*367
Net incomé <sup>,2</sup>	733,814	483,389	876,775	1,365,979	1,038,328	432,009	1,394,513	697,063
Returns with Schedule C-EZ:	*0.000	*2 220	*4 044	*14 777	14 570		*7 000	10 1 17
Number of returns	*2,963	*3,320	*4,011	*11,777	14,573		*7,000	13,147
Business receipts	*14,801	*6,236	*18,620	*43,353	70,128		*29,124	86,005
Business deductions	*962	*1,259	*328	*1,733	10,473		*2,879	22,678
Net income Footnotes at end of table.	*13,839	*4,977	*18,292	*41,620	59,655		*26,245	63,326

### Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Sectors Classified with the North American Industry Classification System--Continued

[All figures are estimates based on samples--money amounts are in thousands of dollars]

	Re	tail tradecontinu	beu	Transportation and warehousing					
								General freight	
	General	Miscellaneous			Air and		General freight	trucking, long-	
Net income status, item	merchandise	store	Nonstore	Total	rail	Water	trucking,	distance and	
· · · · · · · · · · · · · · · · · · ·	stores	retailers	retailers		transportation	transportation	local	specialized	
	310163	Tetallers	retailers		transportation	transportation	iocai	•	
								freight trucking	
	(55)	(56)	(57)	(58)	(59)	(60)	(61)	(62)	
BUSINESSES WITH AND WITHOUT NET INCOME									
Number of returns <sup>1</sup>	34,661	551,143	987,350	982,832	15,824	5,606	216,673	305,173	
Business receipts, total <sup>1</sup>	5,388,473	28,161,353	18,032,484	65,303,903	970,991	377,275	18,221,665	31,598,902	
Income from sales and operations 1	5,292,626	27,647,338	17,651,656	64,104,432	954,382	376,734	17,764,345	31,072,771	
Other business income	95,846	514,015	380,829	1,199,471	16,609	*542	457,320	526,131	
Business deductions, total <sup>1.2</sup>	5,206,746	26,541,237	17,432,906	56,584,482	1,269,397	225,357	15,902,580	28,235,632	
Cost of sales and operations, total	3,815,022	15,127,751	9,524,656	7,480,706	468,168	*72,603	2,411,804	2,786,785	
Inventory, beginning of year	612,888	4,531,745	1,497,958	164,567	58,703	*124	22,077	11,399	
Cost of labor	*4,083	266,441	361,695	1,867,967	*13,859		1,191,354	347,730	
Purchases	3,340,444	13,188,887	8,153,096	2,160,535	194,133	*1,260	473,639	800,663	
Materials and supplies	288,127	1,402,746	413,775	529,185	*91,873	*1	175,810	179,237	
Other costs	184,421	513,730	700,474	2,977,791	173,597	*71,338	589,819	1,458,459	
Inventory, end of year	614,941	4,775,797	1,602,343	219,340	63,998	*120	40,895	10,703	
Advertising expenses	38,578	504,577	277,982	180,097	4,096	873	54,611	35,656	
Car and truck expenses	72,292	1,207,797	1,632,832	13,680,328	22,937	*2,084	3,897,827	7,135,457	
Commissions	9,243	170,592	271,436	850,906	1,916	*10,023	174,697	474,868	
Contract labor	3,913	162,891	70,115	2,609,691	20,781	1,440	630,733	1,508,143	
Depletion	*27	*498	*112	7,623	*108		*1,993	*761	
Depreciation	71,912	710,594	427,550	5,499,707	327,858	27,838	1,484,500	2,968,519	
Employee benefit programs	11,492	37,250	16,771	89,413	2,946	*27	38,516	31,892	
Insurance	51,457	302,370	123,532	2,766,982	21,105	5,363	817,427	1,421,102	
Legal and professional services	21,644	144,122	122,842	266,520	10,931	1,633	77,433	90,973	
Meals and entertainment deducted	7,321	133,708	102,460	1,129,748	2,652	288	179,527	872,203	
Mortgage interest	17,712	155,082	88,740	253,027	15,951	*947	55,972	136,102	
Other interest paid on business indebtedness	27,709	147,086	109,427	653,918	38,252	*1,658	153,764	369,966	
Office expenses	17,077	318,659	297,300	293,375	5,244	547	76,300	128,292	
Pension and profit-sharing plans	*1,989	5,586	2,093	5,370	*106		3,182	1,414	
Rent on machinery and equipment	6,342	253,735	78,529	1,828,319	10,163	*63	294,684	907,980	
Rent on other business property	201,128	1,391,168	413,280	640,671	22,748	11,298	103,423	184,357	
Repairs	38,466	200,910	92,853	4,311,625	51,990	25,437	1,313,938	2,527,546	
Supplies	22,175	602,238	525,494	904,485	4,752	1,829	281,495	405,764	
Salaries and wages	345,387	1,504,120	417,282	2,424,912	27,753	4,517	852,390	1,037,331	
Taxes paid	121,360	525,536	180,863	1,152,629	21,205	2,134 713	357,883	614,814	
Travel	13,107	335,179	290,744	455,843	15,738	-	78,648	236,941	
Utilities Other business deductions	100,936 179,957	686,145	338,668	839,204	10,802	1,134 51,192	221,654	385,327	
Home office business deductions	*2,672	1,728,403 155,885	1,660,246 295,602	7,957,684 149,398	156,297 *1,933	51,192 *79	2,291,906 41,586	3,892,166 62,873	
Depreciation, Form 8829	*126	155,885	295,602 44,516	39,733	*1,933	-79	41,586 5,937	62,873 3,650	
Casualty loss, Form 8829	-126	10,122	44,516 *2,248	39,733 *1,848	1/0		5,937 *2	3,650	
Excesscasualty depreciations, Form 8829		38,424	2,248 65,373	5,206	*142		*252	45 763	
Net income less deficit <sup>1,2</sup>	183,609	1,624,375	620,825	8,756,499	-271,833	152,804	2,319,481	3,370,129	
Net income <sup>1,2</sup>	348,427	3,525,283	2,932,335	10,981,020	87,896	192,804	2,930,162	4,101,740	
	540,427	1,900,908	2,002,000	2,224,521	359,729	46,343	610,681	7,101,740	

# Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Sectors Classified with the North American Industry Classification System--Continued

[All figures are estimates based on samples--money amounts are in thousands of dollars]

	Re	tail tradecontinu	beu	Transportation and warehousing						
								General freigh		
	General	Miscellaneous			Air and		General freight	trucking, long		
Net income status, item	merchandise	store	Nonstore	Total	rail	Water	trucking,	distance and		
,	stores	retailers	retailers		transportation	transportation	local	specialized		
	310163	retailers	retailers		transportation	transportation	local	•		
								freight truckin		
	(55)	(56)	(57)	(58)	(59)	(60)	(61)	(62)		
BUSINESSES WITH NET INCOME										
Number of returns <sup>1</sup>	23,656	268,485	437,307	801,855	10,124	2,279	169,596	240,916		
Business receipts, total <sup>1</sup>	4,197,939	20,836,053	13,152,090	53,661,944	386,707	287,902	14,312,066	25,999,235		
Income from sales and operations 1	4,116,326	20,412,245	12,886,070	52,828,576	379,617	287,902	14,120,086	25,586,156		
Other business income	81,613	423,808	266,020	833,368	7,090		191,981	413,079		
Business deductions, total <sup>1,2</sup>	3,849,512	17,311,304	10,224,281	42,677,578	298,811	88,755	11,381,904	21,893,439		
Cost of sales and operations, total	2,877,279	10,953,121	6,232,949	4,997,424	122,248	*1,099	1,501,749	1,901,667		
Inventory, beginning of year	420,394	2,202,672	671,811	75,635	*33,773	*24	9,049	4,830		
Cost of labor	*1,561	180,413	165,192	1,042,915	*3,475		567,472	168,178		
Purchases	2,693,438	9,575,433	5,572,752	1,674,414	*91,035	*1,097	296,901	718,933		
Materials and supplies	*204,100	1,101,662	202,253	312,726	*1,959		114,958	118,937		
Other costs	23,049	294,443	390,250	1,971,148	*28,714		520,889	896,142		
Inventory, end of year	465,264	2,401,503	769,308	79,413	*36,708	*22	7,520	5,353		
Advertising expenses	24,392	327,005	118,670	119,047	*620	*772	40,209	24,991		
Car and truck expenses	50,776	675,731	837,167	11,064,133	12,778	*392	2,826,849	5,973,805		
Commissions	8,685	93,310	161,617	754,920	*455	*9,892	164,406	403,087		
Contract labor	2,980	96,207	58,062	2,005,540	*8,821	*735	411,854	1,199,875		
Depletion		*9	*109	*2,231	*5		*1,987	*239		
Depreciation	32,806	308,243	198,895	3,570,261	22,407	*7,218	974,129	2,110,679		
Employee benefit programs	*8,567	30,906	15,642	61,855	*2,332		31,022	18,995		
Insurance	32,174	174,743	77,310	2,156,610	2,965	*2,602	640,678	1,113,466		
Legal and professional services	15,573	81,760	52,805	197,451	5,747	*313	54,603	68,260		
Meals and entertainment deducted	6,531	79,276	46,030	917,551	893	*191	134,666	727,343		
Mortgage interest	12,497	48,683	17,025	168,830	*1,361	*111	35,668	101,778		
Other interest paid on business indebtedness	10,181	68,581	50,538	431,369	5,757	*442	106,719	254,886		
Office expenses	10,470	124,559	140,043	228,994	3,895	*317	56,947	99,727		
Pension and profit-sharing plans	*1,937	4,702	*1,758	4,194	*63		*2,184	1,346		
Rent on machinery and equipment	4,222	112,000	48,756	1,525,014	*3,011	*4	255,931	732,234		
Rent on other business property	145,187	802,292	224,652	491,327	*7,970	*11,020 *2,917	75,643	138,364		
Repairs	15,715	121,356	65,535	3,202,467	5,137 943		918,310	1,969,675		
Supplies Salaries and wages	14,598 267,585	248,399 996,903	255,905 329,271	689,230 1,714,747	943 *8,454	*877 *3,719	195,982 656,777	323,067 672,141		
Taxes paid	207,585	319,380	88,646	876,605	12,013	*1,167	272,976	469,524		
Taxes paid	9,960	201,531	124,365	353,717	5,291	*265	54,177	409,524		
Utilities	65,413	370,530	179,114	649,300	5,979	*753	157,644	314,437		
Other business deductions	120,420	973.411	737,964	6,219,692	56,430	*42,314	1,767,336	3,017,485		
Home office business deductions	*1,781	69,312	90,882	122,768	*271	42,314	36,776	52,769		
Depreciation, Form 8829	*25	7,780	90,882 10,388	38,667	*73		5,787	2,980		
Casualty loss, Form 8829		7,780	10,300	*1,847	75		5,767	2,900		
Excesscasualty depreciations, Form 8829		*2,001	*5,579	*4,082			*34			
Net income <sup>1,2</sup>	348,427	3,525,283	2,932,335	4,002 10,981,020	87,896	199,147	2,930,162	4,101,740		
Returns with Schedule C-EZ:	0.0,.21	5,020,200	1,002,000		0.,000		_,,	.,,		
Number of returns	*4,619	54,973	108,215	129,112	*6,810	*1,673	10,094	17,646		
Business receipts	*42,666	227,206	418,964	947,875	*47,987	*156,754	60,002	78,760		
Business deductions	*7,829	29,356	71,498	152,302	*2,965	*1,636	6,685	18,403		
Net income	*34,836	197,850	347,466	795,573	*45,021	*155,118	53,317	60,357		

# Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Sectors Classified with the North American Industry Classification System--Continued

[All figures are estimates based on samples--money amounts are in thousands of dollars]

	Transportation and warehousingcontinued										
		Interurban and	Taxi	School,	Other		Scenic				
Net income status, item	Urban	rural bus	and limousine	employee, and	transit and	Pipeline	and				
	transit	transportation	service	charter bus	ground passenger	transportation	sightseeing				
				industry	transportation		transportation				
				inductry	tranoportation		lanoportation				
	(63)	(64)	(65)	(66)	(67)	(68)	(69)				
BUSINESSES WITH AND											
WITHOUT NET INCOME											
Number of returns <sup>1</sup>	*8	*1,946	132,510	23,218	24,556		2,875				
Business receipts, total 1	*7,076	*79,362	3,906,844	824,329	1,105,269		102,087				
Income from sales and operations 1	*7,076	*79,355	3,805,298	822,810	1,128,903		101,710				
Other business income		*8	101,546	*1,518	*-23,634		*377				
Business deductions, total <sup>1,2</sup>	*8,104	*71,455	2,824,883	588,508	941,862		149,340				
Cost of sales and operations, total		*15,923	*157,136	*26,068	*361,169		*7,327				
Inventory, beginning of year			*515	*8,664			*179				
Cost of labor		*10,609	*3,883	*3,677	*158,740		*4				
Purchases			*2,738	*3,387	*23,630		*61				
Materials and supplies		*5,314	*4,773	*17,257			*90				
Other costs			*145,743	*2,501	*178,798		*7,168				
Inventory, end of year			*515	*9,419			*175				
Advertising expenses			48,858	5,944	*2,083		1,805				
Car and truck expenses		*11,345	394,675	77,145	77,922		2,478				
Commissions			126,929	*5,035	*949		*993				
Contract labor	*136		*35,381	*15,518	*51,955		*17,816				
Depletion			*4,761								
Depreciation		*9,294	114,054	87,580	49,442		33,458				
Employee benefit programs	*400		*4,232	*627	*1,352						
Insurance	*251	*6,958	200,684	52,749	26,348		8,379				
Legal and professional services	*154	*602	27,644	2,684	5,981		1,769				
Meals and entertainment deducted		*1,918	16,153	4,118	*5,219		*150				
Mortgage interest			*21,415	*7,366	*779		*1,545				
Other interest paid on business indebtedness			17,563	19,829	*10,554		*10,089				
Office expenses	*93	*1,212	15,459	8,960	4,798		*479				
Pension and profit-sharing plans				*14	*290						
Rent on machinery and equipment		*6,637	459,295	*26,294	*13,949		*4,334				
Rent on other business property			113,051	*3,264	*20,211		*4,418				
Repairs	*1,210	*5,069	138,116	37,700	29,955		17,731				
Supplies	*49	*2,154	30,845	10,654	12,894		*1,560				
Salaries and wages	*4,873	*191	75,869	58,271	*53,221		*1,746				
Taxes paid	*376	*1,067	34,079	11,479	12,325		1,014				
Travel	*9	*844	9,398	16,136	*7,028		*126				
Utilities	*244		44,632	12,201	10,692		*4,466				
Other business deductions	*307	*8,241	692,392	96,785	176,344		26,286				
Home office business deductions			*10,673	*1,253	*785						
Depreciation, Form 8829			*378	*172							
Casualty loss, Form 8829			*1,802								
Excesscasualty depreciations, Form 8829				*741							
Net income less deficit <sup>1,2</sup>	*-1,027	*7,908	1,081,961	235,821	163,559		-47,131				
Net income <sup>1,2</sup>		*7,908	1,174,729	279,101	209,229		*26,868				
Deficit <sup>2</sup>	1,027		92,768	43,281	45,670		74,000				

### Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Sectors Classified with the North American Industry Classification System--Continued

[All figures are estimates based on samples-money amounts are in thousands of dollars]

