by Paul Arnsberger, Melissa Ludlum, Margaret Riley, and Mark Stanton

he origins of the tax-exempt sector in the United States predate the formation of the republic. Absent an established Governmental framework, the early settlers formed charitable and other "voluntary" associations, such as hospitals, fire departments, and orphanages, to confront a wide variety of issues and ills of the era. These types of voluntary organizations have continued to thrive in the United States for centuries. In 1831, during his historic visit to the United States, Alexis de Tocqueville observed:

"Americans of all ages, conditions, and dispositions constantly unite together. Not only do they have commercial and industrial associations to which all belong but also a thousand other kinds, religious, moral, serious, futile...Americans group together to hold fetes, found seminaries, build inns, construct churches, distribute books...They establish prisons, schools by the same method...I have frequently admired the endless skill with which the inhabitants of the United States manage to set a common aim to the efforts of a great number of men and to persuade them to pursue it voluntarily."<sup>1</sup>

Voluntary associations comprised two distinct types of organizations—public-serving and member-serving.<sup>2,3</sup> Early public-serving, or charitable, organizations included schools, churches, and other voluntary organizations designed to provide services to the public. The popularity of voluntary charitable organizations in the United States, even in the midst of strengthening State and Federal governments, suggests that perhaps these organizations, with their well-established structures and programs, were able

Paul Arnsberger and Margaret Riley are statisticians, and Melissa Ludlum and Mark Stanton are economists, with the Special Studies Special Projects Section. This article was prepared under the direction of Barry W. Johnson, Chief. to fill a gap in social welfare programs where the young Government's efforts proved insufficient. Another suggestion is that many early Americans embraced charitable organizations over Government programs because they feared "the rebirth of monarchy, or bureaucracy."<sup>4</sup>

By the end of the 19th century, private philanthropy, as typified by the modern private foundation, had joined voluntary associations as an important component of the public-serving charitable sector of the United States. The foundation originated from the charitable trust, a tool for giving that became widely used in this period.<sup>5</sup> In the early 20th century, a number of American industrialists, wishing to direct their newly acquired wealth toward a broad range of altruistic endeavors, created private foundations that remain prominent today. Unlike other early charitable organizations, private foundations generally were controlled and funded by a single source, such as an individual, corporation, or family. Andrew Carnegie articulated the vision of these early philanthropists in his essay, "The Gospel of Wealth," where he argued that a wealthy individual should "consider all surplus revenues which come to him simply as trust funds, which he is called upon to administer, and strictly bound as a matter of duty to administer in the manner which, in his judgment, is best calculated to produce the most beneficial results for the community..."6

Member-serving associations, including fraternal societies, were also popular among early Americans. The Freemasons, for example, have roots in 17th century England and count a number of this Nation's founding fathers as members. By the 19th century, mutual benefit associations, serving members in areas such as banking and insurance, began to flourish. Additionally, labor and agricultural organizations, established to promote the interests of their members, started to take root across the Nation around this time.

Voluntary associations and philanthropic vehicles continue to coexist and forge a relationship with

<sup>&</sup>lt;sup>1</sup> Tocqueville, Alexis de, Democracy in America (2003), Penguin Books, London, England, p. 596

 <sup>&</sup>lt;sup>2</sup> For the most part, public-serving organizations are those that are now described under section 501(c)(3) of the Internal Revenue Code. Member-serving organizations are those covered under other subsections of 501(c). Appendix A at the end of this article provides detailed information on organizations exempt under section 501(c).
 <sup>3</sup> See: Salamon, Lester M. (1992), *America's Nonprofit Sector: A Primer*, The Foundation Center, New York, NY, p. 14.

<sup>&</sup>lt;sup>4</sup> Ibid., p. 7.

<sup>&</sup>lt;sup>5</sup> Chester, Ronald (1982), Inheritance, Wealth, and Society, Indiana University Press, Bloomington, Indiana, p. 95.

<sup>&</sup>lt;sup>6</sup> Carnegie, Andrew (2001), "The Gospel of Wealth," The Nature of the Nonprofit Sector, editor J. Steven Ott. Westview Press, Boulder, CO, p. 68.

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Government that remains into the 21st century. A significant component of this relationship is Government's recognition of the importance of the charitable and voluntary sector, and the support of its organizations in the form of an exemption from income and certain other taxes. This article explores the legislative history of tax exemption and presents historical data that highlight recent financial trends among taxexempt organizations.

### **Legislative History of the Tax-Exempt Sector**

The structure of tax exemption granted to the charitable and voluntary sector outlined in the United States Tax Code was developed through legislation enacted between 1894 and 1969. Over that 75-year period, Congress established the basic principles and requirements of tax exemption, identified business activities of tax-exempt organizations that were subject to taxation, and defined and regulated private foundations as a subset of tax-exempt organizations. Figure A shows a timeline of major legislative actions relevant to tax-exempt organizations, while a more complete history can be found in Appendix B at the end of this article.

#### Early Legislation, 1894-1936

The privileged tax treatment that the Government grants to charitable and member-serving organizations can be traced to the earliest versions of United States tax law. Early tax-exemption regulations developed around three major principles. First, organizations that operated for charitable purposes were granted exemption from the Federal income tax. Second, charitable organizations were required to be free of private inurement—that is, a charitable organization's income could not be used to benefit an individual related to the organization. Finally, an income tax deduction for contributions, designed to encourage charitable giving, was developed.