			Transportat	ion and warehousir	ngcontinued					
		Interurban and	Тахі	School,	Other		Scenic			
Net income status, item	Urban	rural bus	and limousine	employee, and	transit and	Pipeline	and			
,,	transit	transportation	service	charter bus	ground passenger	transportation	sightseeing			
	transit	transportation	Service		<b>°</b> , °	transportation				
				industry	transportation		transportation			
	(63)	(64)	(65)	(66)	(67)	(68)	(69)			
BUSINESSES WITH NET INCOME				()						
Number of returns <sup>1</sup>		*1,946	116,848	20,909	18,343		*1,231			
Business receipts, total 1		*79,362	3,378,867	670,329	1,037,321		*55,457			
Income from sales and operations 1		*79,355	3,277,337	669,196	1,035,396		*55,456			
Other business income		*8	101,530	*1,133	*1,925		*1			
Business deductions, total <sup>1,2</sup>		*71,455	2,204,137	391,228	828,092		*28,589			
Cost of sales and operations, total		*15,923	*6,480	*21,705	*361,169		*172			
Inventory, beginning of year				*7,286						
Cost of labor		*10,609			*158,740		*4			
Purchases			*1,802	*3,383	*23,630					
Materials and supplies		*5,314	*4,632	*17,257						
Other costs			*45	*1,836	*178,798		*168			
Inventory, end of year				*8,057						
Advertising expenses			27,691	1,578	*2,083		*604			
Car and truck expenses		*11,345	306,880	57,082	51,689		*480			
Commissions			121,696	*28	*949		*910			
Contract labor			*25,897	*15,396	*35,980		*50			
Depletion										
Depreciation		*9,294	100,289	38,875	*22,309		*1,968			
Employee benefit programs			*1	*403	*1,352					
Insurance		*6,958	154,281	31,954	*19,057		*918			
Legal and professional services		*602	25,747	1,799	4,958		*355			
Meals and entertainment deducted		*1,918	7,177	*4,038	*5,029		*2			
Mortgage interest			*16,785	*7,187	*44		*193			
Other interest paid on business indebtedness			*17,241	11,607	*8,016		*1,699			
Office expenses		*1,212	6,325	7,455	*4,788		*200			
Pension and profit-sharing plans					*290					
Rent on machinery and equipment		*6,637	422,563	*6,941	*3,610		*58			
Rent on other business property			90,755	*2,753	*19,873		*2			
Repairs		*5,069	116,351	32,706	*24,030		*2,119			
Supplies		*2,154	22,639	9,948	8,485		*120			
Salaries and wages		*191	*41,272	*39,967	*53,221					
Taxes paid		*1,067	22,094	7,975	*9,635		*56			
Travel		*844	*4,610	*14,043	*6,903		*(Z)			
Utilities			32,794	8,808	*6,497		*892			
Other business deductions		*8,241	592,309	67,588	171,728		*16,420			
Home office business deductions			*10,673	*557	*785					
Depreciation, Form 8829			*378	*172						
Casualty loss, Form 8829			*1,802							
Excesscasualty depreciations, Form 8829 Net income <sup>1,2</sup>		 *7,908	 1,174,729	*741 <b>279,101</b>	 209,229		 *26,868			
Returns with Schedule C-EZ:		7,900	1,174,729	279,101	209,229		20,008			
Number of returns			21,037	*4,002	*5,553		*969			
Business receipts			171,178	*25,515	*11,721		*5,466			
Business deductions			31,589	*835	*5,616		*1,371			
			139,588	*24,680	*6,105		*4,095			
			ingcontinued	Information						
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	Support		5				Broadcasting		Internet	
		<b>.</b> .					Ť			
	activities for	Couriers	Warehousing		Publishing	Motion	(except	Internet	service	
Net income status, item	transportation	and	and	Total	industries	picture and	internet)	publishing	providers, Web	
	(including	messengers	storage		(except	sound	and telecom-	and	search portals,	
	motor vehicle		facilities		internet)	recording	munications	broadcasting	and data	
	towing)					-		_	processing	
	(70)	(71)	(72)	(73)	(74)	(75)	(76)	(77)	(78)	
BUSINESSES WITH AND	(10)	(7.1)	(12)	(10)	(1.1)	(10)	(10)	(11)	(10)	
WITHOUT NET INCOME										
Number of returns <sup>1</sup>	37.500	208.050	8.893	295.031	91.795	64.025	44,285	24.636	70,289	
Business receipts, total 1	2,164,631	5,428,770	516,701	8,044,330	2,405,480	1,954,105	1,692,541	345,060	1,647,144	
Income from sales and operations <sup>1</sup>	2,156,013	5,319,160	515,876	7,889,696	2,354,476	1,912,776	1,647,781	343,575	1,631,089	
Other business income	8,618	109,611	*825	154,634	51,003	41,329	44,760	*1,485	*16,056	
Business deductions, total <sup>1.2</sup>	1,873,106	4,020,384	473,875	6,140,653	1,731,690	1,825,315	1,411,799	203,958	967,891	
Cost of sales and operations, total	434,342	630,643	108,740	1,204,095	265,963	221,870	499,169	*1,825	215,268	
Inventory, beginning of year	20,993	*7,236	*34,676	156,424	58,994	28,739	*14,598	*11,313	*42,781	
Cost of labor	*40,116	*91,564	*6,432	218,759	*32,107	*6,545	*73,917		*106,190	
Purchases	262,898	317,495	*80,632	585,940	105,661	64,575	357,367	*1,817	56,519	
Materials and supplies	*1,114	*7,701	*46,014	122,954	40,437	*35,889	*44,804		*1,824	
Other costs	131,166	*214,515	*4,686	282,197	96,433	115,744	32,860	*695	36,466	
Inventory, end of year	21,946	*7,869	*63,701	162,179	67,669	29,621	*24,376	*11,999	*28,514	
Advertising expenses		8,539	6,860	172,527	64,798	22,204	8,137	*25,810	51,578	
Car and truck expenses	194,225	1,850,640	13,595	501,063	200,315	97,439	117,680	10,459	75,171	
Commissions	*8,411	*30,357	*16,728	123,731	52,885	39,620	3,899	*6,991	20,336	
Contract labor	130,591	140,443	56,754	264,185	108,704	65,963	56,116	*4,698	28,705	
Depletion				*12,292	*161	*11,810	*315		*5	
Depreciation	185,565 5,965	139,197 *2,789	72,403 *666	430,704 24,217	62,085	255,044	86,850 2,992	3,014 *405	23,710	
Employee benefit programs Insurance	5,965 94,091	2,789	10,430	24,217 76,387	7,016 15,868	3,469 30,060	2,992	405 *2,810	10,336 14,496	
Legal and professional services	94,091 13,976	28,167	4,573	142,623	25,827	60,734	19,998	8,525	27,540	
Meals and entertainment deducted	8,765	38,622	133	90,193	26,143	31,256	17,241	3,061	12,492	
Mortgage interest	3,071	*4,048	*5,830	28.894	11,563	2,960	*8,111	*5,526	*734	
Other interest paid on business indebtedness	18,754	9,455	4,034	39,370	5,740	12,866	17,381	*(Z)	3,383	
Office expenses	17,331	32,276	2,383	169,114	60,450	49,696	10,738	20,446	27,784	
Pension and profit-sharing plans	*355		*9	5,564	*2,945	*1,243	*805	*208	*363	
Rent on machinery and equipment	19,193	82,581	3,147	80,003	13,960	55,666	3,422	*5,292	1,663	
Rent on other business property	112,470	32,616	32,814	242,063	24,575	147,937	54,037	*851	14,663	
Repairs	54,172	89,097	19,663	52,811	5,514	32,299	7,214	*5,530	2,254	
Supplies	36,267	111,241	4,981	267,246	55,670	153,375	11,186	19,158	27,856	
Salaries and wages	175,979	95,454	37,317	500,522	145,501	107,385	148,238	*12,846	86,552	
Taxes paid	48,621	32,394	15,239	83,715	18,747	27,985	19,105	*3,882	13,995	
Travel	18,149	70,670	1,444	237,154	86,413	60,090	28,851	4,652	57,148	
Utilities	63,889	67,519	16,643	189,869	60,784	53,671	24,481	6,748	44,185	
Other business deductions	207,447	329,025	29,295	1,029,184	357,747	247,520	229,790	37,726	156,401	
Home office business deductions	*330	29,348	*539	134,235	39,365	25,908	11,816	12,507	44,639	
Depreciation, Form 8829	*22	29,367	*30	11,262	3,541	2,600	*276	*1,196	3,650	
Casualty loss, Form 8829 Excesscasualty depreciations, Form 8829	 *2	 *3,307		*8 7,227	 *3,199	*8 *1,601		*685	 *1,743	
Excesscasualty depreciations, Form 8829 Net income less deficit <sup>1,2</sup>	292,535	1,408,386	43,907	7,227 1,901,666	673,220	1,601 127,482	280,667	141,102	679,195	
Net income 1.2.	<b>292,535</b> 337,287	1, <b>400,300</b>	<b>43,907</b> 109,313	3,024,488	943,862	614,601	443,451	141,102	837,878	
Deficit <sup>2</sup>	44,752	109,252	65,406	1,122,822	270,642	487,119	162,784	43,595	158,683	

	Transportation	and warehous	singcontinued			Infor	mation		
	Support						Broadcasting		Internet
	activities for	Couriers	Warehousing		Publishing	Motion	(except	Internet	service
Net income status, item	transportation	and	and	Total	industries	picture and	internet)	publishing	providers, Wel
	(including	messengers		. otai	(except	sound	and telecom-	and	search portals,
	( · · · · · · · · · · · · · · · · · · ·	messengers	storage		· ·				
	motor vehicle		facilities		internet)	recording	munications	broadcasting	
	towing)	(74)	(70)	(70)	(74)	(75)	(70)	(77)	processing
	(70)	(71)	(72)	(73)	(74)	(75)	(76)	(77)	(78)
BUSINESSES WITH NET INCOME									
Number of returns 1	31,176	180,923	7,565	195,125	65,773	34,637	31,592	15,823	47,299
Business receipts, total 1	1,945,094	5,165,310	344,293	6,979,492	2,088,071	1,595,438	1,471,265	313,502	1,511,217
Income from sales and operations <sup>1</sup>	1,938,152	5,055,699	344,224	6,874,222	2,038,309	1,571,466	1,455,738	313,502	1,495,208
Other business income Business deductions, total <sup>1,2</sup>		109,611	*69	105,271	49,762	23,972	15,527		*16,009
	1,607,807	3,647,672	235,689	3,954,929	1,144,209	980,837	1,027,739	128,805	673,339
Cost of sales and operations, total		623,436	*52,339 *128	997,686	183,538	184,246	451,690	*23	178,189
Inventory, beginning of year Cost of labor	*13,310 *36,441	*7,236 *91,564	*6,432	85,441 202,202	53,760 *22,853	*5,689 *3,541	*13,125 *69,618		*12,867 *106,190
Purchases	*227,320	*310,288	6,432 *24	202,202 500,517	22,853 59,563	*63,625	*329,343		*47,986
Materials and supplies		*7,701	*41.854	116.393	34,598	*35,718	*44,785		*1,292
Other costs	*126,018	*214,515	*4,021	174,446	67,170	79,401	*4,172	*23	*23,680
Inventory, end of year	*13,763	*7,869	*122	81,312	54,406	*3,727	*9,353		*13,826
Advertising expenses		7,031	*3,657	144,661	55,221	14,226	2,282	*24,527	48,404
Car and truck expenses	177,931	1,634,094	*10,807	290,460	90,890	62,359	85,509	*6,384	45,317
Commissions	*7,683	*29,587	*16,228	88,170	51,005	14,242	*2,575	*524	*19,824
Contract labor	122,638	140,443	*43,851	177,631	104,181	19,116	32,561	*10	21,763
Depletion				*308			*302	-	*5
Depreciation	141,489	119,355	22,247	216,925	42,654	103,961	54,217	*2,310	13,783
Employee benefit programs		*2,701	*399	18,578	*4,728	2,811	*1,052	*57	*9,931
Insurance	85,166	93,333	5,233	48,311	11,552	17,687	8,436	*1,911	8,724
Legal and professional services		19,953	2,674	75,718	15,687	23,643	11,199	*3,291	21,898
Meals and entertainment deducted		29,507	*59	51,393	9,972	20,941	11,339	*983	8,158
Mortgage interest	. *2,136	*3,568		9,179	*7,543	*751		*151	*734
Other interest paid on business indebtedness	14,887	8,298	*1,818	16,184	3,026	7,388	*2,665	*(Z)	3,105
Office expenses	16,573	30,873	683	101,306	38,213	20,641	7,542	*17,913	16,997
Pension and profit-sharing plans	*312			5,327	*2,927	*1,243	*795		*361
Rent on machinery and equipment	. 13,730	79,283	*1,012	54,453	11,079	40,735	*1,815	*12	811
Rent on other business property	. 102,720	32,071	*10,158	112,463	20,543	44,955	42,475	*192	4,299
Repairs	40,393	73,166	12,594	28,554	4,064	15,184	6,035	*2,390	880
Supplies	. 16,835	105,352	2,829	152,548	30,916	85,360	8,476	16,934	10,861
Salaries and wages	137,145	*92,560	*9,299	309,864	82,589	83,965	92,525	*2,948	47,837
Taxes paid	41,033	30,908	8,158	54,882	12,634	21,554	11,349	*750	8,595
Travel	. 12,988	69,266	*135	159,723	59,062	32,588	19,974	*1,511	46,588
Utilities	. 54,498	59,299	7,698	105,653	36,192	25,885	12,248	*3,467	27,860
Other business deductions		280,070	13,619	597,896	227,168	111,773	147,766	31,597	79,592
Home office business deductions	*52	20,347	*539	99,040	25,875	18,338	*1,835	*10,804	42,188
Depreciation, Form 8829	*11	*29,235	*30	8,096	1,836	*1,904	*276	*811	3,270
Casualty loss, Form 8829									
Excesscasualty depreciations, Form 8829		*3,307		*420					*420
Net incomé <sup>2</sup>	. 337,287	1,517,639	109,313	3,024,488	943,862	614,601	443,451	184,697	837,878
Returns with Schedule C-EZ:			*** ****					+6	
Number of returns	12,800	44,571	*3,956	63,422	29,429	7,070	9,026	*2,999	14,898
Business receipts	. 86,017	261,690	*42,786	283,723	135,139	37,041	37,859	*2,495	71,189
Business deductions	. 10,377	63,170	*9,655	38,891	12,950	7,245	11,077	*987	6,632
Net income Footnotes at end of table.	. 75,640	198,520	*33,131	244,832	122,189	29,795	26,783	*1,508	64,556

[All figures are estimates based on samples--money amounts are in thousands of dollars]

			Fi	nance and insurar	ice		
						er financial investr	nents
		Credit		Investment			
Net income status, item	Total	intermediation		bankers and	Securities	Commodity	Securities and
Net income status, item	TOTAL					,	
		and related	Total	securities	brokers	contracts brokers	commodity
		activities		dealers		and dealers	exchanges
	(79)	(80)	(81)	(82)	(83)	(84)	(85)
BUSINESSES WITH AND							
WITHOUT NET INCOME							
Number of returns 1	672,687	100,590	154,797	7,654	18,323	10,396	605
Business receipts, total 1	73,125,906	5,354,120	38,721,972	2,218,751	4,952,584	727,299	1,240,237
Income from sales and operations 1	71,335,420	5,139,721	37,905,734	2,136,348	4,851,856	672,578	1,240,064
Other business income	1,790,486	214,400	816,237	82,403	100,728	54,721	*173
Business deductions, total <sup>1.2</sup>	55,556,136	3,913,127	34,534,635	1,706,797	3,930,582	773,227	1,284,211
Cost of sales and operations, total	24,952,841	706,282	23,253,187	1,360,328	2,543,049	397,761	1,086,711
Inventory, beginning of year	233,132	66,867	130,885	*686	*20,944	*11,741	*469
Cost of labor	392,708	*20,442	255,872		*66,172		
Purchases	18,121,833	435,805	17,536,838	*1,209,803	1,328,890	*305,811	*702,337
Materials and supplies	272,263	*14,801	171,429	*765	*11,635		*154,464
Other costs	6,201,599	240,400	5,314,509	*149,432	1,134,359	94,339	*230,497
Inventory, end of year	268,693	72,033	156,346	*359	*18,950	*14,130	*1,055
Advertising expenses	883,314	129,324	138,719	3,904	18,617	*15,001	*491
Car and truck expenses	2,452,241	347,314	350,425	8,559	60,322	18,751	*1,126
Commissions	3,104,988	454,677	777,354	*14,965	256,846	12,410	*250
Contract labor	698,062	171,053	175,896	12,708	39,075	6,067	*713
Depletion	3,020	*2	2,595	*47	*494	*3	*31
Depreciation	1,291,906	214,464	294,868	7,537	33,992	12,415	1,133
Employee benefit programs	199,791	5,240	31,651	*606	9,383	*133	
Insurance	527,617	32,084	89,212	2,405	16,114	10,461	*94
Legal and professional services	582,340	60,202	280,296	12,740	73,556	3,822	467
Meals and entertainment deducted	493,394	61,279	141,083	8,179	29,245	15,288	370
Mortgage interest	176,596	25,264	57,004	*3,003	3,475	*9	*254
Other interest paid on business indebtedness	445,403	95,515	241,764	6,170	25,476	5,516	*1,025
Office expenses	1,064,586	108,030	247,555	9,931	62,374	7,058	697
Pension and profit-sharing plans	94,553	*3,135	26,390	*1,913	*1,849	*101	
Rent on machinery and equipment	290,373	20,313	103,921	6,763	43,887	*2,713	
Rent on other business property	1,399,366	144,833	387,119	12,296	41,396	39,004	*621
Repairs	231,588	23,567	39,328	599	9,076	702	*52
Supplies	505,295	64,071	91,864	1,956	14,122	480	*557
Salaries and wages	3,522,921	246,939	852,486	36,840	110,311	30,115	*1,840
Taxes paid	488,265	41,377	126,020	6,723	19,169	1,723	*311
Travel	768,161	61,441	254,372	24,900	39,952	16,442	*3,830
Utilities	1,078,901	119,590	193,513	8,606	41,319	4,424	507
Other business deductions	9,914,151	685,368	6,285,071	146,080	430,902	171,904	182,858
Home office business deductions	327,423	74,458	83,095	7,934	6,302	*912	*268
Depreciation, Form 8829	40,700	11,160	9,945	972	*728	*139	*92
Casualty loss, Form 8829	*68		*21				
Excesscasualty depreciations, Form 8829	10,523	*259	3,396	*30	*250		
Net income less deficit <sup>1,2</sup>	17,598,689	1,441,206	4,196,085	511,954	1,022,002	-45,928	-43,974
Net income 1,2	19,913,216	1,741,384	5,433,611	570,757	1,107,284	168,865	*1,593
Deficit <sup>2</sup>	2,314,528	300,177	1,237,527	58,803	85,282	214,793	45,567