The Wilson-Gorman Tariff Act of 1894, one of the earliest statutory references to the tax-exempt status enjoyed by charitable organizations, established the requirement that tax-exempt, charitable organizations operate for charitable purposes. While establishing a flat 2-percent tax on corporate income, the act stated "nothing herein contained shall apply to... corporations, companies, or associations organized and conducted solely for charitable, religious, or

### **Figure A**

## Major Exempt Organization Legislation, 1894-Present

- Tariff Act of 1894 Earliest statutory reference to tax exemption for certain organizations.
- Revenue Act of 1909 Introduced language prohibiting private inurement.
- Revenue Act of 1913 Established income tax system with tax exemption for certain organizations.
- Revenue Act of 1917 Introduced individual income tax deduction for charitable donations.
- Revenue Act of 1918 Estate tax deduction for charitable bequests added.
- Revenue Act of 1934 Set limits on lobbying activities by charitable organizations.
- Revenue Act of 1936 Introduced corporate tax deduction for charitable contributions.
- Revenue Act of 1943 Required first Forms 990 to be filed.
- Revenue Act of 1950 Established unrelated business income tax.
- Revenue Act of 1954 Modern tax code established, including section 501(c) for exempt organizations. Also, limits on political activities established.
- Revenue Act of 1964 Raised the limitation on deduction for donations to public charities to 30 percent of adjusted gross income (AGI).
- Tax Reform Act of 1969 Established private foundation rules, including a minimum charitable payout requirement and a 4-percent excise tax on net investment income, and raised the limitation on the deduction for donations to operating private foundations and public charities to 50 percent of AGI.
- Revenue Act of 1978 Reduced the net investment income excise tax for private foundations to 2 percent.
- Deficit Reduction Act of 1984 Raised the limitation on the deduction for donations to nonoperating private foundations to 30 percent of AGI and introduced other more favorable rules for donors to these organizations. Also, exempted certain operating foundations from the net investment income tax and reduced the tax to 1 percent for foundations meeting other requirements.
- Revenue Reconciliation Act of 1993 Imposed a proxy tax on certain lobbying and political expenditures made by membership organizations.
- Tax Payer Bill of Rights 2 (1996) Introduced intermediate sanction rules for excess benefit transactions.
- Tax Payer Relief Act of 1997 Revoked tax exemption of certain organizations providing commercial-type insurance.
- Pension Protection Act of 2006 Required section 501(c)(3) organizations to make their Forms 990-T available for public inspection.

NOTE: For more extensive information, see Appendix B

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educational purposes, including fraternal beneficiary associations." Though the law was declared unconstitutional by the Supreme Court in 1895, the exemption language contained in the act would provide the cornerstone for tax legislation involving charitable organizations for the next century.

The Revenue Act of 1909 mirrored and expanded the language from the 1894 act. Under this statute, tax exemption was granted to "any corporation or association organized and operated exclusively for religious, charitable, or educational purposes, no part of the net income of which inures to the benefit of any private stockholder or individual." This important addition set forth the idea that tax-exempt charitable organizations should be free of private inurement—in other words, nonprofit.

Ratification of the Sixteenth Amendment granted Congress the power to levy income tax. The subsequent Revenue Act of 1913 established the modern Federal income tax system. For charitable organizations, the act used identical language as that found in the Tariff Acts of 1894 and 1909 with regard to charitable purpose and private inurement.

The Revenue Act of 1917 established, for the first time, an individual income tax deduction for contributions made to tax-exempt charitable organizations. This deduction was conceived as a way to encourage charitable contributions at a time when income tax rates were rising in order to fund World War I. One year later, the Revenue Act of 1918 provided that charitable bequests were entitled to a similar deduction on estate tax returns. Finally, corporations were able to claim the charitable deduction beginning in 1936.

#### The Revenue Act of 1950

Before the 1950s, tax-exempt organizations could earn tax-free income from both mission-related activities and commercial business activities that were unrelated to the purpose for which they were exempt, as long as they used the net profits for exempt purposes. However, in the 1940s, concerns grew in Congress over the perception that tax-exempt organizations were permitted an unfair competitive advantage over taxable entities. As a result, Congress established the "unrelated business income tax" (UBIT) as part of the Revenue Act of 1950. For tax years beginning after December 31, 1950, UBIT was imposed on the "unrelated business income" (UBI) of charitable organizations (except churches); labor and agricultural organizations; chambers of commerce, business leagues, and real estate boards; certain trusts; and certain title holding companies.<sup>7</sup>

Income was considered UBI if it was produced from an activity deemed a "trade or business" that was "regularly carried on" and was not "substantially related" to the organization's exempt purpose(s), regardless of whether or not the profits from the unrelated trade or business were used solely for exempt purposes. Passive income and certain gains and losses from the disposition of property were not subject to tax.

The Revenue Act of 1950 addressed several other issues regarding the unrelated activities of taxexempt organizations. Tax exemption was no longer permitted to "feeder" organizations, which did not conduct any charitable activities, but rather operated commercial enterprises from which they passed income to a charitable organization. In addition, income from debt-financed real estate sale-leaseback activities was subject to UBIT. In these cases, tax-exempt organizations purchased real estate with borrowed funds, leased the property back to the owner, and used the tax-free rental income to pay off the debt.<sup>8</sup>

The Revenue Act of 1950, and additional changes made under the Tax Reform Act of 1969, discussed in the following section, formed the contemporary structure for the unrelated business taxation of tax-exempt organizations.

#### Tax Reform Act of 1969

By the 1960s, there was a growing perception among lawmakers that private foundations, with their small networks of financers and administrators, were less accountable to the public than traditional charities. These concerns were addressed with the Tax Reform Act of 1969 (TRA69), which introduced sweeping reforms to the charitable sector. TRA69 also significantly expanded the rules governing unrelated business income taxation of tax-exempt entities.

The first explicit definition of private foundations, for tax purposes, was included in TRA69. This legislation defined a foundation as a charitable orga-

 <sup>7</sup> In 1951, Congress extended the UBIT to the unrelated business income of State and municipally owned colleges and universities, to correct for an omission from the 1950 act.
 <sup>8</sup> Staff report of the Joint Committee on Taxation, "Historical Development and Present Law of Federal Tax Exemption for Charities and Other Tax-Exempt Organizations" (JCX-29-05) (April 19, 2005).

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nization that did not engage in inherently public activities, test for public safety, receive substantial support from a wide array of public sources, or operate in support of any organization that met any of these three requirements.<sup>9</sup> Further, the legislation created two subclasses of private foundations—nonoperating and operating. Nonoperating foundations, which represented the majority of all private foundations, were defined as primarily grantmaking organizations. Conversely, operating foundations were those that operated charitable programs in a manner similar to that of public charities.

TRA69 established an array of more stringent requirements specific to private foundations. These "private foundation rules" outlined two annual requirements and a variety of "prohibited activities" that were considered to be contrary to the public interest. First, TRA69 established an annual excise tax on investment income. This provision was intended to compel private foundations to "share some of the burden of paying the cost of government," particularly the enforcement of regulations related to the tax-exempt sector.<sup>10</sup> Second, nonoperating foundations were required to distribute a minimum amount for charitable purposes each year. Further, private foundations that failed to meet the minimum charitable distribution requirement or engaged in certain prohibited activities were subject to taxes and other sanctions.

TRA69 also increased the existing charitable deduction limits for individual donors and sharpened the definitions of the organizations to which contributions were deductible. Under the Revenue Act of 1964, individuals could deduct contributions made to public charities up to 30 percent of adjusted gross income (AGI). The new regulations enacted under TRA69 increased the maximum deduction limitation for cash and ordinary income contributions to 50 percent for public charities and operating foundations. Most nonoperating private foundations remained subject to a lower 20-percent limitation.<sup>11</sup>

TRA69 also expanded the tax on unrelated business income, extending the tax to all tax-exempt organizations described in IRC sections 501(c) and 401(a) (except United States instrumentalities), and including churches for the first time. Additionally, TRA69 expanded the taxation of debt-financed income to include forms of income other than rents from real estate sale-leaseback arrangements.<sup>12</sup> Since 1969, Congress has made a number of changes to the UBIT statutes. However, the rules on unrelated business taxation of tax-exempt organizations established by the Revenue Act of 1950 and TRA69 have remained largely intact.

#### Other Legislation, 1970-2007

While the underlying structure of tax exemption for the charitable and voluntary sector has changed little since the passage of TRA69, subsequent legislation has introduced a number of modifications. These include adjustments to the private foundation net investment income tax rates and to the excise tax rates on charitable organizations that engage in prohibited activities. Further changes have provided new exceptions to UBIT taxation for specified activities, tightened the rules pertaining to the taxation of payments received from subsidiaries, and required unrelated business income tax returns filed by IRC section 501(c)(3) organizations to be made publicly available.

## Overview of the Statistics of Income Exempt Organization Program

The Internal Revenue Service provides, by Congressional mandate, statistics and microdata derived from information and tax returns filed with IRS. To fulfill this requirement, the Statistics of Income (SOI) division has conducted annual studies of organizations exempt under IRC section 501(c)(3) for every tax year since 1985.<sup>13</sup> Currently, SOI collects information from stratified random samples of Forms 990, 990-PF, 990-T, and the population of Forms 4720.

<sup>&</sup>lt;sup>9</sup> Organizations that conduct "inherently public activities" include churches, schools, hospitals, and Governmental units of the United States. For additional information, see Richardson, Virginia G. and John Francis Reilly, "Public Charity or Private Foundation Status Issues under 509(a)(1)-(4), 4942(j)(3), and 507, Fiscal Year 2003," Exempt Organizations Continuing Professional Education. This article is available at www.irs.gov/pub/irs-tege/eotopicb03.pdf.

<sup>&</sup>lt;sup>10</sup> Staff report of the Joint Committee on Taxation, "General Explanation of the Tax Reform Act of 1969" (JCS-16-70) (December 3, 1970), p. 29.

<sup>&</sup>lt;sup>11</sup> Deduction limitations for cash and ordinary income contributions to nonoperating foundations later were increased to 30 percent of AGI as part of the Deficit Reduction Act of 1984.

<sup>&</sup>lt;sup>12</sup> TRA69 expanded taxable debt-financed income to include interest, dividends, other rents, royalties, and certain gains and losses from any type of property, if produced from financial vehicles acquired with borrowed funds.

<sup>&</sup>lt;sup>13</sup> The first SOI exempt organization studies were based on Forms 990 filed by tax-exempt organizations for Tax Years 1943 and 1946. Data from Forms 990-PF filed by private foundations were first collected for Tax Year 1974.

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ince 1918, Statistics of Income (SOI) has collected. compiled, and published information from tax returns for its statistical research studies. Over the years, SOI has made incremental improvements in data processing methods to keep pace with technological advances. The relatively small size of the statistical samples used for SOI's exempt organization (EO) research studies has made these studies ideal for piloting major innovations in return processing, which have been subsequently adopted by other SOI studies.

The first modern SOI exempt organization study was of private foundation information returns, Forms 990-PF, filed for Tax Year 1974. Abstracting and

## **Keeping Pace with Technology**

editing data from these information returns relied on a tedious process. First, IRS tax examiners recorded data items from the returns on preprinted forms, called edit sheets. Next, data from these edit sheets were transcribed, read into a mainframe computer, and subjected to data quality and consistency tests. Items that failed the tests were recorded on paper listings, called error registers, which were returned to tax examiners. Based on instructions provided by SOI analysts, tax examiners made handwritten corrections on the listings. These corrections were transcribed, and the data were subjected to further testing. The process was repeated until errors were no longer present. These

procedures were quite time-consuming and costly compared to present-day processing.

The Tax Year 1982 Form 990-PF study was a pilot for developing a new online, interactive system of editing, testing, and error resolution. With the new system, tax examiners keyed return information directly into a database via computer screens that were facsimiles of the Form 990-PF. Failed quality and consistency tests were communicated to the user at the time of entry, and corrections were made and retested immediately. The online system streamlined the edit process and improved production rates, and, eventually, all SOI studies adopted similar applications.