			Fi	nance and insurar	ice		
			Secu	urities, commodity	contracts, and oth	ner financial investr	nents
		Credit		Investment			
Net income status, item	Total	intermediation		bankers and	Securities	Commodity	Securities and
Net income status, item	TOLAI						
		and related	Total	securities	brokers	contracts brokers	commodity
		activities		dealers		and dealers	exchanges
	(79)	(80)	(81)	(82)	(83)	(84)	(85)
BUSINESSES WITH NET INCOME							
Number of returns 1	469,714	79,258	88,644	3,878	12,309	2,928	*18
Business receipts, total 1	49,765,512	4,887,670	17,842,789	885,263	2,974,186	370,441	*224,349
Income from sales and operations 1	48,382,974	4,757,296	17,266,656	813,832	2,914,697	330,953	*224,349
Other business income	1,382,538	130,374	576,133	71,431	59,489	*39,488	
Business deductions, total <sup>1,2</sup>	29,858,471	3,146,287	12,414,979	314,506	1,866,902	201,576	*222,756
Cost of sales and operations, total	9,081,663	688,605	7,642,628	*129,009	968,673	*49,091	*207,207
Inventory, beginning of year	104,798	23,916	56,948		*20,845	*11,715	*191
Cost of labor	213,028	*20,371	*81,187		*34,069		
Purchases	6,233,904	418,608	5,672,966	*128,699	*200,860	*21,555	*206,233
Materials and supplies	103,302	*13,275	15,839	*165	*11,635		
Other costs	2,534,253	239,163	1,875,771	*144	719,874	*29,893	*1,045
Inventory, end of year	107,621	26,728	60,083		*18,609	*14,072	*261
Advertising expenses	767,527	96,026	119,618	3,398	18,329	*14,994	*61
Car and truck expenses	1,927,656	274,283	257,192	8,499	42,816	12,490	*39
Commissions	2,264,906	398,852	374,626	*14,910	71,407	*11,202	*246
Contract labor	620,633	164,214	126,852	*12,050	26,881	*2,637	*40
Depletion	2,149	*1	1,933	*47	*342		*31
Depreciation	910,036	103,771	179,700	6,621	25,307	2,576	*384
Employee benefit programs	181,078	3,077	24,188	*265	*6,351		
Insurance	453,713	24,379	62,552	2,226	15,088	*704	*24
Legal and professional services	448,768	44,309	199,920	9,893	69,010	858	*37
Meals and entertainment deducted	397,675	44,867	101,896	5,747	25,776	902	*30
Mortgage interest	123,583	18,376	18,471	*1,070	*3,042	*4	*5
Other interest paid on business indebtedness	225,783	31,685	105,366	*1,621	21,398	*653	*2
Office expenses	899,115	72,006	183,859	8,670	52,266	729	*141
Pension and profit-sharing plans	89,737	*2,246	23,533	*1,459	*1,810	*9	
Rent on machinery and equipment	259,079	17,802	86,077	6,723	43,449	*16	
Rent on other business property	1,216,272	112,775	295,232	11,229	38,536	31,692	*290
Repairs	198,351	13,313	29,283	*548	8,279	*236	*52
Supplies	424,576	49,039	69,068	1,404	12,982	273	*282
Salaries and wages	3,229,878	217,218	689,407	25,982	100,426	*8,250	*75
Taxes paid	421,586	28,605	101,408	4,910	18,144	*326	*124
Travel	601,236	50,615	190,584	19,835	36,769	1,090	*65
Utilities	921,579	94,599	140,741	8,169	37,501	1,341	*87
Other business deductions	3,865,412	511,789	1,323,831	21,366	215,856	60,631	*13,526
Home office business deductions	267,748	66,531	57,256	*7,748	6,185	*862	
Depreciation, Form 8829	31,891	10,003	7,373	*916	*646	*135	
Casualty loss, Form 8829	*57		*9				
Excesscasualty depreciations, Form 8829	*1,417	*35	*40		*40		
Net income <sup>1,2</sup>	19,913,216	1,741,384	5,433,611	570,757	1,107,284	168,865	*1,593
Returns with Schedule C-EZ:							
Number of returns	65,770	18,164	12,099	*1,554	*734	*50	*6
Business receipts	642,112	118,746	214,734	*113,639	*40,174	*770	*275
Business deductions	59,038	17,303	9,849	*1,107	*278	*12	*6
Net income	583,074	101,443	204,884	*112,533	*39,895	*757	*269

		Finance and ins	urancecontinued		Real es	state and rental and	leasing
	Securitiescont.	Insurance age	ents, brokers, and re	elated activities		Real	estate
	Other financial						Lessors of
Net income status, item	investment		Insurance	Other	Total	Total	real estate
	activities	Total	agencies and	insurance			(including
		rotar	-				
	(investment		brokerages	related activities			miniwarehouses
	advice)						and self-storage
	(86)	(87)	(88)	(89)	(90)	(91)	(92)
BUSINESSES WITH AND							
WITHOUT NET INCOME							
Number of returns <sup>1</sup>	. 117,818	417,301	321,451	95,850	1,179,391	1,113,911	38,277
Business receipts, total 1	. 29,583,101	29,049,814	24,897,407	4,152,407	70,504,236	66,553,847	2,191,958
Income from sales and operations 1	. 29,004,888	28,289,965	24,188,526	4,101,438	69,312,096	65,473,148	2,137,508
Other business income		759,849	708,881	50,968	1,192,140	1,080,699	54,450
Business deductions, total		17,108,373	14,788,287	2,320,086	42,591,511	38,638,322	1,975,396
Cost of sales and operations, total	. 17,865,337	993,372	901,124	92,249	7,293,218	6,488,592	495,714
Inventory, beginning of year		35,380	19,448	*15,932	1,677,674	1,509,126	46,460
Cost of labor	*189,700	116,393	112,401	*3,992	357,525	307,760	*10,120
Purchases	. 13,989,997	149,190	146,661	*2,529	4,107,997	3,685,032	274,612
Materials and supplies		86,033	74,885	*11,148	315,131	206,845	*22,811
Other costs		646,690	574,390	72,300	2,825,951	2,578,656	219,270
Inventory, end of year	. 121,852	40,315	26,662	*13,652	1,991,061	1,798,827	77,559
Advertising expenses	. 100,705	615,272	562,112	53,160	2,397,704	2,358,735	24,121
Car and truck expenses	. 261,667	1,754,501	1,294,655	459,847	4,561,730	4,417,973	73,001
Commissions	492,884	1,872,956	1,699,371	173,585	3,478,038	3,441,047	22,089
Contract labor	. 117,333	351,112	215,501	135,612	937,454	888,286	12,611
Depletion		424	424		1,692	1,505	*498
Depreciation		782,574	660,092	122,483	3,817,860	2,574,053	227,075
Employee benefit programs	. 21,528	162,900	143,164	19,736	95,604	91,009	9,368
Insurance	. 60,138	406,322	363,261	43,061	684,217	577,812	52,299
Legal and professional services	. 189,711	241,842	209,344	32,498	816,129	767,743	35,187
Meals and entertainment deducted	,	291,032	239,374	51,658	722,954	695,680	9,876
Mortgage interest	. 50,263	94,328	70,484	*23,844	781,850	720,104	255,488
Other interest paid on business indebtedness	203,577	108,124	99,213	8,911	455,324	349,513	46,263
Office expenses		709,001	620,091	88,910	1,479,900	1,460,690	27,063 *392
Pension and profit-sharing plans Rent on machinery and equipment	. 22,528 . 50,558	65,028 166,140	62,723 149,058	*2,305 17,081	75,603 494,374	73,677 421,889	23,744
Rent on other business property		867,414	800,557	66,857	1,176,160	1,014,109	23,744 85,181
Repairs	. 293,802	168,692	148.676	20,016	691,365	558.125	72,531
Supplies	. 28,900	349,360	277,897	71,463	1,041,517	973,156	31,977
Salaries and wages	. 673,380	2,423,496	2,350,674	71,403	1,583,749	1,331,255	118,406
Taxes paid	. 98,094	320,868	2,330,074	23,970	692,231	595,221	89,697
Taxes paid	. 169,248	452,348	333,797	118,551	637,004	618,164	15,930
Utilities	. 138,657	765,798	652,678	113,120	1,390,216	1,294,021	73,553
Other business deductions		2,943,712	2,496,013	447,699	6,731,758	6,389,372	152,341
Home office business deductions		169,870	129,468	447,099	443,864	429,249	15,667
Depreciation, Form 8829	8.015	19,595	14,956	4,639	56,476	55,718	1,991
Casualty loss, Form 8829	-,	*47	*47	4,039	*205	*205	1,331
Excesscasualty depreciations, Form 8829		6,868	5,167	*1,701	30,767	28,791	*2,517
Net income less deficit <sup>1,2</sup>		11,961,398	10,129,012	1,832,386	27,906,990	27,943,474	218,955
Net income <sup>1,2</sup>		12,738,222	10,744,526	1,993,696	31,090,576	30,504,507	454,579
Deficit 2	833,082	776,824	615,514	161,310	3,183,586	2,561,033	235,623

[All figures are estimates based on samples--money amounts are in thousands of dollars]

		Finance and ins	urancecontinued		Real es	tate and rental an	d leasing
	Securitiescont.	Insurance age	ents, brokers, and re	elated activities		Real	estate
	Other financial						Lessors of
Net income status, item	investment		Insurance	Other	Total	Total	real estate
,,	activities	Total	agencies and	insurance			(including
		TOLAT	-				
	(investment		brokerages	related activities			miniwarehouse
	advice)						and self-storage
	(86)	(87)	(88)	(89)	(90)	(91)	(92)
BUSINESSES WITH NET INCOME							
Number of returns 1	69,511	301,812	229,432	72,379	840,003	802,223	23,102
Business receipts, total <sup>1</sup>	13,388,551	27,035,053	23,175,424	3,859,629	63,625,097	60,885,984	1,533,765
Income from sales and operations 1	12,982,825	26,359,022	22,539,687	3,819,335	62,645,786	59,949,835	1,482,632
Other business income	405,725	676,031	635,737	40,294	979,311	936,149	51,133
Business deductions, total	9,809,240	14,297,205	12,431,272	1,865,933	32,540,495	30,382,561	1,079,186
Cost of sales and operations, total	6,288,649	750,430	673,386	77,044	5,336,678	4,747,879	410,979
Inventory, beginning of year	24,198	23,934	8,996	*14,939	1,049,573	915,270	*25,967
Cost of labor	*47,119	111,469	*108,470	*2,998	316,849	273,368	*2,974
Purchases	5,115,619	142,330	141,214	*1,115	2,888,985	2,590,442	*228,906
Materials and supplies	4,039	74,189	67,016	*7,173	221,851	141,287	*7,153
Other costs	1,124,815	419,319	355,395	63,924	2,043,891	1,893,185	175,750
Inventory, end of year	27,140	20,810	7,704	*13,106	1,184,470	1,065,673	*29,772
Advertising expenses	82,835	551,883	510,974	40,909	2,115,590	2,084,469	12,432
Car and truck expenses	193,347	1,396,181	1,003,852	392,329	3,741,735	3,643,695	55,139
Commissions	276,860	1,491,429	1,350,052	141,376	3,153,465	3,132,560	18,734
Contract labor	85,246	329,566	198,345	131,221	801,876	765,493	5,773
Depletion	1,513	*215	*215		1,095	974	*144
Depreciation	144,813	626,565	558,557	68,009	2,279,774	1,818,413	78,508
Employee benefit programs	17,573	153,812	134,209	19,603	75,496	72,835	8,588
Insurance	44,510	366,782	324,283	42,499	487,220	418,819	22,979
Legal and professional services	120,122 69,441	204,540	180,758	23,782	567,400 632,216	538,688	13,711
Meals and entertainment deducted	14,350	250,913 86,736	206,925 62,892	43,987 *23,844	307,516	614,957 280,460	6,547 97,118
Mortgage interest Other interest paid on business indebtedness	81,691	88,732	80,986	23,844 7,746	223,467	187,543	16,900
Office expenses	122,053	643,250	565,152	78,098	1,238,582	1,224,805	8,949
Pension and profit-sharing plans	20,255	63,959	61,654	*2,305	70,591	68,696	*266
Rent on machinery and equipment	35,889	155,200	138,127	17,072	400,145	343,965	200
Rent on other business property	213,485	808,266	748,672	59,594	930,680	822,986	50,889
Repairs	20,168	155,755	139,863	15,892	423,782	367,379	30,734
Supplies	54,127	306,469	244,798	61,671	811,112	767,291	5,912
Salaries and wages	554,674	2,323,253	2,251,586	71,667	1,190,952	1,042,846	54,848
Taxes paid	77,903	291,574	270,438	21,135	434,398	372,857	44,856
Travel	132,825	360,037	277,463	82,574	522,496	507,297	5,066
Utilities	93,643	686,239	587,325	98,914	1,041,280	978,896	35,391
Other business deductions	1,012,452	2.029.792	1,740,119	289,673	5,271,070	5,106,432	56,945
Home office business deductions	42,460	143,961	109,023	34,938	373,178	366,281	9,860
Depreciation, Form 8829	5,675	14,515	10,915	3,600	40,169	40,151	*432
Casualty loss, Form 8829	*9	*47	*47		*5	*5	
Excesscasualty depreciations, Form 8829		*1,343	*625	*717	3,696	3,696	*(Z)
let income <sup>1,2</sup>	3,585,112	12,738,222	10,744,526	1,993,696	31,090,576	30,504,507	454,579
Returns with Schedule C-EZ:							· ·
Number of returns	9,755	35,507	20,883	14,624	90,140	81,152	4,174
Business receipts	59,876	308,632	154,709	153,923	859,373	831,101	39,035
Business deductions	8,446	31,886	11,640	20,246	109,996	107,340	5,328
Net income	51,430	276,746	143,069	133,678	749,377	723,761	33,707

Real estate and rental and leasing--continued Real estate--continued Rental and leasing services Offices of real Other Automotive Consumer Commercial General Net income status, item estate agents activities equipment electronics Formal wear Videotape rental centers and industrial prokers, property related Total rental and and costume and disc and other machinery and to real estate appliances rental equipment rental managers and and leasing rental consumer appraisers rental goods rental and leasing (93) (94) (95) (96) (97) (98) (99) (100) (101) BUSINESSES WITH AND WITHOUT NET INCOME Number of returns 1..... 880,577 65,479 12,623 \*352 \*2,408 25,479 195,057 7,939 16,679 Business receipts, total 1..... 51,239,559 13,122,330 3,950,389 526,696 \*83,869 \*42.479 569,876 759,490 1,967,980 Income from sales and operations 1..... 50,603,914 12,731,726 3,838,948 504,896 \*83,866 \*42,479 569,352 747,859 1,890,495 Other business income 635 645 390.604 111 441 21.800 \*2 \*524 11.631 77 484 Business deductions, total 1,2 27,091,091 9,571,834 3,953,189 522,353 \*91.800 \*31,228 549,701 773,768 1,984,339 Cost of sales and operations, total..... 2.022.356 3,970,522 804.626 115,523 \*25,445 \*622 150.495 245.340 267.201 Inventory, beginning of year..... 337.717 1.124.950 168.548 \*35,621 \*381 74,200 43.569 14,777 Cost of labor..... 259.065 38,575 49.765 \*1.449 \*15.148 \*33.168 ---Purchases..... 673,837 2,736,582 422,965 \*100,435 \*25,445 \*468 76,848 140,144 79,626 \*120 Materials and supplies..... 82 530 101.504 108 286 \*1 657 \*44 360 \*26 656 \*35 493 Other costs.... 1.038.678 1,320,707 247,295 \*9.597 \*12.883 \*58.025 166.790 Inventory, end of year..... 369,470 1,351,797 192,234 \*33.236 ---\*347 57,796 38,203 62,653 \*51 Advertising expenses..... 2.056.931 277,683 38.968 6,489 \*1.018 2,621 19.962 8,827 Car and truck expenses..... 3.682.483 662,489 143.757 16,386 \*758 \*889 37,624 26.498 61,603 Commissions..... 3,005,757 413,201 36,991 \*101 \*113 \*58 12,862 23,858 \*283 Contract labor..... 582.558 293,118 49,168 \*4,559 \*58 23,126 21,142 --Depletion..... 824 183 187 \*25 \*4 158 Depreciation..... 1,913,050 433,928 1,243,807 202,139 \*5,456 \*2,150 55,534 105,389 873,138 Employee benefit programs..... 55,154 26,488 4.594 \*1,070 \*17 \*233 \*659 2,615 431,753 93,760 106,405 10,771 \*1.268 \*601 7,089 26,113 60,563 Insurance... Legal and professional services..... 565,973 166,583 48,386 5,027 \*243 \*473 4,672 22,141 15,830 Meals and entertainment deducted..... 578.191 107.613 27 274 690 \*21 \*12 \*309 1.304 24.938 Mortgage interest..... 196.143 268.473 61,746 12.259 \*12.384 6.281 30.823 Other interest paid on business indebtedness. 138,945 \*5 164,304 105.812 9,101 \*702 \*5,136 12,230 78,637 Office expenses..... 1,238,634 194,994 19,210 3,603 \*58 3,443 5,419 6,687 \*2 Pension and profit-sharing plans..... 55 853 17 432 1 926 \*43 \*1 260 \*621 Rent on machinery and equipment..... 353,151 44,994 72,485 \*13,678 \*243 \*46 \*3,402 18,114 37,001 Rent on other business property..... 799.480 129.448 162.051 8.365 \*13,681 \*2.694 89.854 18.874 28.583 Repairs..... 366.631 118.964 133.239 15.558 \*7 \*143 7.190 39.381 70,960 Supplies..... 744,198 196.981 68.361 17.893 \*1.777 \*921 12,566 23,591 11,612 Salaries and wages..... 903,167 309,682 252,495 18,461 \*35,940 \*6,121 63,937 51,182 76,854 Taxes paid..... 379 220 126.304 97.010 12.974 \*3.053 \*2 138 25.334 16.784 36.726 Travel 462,363 139,871 18.840 1,077 \*30 \*459 \*246 3,144 13,883 Utilities 1.027.665 192.802 96.196 11.879 \*1.834 \*1.524 32.518 27.602 20.838 Other business deductions..... 5,064,933 1,172,098 342,385 33,957 \*988 \*8.958 33.808 56,488 208,186 Home office business deductions..... 357,008 56,574 14,615 \*25 \*2,281 \*1,190 \*10.023 \*1.096 Depreciation, Form 8829..... 46,304 7,424 \*757 \*3 \*497 \*258 ---Casualty loss. Form 8829..... \*205 -------------Excess--casualty depreciations, Form 8829. 20.304 5.969 \*1,976 \*1,490 \*485 Net income less deficit <sup>1,2</sup> \*-7,931 \*11,251 24,150,911 3,573,608 -36.484 9.427 20.175 -13.915-55.492 Net income 1,2 25,752,325 4,297,604 586.069 84.852 \*51 \*11.251 67,595 106.880 315.439 622 553 Deficit 2. 1.601.414 723,996 75.424 7.982 47.421 120.795 370.931