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Tax-exempt organizations, other than private foundations, file Form 990, Return of Organization Exempt from Income Tax; private foundations file Form 990-PF, Return of Private Foundation or Section 4947(a)(1) Nonexempt Charitable Trust Treated as a Private Foundation. Forms 990 and 990-PF are used by these organizations to report standard financial information, as well as information regarding compliance with the regulations that govern their taxexemption. Charitable and other types of tax-exempt organizations report any unrelated business income and taxes on Form 990-T, Exempt Organization Business Income Tax Return. Private foundations, public charities, and split-interest and charitable trusts use Form 4720, Return of Certain Excise Taxes on Charities and Other Persons under Chapters 41 and 42 of the Internal Revenue Code, to calculate and pay taxes on prohibited activities and, for private foundations, failure to meet the minimum annual distribution requirement. SOI produces a variety of statistical tables and articles annually for all of the tax-exempt organization programs. Also annually, microdata files that include all information collected from the Form 990 and Form 990-PF samples are made available to the public on the IRS Web site, www.irs. gov/taxstats. Microdata derived from Forms 4720 and the majority of Forms 990-T cannot be disclosed to the public.<sup>14</sup>

SOI samples approximately 10 percent of all Forms 990 and 990-PF, and about 20 percent of all Forms 990-T filed for a given tax year.<sup>15</sup> For any designated tax year, tax-exempt organizations have various 12-month fiscal periods that collectively span 2 calendar years. To ensure complete coverage of a

<sup>&</sup>lt;sup>14</sup> Under the Pension Protection Act of 2006, IRC section 501(c)(3) public charities and private foundations reporting unrelated business income were required to make their Forms 990-T, *Exempt Organization Business Income Tax Returns*, available for public inspection. However, IRS was not authorized under the Pension Act to disclose this information to the public. The Tax Technical Corrections Act of 2007 corrected for this oversight and authorized IRS to disclose Form 990-T information reported by section 501(c)(3) organizations, retroactive to returns filed after August 17, 2006, the date of enactment of the Pension Act.
<sup>15</sup> For detailed information on Statistics of Income sampling methodology for producing population estimates, see the general Appendix, located near the back of this issue

<sup>&</sup>lt;sup>15</sup> For detailed information on Statistics of Income sampling methodology for producing population estimates, see the general Appendix, located near the back of this issue of the SOI Bulletin.

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single tax year, SOI draws samples of Form 990-series returns over a 2-year timeframe. For example, the Tax Year 2004 studies include returns filed for Tax Year 2004 in Calendar Years 2005 and 2006. The SOI study of Forms 4720 includes data collected for the population of Forms 4720 filed over a calendar year, which may include various tax years.

The SOI files contain most financial items from each return, as well as a number of additional fields dedicated to information about the organizations' structures and activities. The SOI staff enter data into an online system, which identifies filer and other errors that are corrected during the data entry process. Often, supplemental information is included on schedules and other attachments. Where appropriate, information from these attachments is used to adjust or supplement data reported by the filer.

The following sections provide highlights of historical data for charitable and other tax-exempt organizations based on the information and tax returns they filed. The data represent every year for which continuous SOI data are available. This includes Tax Years 1985 through 2004 for public charities and private foundations, filing Forms 990, and 990-PF, respectively. For organizations that file the Form 990-T, data are presented for Tax Years 1990 through 2004. Data are also shown for excise taxes reported on Forms 4720 for Calendar Years 2003 through 2006.

## Public Charity and Private Foundation Historical Data, 1985-2004

The charitable sector, comprising both public charities and private foundations exempt from income tax under IRC section 501(c)(3), is a substantial and growing portion of the overall economy. The aggregate book value of assets, as reported by charitable organizations that filed IRS information returns for Tax Year 2004, was \$2.5 trillion, a real increase of 222 percent over the total reported for Tax Year 1985.<sup>16</sup> These organizations also reported 171 percent more revenue for Tax Year 2004 than for Tax Year 1985. Public charities and private foundations directed much of this additional revenue into charitable expenditures such as program service activities he Seattle-based Bill and Melinda Gates Foundation, currently the largest foundation in the world, was founded in Tax Year 1999 with an initial endowment of \$15.8 billion. By Tax Year 2004, the foundation's assets were valued at \$28.8 billion, or nearly 6 percent of the aggregate fair market value of total assets held by all private foundations. The \$1.3 billion in contributions, gifts, and grants that the foundation distributed in Tax Year 2004 represented 4 percent of the aggregate amount of contributions, gifts, and grants distributed by all private foundations for the year.

and grants. Total charitable expenditures reported by these organizations for Tax Year 2004 were 182 percent larger than those reported for Tax Year 1985 and experienced a real annual rate of growth of nearly 6 percent.<sup>17</sup> In contrast, Gross Domestic Product grew at a real annual rate of 3 percent over the period.<sup>18</sup> Figure B shows the cumulative growth in charitable expenditures and GDP for Tax Years 1985 through 2004.

### **Public Charities**

Public charities filed over 276,000 information returns for Tax Year 2004. These organizations held more than \$2.0 trillion in assets and reported nearly \$1.2 trillion in revenue, 70 percent of which came from program services. The statistics reported in this section are based on data compiled from Form 990 and Form 990-EZ, the short form version of the information return that may be completed by smaller organizations.

In order to qualify for tax-exempt status, an organization must show that its purpose serves the public good, as opposed to a private interest. The activities of public charities are limited in that they must further one or more of the purposes for which they were granted tax-exempt status. Organizations that are exempt under IRC section 501(c)(3) are those whose purposes are religious, charitable, scientific, literary, or educational. In practice, these categories cover a broad range of activities. Examples of the varied

<sup>&</sup>lt;sup>16</sup> Data presented in constant dollars were adjusted based on the chain-type price index for Gross Domestic Product as reported by the U.S. Department of Commerce, Bureau of Economic Analysis (BEA). Tax Year 2004 is used as the base year for these adjustments. The indexes are available from BEA's Web site, www.bea.gov.
<sup>17</sup> For purposes of analysis, "charitable expenditures" are defined as the sum of program service expenses from Form 990 and disbursements for charitable purposes from Form 990-PF.

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### **Figure B**





[1] Charitable expenditures are defined as the sum of program service expenses from Form 990 and charitable expenses (disbursements for charitable purposes) from Form 990-PF. Public charity data exclude Form 990-EZ filers, most organizations with gross receipts less than \$25,000 in current dollars, as well as most churches, and certain other religious organizations. NOTE: Data were adjusted based on the chain-type price index for Gross Domestic Product as reported by the U.S. Department of Commerce, Bureau of Economic Analysis. Tax Year 2004 is used as the base year for these adjustments.

exempt purposes of these public charities include nonprofit hospitals, educational institutions, youth organizations, community fundraising campaigns, local housing organizations, historical societies, and environmental preservation groups.

The universe of public charities has changed dramatically over the past 2 decades. Figure C shows that, in 1985, the IRS Master File listed approximately 335,000 active public charities, tax-exempt under IRC section 501(c)(3). By 2004, this number had nearly tripled to 933,000. Not all public charities are included in this figure because most churches and certain other religious organizations need not apply for recognition of tax exemption, unless they specifically request an IRS ruling.

Of the public charities on the IRS Master File, only a fraction must report financial data to the IRS. In addition to churches, organizations with gross receipts less than \$25,000 are not required to file annual Forms 990 or 990-EZ. Public charities filed 276,191 information returns with the IRS for Tax Year 2004, 159 percent more than for Tax Year 1985. The difference between the number of active public charities on the IRS Master File and those that filed information returns for Tax Years 1985 through 2004 is illustrated in Figure C.

#### **Public Charity Growth**

The 20-year period between Tax Years 1985 and 2004 was one of significant and steady growth for IRC section 501(c)(3) public charities. Figure D shows that, with one notable exception, all of the major financial categories on Forms 990 and 990-EZ—total assets, total liabilities, total revenue, and total expenses—increased in real terms in each of the years during this period. The lone decrease, between Tax Years 1997 and 1998, can be attributed to the absence of Teachers Insurance and Annuity Association of America (TIAA) and College Retirement Equities Fund (CREF), two very large teachers' pension organizations that lost their tax exemption as a result of the Taxpayer Relief Act of 1997.

For the most part, components of the major financial categories featured in Figure D also showed steady increases over the 20-year period. Table 2, located at the end of this article, shows that the two major sources of revenue for public charities program service revenue and contributions, gifts, and

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#### **Figure C**



[1] Nonfilers include organizations on the IRS Master file with gross receipts below the \$25,000 filing threshold, churches and certain other religious organizations which are not required to file, as well as noncompliant organizations.

NOTE: The number of organizations on the IRS Master File figure was supplied by IRS Tax Exempt Government Entities and does not include private foundations which are required to file Forms 990-PF. The number of organizations filing Forms 990 and 990-EZ are SOI estimates based on samples.

### **Figure D**

### Public Charity Growth, Selected Financial Items, in Constant Dollars, Tax Years 1985-2004



NOTES: Data are from Forms 990 (and, beginning with Tax Year 1989, Forms 990-EZ) for nonprofit charitable organizations that are tax-exempt under Internal Revenue Code section 501(c)(3) and exclude private foundations, most organizations with receipts less than \$25,000 in current dollars, as well as most churches, and certain other types of religious organizations. Data were adjusted based on the chain-type price index for Gross Domestic Product as reported by the U.S. Department of Commerce, Bureau of Economic Analysis. Tax Year 2004 is used as the base year for these adjustments.

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grants—increased, in real terms, between each of Tax Years 1985 through 2004. However, other components of revenue were more volatile. For example, investment income, which includes interest from short-term investments and dividends and interest from securities, showed a net increase of 27 percent over the 20-year period, despite a decline of 38 percent between Tax Years 1999 and 2002.

Even though they are considered nonprofit, public charities use net income, the difference between total revenue and total expenses, to expand future programs and increase endowments. Total revenue reported by public charities exceeded total expenses for each tax year between 1985 and 2004, resulting in annual amounts of positive net income. However, unlike other financial variables, net income did not increase steadily over this period. The highest aggregate real net income was reported for Tax Year 1999, over \$96 billion. This was followed by a 3-year period in which total expenses increased at a rate faster than total revenue. The result was a 20-year low for aggregate net income: less than \$22 billion for Tax Year 2002.

Table 2 at the end of this article presents selected data, in both current and constant dollars, from Forms 990 and 990-EZ filed by public charities for Tax Years 1985 and 2004. Total assets held by these public charities grew, in real terms, by 210 percent, from \$665.0 billion in 1985 to \$2.1 trillion in 2004. Total revenue and total expenses showed similar trends over the 20-period, with real increases of 174 percent and 176 percent, respectively

#### The Top Ten Public Charities

Figure E shows the top ten public charities, in terms of total assets, for Tax Years 1985 and 2004. For Tax Year 1985 the top ten organizations reported \$107.7 billion in assets. This figure represented over 16 percent of the total assets reported by all IRC section 501(c)(3) public charities for that year. By a significant margin, the largest two organizations for Tax Year 1985 were TIAA and CREF, reporting \$36.3 billion and \$37.9 billion in assets, respectively, a combined 11 percent of total assets. The remaining organizations include nonprofit hospitals and universities, as well as Commonfund, an organization that manages nonprofit endowments. The top ten for Tax Year 2004 includes many of the same organizations on the 1985 list, with the notable exception of TIAA and CREF, which were no longer tax-exempt. These ten organizations reported \$183.4 billion in assets, or 9 percent of the total of all reporting organizations for Tax Year 2004<sup>19</sup>

#### **Private Foundation Growth**

Tax Years 1985 through 2004 also represented a period of significant growth for the private foundation segment of the tax-exempt sector. The wealth realized during the technological revolution of the mid-to-late 1990s was used by a number of philan-

### Figure E

Top Ten Public Charities, by Size of Total Assets, in Constant Dollars, Tax Years 1985 and 2004

| 1985                        |        |
|-----------------------------|--------|
| Organization                | Assets |
| CREF                        | 37.9   |
| TIAA                        | 36.4   |
| Harvard University          | 8.4    |
| Yale University             | 4.6    |
| Stanford University         | 4.5    |
| Columbia University         | 3.4    |
| Princeton University        | 3.3    |
| Kaiser Foundation Hospitals | 3.2    |
| Cornell University          | 3.1    |
| Commonfund                  | 3.0    |

| 2004                                  |        |
|---------------------------------------|--------|
| Organization                          | Assets |
| Harvard University                    | 55.3   |
| Stanford University                   | 19.0   |
| Yale University                       | 18.3   |
| Howard Hughes Medical Institute       | 16.7   |
| Commonfund                            | 16.6   |
| Princeton University                  | 13.3   |
| Kaiser Foundation Hospitals           | 13.1   |
| Massachusetts Institute of Technology | 10.9   |
| Shriner's Hospital for Children       | 9.3    |
| Columbia University                   | 8.8    |

NOTES: Data are from Forms 990 for nonprofit charitable organizations that are tax-exempt under Internal Revenue Code section 501(c)(3) and exclude private foundations. Data were adjusted based on the chain-type price index for Gross Domestic Product as reported by the U.S. Department of Commerce, Bureau of Economic Analysis. Tax Year 2004 is used as the base year for these adjustments.