[All figures are estimates based on samples--money amounts are in thousands of dollars]

			F	Real estate and	rental and lea	singcontinued	ł		
	Real estate-	-continued			Rent	al and leasing s	services		
	Offices of real	Other		Automotive	Consumer			General	Commercial
Net income status, item	estate agents,	activities		equipment	electronics	Formal wear	Videotape	rental centers	and industrial
	brokers, property	related	Total	rental	and	and costume	and disc	and other	machinery and
			TOLA						
	managers and	to real estate		and leasing	appliances	rental	rental	consumer	equipment rental
	appraisers	(0.4)	(05)	(00)	rental	(00)	(00)	goods rental	and leasing
	(93)	(94)	(95)	(96)	(97)	(98)	(99)	(100)	(101)
BUSINESSES WITH NET INCOME									
Number of returns 1		136,186	37,780	8,801	*3	*2,408	4,159	6,747	15,662
Business receipts, total 1		11,303,773	2,739,113	377,419	*99	*42,479	420,416	644,613	1,254,087
Income from sales and operations <sup>1</sup>		10,996,389	2,695,952	372,264	*99	*42,479	419,893	630,426	1,230,791
Other business income Business deductions, total		307,383	43,162	5,155		+04.000	*524	*14,187	23,296
		7,006,157	2,157,933	297,854	*48	*31,228	352,821	537,733	938,250
Cost of sales and operations, total		2,968,715	588,799	*106,419		*622	96,216	211,544	173,997
Inventory, beginning of year		722,108 27,890	134,303	*20,386 *1,449		*381	*64,180	*41,727	*7,628
Cost of labor		1,877,260	*43,481 298,543			*468	*29,957	*15,128	*26,904 42,287
Purchases		60,911	*80,564	*97,460		*120	*44,360	128,371 *10,062	*24,710
Materials and supplies Other costs		1,125,552	80,564 150,706	*1,312 *6,969		120	44,360 *3,689	*52,274	*87,773
Inventory, end of year		845,006	118,797	*21,157		*347	*45,971	*36,018	*15,305
Advertising expenses		215,189	31,121	*6,258		*1,018	2,356	14,773	6,715
Car and truck expenses		510,578	98,040	10,661		*889	2,330	12,091	52,958
Commissions		365,122	20,905	*101		*113	*58	*9,910	10,723
Contract labor		255,377	36,383	*4,489			*58	*12,143	19,693
Depletion		156	*121	*25	*4			12,145	*92
Depreciation		254,993	461,360	61,782	*42	*2,150	48,238	67,474	281,673
Employee benefit programs		21,716	2,661	*441			*233	*400	*1,587
Insurance		59,333	68,402	8,573		*601	4,440	17,526	37,261
Legal and professional services		93,381	28,713	3,805	*1	*473	2,138	13,965	8,332
Meals and entertainment deducted		92,108	17,259	*455		*12	*193	*814	15,785
Mortgage interest	95,197	88,145	27,056	*5,612			*4,240	*1,296	15,908
Other interest paid on business indebtedness.	114,803	55,841	35,924	3,036		*5	*1,672	6,716	24,495
Office expenses	. 1,059,613	156,242	13,778	3,039		*58	3,220	2,664	4,797
Pension and profit-sharing plans		14,119	*1,894	*34				*1,260	*600
Rent on machinery and equipment	. 286,491	34,876	56,180	*11,425		*46	*742	*13,497	30,470
Rent on other business property	666,290	105,807	107,694	*5,261		*2,694	61,706	*15,955	22,079
Repairs	275,577	61,069	56,402	9,686		*143	*2,563	8,492	35,518
Supplies	. 602,142	159,237	43,821	*9,173		*921	9,765	13,896	10,067
Salaries and wages	. 751,040	236,959	148,105	*11,315		*6,121	*36,529	*42,205	51,936
Taxes paid	. 260,992	67,009	61,541	7,647	*(Z)	*2,138	15,917	13,322	22,516
Travel	395,610	106,622	15,199	*1,022		*459	*246	*1,146	12,325
Utilities	. 816,511	126,994	62,385	9,475		*1,524	15,420	18,837	17,129
Other business deductions	. 4,155,408	894,079	164,638	17,397	*1	*8,958	24,240	34,665	79,377
Home office business deductions	. 312,628	43,793	6,897	*25		*2,281	*1,190	*3,142	*259
Depreciation, Form 8829		3,724	*18	*3					*15
Casualty loss, Form 8829									
Excesscasualty depreciations, Form 8829		*1,547				-			
Net income <sup>1,2</sup>	25,752,325	4,297,604	586,069	84,852	*51	*11,251	67,595	106,880	315,439
Returns with Schedule C-EZ:									
Number of returns	. 49,921	27,056	8,988	*3,198		*2,015		*1,119	2,656
Business receipts		161,845	28,273	*9,077		*3,627		*4,760	10,809
Business deductions		18,704	2,656	*699					1,957
Net income Footnotes at end of table.	. 546,913	143,141	25,617	*8,378		*3,627		*4,760	8,851

			Professional,	scientific, and tech	nical services		
					Architectural,	engineering, and re	elated services
			Office of	Other			
Not in one of the item	Tatal	1			Tatal	A set it set used	En ele entre e
Net income status, item	Total	Legal services	certified public	accounting	Total	Architectural	Engineering
			accountants	services		services	services
	(102)	(103)	(104)	(105)	(106)	(107)	(108)
BUSINESSES WITH AND	()	(100)	( • • • • /	()	()	()	()
WITHOUT NET INCOME							
Number of returns <sup>1</sup>	2.950.964	352.504	55.696	351,845	290.762	99.930	99.262
Business receipts, total <sup>1</sup>	137,681,834	35,245,418	3,471,238	7,780,208	14,172,954	6,249,719	5,740,327
Income from sales and operations 1	134,496,135	34,587,538	3,443,494	7,629,331	13,984,256	6,188,766	5,621,718
Other business income	3,185,699	657,880	27,745	150,877	188,698	60,953	118,609
Business deductions, total	80,934,224	19,198,595	2,167,139	4,751,863	10,018,025	4,728,637	3,883,768
Cost of sales and operations, total	16,549,610	1,632,347	43,150	274,892	2,896,308	1,567,411	1,225,857
Inventory, beginning of year	735,515	29,604	*447	*8,623	79,843	33,147	*38,563
Cost of labor	1,504,252	140,225	*4,270	*135,002	444,272	293,673	131,562
Purchases	6,303,091	158,510	*4,287	25,344	873,732	398,778	460,364
Materials and supplies	2,035,424	28,295	*3,728	28,269	536,418	271,779	205,518
Other costs	6,747,525	1,309,101	30,833	82,994	1,042,905	602,212	428,074
Inventory, end of year	776,197	33,389	*414	*5,341	80,863	32,178	38,226
Advertising expenses	1,665,857	683,005	18,854	97,913	107,451	50,230	34,102
Car and truck expenses	5,376,329	912,560	110,760	399,604	754,070	279,290	229,521
Commissions	1,239,192	191,436	*8,320	113,256	71,264	9,499	61,205
Contract labor	2,553,926	537,057	63,727	201,137	439,513	168,300	217,185
Depletion	41,037	4,008	*122	*14	*25,977	*22,182	*3,788
Depreciation	4,359,900	703,536	105,209	302,005	528,861	243,483	177,942
Employee benefit programs	507,688	186,491	46,061	30,540	62,792	16,544	34,281
Insurance	1,582,361	569,876	54,283	96,597	313,845	153,179	106,643
Legal and professional services	2,078,568	672,903	46,718	79,867	220,303	99,520	92,088
Meals and entertainment deducted	1,043,863	204,035	23,399	62,183	94,449	43,172	34,796
Mortgage interest	389,879	112,276	11,920	46,889	26,048	10,245	11,663
Other interest paid on business indebtedness	537,667	96,837	16,888	65,413	61,237	33,014	23,178
Office expenses	2,734,675	960,047	94,996	197,472	276,721	103,372	122,764
Pension and profit-sharing plans	287,261	125,725	12,982	16,763	23,039	8,270	13,442
Rent on machinery and equipment	850,710	205,575	17,139	51,656	79,056	38,436	29,239
Rent on other business property	3,394,650	1,473,641	188,581	195,644	217,484	107,912	68,829
Repairs	832,898	171,114	28,770	76,913	126,787	79,793	28,729
Supplies Salaries and wages	2,559,923 9,725,476	365,124 3,837,886	82,457 559,577	175,271 660,136	336,574 1,262,589	127,366 574,425	136,402 477,785
Taxes paid	9,725,476 1,481,225	523,354	63,016	113,911	1,262,589	97,640	477,785 52,800
		250,472	30,713	81,046	275,087	112,351	127,206
Travel Utilities	2,827,878 2,620,560	717,030	30,713 96,752	221,523	253,862	12,351	78,625
Other business deductions	13,377,242	3,907,319	396,294	1,024,991	1,091,456	523,144	400,486
Home office business deductions	1.829.560	109,835	40,593	103,157	237,836	113,743	73,298
Depreciation, Form 8829	277,892	17,071	7,802	12,418	30,273	10,907	13,397
Casualty loss, Form 8829	2,091		7,002				10,007
Excesscasualty depreciations, Form 8829	107,488	4,041		3,041	9,787	*2,427	*6,268
let income less deficit <sup>1,2</sup>	56,861,810	16,048,668	1,304,100	3,028,344	4,156,847	1,521,083	1,858,477
Net income <sup>1,2</sup>	61,721,883	16,486,633	1,376,228	3,430,675	4,585,371	1,691,417	2,035,129
Deficit <sup>2</sup>	4,860,073	437,964	72,129	402,330	428,523	170,334	176,652

[All figures are estimates based on samples--money amounts are in thousands of dollars]

			Professional,	scientific, and tech	nical services		
					Architectural,	engineering, and re	lated services
			Office of	Other	,	3 3 3, 1	
Not increase of the item	Tatal	1			Tatal	Analitantum	En sin e sin e
Net income status, item	Total	Legal services	certified public	accounting	Total	Architectural	Engineering
			accountants	services		services	services
	(102)	(103)	(104)	(105)	(106)	(107)	(108)
BUSINESSES WITH NET INCOME							
Number of returns 1	2,183,278	275,016	46,813	277,418	216,046	76,756	74,069
Business receipts, total 1	125,295,367	33,900,532	3,213,170	7,286,000	12,165,793	5,417,147	4,760,617
Income from sales and operations 1	122,349,508	33,295,075	3,203,774	7,145,019	11,978,676	5,358,086	4,641,359
Other business income	2,945,859	605,457	9,396	140,981	187,117	59,062	119,258
Business deductions, total <sup>1,2</sup>	63,580,142	17,415,701	1,836,942	3,855,325	7,582,340	3,725,730	2,727,406
Cost of sales and operations, total	12,437,231	1,431,415	24,946	266,066	1,996,300	1,176,677	726,299
Inventory, beginning of year	294,086	23,997	*447	*8,526	40,913	*19,569	*18,766
Cost of labor	1,097,531	129,041	*2,679	*134,980	291,878	234,408	*38,433
Purchases	4,641,537	70,416	*2,230	*24,590	526,456	318,810	196,015
Materials and supplies	1,660,953	19,575	*3,511	*22,606	447,358	210,794	183,906
Other costs	5,124,804	1,216,166	*16,492	80,687	732,678	411,838	308,520
Inventory, end of year	381,679	27,782	*414	*5,323	42,983	*18,742	*19,342
Advertising expenses	1,368,659	655,796	17,225	71,875	83,565	36,239	28,848
Car and truck expenses	3,956,862	743,056	87,358	290,155	621,444	243,070	178,209
Commissions	939,655	165,340	*4,300	109,690	65,489	9,182	55,748
Contract labor	2,101,511	474,209	62,676	139,702	333,096	107,425	178,074
Depletion	39,670	3,930	*122		*25,420	*22,182	*3,231
Depreciation	3,112,601	585,430	83,028	213,676	355,346	172,283	107,207
Employee benefit programs	434,463	171,811	46,010	26,311	49,597	15,254	23,233
Insurance	1,259,499	529,924	45,746	84,308	216,310	103,138	69,351
Legal and professional services	1,589,461	626,994	12,965	68,840	167,179	89,690	57,955
Meals and entertainment deducted	865,186	188,742	17,175	41,194	75,497	34,689	30,926
Mortgage interest	264,943	87,989	8,796	32,722	14,040	9,224	1,231
Other interest paid on business indebtedness	367,305	74,642	14,727	55,263	38,988	29,353	4,845
Office expenses	2,204,735	862,362	80,511	151,875	207,436	79,525	92,443
Pension and profit-sharing plans	265,576	124,862	12,500	16,630	21,827	7,206	13,294
Rent on machinery and equipment	723,672	188,077	15,184	42,400	64,061	30,904	22,546
Rent on other business property	2,892,611	1,398,911	163,317	163,401	170,653	90,927	50,204
Repairs	610,492	147,941	23,265	62,104	94,359	62,471	18,566
Supplies	2,027,279	316,111	76,526	124,725	272,418	100,881	108,653
Salaries and wages	8,099,154	3,636,634	515,874	586,107	1,028,832	475,642	374,867
Taxes paid	1,277,174	492,127	51,393	97,596	150,328	83,351	37,788
Travel	2,243,345	211,067	22,346	59,984	221,498	88,225	114,343
Utilities	2,084,984	645,204	85,331	167,838	193,902	100,200	56,447
Other business deductions	10,387,273	3,516,867	320,035	835,367	875,308	455,141	285,548
Home office business deductions	1,555,353	92,745	39,733	84,423	196,622	87,638	65,638
Depreciation, Form 8829	228,194	14,910	7,802	10,573	25,360	9,677	10,316
Casualty loss, Form 8829	*51						
Excesscasualty depreciations, Form 8829	11,861	*391		*3	*2,396	*1,494	*902
let income 1,2	61,721,883	16,486,633	1,376,228	3,430,675	4,585,371	1,691,417	2,035,129
Returns with Schedule C-EZ:							
Number of returns	492,948	50,316	5,185	86,906	45,205	18,515	15,003
Business receipts	4,922,385	625,788	23,484	470,608	327,769	144,625	123,338
Business deductions	486,287	45,107	5,856	63,072	51,651	24,040	21,913
Net income	4,436,098	580,681	17,628	407,536	276,118	120,586	101,425

[All figures are estimates based on samples--money amounts are in thousands of dollars]