<sup>19</sup> When TIAA and CREF are excluded from the data for Tax Year 1985, the assets of the revised top ten, which included Emory and Vanderbilt Universities, accounted for \$38.9 billion, or 7 percent of the total.

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thropists to establish and fund new foundations. Additionally, flourishing investment markets benefited existing foundations, particularly those with diverse and sizeable portfolios. This prosperity led to a period of substantially increased giving levels.

Between Tax Years 1985 and 2004, real growth in foundation assets and giving outpaced the number of new foundations that entered the charitable sector. Figure F shows the percentage change in the number of returns filed, fair market value of total assets, and grants paid for each year in the period.<sup>20</sup> The number of private foundations increased substantially, more than doubling between 1985 and 2004. While 31,170 private foundations filed Forms 990-PF for Tax Year 1985, the number of returns filed for Tax Year 2004 was 76,897. The number of new foundations entering the sector grew at the highest rates in Tax Years 1986 and 1999. In 1986, nearly 13 percent more foundations filed Forms 990-PF than for 1985. This increase likely reflected the adoption of several provisions, enacted under the Deficit Reduction Act

of 1984 (DEFRA), which allowed more favorable tax treatment for donations to private nonoperating foundations. One provision introduced in DEFRA, which permitted contributors to deduct the full fair market, rather than a reduced value, for donations of certain appreciated stock to nonoperating private foundations, expired in 1994, but was frequently extended until its permanent adoption under the Tax and Trade Relief Extension Act of 1998. Due in part to the economic growth of the mid and late-1990s and, perhaps to some extent, the adoption of the permanent provision for donations of certain appreciated stock, the largest number of new foundations was recorded for Tax Year 1999, when the number of new filers increased by 11 percent from 1998. Meanwhile, the fair market value of total assets more than tripled over the 20-year period. Asset values grew at their highest rates, 15 percent or more, annually, between Tax Years 1995 and 1999, before declining between Tax Years 2000 and 2002. Growth in foundation giving, as measured by grants paid by private foun-

#### **Figure F**

Domestic Private Foundations: Growth in Number of Returns Filed, and Real Growth in Fair Market Value of Total Assets, and Grants Paid, Cumulative Percentages, Tax Years 1985-2004



Percentage growth since 1985

NOTE: Data were adjusted based on the chain-type price index for Gross Domestic Product as reported by the U.S. Department of Commerce, Bureau of Economic Analysis. Tax Year 2004 is used as the base year for these adjustments.

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dations for charitable purposes, nearly mirrored that of assets, also more than tripling over the 20-year period. Tax Years 1996 through 2000 represented the period of the largest growth in grants paid over the 20-year period.

### **Foundation Giving**

Figure G shows the aggregate values of total charitable expenses and their components, in constant dollars, that private foundations reported for Tax Years 1985-2004. Total charitable expenses included grants paid, as well as operating and administrative expenses. Total charitable expenses increased from \$9.7 billion, in constant dollars, to \$32.1 billon over the 20-year period. Total charitable expenses experienced double-digit increases in each of Tax Years 1996-2000, growing at a real annual rate of 15 percent over the 5-year period. The real value of these expenses peaked in Tax Year 2000 before leveling off between Tax Years 2001 and 2004.

To further their charitable purposes, most private foundations pay grants to charities that operate charitable programs. Grants paid were the largest component of charitable expenditures, representing 84 percent or more of total charitable expenses for each of Tax Years 1985-2004. The aggregate amount of grants paid by private foundations was more than three times larger for Tax Year 2004 than for Tax Year 1985. Like total charitable expenses, the real value of grants paid peaked between Tax Years 1996 and 2000; the real annual growth rate for the 5-year period was 16 percent. Giving for the typical foundation, as measured by the median value of grants paid, also increased, in real terms, over the 20-year period, from \$14,130 in Tax Year 1985 to \$24,375 in Tax Year 2004.

#### **Foundation Investments and Income**

Foundations financed charitable giving primarily with income derived from assets, particularly investment assets, over the 20-year period. The real fair market value of foundations' total investments more than tripled between Tax Years 1985 and 2004, growing from \$137.8 billion in Tax Year 1985 to \$481.2 billion in Tax Year 2004 (see Figure H). Similarly, the median fair market value of investments held

#### Figure G





NOTE: Data were adjusted based on the chain-type price index for Gross Domestic Product as reported by the U.S. Department of Commerce, Bureau of Economic Analysis. Tax Year 2004 is used as the base year for these adjustments.

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#### Figure H

Domestic Private Foundations: Investment Assets, Revenue, Net Investment Income, and Excise Tax on Net Investment Income, in Constant Dollars, Tax Years 1985 and 2004

[Money amounts are in thousands of dollars]

| ltem                                | Tax Year<br>1985 | Tax Year<br>2004 | Real annual rate<br>of growth [1] | Percentage<br>change |  |
|-------------------------------------|------------------|------------------|-----------------------------------|----------------------|--|
|                                     | (1)              | (2)              | (3)                               | (4)                  |  |
| Total investment assets             | 137,777          | 481,177          | 6.8                               | 249.2                |  |
| Total revenue                       | 25,423           | 58,668           | 4.5                               | 130.8                |  |
| Net investment income               | 15,692           | 34,019           | 4.2                               | 116.8                |  |
| Excise tax on net investment income | 263              | 469              | 3.1                               | 78.1                 |  |

[1] Growth rates were derived from the exponential formula for growth  $y=b^*m^x$ .

NOTE: Data were adjusted based on the chain-type price index for Gross Domestic Product as reported by the U.S. Department of Commerce, Bureau of Economic Analysis. Tax Year 2004 is used as the base year for these adjustments.

by private foundations more than doubled over the period, growing from \$159,349 in Tax Year 1985 to \$333,798 in Tax Year 2004. Investment growth was most pronounced in Tax Years 1995 through 1999, when real investment values grew by more than 15 percent, annually.

Net investment income is the realized income that private foundations receive from their investments. In accordance with the regulations enacted under TRA69, private foundations pay an annual tax on this amount. For most domestic foundations, the tax equals 2 percent of net investment income.<sup>21</sup> Net investment income more than doubled, in real terms, between Tax Years 1985 and 2004, increasing from \$15.7 billion to \$34.0 billion during the period. The associated tax on net investment income also increased, but at a slower rate, growing from \$263.1 million in Tax Year 1985 to \$468.7 million in 2004. Net investment income and the associated tax reached their highest levels in Tax Year 1999, when they equaled \$63.9 billion and \$816.0 million, respectively.

### Private Foundations' Excise Taxes 2003-2006

The "private foundation rules" outlined in TRA69 prohibit private foundations from engaging in "selfdealing," which is defined as conducting activities that benefit foundation managers, officers, substantial contributors, and other foundation "insiders." Foundations are also prohibited from holding excess interests in a business enterprise, investing in a manner that jeopardizes their charitable purpose, or making "taxable expenditures," which include grants to most noncharitable entities, outlays for lobbying and political activities, and other expenditures that are inconsistent with a foundation's charitable purpose. Private foundations, other charitable organizations, and individuals that engage in prohibited activities or private foundations that fail to meet the annual minimum charitable distribution requirement are required to pay a penalty excise tax on the amount of money involved using Form 4720.

Initial tax rates and tax limits for excise taxes remained constant from 2003 to 2006. Taxes on self-dealing can be imposed on both self-dealers and foundation managers. Acts of self-dealing are taxed at 5 percent of the amount involved for self-dealers, and managers pay 2.5 percent, up to a maximum of \$10,000. There is a 10-percent tax imposed on private foundations that make taxable expenditures, while foundation managers pay 2.5 percent up to a maximum of \$2,500. Foundations that fail to distribute a minimum amount for charitable purposes are taxed at 15 percent of the undistributed amount. Excess business holdings that are not disposed of within 90 days are taxed at a rate of 5 percent of the taxable amount of excess business holdings. For tax years beginning after August 17, 2006, the Pension Protection Act has doubled the rates and amounts of these excise taxes.

For Calendar Year 2006, private foundations reported \$5.3 million in total tax liability on Form 4720, and tax on undistributed income accounted for nearly \$3 million.<sup>22</sup> Figures I and J show that, between Calendar Years 2003 and 2006, taxes on

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<sup>&</sup>lt;sup>21</sup> Two reductions for the net investment income tax are available. First, foundations that demonstrate growth in their charitable giving may be eligible for a reduced 1-percent tax rate. Second, operating foundations that meet certain requirements outlined in IRC section 4940 are eligible for a total exemption from the excise tax.
<sup>22</sup> Data in this section represent information from Forms 4720 filed by organizations that identified themselves as Form 990-PF filers. Data for Form 990-PF filers that filed

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#### Figure l

## Forms 4720 Filed by Private Foundations, by Taxable Activity, Calendar Years 2003-2006



NOTE: Data represent information from Forms 4720 filed by organizations or associated individuals who identified themselves as Form 990-PF filers. These data generally represent private foundations and associated individuals, but include information reported by nonexempt charitable trusts that are treated as private foundations for tax purposes.

### Figure J

#### Tax Reported by Private Foundations on Form 4720, by Tax Type, Calendar Years 2003-2006



NOTE: Data represent information from Forms 4720 filed by organizations or associated individuals who identified themselves as Form 990-PF filers. These data generally represent private foundations and associated individuals, but include information reported by nonexempt charitable trusts that are treated as private foundations for tax purposes.

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undistributed income accounted for the majority of total taxes reported on Form 4720 and were the most frequently reported excise tax. From 2003 to 2006, undistributed income fell from \$3.5 million to \$3 million. The number of filers fell slightly from 1,549 in 2003 to 1,529 in 2006. In 2003, undistributed income accounted for nearly 80 percent of total excise tax reported and 90 percent of filings. By 2006, tax reported for undistributed income accounted for only 56 percent of total excise tax reported. The change in undistributed income as a percentage of total excise tax was a result of a rise in self-dealing taxes reported.

In 2003, self-dealing accounted for \$400,000 of the \$4.1 million total of reported excise taxes. By 2006, the amount had increased to \$2.1 million of the \$5.3 million total. As a percentage of total excise tax reported, self-dealing quadrupled from 10 percent to 40 percent. A small number of filers were responsible for this increase. From 2003 to 2006, the median tax on self-dealing actually fell. The number of filers increased from 119 in 2003 to 159 in 2006, although, as a percentage of total filings, self-dealing increased less than a single percentage point each year from 2003 to 2006.