			Professional, scien	tific, and technical	servicescontinued	3	
	Architectural, eng	ineering, related se	ervicescontinued			Other professional	, scientific service
	Drafting, building	Surveying and		Specialized	Computer		Management,
Net income status, item	inspections, and	mapping (except	Testing	design	systems design	Total	scientific, and
	geophysical	geophysical)	laboratories	services	services		technical
	surveying	services	laboratorios	30111003	00111000		consulting
	Surveying	Services					Ű
							services
	(109)	(110)	(111)	(112)	(113)	(114)	(115)
BUSINESSES WITH AND							
WITHOUT NET INCOME							
Number of returns 1	66,619	22,656	2,295	217,654	255,947	1,426,556	735,232
Business receipts, total 1	1,251,984	799,849	131,075	7,361,378	8,816,742	60,833,895	31,394,764
Income from sales and operations 1	1,243,109	799,849	130,814	7,240,894	8,775,802	58,834,819	29,829,332
Other business income	*8,876		*260	120,484	40,940	1,999,076	1,565,431
Business deductions, total	776,218	529,274	100,128	5,384,994	4,095,863	35,317,746	15,408,743
Cost of sales and operations, total	*81,061	*18,981	*2,999	2,835,328	958,464	7,909,121	2,245,027
Inventory, beginning of year Cost of labor	*6,000 *8,628	 *9,688	*2,133 *720	92,745 199,363	223,091 *65,531	301,161 515,588	77,793 71,977
Purchases	*12,692	9,688 *1,410	*488	1,553,801	439,258	3,248,159	559,688
Purchases Materials and supplies		*7,882			-		
Other costs	*47,616 *12,619	7,002	*3,622	589,632 546,976	143,339 163,422	705,742 3,571,293	176,776 1,488,157
Inventory, end of year	*6,495		*3.964	147,190	76,177	432.822	129,364
Advertising expenses	17,834	4,459	*827	80,715	80,374	597,544	205,751
Car and truck expenses	130,402	104,595	*10,263	336,827	335,214	2,527,294	1,298,262
Commissions	*44	*516		23,677	84,834	746,405	297,423
Contract labor	*14,198	*39,207	*624	143,528	178,421	990,543	570,940
Depletion	*6			*2,349	*883	7,684	5,629
Depreciation	39,278	56,468	*11,690	272,479	320,359	2,127,452	976,883
Employee benefit programs		*3,194	*857	667	14,366	166,772	67,491
Insurance		27,043	*5,179	43,714	30,805	473,241	214,023
Legal and professional services	13,838	12,304	*2,554	59,184	58,336	941,256	626,386
Meals and entertainment deducted	12,545	3,631	*305	49,588	78,087	532,122	315,543
Mortgage interest	*2,681	*898	*561	10,546	*26,050	156,149	82,808
Other interest paid on business indebtedness	*1,389	*2,337	*1,318	27,949	27,092	242,251	110,008
Office expenses	29,574	19,226	*1,786	107,461	122,161	975,817	517,099
Pension and profit-sharing plans	*1,219	*109		*1,774	29,200	77,780	37,192
Rent on machinery and equipment	*3,280	*6,279	*1,821	31,981	61,631	403,672	170,119
Rent on other business property	24,969	9,723	*6,051	111,720	98,659	1,108,921	383,391
Repairs	4,136	11,429	*2,701	39,696	31,954	357,664	136,884
Supplies	43,028	27,669	*2,110	213,634	213,068	1,173,795	444,851
Salaries and wages	98,279	85,216	*26,885	113,036	250,723	3,041,529	1,269,006
Taxes paid	20,991	9,246	*3,086	57,107	44,694	495,380	161,794
Travel	17,867	*10,417	*7,247	97,371	189,038	1,904,151	1,224,460
Utilities	24,417	23,654	*5,088	145,272	136,507	1,049,614	524,441
Other business deductions	127,739	34,440	*5,648	398,819	460,406	6,097,957	2,877,150
Home office business deductions		*18,235	*528	148,129	224,009	966,000	497,330
Depreciation, Form 8829	4,398	*1,418	*153	18,264	55,991	136,072	84,635
Casualty loss, Form 8829					*13	2,079	1,331
Excesscasualty depreciations, Form 8829	*1,087		*4	9,520	11,189	69,911	49,996
Net income less deficit <sup>1,2</sup>		270,575	30,946	1,976,455	4,727,399	25,619,996	16,062,373
Net income <sup>1,2</sup> Deficit <sup>2</sup>	523,365 47,599	296,324 25,750	*39,135 8,188	2,242,233 265,778	5,019,271 291,873	28,581,472 2,961,476	17,649,438 1,587,066

			Professional, scien	tific, and technical	servicescontinued	ł	
	Architectural, eng	ineering, related se	ervicescontinued			Other professional	, scientific services
	Drafting, building	Surveying and		Specialized	Computer		Management,
Net income status, item	inspections, and	mapping (except	Testing	design	systems design	Total	scientific, and
	geophysical	geophysical)	laboratories	services	services		technical
	• • •	••••	laboratorios	30111000	00111000		
	surveying	services					consulting
	((00))	(110)		(110)	(110)	(11)	services
	(109)	(110)	(111)	(112)	(113)	(114)	(115)
BUSINESSES WITH NET INCOME							
Number of returns 1		19,429	*1,285	149,577	191,675	1,026,734	529,879
Business receipts, total 1		754,171	*78,067	6,633,893	7,874,626	54,221,354	27,659,193
Income from sales and operations 1		754,171	*78,067	6,525,190	7,842,821	52,358,953	26,204,784
Other business income				108,703	31,805	1,862,400	1,454,410
Business deductions, total		457,846	*38,932	4,391,660	2,855,354	25,642,821	10,011,794
Cost of sales and operations, total	*77,807	*12,518	*2,999	2,507,400	514,044	5,697,062	1,095,752
Inventory, beginning of year	*638		*1,940	49,180	*6,262	164,760	35,483
Cost of labor	*8,628	*9,688	*720	165,602	*52,218	321,132	46,761
Purchases		*1,410	*488	1,315,375	294,270	2,408,198	342,673
Materials and supplies		*1,420	*3,622	507,391	95,949	564,563	156,492
Other costs				534,813	77,688	2,466,281	583,228
Inventory, end of year	. *1,129		*3,771	64,962	12,343	227,872	68,886
Advertising expenses	. 16,025	*1,783	*670	56,252	47,863	436,083	121,721
Car and truck expenses	. 105,914	92,582	*1,668	249,684	236,164	1,729,001	885,932
Commissions	. *44	*516		21,152	45,582	528,103	213,814
Contract labor		*39,207	*383	104,323	176,854	810,651	436,846
Depletion				*2,339	*795	7,064	5,215
Depreciation		50,700	*5,999	201,256	183,038	1,490,828	708,440
Employee benefit programs	. *7,916	*3,194		*470	10,144	130,121	42,882
Insurance		22,620	*3,062	27,770	23,452	331,989	143,353
Legal and professional services		7,188	*712	39,247	38,413	635,823	393,364
Meals and entertainment deducted		972	*120	38,089	67,478	437,012	250,890
Mortgage interest	. *2,681	*898	*7	9,516	*6,799	105,080	55,991
Other interest paid on business indebtedness	. *1,389	*2,337	*1,063	19,504	9,523	154,657	52,284
Office expenses	. 21,090	13,324	*1,054	80,173	92,708	729,670	378,360
Pension and profit-sharing plans	. *1,219	*109		*1,774	29,200	58,783	19,238
Rent on machinery and equipment	. *2,740	*6,279	*1,592	22,549	47,943	343,457	147,718
Rent on other business property		4,730	*3,744	88,834	72,580	834,914	232,494
Repairs		9,251	*27	28,295	24,292	230,235	73,088
Supplies	. 37,357	24,498	*1,030	160,818	188,211	888,470	307,661
Salaries and wages		85,216	*4,503	93,014	193,370	2,045,323	524,341
Taxes paid	18,774	9,241	*1,175	49,902	31,317	404,511	130,593
Travel	. 4,497	*9,536	*4,897	81,230	139,740	1,507,479	966,732
Utilities	. 15,088	19,372	*2,794	103,363	106,251	783,095	370,953
Other business deductions		25,967	*1,185	253,563	335,443	4,250,690	1,875,209
Home office business deductions		*15,807	*248	118,698	193,625	829,509	431,539
Depreciation, Form 8829		*1,418	*133	11,988	51,677	105,884	65,668
Casualty loss, Form 8829					*13	*38	*38
Excesscasualty depreciations, Form 8829				*10	*2,321	6,741	5,845
Net income <sup>1,2</sup>	. 523,365	296,324	*39,135	2,242,233	5,019,271	28,581,472	17,649,438
Returns with Schedule C-EZ:				e=			
Number of returns	. *7,767	*3,921		25,163	50,534	229,638	117,836
Business receipts	*40,992	*18,814		227,955	893,730	2,353,051	1,461,193
Business deductions	-,			32,444	40,525	247,632	148,853
Net income	. *35,294	*18,814		195,512	853,205	2,105,419	1,312,340

[All figures are estimates based on samples--money amounts are in thousands of dollars]

	Professio	nal, scientific, and	technical services	continued		ind support and wa	•
	Other profes	sional, scientific, a	and technical service	escontinued	an	d remediation servi	ices
						Administrative	Waste
Net income status, item	Scientific	Advertising	Market research	Other	Total	and	management
	research and	and related	and public	miscellaneous		support	and remediation
	development	services	opinion polling	services		services	services
	services						
	(116)	(117)	(118)	(119)	(120)	(121)	(122)
BUSINESSES WITH AND							
WITHOUT NET INCOME							
Number of returns <sup>1</sup>	28,188	137,802	40,527	484,808	1,994,817	1,962,607	32,210
Business receipts, total <sup>1</sup>	1,013,759	6,212,967	1,180,626	21,031,781	49,986,835	47,848,873	2,137,961
Income from sales and operations <sup>1</sup>	1,012,263	6,221,822	1,179,564	20,591,838	49,444,759	47,297,276	2,147,482
Other business income	1,496	-8,856	*1,061	439,942	542,076	551,597	-9,521
Business deductions, total	516,608	4,180,857	779,678	14,431,860	35,935,650	34,002,759	1,932,892
Cost of sales and operations, total	103,738 *2,849	1,504,084	215,066	3,841,206	9,792,641	9,212,094 237,081	580,547
Inventory, beginning of year Cost of labor	*19,638	21,051 *89,350	 *1,374	199,468 333,249	238,329 1,654,299	1,625,593	*1,248 *28,706
Purchases	*2,364	748,111	*26,062	1,911,933	3,679,408	3,467,885	28,706
Materials and supplies	*1,119	52,228	*951	474,668	2,427,292	2,230,759	*196,532
Other costs	79,681	621,824	*186,679	1,194,953	2,061,649	1,915,731	145,918
Inventory, end of year	*1,913	28,480		273,065	268.336	264,956	*3,380
Advertising expenses	6,479	171,789	4,810	208,714	591,796	559,681	32,115
Car and truck expenses	26,731	257,548	37,462	907,289	4,059,750	3,885,251	174,499
Commissions	*7,482	105,908	*34,199	301,394	350,063	333,449	*16,614
Contract labor	35,642	195,469	*32,068	156,423	1,632,030	1,572,182	59,847
Depletion	*33	*2	*22	1,997	6,613	6,192	*421
Depreciation	42,630	146,792	35,560	925,588	2,477,820	2,274,752	203,067
Employee benefit programs	*2,668	3,716	*7,601	85,296	98,075	94,152	3,923
Insurance	4,975	30,988	6,001	217,255	1,061,179	1,001,932	59,247
Legal and professional services	28,244	51,123	8,688	226,815	467,084	454,424	12,660
Meals and entertainment deducted	4,308	63,942	9,003	139,326	209,721	202,436	7,285
Mortgage interest	*1,641	7,034	*2,672	61,995	156,772	152,840	3,932
Other interest paid on business indebtedness	2,416	23,361	*583	105,883	237,531	205,284	32,247
Office expenses	9,230	92,481	19,260	337,747	524,419	504,432	19,986
Pension and profit-sharing plans	*1,252	3,418	*5,948	29,969	48,727	48,300	*427
Rent on machinery and equipment	2,084	27,156	10,557	193,756	451,614	403,325	48,289
Rent on other business property	11,596	132,142	25,672	556,121	608,086	588,761	19,325
Repairs	4,594	34,197	4,959	177,031	950,958	868,496	82,462
Supplies	8,009	83,222	18,845	618,867	1,749,999	1,723,931	26,068
Salaries and wages	49,816	150,029	83,048	1,489,629	3,563,520	3,436,685	126,835
Taxes paid	10,139	37,089	17,010	269,347	587,650	561,170	26,480
Travel	31,705	140,146	32,150	475,690	390,324	374,554	15,770
Utilities	10,099	116,330	18,977	379,767	889,142	851,408	37,734
Other business deductions	68,192	687,835 100,008	112,989	2,351,791	4,272,071	3,942,059	330,011
Home office business deductions	40,736	100,008 9,032	35,883	292,043	392,208	379,328	*12,880
Depreciation, Form 8829 Casualty loss, Form 8829	3,150	9,032	*4,073	35,182 *748	43,251 *340	42,905 *340	*347
Excesscasualty depreciations, Form 8829	*4,258	*234	 *1,524	13,900	13,168	-340 13,168	
Net income less deficit	4,256 <b>497,151</b>	2,032,110	400,948	6,627,415	14,074,703	13,869,633	205,070
Net income <sup>1,2</sup>	593,965	2,032,110	400,948	7,618,767	16,277,863	15,966,737	205,070 311,125
Deficit <sup>2</sup>	96,814	2,274,191	443,111	991,352	2,203,160	2,097,104	106,055

Professional, scientific, and technical services--continued Administrative and support and waste management and remediation services Other professional, scientific, and technical services--continued Administrative Waste Net income status, item Scientific Advertising Market research Other Total and management research and and related and public miscellaneous support and remediation development services opinion polling services services services services (117) (118) (119) (120) (121) (116) (122) BUSINESSES WITH NET INCOME 21.097 103.250 343.770 1.643.845 1.621.349 Number of returns 1.. 28.737 22.496 872,620 5,881,554 1,137,042 18,670,945 43,701,525 42,102,400 1,599,125 Business receipts, total 1 .... 5,870,962 18,274,663 43,294,095 41,683,763 Income from sales and operations 1..... 872,395 1,136,150 1,610,332 \*225 10,592 \*892 396,282 407,431 418,637 \*-11,207 Other business income..... Business deductions, total 1,2 278.655 3.607.363 11.053.078 27.423.694 26.135.694 1.288.000 691.931 2,921,329 7,534,319 7,180,138 Cost of sales and operations, total. \*83,718 1,381,257 \*215,006 354,181 11.985 117.293 154.830 154.786 \*44 Inventory, beginning of year..... Cost of labor..... \*5,541 \*89,350 \*1,374 178,106 1,314,926 1,286,799 \*28,127 1,394,477 \*210,692 Purchases..... \*606 644,438 \*26,003 2,843,014 2,632,322 Materials and supplies..... 48,642 \*950 358,478 1,819,797 1,794,190 \*25,606 \*77.571 595.624 \*186.679 1.023.179 1.602.597 1.511.335 91.262 Other costs. Inventory, end of year..... 8,782 150,204 200,844 199,294 \*1,549 431.362 20.654 2.223 154.750 3.241 154.149 410.708 Advertising expenses..... 13,051 192,249 31,238 606,530 3,179,637 3,067,948 111,689 Car and truck expenses. \*839 84.592 \*6.595 222.263 285.067 274.040 \*11.027 Commissions. 171,335 \*32,068 140,791 1,413,497 1,357,253 \*56,245 Contract labor..... \*29,611 \*33 \*2 \*22 \*421 1.791 1.318 897 Depletion..... Depreciation .... 28,189 120,299 11,286 622,614 1,726,517 1,570,473 156,044 \*398 \*7,601 75,840 \*3,279 Employee benefit programs..... 3,400 83,371 80,091 2,755 26,634 2,933 156,315 824,380 783,180 41,200 Insurance. 11.270 44.042 8.483 178.664 360.127 352,198 7.928 Legal and professional services..... 2,368 59,327 8,136 116,291 157,941 152,897 5,044 Meals and entertainment deducted ..... \*1.641 6.878 \*852 39.719 89.444 86.606 \*2.838 Mortgage interest..... \*174 18,904 \*583 82,713 158,511 Other interest paid on business indebtedness. 129,810 28,701 5,093 74,503 16,267 255,447 398,967 386,960 12,008 Office expenses..... Pension and profit-sharing plans..... \*1,252 3,418 \*5,948 28,927 46,670 46,243 \*427 \*1.771 25.497 10.557 157,915 275,823 260,343 15.480 Rent on machinery and equipment..... Rent on other business property..... \*1,644 108,308 25,661 466,808 438,843 429,063 9,780 126.903 676.915 Repairs..... 1.914 24.565 3.765 609.804 67.111 65,833 496,118 1,306,691 1,291,652 Supplies..... 3,028 15,830 15,039 1,290,541 Salaries and wages..... 13,726 133,667 83,048 2,773,085 2,683,090 89,995 2,990 32,645 16,025 222,257 450,713 430,572 Taxes paid..... 20,141 367,758 22.193 119.134 31.663 275.829 271.300 4.529 Travel.. 5,128 93,777 17,270 295,967 667,782 639,180 28,602 Utilities .... 551.935 1.689.238 2.964.769 32.431 101.876 3.177.307 212.538 Other business deductions..... Home office business deductions..... 9,047 95,364 35,334 258,226 328,726 315,846 \*12,880 Depreciation, Form 8829..... 887 8,865 \*2,549 27,916 33,670 33,323 \*347 Casualty loss, Form 8829..... --\*338 \*338 \*896 \*2,257 \*2,257 Excess--casualty depreciations, Form 8829. Net income 1,2,..... 593,965 2,274,191 445,111 7,618,767 16,277,863 15,966,737 311,125 **Returns with Schedule C-EZ:** \*2.910 4.325 24.662 \*5.377 77.438 564.644 561.735 Number of returns..... Business receipts..... 42,751 163,243 \*32,434 653,430 3,342,117 3,340,405 \*1,712 Business deductions..... 2,169 15,048 \*643 80,919 365,858 365,639 \*219 \*31,791 2,976,259 2,974,767 \*1,492 Net income..... 40,583 148,195 572,511

[All figures are estimates based on samples--money amounts are in thousands of dollars]

	Educational services		Health care and social assistance							
				Ambula	atory health care se	ervices				
				Offices of	Offices of					
Net income status, item	Total	Total	Total	physicians	physicians,	Offices	Offices			
Net income status, item	i otai	Total	rotar							
				(except mental	mental	of	of			
				health	health	dentists	chiropractors			
				specialists)	specialists					
	(123)	(124)	(125)	(126)	(127)	(128)	(129)			
BUSINESSES WITH AND										
WITHOUT NET INCOME										
Number of returns 1	. 473,778	1,778,007	867,154	183,041	35,087	92,024	37,158			
Business receipts, total 1	6,926,461	104,158,816	87,670,394	30,856,608	2,859,686	29,269,421	4,426,015			
Income from sales and operations 1	6,831,756	102,524,266	86,580,914	29,966,911	2,852,418	29,220,287	4,414,098			
Other business income	. 94,704	1,634,550	1,089,480	889,697	7,268	49,134	11,917			
Business deductions, total	. 4,471,039	62,204,992	50,978,141	16,350,947	1,335,250	19,186,805	2,683,030			
Cost of sales and operations, total	. 330,585	5,484,000	4,965,639	1,165,406	21,065	2,110,902	94,676			
Inventory, beginning of year	. 4,021	283,341	239,852	36,170	*1,959	25,053	*7,899			
Cost of labor	-, -	928,107	762,865	109,456	*1,136	333,695	*20,659			
Purchases	. 217,836	1,534,522	1,363,420	204,135	*10,196	244,124	36,827			
Materials and supplies		1,151,013	1,063,749	272,959	*1,550	510,467	32,362			
Other costs		1,913,797	1,806,934	588,437	*11,708	1,013,607	5,178			
Inventory, end of year	. 8,457	326,780	271,182	45,752	*5,485	16,044	*8,249			
Advertising expenses		991,182	891,251	196,061	15,526	359,415	124,279			
Car and truck expenses	. 448,267	2,314,587	1,544,623	362,957	66,876	190,555	84,376			
Commissions	. 53,042	289,386	240,159	90,760	*8,977	46,346	*36,984			
Contract labor		1,484,025	1,288,419	425,019	28,223	222,349	77,680			
Depletion		14,767	4,084	3,929		*126				
Depreciation		2,983,993	2,506,873	618,707	61,287	1,088,283	165,970			
Employee benefit programs		531,614	465,942	183,400	*668	202,147	15,812			
Insurance		2,549,057	2,302,092	1,291,849 382,220	74,204 35,318	513,620 272,561	85,750 44,788			
Meals and entertainment deducted	. 89,155 . 61,396	1,130,087 396,288	971,242 278,000	382,220 81,598	13,577	70,421	44,788 23,367			
Mortgage interest		606,171	290,543	52,206	5,425	112,404	29,917			
Other interest paid on business indebtedness		423,767	360,565	79,989	1,854	205,267	29,007			
Office expenses	. 139,756	1,750,854	1,553,812	490,674	58,761	512,389	101,322			
Pension and profit-sharing plans	. *1,728	477,355	461,784	189,194	18,843	206,225	8,069			
Rent on machinery and equipment	. 35,240	574,507	482,104	180,715	15,535	123,800	59,545			
Rent on other business property	414,450	4,259,913	3,795,910	1,194,327	184,245	1,078,893	314,931			
Repairs	62,680	989,158	744,630	187,847	12,891	312,109	55,499			
Supplies	. 285,390	3,779,645	2,820,135	918,795	52,081	1,320,388	130,350			
Salaries and wages	430,482	13,773,814	12,242,034	3,873,102	208,933	6,076,122	479,978			
Taxes paid	. 59,387	1,921,962	1,677,170	525,896	34,319	753,242	83,601			
Travel	. 204,500	757,285	655,854	195,271	24,921	95,530	71,342			
Utilities	. 187,338	1,908,324	1,455,004	415,646	45,024	467,111	110,909			
Other business deductions	. 748,946	11,041,616	8,506,411	3,181,955	309,048	2,815,934	435,432			
Home office business deductions	. 117,248	1,444,188	291,590	42,854	36,165	23,268	14,937			
Depreciation, Form 8829	. 84,970	160,649	35,757	6,580	2,504	2,221	*2,474			
Casualty loss, Form 8829	. *24,103	*3,411	*17		*17					
Excesscasualty depreciations, Form 8829	. 14,910	119,582	21,360	*470	*3,889	*112	*303			
Net income less deficit <sup>1,2</sup>	. 2,455,538	41,963,329	36,691,252	14,505,727	1,524,436	10,082,600	1,742,985			
Net income 1,2	. 2,977,993	43,796,313	37,684,712	14,883,180	1,541,268	10,234,813	1,803,021			
Deficit <sup>2</sup>	. 522,455	1,832,985	993,460	377,453	16,832	152,213	60,036			

[All figures are estimates based on samples-money amounts are in thousands of dollars]

	Educational services			Health care and s	social assistance				
			Ambulatory health care services						
				Offices of	Offices of				
Net income status item	Tatal	Tatal	Tatel			0#:	0		
Net income status, item	Total	Total	Total	physicians	physicians,	Offices	Offices		
				(except mental	mental	of	of		
				health	health	dentists	chiropractor		
				specialists)	specialists				
	(123)	(124)	(125)	(126)	(127)	(128)	(129)		
BUSINESSES WITH NET INCOME									
Number of returns 1	379,545	1,483,957	728,547	155,788	30,868	79,388	32,360		
Business receipts, total 1	6,385,017	98,388,798	84,697,189	29,838,904	2,724,653	28,639,982	4,225,063		
Income from sales and operations 1	6,292,763	96,866,569	83,648,798	28,971,564	2,718,189	28,591,293	4,213,192		
Other business income	92,254	1,522,229	1,048,391	867,340	6,463	48,690	11,871		
usiness deductions, total <sup>1,2</sup>	3,407,024	54,589,872	47,009,086	14,955,724	1,183,385	18,405,169	2,422,042		
Cost of sales and operations, total	300,398	5,140,799	4,783,983	1,102,287	19,056	2,076,784	93,674		
Inventory, beginning of year	*1,502	266,230	230,360	36,170	*1,834	24,284	*7,899		
Cost of labor	*5,726	832,243	739,177	106,548	*1,136	331,940	*20,659		
Purchases	194,027	1,474,465	1,335,689	202,683	*10,196	240,425	36,183		
Materials and supplies	59,292	1,059,395	1,016,383	269,109	*37	498,829	32,005		
Other costs	45,720	1,789,930	1,695,292	533,147	*11,212	996,392	5,177		
Inventory, end of year	*5,869	281,463	232,919	45,370	*5,359	15,086	*8,249		
Advertising expenses	88,060	842,012	780,998	172,630	15,380	316,456	118,096		
Car and truck expenses	292,154	1,896,608	1,352,214	332,246	65,220	150,842	75,413		
Commissions	46,442	220,933	182,929	83,021	*8,223	46,346	*698		
Contract labor	179,172	1,238,233	1,127,941	307,075	27,945	211,509	68,820		
Depletion		14,495	3,938	3,782		*126			
Depreciation	118,132	2,455,508	2,172,312	536,795	58,098	973,147	140,422		
Employee benefit programs	16,094	480,044	439,954	174,513	*668	192,356	15,040		
Insurance	39,376	2,307,807	2,154,531	1,202,125	68,589	501,299	80,479		
Legal and professional services	73,609	1,013,525	890,830	339,868	33,550	265,786	39,149		
Meals and entertainment deducted	44,884	342,703	251,773	69,854	13,359	69,024	21,123		
Mortgage interest	4,954	398,423	246,139	48,461	*1,068	111,946	21,203		
Other interest paid on business indebtedness	11,367	333,665	301,533	65,869	1,768	168,275	28,218		
Office expenses	88,031	1,585,195	1,451,764	453,948	56,623	499,510	97,072		
Pension and profit-sharing plans	*1,717	471,124	459,009	188,266	18,440	206,042	8,069		
Rent on machinery and equipment	19,597	498,751	437,572	168,741	11,753	116,566	47,139		
Rent on other business property	348,010	3,829,368	3,491,392	1,110,924	168,345	1,026,278	292,743		
Repairs	38,810	832,241	680,101	177,980	10,348	302,671	47,422		
Supplies	209,889	3,389,274	2,676,345	887,887	42,826	1,277,081	112,188		
Salaries and wages	372,947	12,539,092	11,616,740	3,652,244	178,976	5,886,045	446,328		
Taxes paid	51,503	1,725,206	1,577,185	501,262	30,154	729,159	75,262		
Travel	150,740	650,208	587,108	177,541	23,641	90,878	70,270		
Utilities	133,458	1,634,931	1,334,737	389,321	36,364	450,453	100,441		
Other business deductions	594,657	9,320,345	7,574,788	2,749,769	260,799	2,708,435	404,283		
Home office business deductions	94,649	1,107,504	253,864	40,592	30,769	20,806	13,980		
Depreciation, Form 8829	79,408	99,574	25,481	6,521	2,498	2,129	*2,171		
Casualty loss, Form 8829	*24,103	*20	*17	*400	*17				
Excesscasualty depreciations, Form 8829 et income <sup>1,2</sup>	*1,605 <b>2,977,993</b>	7,399 <b>43,796,313</b>	6,622 <b>37,684,712</b>	*422 14,883,180	*3,883 <b>1,541,268</b>	*17 10,234,813	1,803,021		
eturns with Schedule C-EZ:	2,511,555	43,790,313	57,004,712	14,003,100	1,541,200	10,234,013	1,003,021		
Number of returns	158,311	457,059	175,199	27,662	3,731	7,835	*2,011		
Business receipts	638,703	3,083,688	1,416,760	337,234	33,125	71,629	*24,594		
Business deductions	95,656	327,446	182,272	20,569	1,484	7,398	*4,510		
Net income	543,047	2,756,242	1,234,488	316,665	31,641	64,232	*20,084		

	Health care and social assistancecontinued								
				ory health care services					
		Offices of		Outpatient			Other ambulatory		
Net income status, item	Offices	mental health	Offices	care centers and	Medical and	Home	health care		
	of	practitioners	of	other miscellaneous	diagnostic	health care			
	-				0		services (including		
	optometrists	and social	podiatrists	health	laboratories	services	ambulance service,		
		therapists		practitioners			blood, organ banks)		
	(130)	(131)	(132)	(133)	(134)	(135)	(136)		
BUSINESSES WITH AND									
WITHOUT NET INCOME									
Number of returns 1	12,662	175,642	9,127	105,666	22,127	166,920	27,701		
Business receipts, total 1	2,892,474	7,493,224	1,186,771	3,596,663	1,616,631	2,766,603	706,298		
Income from sales and operations 1	2,861,847	7,473,007	1,175,593	3,558,374	1,612,617	2,761,924	683,839		
Other business income	30,626	20,217	*11,178	38,290	4,015	4,678	22,459		
Business deductions, total	2,155,133	3,543,206	719,924	1,925,046	1,038,522	1,625,094	415,184		
Cost of sales and operations, total	585,344	251,412	*21,912	232,507	230,625	169,727	82,063		
Inventory, beginning of year	74,735	28,025	*11,945	7,642	*3,922	*7,721	*34,782		
Cost of labor	*28,222	*26,371		*84,601	*68,077	*76,117	*14,532		
Purchases	431,087	165,697	*1,168	82,390	*83,762	*35,749	*68,285		
Materials and supplies	69,475	51,638	*12,157	32,617	*54,080	*26,343	*100		
Other costs	56,065	10,040	*8,035	*35,142	23,153	54,413	*1,156		
Inventory, end of year	74,240	30,359	*11,393	9,885	*2,368	*30,617	*36,792		
Advertising expenses	33,741	41,643	17,385	55,906	13,393	31,378	2,526		
Car and truck expenses	28,049	282,307	30,408	152,208	60,069	251,558	35,260		
Commissions	*1,058	21,750	*530	10,360	*2,605	17,989	*2,800		
Contract labor	24,260	164,942	10,058	136,157	13,599	147,117	*39,016		
Depletion					*30				
Depreciation	139,138	183,191	20,106	100,055	61,808	57,168	11,159		
Employee benefit programs	28,702	6,650	9,683	3,477	5,389	4,815	*5,199		
	37,505	89,299	75,266	60,702	20,046	34,561	19,289		
Legal and professional services	47,883	88,875	22,599	41,185	12,499	18,279	5,032		
Meals and entertainment deducted	2,662	40,515	5,000 *277	20,715	5,095	12,406 22,630	2,644 *3,531		
Mortgage interest Other interest paid on business indebtedness	13,444 11,037	32,074 14,593	3,971	*2,143 5,840	*16,492 5,914	22,630	*243		
Office expenses	41,422	175,022	41,374	75,706	18,281	2,849	14,386		
Pension and profit-sharing plans	10,494	5,554	5,097	7,782	7,654	*2,128	*744		
Rent on machinery and equipment	10,252	61,289	10,502	11,035	3,829	3,724	*1,878		
Rent on other business property	169,376	448,312	113,951	193,160	41,519	26,579	30,616		
Repairs	18,713	40,559	9,445	64,486	12,700	24,462	5,918		
Supplies	49,438	114,016	47,495	74,869	47,756	58,362	6,584		
Salaries and wages	497,782	393,199	121,647	130,535	173,752	231,508	55,476		
Taxes paid	72,202	78,059	18,750	40,443	31,434	30,659	8,564		
Travel	22,533	74,831	9,959	95,155	13,667	43,489	9,156		
Utilities	52,813	164,212	29,914	75,033	29,264	46,644	18,434		
Other business deductions	256,625	618,038	94,156	280,638	178,011	290,431	46,142		
Home office business deductions	*647	90,137	*438	31,966	*24,792	24,463	*1,924		
Depreciation, Form 8829	*44	8,584	*97	3,142	*2,013	*7,178	*921		
Casualty loss, Form 8829				-					
Excesscasualty depreciations, Form 8829	*27	3,830		*137	*712	*9,860	*2,020		
Net income less deficit <sup>1,2</sup>	737,340	3,950,018	466,846	1,669,438	578,110	1,142,637	291,113		
Net income 1,2	742,993	4,057,996	475,430	1,769,781	592,832	1,243,696	339,702		
Deficit <sup>2</sup>	5,653	107,978	8,584	100,343	14,722	101,059	48,589		

Health care and social assistance--continued Ambulatory health care services--continued Offices of Other ambulatory Outpatient Net income status, item Offices mental health Offices care centers and Medical and Home health care practitioners other miscellaneous health care services (including of of diagnostic ambulance service. optometrists and social podiatrists health laboratories services therapists practitioners blood, organ banks) (130) (132) (135) (131)(133) (134) (136) BUSINESSES WITH NET INCOME 141,045 146,471 Number of returns 1 ... 12,137 5,927 81,650 21,311 21,600 Business receipts, total 1..... 2,803,900 7,220,090 1,180,553 3,403,537 1,512,694 2,524,594 623,219 Income from sales and operations 1..... 2,777,434 7,202,070 1,169,375 3,365,328 1,508,235 2,517,669 614,447 \*8,772 18.020 \*11.178 38.209 4.459 \*6.924 Other business income... 26.466 Business deductions, total 2,060,907 3,162,094 705,123 1,631,577 919,862 1,279,686 283,516 228.403 138.025 Cost of sales and operations, total..... 572.122 244.685 \*21.880 216.443 \*70.623 Inventory, beginning of year..... 74,215 \*27,017 \*11,913 \*3,846 \*3,922 \*4,647 \*34,613 Cost of labor \*28.222 \*25.871 \*81.520 \*68.067 \*60.682 \*14.532 429,662 159,396 \*1,168 79,738 \*83,743 \*35,708 \*56,788 Purchases..... \*12,157 \*54,080 \*21,232 Materials and supplies..... \*57.672 51.273 19.887 \*100 Other costs.. 56,065 \*9,137 \*8.035 \*35.142 \*20.960 \*18.979 \*1.045 \*2,368 \*3,224 73,715 28,010 \*11,393 \*3,690 \*36,455 Inventory, end of year..... Advertising expenses.. 32,677 35,558 17,075 31,461 12,808 27,137 1,719 27.586 249.541 122.638 58.378 224.873 30.350 15.125 Car and truck expenses..... Commissions..... \*1,058 13,636 \*530 \*9,929 \*1,179 17,781 \*529 23.827 163,472 10.058 135,164 9.828 132.587 \*37.656 Contract labor..... \*30 Depletion. 108,751 170,673 20,106 69,022 52,781 33,290 9,228 Depreciation..... Employee benefit programs..... 28,653 6,399 9,683 3,286 5,025 3,950 \*381 36.815 80.880 70,972 52.423 18,970 27,159 14,820 Insurance... Legal and professional services..... 46,924 81,885 20,365 37,040 8,790 14,324 3,150 2.455 37.370 19.069 4.919 7.806 5.000 1.795 Meals and entertainment deducted..... Mortgage interest...... 13,373 31,872 \*233 \*554 \*16.397 \*692 \*340 Other interest paid on business indebtedness. 13,336 3,828 3,476 4,576 1,026 \*208 10,952 39,516 158,668 40,780 64,245 17,469 19,448 4,486 Office expenses...... 5,097 7,534 7,392 \*2,037 \*744 Pension and profit-sharing plans..... 9.834 5.554 Rent on machinery and equipment..... 9,782 58,941 \*8,084 10,788 1,829 3,603 \*345 160.066 398.436 113.928 138.900 37.857 17.476 26.440 Rent on other business property..... 18,388 31,139 9,445 51,303 11,985 17,385 2.037 Repairs Supplies..... 46,572 100,384 47,124 65,459 46,199 46,268 4,357 Salaries and wages..... 484,112 383,334 121,647 112,479 158,705 166,600 \*26,271 21,295 66.532 69.192 17.253 31.972 30.200 4.902 Taxes paid..... Travel 21.932 65.918 9.959 81.260 12.357 25.222 8.131 Utilities..... 144,687 35,365 51,094 29,519 62,011 27,492 7,989 Other business deductions..... 247,230 476,587 91,769 251,058 113,288 236,541 35,030 Home office business deductions..... \*642 77.567 \*438 31.612 \*24.709 12,101 \*649 Depreciation, Form 8829..... \*40 6,690 \*97 3,130 \*1,495 \*550 \*159 Casualty loss. Form 8829..... ---------Excess--casualty depreciations, Form 8829... \*2.154 \*126 \*19 ---Net income 1,2 742,993 4,057,996 475,430 1,769,781 592,832 1,243,696 339,702 Returns with Schedule C-EZ: \*1,356 31,215 \*3 24,185 \*2,975 61,873 12,352 Number of returns..... \*3 \*71.529 56.374 \*3.084 244.730 149.252 425.207 Business receipts..... Business deductions..... \*13 62,726 \*1 22,982 \*8,295 47,695 6.599 \*3.071 \*2 126.270 \*63.234 Net income..... 182.004 377.512 49.774

[All figures are estimates based on samples--money amounts are in thousands of dollars]

	He	alth care and socia	l assistancecontin	ued	Arts, er	ntertainment, and re	creation
						Performing arts,	Museums,
		Nursing and	Social	Child		spectator	historical sites,
Net income status, item	Hospitals	residential	assistance	day care	Total	sports and	and similar
Net income status, item	riospitais		23313121100	-	Total		
		care facilities		services		related	institutions
						industries	
	(137)	(138)	(139)	(140)	(141)	(142)	(143)
BUSINESSES WITH AND							
WITHOUT NET INCOME							
Number of returns 1	11,556	55,771	149,411	694,116	1,132,171	963,514	*3,035
Business receipts, total 1	449,632	3,558,970	2,490,455	9,989,364	26,359,320	19,310,715	*74,365
Income from sales and operations <sup>1</sup>	332,229	3,559,834	2,477,526	9,573,763	25,572,115	18,728,466	*74,365
Other business income	*117,404	-864	12,929	415,602	787,205	582,249	
Business deductions, total	224,049	3,171,862	1,402,660	6,428,281	20,571,681	13,840,775	*31,264
Cost of sales and operations, total	*28,386	213,688	12,990	263,297	3,575,184	1,823,513	*2
Inventory, beginning of year	*11,291	*5,180	*541	*26,477	524,726	359,592	*9
Cost of labor		*149,906		15,337	343,233	249,322	
Purchases	*26,549	8,533	*4,117	131,903	1,246,644	675,612	*6
Materials and supplies		22,995	*6,425	57,843	384,949	306,639	
Other costs	*468	31,791	*2,689	71,915	1,651,743	648,540	
Inventory, end of year	*9,922	*4,716	*782	*40,178	576,111	416,191	*14
Advertising expenses	*1,592	17,847	27,950	52,543	411,269	259,372	*600
Car and truck expenses Commissions	23,245	98,841 21,429	172,935 *3,323	474,942 24,475	1,535,580 708,539	1,295,030 574,593	*3,247
Contract labor	*880	91,975	12,127	24,475 90,624	708,539	561,689	*170
Depletion	880	*878	*116	*9,689	2,478	2,455	170
Depreciation	11,720	141,221	72,045	252,135	1,710,047	1,208,290	*363
Employee benefit programs	*1,369	50,357	*9,871	*4,076	38,020	16,709	
Insurance	*4,211	103,243	32,126	107,386	248,163	148,070	*1,222
Legal and professional services	4,266	72,202	23,571	58,806	370,874	291,425	*1,225
Meals and entertainment deducted	687	10,891	11,662	95,046	259,276	231,489	*4,312
Mortgage interest	*1,597	177,617	*41,483	94,931	113,189	72,734	*158
Other interest paid on business indebtedness	*970	21,543	8,182	32,507	140,311	77,804	
Office expenses	*2,288	24,891	56,304	113,558	380,062	319,549	*1,636
Pension and profit-sharing plans		4,308	*9,129	*2,134	15,544	10,451	*2,907
Rent on machinery and equipment	*1,263	12,940	8,607	69,592	174,572	101,094	
Rent on other business property	*7,309	145,733	131,139	179,823	828,264	441,944	
Repairs	*560	60,218	22,110	161,641	357,823	239,499	*811
Supplies	6,633	137,717	51,892	763,267	849,894	686,801	*1,920
Salaries and wages	*52,661	751,557	203,914	523,648	977,822	476,947	
Taxes paid	7,392	122,686	28,183	86,531	299,462	124,950	*1,712
Travel	4,377	9,489	41,775	45,790	803,453	740,716	*1,141
Utilities	2,689	133,849	60,232	256,550	577,066	386,650	*2,236
Other business deductions	56,856	692,415	292,038	1,493,896	4,839,767	3,180,115	*1,732
Home office business deductions	*2,250	43,016	51,977	1,055,356	448,179	416,738	*5,869
Depreciation, Form 8829	*357	*4,368	5,287	114,880	65,266	60,131	*1,367
Casualty loss, Form 8829			*4	*3,391	*43	*43	
Excesscasualty depreciations, Form 8829		*9,188	*2,258	86,776	53,364	49,260	
Net income less deficit <sup>1,2</sup>	225,583	396,212	1,089,198	3,561,084	5,792,899	5,466,714	*43,101
Net income <sup>1,2</sup>	235,657	591,808	1,260,970	4,023,167	9,071,473	8,062,708	*43,742
Deficit <sup>2</sup> Footnotes at end of table	10,073	195,596	171,772	462,083	3,278,574	2,595,994	641

[All figures are estimates based on samples--money amounts are in thousands of dollars]

	He	alth care and socia	l assistancecontin	Arts, entertainment, and recreation			
						Performing arts,	Museums,
		Nursing and	Social	Child		spectator	historical site
Net income status, item	Hospitals	residential	assistance	day care	Total	sports and	and similar
Net meone status, item	riospitais		23313121100	-	rotar	·	
		care facilities		services		related	institutions
						industries	
	(137)	(138)	(139)	(140)	(141)	(142)	(143)
BUSINESSES WITH NET INCOME							
lumber of returns <sup>1</sup>	11,399	41,889	113,115	589,008	676,031	563,076	*3,021
Business receipts, total <sup>1</sup>	351,432	2,374,206	2,201,397	8,764,574	21,143,256	16,167,978	*74,257
Income from sales and operations 1	234,030	2,365,042	2,195,562	8,423,137	20,556,405	15,692,418	*74,257
Other business income	*117,401	9,165	*5,835	341,437	586,851	475,560	
usiness deductions, total 1,2	115,775	1,783,177	940,427	4,741,407	12,071,773	8,105,296	*30,515
Cost of sales and operations, total	*27,923	109,019	*7,753	212,122	2,348,839	1,213,707	
Inventory, beginning of year	*11,291	*91	*15	*24,472	208,646	97,691	
Cost of labor		*82,129		*10,937	277,706	196,137	
Purchases	*26,549	*4,860	*802	106,564	791,226	368,658	
Materials and supplies		*310	*6,046	36,656	173,638	132,810	
Other costs	*5	21,746	*1,062	*71,825	1,138,656	531,040	
Inventory, end of year	*9,922	*118	*173	*38,332	241,033	112,628	
Advertising expenses	*1,582	9,465	13,728	36,239	209,177	137,331	*586
Car and truck expenses	23,232	71,633	107,255	342,273	873,127	740,895	*3,247
Commissions		12,307	*3,139	22,557	614,635	504,784	
Contract labor	*576	68,123	*8,633	32,961	529,544	384,640	*170
Depletion		*869		*9,689	*2,403	*2,391	
Depreciation	*10,429	72,657	41,978	158,132	712,142	481,696	
Employee benefit programs	*82	28,174	*7,760	*4,075	29,894	13,362	
Insurance	*3,112	57,266	20,395	72,503	132,380	77,978	*1,163
Legal and professional services	*987	60,924	17,897	42,886	216,951	177,218	*1,221
Meals and entertainment deducted	*683	8,995	8,263	72,989	162,463	141,361	*4,312
Mortgage interest	*405	84,718	*7,669	59,493	18,302	5,415	
Other interest paid on business indebtedness	*455	4,363	*8,152	19,162	77,706	46,873	
Office expenses	*2,153	14,362	41,902	75,015	223,146	191,019	*1,636
Pension and profit-sharing plans		3,898	*6,082	*2,134	14,240	9,270	*2,907
Rent on machinery and equipment	*765	3,360	2,775	54,279	102,721	52,061	
Rent on other business property	*4,249	93,018	103,693	137,015	423,605	198,191	
Repairs	*259	38,611	15,229	98,041	125,446	59,013	*775
Supplies	4,920	100,421	37,306	570,282	435,759	357,345	*1,907
Salaries and wages	*3,157	383,024	138,145	398,026	661,302	344,324	
Taxes paid	*1,984	67,393	19,245	59,400	192,233	82,225	*1,685
Travel	4,308	5,846	31,561	21,385	506,947	472,014	*1,129
Utilities	*1,525	86,209	43,472	168,988	331,059	242,268	*2,186
Other business deductions	19,892	358,457	203,934	1,163,273	2,616,418	1,697,444	*1,723
Home office business deductions	*2,250	28,754	27,480	795,156	349,465	323,868	*5,869
Depreciation, Form 8829	*357	*536	2,964	70,237	40,761	37,604	*1,367
Casualty loss, Form 8829			*4		*42	*42	
Excesscasualty depreciations, Form 8829				*777	6,083	3,946	
et income <sup>1,2</sup>	235,657	591,808	1,260,970	4,023,167	9,071,473	8,062,708	*43,742
eturns with Schedule C-EZ:	*5 077	44,000	20.004	005 407	105 007	161 464	
Number of returns	*5,877	11,322	29,224	235,437	195,987	161,464	
Business receipts	*18,039	53,650	199,846	1,395,393	737,464	666,753	
Business deductions	*848 *17,191	11,311 42,339	16,978 182,869	116,037 1,279,356	165,418 572,047	152,146 514,608	

[All figures are estimates based on samples--money amounts are in thousands of dollars]

	Artscontinued		Acco	mmodation, food ser	vices, and drinking p	laces		
				Accommodation				
	Amusement,			Travel			Food	
Net income status, item	gambling, and			accommodation	RV (recreational	Rooming	services and	
,	recreation	Total	Total	(including hotels,	vehicle) parks and	and boarding	drinking	
		TOLAI	TOLAT	, U	<i>,</i> .	Ũ	°,	
	industries			motels, and bed	recreational	houses	places	
				and breakfast inns)	camps			
	(144)	(145)	(146)	(147)	(148)	(149)	(150)	
BUSINESSES WITH AND								
WITHOUT NET INCOME								
Number of returns 1	165,621	383,770	48,805	30,236	10,256	8,314	334,965	
Business receipts, total 1	6,974,240	39,720,751	4,807,254	3,797,085	605,999	404,170	34,913,497	
Income from sales and operations 1	6,769,284	39,170,252	4,739,974	3,759,078	593,163	387,733	34,430,278	
Other business income	204,956	550,499	67,280	38,007	12,836	*16,437	483,219	
Business deductions, total <sup>1,2</sup>	6,699,642	38,337,653	4,804,867	3,708,271	635,281	461,314	33,532,786	
Cost of sales and operations, total	1,751,669	15,497,305	461,594	402,929	43,132	15,532	15,035,711	
Inventory, beginning of year	165,125	557,551	56,128	53,340	2,269	*518	501,424	
Cost of labor	93,911	1,115,239	64,022	60,916	*1,058	*2,047	1,051,217	
Purchases	571,027 78,310	13,048,492 911,317	306,521	264,942	32,710 *4,017	*8,869 *4,154	12,741,972 881,935	
Materials and supplies Other costs	1,003,203	459,266	29,382 73,562	21,211 63,937	*5,606	*4,154	385,703	
Inventory, end of year	159,906	594,561	68,021	61,418	2,527	*4,076	526,540	
Advertising expenses	159,900	671,751	114,130	92,708	11,590	9,833	557,621	
Car and truck expenses	237,303	639,187	90,721	61,715	17,576	11,429	548,466	
Commissions	133,947	117,747	61,042	47,689	*8,371	4,982	56,705	
Contract labor	179,566	300,433	70,793	21,671	44,596	*4,526	229,640	
Depletion	*23	*116	*10	*10		*(Z)	*106	
Depreciation	501,394	1,704,205	550,669	413,097	90,388	47,183	1,153,535	
Employee benefit programs	21,311	70,404	15,368	13,723	*571	*1,074	55,036	
Insurance	98,871	808,094	166,192	117,767	28,893	19,532	641,902	
Legal and professional services	78,224	307,733	77,931	56,885	12,966	8,080	229,802	
Meals and entertainment deducted	23,474	39,768	9,416	5,706	1,202	2,508	30,352	
Mortgage interest	40,297	581,698	363,068	303,828	27,001	32,239	218,630	
Other interest paid on business indebtedness	62,507	307,461	113,024	59,944	49,529	3,551	194,437	
Office expenses	58,877	175,341	48,528	34,880	5,739	7,909	126,813	
Pension and profit-sharing plans	2,186	11,978	3,036	2,680	*233	*123	8,941	
Rent on machinery and equipment	73,478	278,651	30,715	24,240	4,495	1,980	247,936	
Rent on other business property	386,320	2,406,618	104,703	79,885	21,959	*2,859	2,301,915	
Repairs	117,513	846,843	278,402	194,229	48,890	35,283	568,441	
Supplies Salaries and wages	161,173 500,875	955,697 5,939,341	224,839 587,197	177,152 507,840	28,649 23,220	19,038 56,137	730,858 5,352,144	
Salaries and wages Taxes paid	. 500,875 172,800	5,939,341 1,706,944	359,003	289,368	23,220 40,455	56,137 29,180	5,352,144 1,347,940	
Taxes paid	61,596	91,466	21,264	289,308	40,455 2,443	29,180 1,514	70,202	
Utilities	188,180	2,124,010	452,189	348,998	56,498	46,692	1,671,821	
Other business deductions	1,657,920	2,664,249	571,997	415,237	66,502	90,257	2,092,252	
Home office business deductions	25,572	67,364	28,673	18,782	*18	*9,873	38,691	
Depreciation, Form 8829	3,768	11,589	6,760	*5,985	*32	*743	4,829	
Casualty loss, Form 8829		*473	*473	*473				
Excesscasualty depreciations, Form 8829	*4,105	15,181	*11,301	*10,526	*32	*743	*3,881	
Net income less deficit	283,084	1,391,146	8,822	92,686	-29,282	-54,583	1,382,324	
Net income 1.2	965,023	3,413,616	561,093	431,088	72,229	57,775	2,852,524	
Deficit <sup>2</sup>	681,939	2,022,470	552,271	338,402	101,511	112,358	1,470,199	

[All figures are estimates based on samples--money amounts are in thousands of dollars]

	Artscontinued		Acco	mmodation, food ser	vices, and drinking p	laces	
				Accomr	nodation		
	Amusement,			Travel			Food
Not income status, item					D)/ (recreational	Deeming	
Net income status, item	gambling, and			accommodation	RV (recreational	Rooming	services and
	recreation	Total	Total	(including hotels,	vehicle) parks and	and boarding	drinking
	industries			motels, and bed	recreational	houses	places
				and breakfast inns)	camps		
	(144)	(145)	(146)	(147)	(148)	(149)	(150)
BUSINESSES WITH NET INCOME							
Number of returns 1	109,935	245,617	23,438	16,349	4,032	3,056	222,179
Business receipts, total 1	4,901,020	29,544,477	3,015,227	2,432,727	383,605	198,895	26,529,250
Income from sales and operations 1	4,789,729	29,181,568	2,989,405	2,419,456	382,083	187,866	26,192,162
Other business income	111,291	362,909	25,822	13,271	*1,522	*11,029	337,087
Business deductions, total <sup>1,2</sup>	3,935,962	26,137,205	2,460,479	2,002,690	311,376	146,413	23,676,726
Cost of sales and operations, total	1,135,132	11,177,528	190,474	173,614	*9,695	*7,165	10,987,054
Inventory, beginning of year	110,955	328,634	14,630	13,487	*1,143		314,004
Cost of labor	81,570	705,834	*18,240	*18,240			687,594
Purchases	422,568	9,564,870	131,342	127,662	*3,494	*186	9,433,527
Materials and supplies	40,828	707,980	12,343	*4,374	*3,905	*4,065	695,636
Other costs	607,616	233,975	30,459	25,382	*2,101	*2,976	203,516
Inventory, end of year	128,405	363,765	16,541	15,532	*948	*62	347,223
Advertising expenses	71,260	448,544	58,145	45,839	7,510	*4,797	390,398
Car and truck expenses	128,985	417,922	50,457	42,863	3,645	*3,949	367,465
Commissions	109,851	48,361	20,216	15,407	*206	*4,603	28,145
Contract labor	144,735	182,101	58,868	14,590	*44,005	*273	123,233
Depletion	*12	*43					*43
Depreciation	230,446	879,329	237,927	189,523	38,319	*10,084	641,402
Employee benefit programs	16,532	50,305	7,339	6,060	*338	*941	42,965
Insurance	53,239	546,751	91,902	69,874	17,213	*4,814	454,850
Legal and professional services	38,511	180,617	37,308	30,901	4,508	*1,899	143,308
Meals and entertainment deducted	16,790	23,760	3,701	3,080	*71	*550	20,059
Mortgage interest	12,887	312,021	183,186	172,101	*8,547	*2,538	128,835
Other interest paid on business indebtedness	30,832	155,309	36,725	31,471	*4,521	*733	118,583
Office expenses	30,491	100,896	27,483	23,171	1,480	*2,832	73,413
Pension and profit-sharing plans	*2,064	8,699	*2,667	*2,537	*9	*122	6,032
Rent on machinery and equipment	50,660	199,504	16,312	10,848	*4,204	*1,260	183,191
Rent on other business property	. 225,414	1,643,369	60,879	38,137	*19,969	*2,773	1,582,490
Repairs	65,658	512,442	152,783	117,944	26,172	*8,667	359,659
Supplies	76,507	640,587	153,703	131,227	12,478	*9,998	486,884
Salaries and wages	316,978	4,173,516	307,506	268,977	18,519	*20,010	3,866,010
Taxes paid	108,323	1,151,096	200,014	167,080	20,460	12,474	951,082
Travel	33,805	57,757	11,316	9,706	*745	*865	46,440
Utilities	86,605	1,420,027	257,757	213,573	27,436	*16,748	1,162,269
Other business deductions	917,251	1,743,882	277,027	207,386	41,325	*28,316	1,466,856
Home office business deductions	19,727 1,790	39,953 6,012	*16,782 *3,575	*16,782 *3,575			23,171 2,436
Depreciation, Form 8829		6,012 *473	*473	*473			2,430
Casualty loss, Form 8829 Excesscasualty depreciations, Form 8829	*2,137	*508	475	475			*508
Net income <sup>1,2</sup>	965,023	3,413,616	 561,093	431,088	72,229	57,775	2,852,524
Returns with Schedule C-EZ:	555,525	0,410,010	001,000	401,000	12,220	01,110	2,002,024
Number of returns	34,523	50,297	*2,639	*347	*2,292		47,658
Business receipts	70,711	239,477	*5,514	*267	*5,247		233,963
Business deductions	13,272	23,253	*364		*364		22,889
Net income	57,439	216,225	*5,150	*267	*4,884		211,074

<u> </u>		Other services							
			Auto renair a	nd maintenanc				Religious,	
				na maniteridhC					
			Automotive		Other auto		Personal	grantmaking,	Unclassified
Net income status, item	Total		mechanical	Automotive	repair and	Miscellaneous	and laundry	civic,	establishments
		Total	and electrical	body	maintenance	repairs	services	professional,	
			repair and	shops	(including oil			and similar	
			maintenance		change, lube,			organizations	
			mannenance		-			organizations	
	(151)	(152)	(153)	(154)	and car washes) (155)	(156)	(157)	(158)	(159)
BUSINESSES WITH AND	(151)	(152)	(155)	(154)	(155)	(156)	(157)	(156)	(159)
WITHOUT NET INCOME Number of returns <sup>1</sup>	2,089,346	344,689	179,170	95,334	70,186	405,970	1,338,687	265,620	284,398
	73,006,151	344,689 24,419,559	179,170	95,334 8,395,054	4,374,585	405,970	33,591,931	3,635,138	284,398 3,566,169
Business receipts, total <sup>1</sup> Income from sales and operations <sup>1</sup>	72,363,916	24,419,559 24,258,708	11,641,032	8,395,054 8,315,213	4,374,385 4,302,462	14,994,002 14,864,530	33,240,678	3,395,051	3,499,214
Other business income	642,235	24,258,708 160,851	8,888	79,841	4,302,402	14,884,530	351,253	240,088	66,954
Business deductions, total	56,559,509	21,488,864	0,000 10,293,913	79,041 7,189,080	4,005,871	12,050,743	23,019,902	1,953,893	2,219,820
Cost of sales and operations, total	18,569,215	10,025,803	4,967,822	3,241,999	1,815,982	4,774,564	3,768,848	302,174	744,757
Inventory, beginning of year	1,799,056	806,869	4,907,822	227,469	108,638	4,774,504 581,699	410,489	*2,641	*41,938
Cost of labor	2,171,247	1,082,579	607,483	264,574	210,522	485,377	603,290	*11,690	*34,167
Purchases		6,556,677	3,382,645	1,753,728	1,420,304	2,817,888	1,886,788	*12,765	259,800
Materials and supplies	3,837,384	1,816,928	737,829	966,987	112,112	1,268,290	752,166	*9,991	*63,109
Other costs	1,235,320	567,124	232,099	250,178	84,848	202,340	465,855	*268,874	402,531
Inventory, end of year	1,735,146	804,375	462,995	220,937	120,442	581,030	405,855 349,741	*3,787	*56,788
Advertising expenses	861,593	278,197	120,578	100,653	56,967	165,790	417,605	22,607	34,798
Car and truck expenses	3,608,041	873,554	359,612	306,170	207,773	1,149,860	1,584,627	510,387	209,287
Commissions	504,381	34,729	31,175	*2,873	*682	70,303	399,348	*2,812	19,829
Contract labor	1,473,932	453,370	156,805	189,685	106,881	350,933	669,628	*1,296	46,805
Depletion	14,869	*289	*251		*38	*11,486	*3,093	*547	
Depreciation	3,061,803	1,137,424	467,338	412,350	257,736	590,394	1,333,985	51,640	176,696
Employee benefit programs	146,396	77,949	51,635	18,961	7,353	42,039	26,407	*8,836	*3,216
Insurance	1,332,351	599,227	298,287	195,835	105,106	272,350	460,773	51,936	33,887
Legal and professional services		174,948	84,883	65,157	24,908	74,050	234,180	22,654	34,870
Meals and entertainment deducted	250,761	57,967	15,012	22,357	20,597	51,846	140,948	35,746	25,691
Mortgage interest	467,321	193,591	74,720	75,629	43,242	110,079	163,651	*9,859	27,306
Other interest paid on business indebtedness.	405,570	164,828	68,914	49,901	46,012	86,834	153,908	*2,459	12,152
Office expenses	701,668	167,511	87,378	65,856	14,277	144,376	389,781	65,011	91,428
Pension and profit-sharing plans		4,029	*1,581	1,917	*531	*6,368	10,771	*1,278	*209
Rent on machinery and equipment	947,472	227,408	108,645	75,757	43,005	152,436	567,628	11,860	25,686
Rent on other business property	4,458,533	837,953	400,088	260,015	177,850	381,421	3,239,159	40,206	34,386
Repairs	993,063	322,633	143,585	78,224	100,825	180,432	489,998	22,664	29,212
Supplies	3,333,631	811,759	368,418	276,077	167,265	688,347	1,833,525	70,131	62,570
Salaries and wages	4,899,668	1,963,032	971,165	640,921	350,947	767,398	2,169,237	*38,195	63,924
Taxes paid	1,327,320	613,779	301,941	207,133	104,704	197,328	516,214	14,573	26,717
Travel	387,687	62,177	21,471	30,830	9,876	91,350	234,160	107,538	88,165
Utilities	2,656,181	768,188	354,684	261,765	151,739	399,303	1,488,690	89,501	60,199
Other business deductions	4,833,103	1,512,517	757,900	579,275	175,342	1,085,746	2,234,839	364,464	276,517
Home office business deductions	430,796	68,907	35,931	*19,850	*13,126	168,926	192,963	50,893	26,019
Depreciation, Form 8829	51,934	8,096	5,067	*981	*2,048	21,813	22,025	5,214	*2,006
Casualty loss, Form 8829	*190	*190	*190						
Excesscasualty depreciations, Form 8829	53,261	*15,470	*12,432	*16	*3,021	26,656	11,135	*9,093	*3,807
Net income less deficit		2,930,959	1,356,007	1,205,974	368,978	2,948,041	10,578,988	1,681,245	1,362,773
Net income <sup>1,2</sup>	19,228,424	3,730,555	1,652,555	1,499,617	578,383	3,461,532	12,036,337	1,992,736	1,654,474
Deficit <sup>2</sup>	2,770,436	799,597	296,548	293,643	209,406	513,491	1,457,349	311,491	291,701

### Sole Proprietorship Returns, 2004

### Table 2.--Nonfarm Sole Proprietorships: Income Statements, by Selected Industrial Sectors Classified with the North American Industry Classification System--Continued

[All figures are estimates based on samples--money amounts are in thousands of dollars]

				Other service	es				
			Auto repair a	nd maintenanc	e			Religious,	
			Automotive		Other auto		Personal	grantmaking,	Unclassified
								• •	
Net income status, item	Total		mechanical	Automotive	repair and	Miscellaneous	and laundry	civic,	establishments
		Total	and electrical	body	maintenance	repairs	services	professional,	
			repair and	shops	(including oil			and similar	
			maintenance		change, lube,			organizations	
					and car washes)			-	
	(151)	(152)	(153)	(154)	(155)	(156)	(157)	(158)	(159)
BUSINESSES WITH NET INCOME			. ,		,	. ,		. ,	. ,
Number of returns 1	1,635,119	252,943	130,225	73,696	49,023	308,261	1,073,915	199,047	231,636
Business receipts, total 1		21,145,775	10,185,391	7,262,105	3,698,278	13,005,927	29,634,845	3,410,095	3,240,458
Income from sales and operations 1	63,256,739	21,060,449	10,155,007	7,245,507	3,659,935	12,880,867	29,315,424	3,222,030	3,184,300
Other business income	529,808	85,326	30,384	16,598	38,344	125,061	319,422	188,065	56,158
Business deductions, total <sup>1,2</sup>	44,562,078	17,415,219	8,532,837	5,762,488	3,119,895	9,544,395	17,602,464	1,417,358	1,585,984
Cost of sales and operations, total	15,346,709	8,532,221	4,446,648	2,680,120	1,405,453	3,981,428	2,833,061	*288,425	659,205
Inventory, beginning of year	1,242,167	621,762	390,602	146,001	85,159	357,245	263,161	*2,630	*11,214
Cost of labor	1,778,955	920,444	592,877	212,183	*115,384	459,987	398,524	*11,690	*25,351
Purchases	9,254,868	5,560,279	2,985,707	1,407,938	1,166,634	2,249,767	1,444,821	*4,120	223,696
Materials and supplies	3,335,111	1,595,117	665,149	864,828	65,140	1,140,881	599,112	*7,884	*35,052
Other costs	939,776	473,042	203,396	204,677	64,968	133,211	333,524	*265,644	*391,255
Inventory, end of year	1,204,168	638,424	391,084	155,507	91,833	359,663	206,081	*3,543	*27,364
Advertising expenses	. 628,624	210,684	85,128	75,132	50,425	119,210	298,729	19,351	32,685
Car and truck expenses	2,739,501	611,304	217,530	267,422	126,351	953,264	1,174,932	364,827	127,634
Commissions	. 376,407	27,433	26,184	*1,230	*19	31,607	317,367	*632	*7,426
Contract labor	1,169,558	357,097	107,367	159,450	90,280	288,848	523,613	*1,124	*22,387
Depletion	. 14,583	*289	*251		*38	*11,287	*3,006	*(Z)	
Depreciation	2,065,533	784,750	334,323	302,674	147,753	432,423	848,360	31,429	79,685
Employee benefit programs	129,321	72,379	48,453	17,140	6,786	40,290	16,652	*8,836	*3,000
Insurance	1,043,597	490,216	249,304	159,168	81,744	214,360	339,021	12,651	19,675
Legal and professional services	395,516	144,279	70,349	53,787	20,142	55,979	195,258	16,710	19,288
Meals and entertainment deducted	. 191,354	40,827	12,686	11,429	16,712	43,188	107,340	23,775	16,375
Mortgage interest	. 325,110	141,437	69,977	50,106	21,354	45,683	137,989		*951
Other interest paid on business indebtedness.	. 261,561	105,180	41,356	24,786	39,038	53,774	102,607	*1,535	9,738
Office expenses		137,409	69,829	56,554	11,026	103,229	303,453	38,284	79,722
Pension and profit-sharing plans		4,029	*1,581	1,917	*531	*6,290	10,466	*1,278	*209
Rent on machinery and equipment		207,972	93,910	72,330	41,732	118,344	441,908	*6,580	21,335
Rent on other business property	. 3,678,638	710,515	328,179	219,474	162,862	261,111	2,707,013	*35,898	24,839
Repairs		220,655	94,041	57,340	69,274	104,036	364,785	11,212	20,958
Supplies	2,687,777	654,029	297,208	221,050	135,770	536,520	1,497,229	46,865	49,098
Salaries and wages		1,660,436	829,647	511,331	319,458	621,608	1,654,594	*36,605	57,813
Taxes paid		493,282	226,843	175,302	91,137	163,033	397,940	5,966	8,034
Travel		30,083	20,033	7,920	2,130	77,757	157,482	69,352	68,460
Utilities	1,942,505	587,633	258,452	203,496	125,685	275,381	1,079,491	63,736	34,381
Other business deductions		1,074,429	530,462	403,607	140,359	819,748	1,653,007	246,621	142,887
Home office business deductions		60,340	28,998	*19,833	*11,509	149,219	150,354	32,325	22,784
Depreciation, Form 8829	. 37,141	5,697	*3,301	*973	*1,423	14,962	16,482	*3,205	*1,600
Casualty loss, Form 8829		*0 505	*4.00				*1 05 1	*200	
Excesscasualty depreciations, Form 8829		*2,505	*109		*2,397	2 464 520	*1,054	*389	1 654 474
Net income <sup>1,2</sup> Returns with Schedule C-EZ:	. 19,228,424	3,730,555	1,652,555	1,499,617	578,383	3,461,532	12,036,337	1,992,736	1,654,474
	200.440	AE 044	20 507	** 7*7	*7 050	60.040	204 452	70 404	140 704
Number of returns	396,413	45,244	32,537	*4,747 *25 121	*7,959 *40,895	60,016 228 581	291,153	76,101	142,704
Business receipts Business deductions	. 2,522,958	335,977	269,961	*25,121	*40,895	228,581	1,958,400	395,288	733,499
Net income	. 389,809 . 2,133,149	57,093 278,884	44,096 225,865	*9,889 *15,232	*3,108 *37,787	36,780 191,800	295,936 1,662,464	54,627 340,661	65,493 668,006
* Estimate should be used with caution because o					51,101	101,000	1,002,704	0-0,001	000,000

\*\* Data combined to prevent disclosure of taxpayer information.

<sup>1</sup> Includes returns with Schedule C-EZ attached. Schedule C-EZ was filed for certain small businesses, i.e., those with net income business expenses of \$2,500 or less,

used the cash accounting method, with no inventories or employees, and with no deduction for a home office business and no allowable "passive" activity losses. Because only a total is reported for business deductions on Schedule C-EZ, the totals shown in the statistics exceed the sum of the detailed deductions; the detailed deductions are, therefore, slightly understated.

<sup>2</sup> Total business deductions are before subtraction of nonallowable "passive" activity losses and any "passive loss" carryover from the prior years. However, these losses (after subtraction) and any carrryover are reflected in net income or deficit. Therefore, total business receipts minus total business deductions may not always equal net income or deficit. (Z) Less than \$500.

NOTE: Detail may not add to totals because of rounding.