## Unrelated Business Income Taxation of Exempt Entities

Tax-exempt organizations may enter into a wide range of tax-free commercial activities, as long as the activities are substantially related to their tax-exempt missions; however, income from unrelated business activities is taxable. Exempt-organization business income taxation was designed to place the unrelated activities of exempt organizations on an equal footing with similar activities carried out by taxable entities. Organizations that are described in IRC sections 501(c)(2)-(27), as well as certain other types of taxexempt organizations, must file a Form 990-T if they received \$1,000 or more of gross income from business activities that were considered unrelated to the purposes for which they received tax-exempt status.<sup>23</sup>

# Unrelated Business Income and Tax Historical Data, 1990-2004

During the 15-year period encompassing Tax Years 1990-2004, gross unrelated business income (UBI) of tax-exempt organizations increased overall, in constant dollars, but with periods of decline from 1990 to 1991 and 2000 to 2001. In real terms, the associated aggregate unrelated business income tax (UBIT) of \$364.6 million reported by these organizations for 2004 was nearly three times more than the amount reported for 1990. However, between 1990 and 2004, there were periods of erratic swings in annual amounts of UBIT reported. Figures K and L present data for UBI and UBIT, grouping filers into two broad categories, tax-exempt corporations and tax-exempt trusts.<sup>24</sup>

Historically, exempt corporations have represented the majority of Form 990-T filers, accounting for large percentages of total gross UBI amounts reported annually. For 2004, for example, corporate entities made up 85 percent of the Form 990-T filing population and reported nearly 90 percent of total gross UBI. Exempt trusts, despite being much smaller in number and annual shares of total gross UBI reported on Form 990-T, had UBIT exceeding that of corporations for several of the years in the 1990-2004 period.

As a group, tax-exempt trust filers generally comprise pension, profit-sharing, and stock bonus plans; traditional Individual Retirement Arrangements; and voluntary employees' beneficiary associations, all of which typically report investments as their primary source of UBI. For 2004, these three types of organizations accounted for 91 percent of all tax-exempt trust Form 990-T filers. Because a high percentage of tax-exempt trust filers engage primarily in unrelated investment activities, yearto-year changes in time-series data for trust UBI and UBIT appear to closely track financial market performance, rising and falling in tandem with market fluctuations.<sup>25</sup> In addition, because most of

<sup>24</sup> "Outliers," returns which contained unique characteristics that were considered anomalous to the general population of returns filed for a given year, or returns that contained very large dollar amounts and were not filed consistently over the 15-year period, have been excluded from Figures K and L and are not taken into consideration in the historical analyses presented in this section. In all, there were nine tax-exempt entities that filed at least one return during the 1990-2004 period that was considered to be an outlier. While excluded from the gross UBI and UBIT time series shown in these figures, they are included in the data presented in Tables 6 and 7 at the end of this article.

<sup>25</sup> The Wilshire 5000 Total Market Index and Standard and Poor (S&P) 500 pricing information were used for analyzing possible effects of financial markets on unrelated business taxable income and tax. The Wilshire index can be accessed from www.wilshire.com/quote.html. Historical S&P 500 pricing information can be accessed from www.finance/yahoo.com.

<sup>&</sup>lt;sup>23</sup> See Appendix A for additional information on the types of organizations exempt under section 501(c). In addition to the organizations described under sections 501(c)(2)-(27), Archer medical savings accounts, exempt under section 220(e); qualified pension, profit-sharing, or stock bonus plans, exempt under section 401(a); traditional and Roth Individual Retirement Arrangements, exempt under sections 408(e) and 408A, respectively; State-sponsored health plans, exempt under section 529(a); and Coverdell education savings accounts, exempt under section 530(a), are also subject to unrelated business income taxation and must file Form 990-T to report gross income from business activities of \$1,000 or more.

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their UBI is from investments, tax-exempt trusts were more limited than most exempt corporations in both the types and amounts of deductions they could claim to offset income, meaning that the proportion of an exempt trust's UBI that is taxable is usually higher than that for corporations. Moreover, from 1990 to 2000, trust income was subject to higher marginal tax rates than UBI earned by corporate exempt entities.<sup>26</sup>

Groups of tax-exempt organizations with typically high concentrations of corporate entities include charitable organizations; civic leagues and social welfare organizations; labor, agricultural, and horticultural organizations; business leagues, chambers of commerce, and real estate boards; recreational and social clubs; and veterans' organizations. Within each of these groups, the percentage of corporate filers ranged from 97 percent for charities to 100 percent for veterans' organizations.

Figure K shows that, overall, gross UBI increased, in constant dollars, almost every year between 1990 and 2004, growing 117 percent over the 15-year period. Similarly, gross UBI reported by tax-exempt corporations, which contributed the majority of the total, experienced fairly consistent year-to-year growth, also increasing 117 percent between 1990 and 2004. In contrast, tax-exempt trusts consistently reported much smaller annual amounts of gross UBI. While the overall increase in exempt trust UBI between 1990 and 2004 was 121 percent, annual amounts were much more volatile, primarily due to fluctuations in investment markets.

Although the amount of aggregate gross UBI reported by tax-exempt organizations increased at a relatively stable rate between 1990 and 2004, the annual UBIT liability amounts shown in Figure L were much more variable.<sup>27</sup> While the total constant-dollar amount of UBIT reported for Tax Year 2004 was 212 percent higher than that reported for 1990, UBIT actually exceeded the 2004 amount for several of the intervening years. In addition, although exempt corporations consistently reported more gross UBI

#### **Figure K**

Gross Unrelated Business Income (UBI), in Constant 2004 Dollars, Tax Years 1990-2004 Gross UBI (\$ billions)



NOTE; Data were adjusted based on the chain-type price index for Gross Domestic Product as reported by the U.S. Department of Commerce, Bureau of Economic Analysis. Tax Year 2004 is used as the base year for these adjustments.

<sup>26</sup> The unrelated business income tax was determined based on the regular corporate or trust income tax rates in effect for an organization's tax year. Corporate and trust tax-rate schedules are provided each year in the Form 990-T return instructions.

<sup>27</sup> The amount of total tax liability originally reported on Forms 990-T, as stated in these statistics, may not necessarily be the amount ultimately paid to the Internal Revenue Service (IRS). Changes in tax liability assessments can be made after the original return is filed, either by the taxpayer on an amended return, by the IRS after examination, or by rulings of the U.S. tax courts after litigation.

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than exempt trusts, this pattern did not hold for UBIT reported by these two types of entities. Corporate UBIT exceeded trust UBIT for the years 1990-1992 and 2000-2004, but trust UBIT was greater from 1993-1999.

Sharp declines in UBIT, in real terms, occurred for Tax Years 1998 and 2001 for all types of organizations shown in Figure L, reflecting a number of factors, primarily volatility in financial markets. Between 1997 and 1998, tax-exempt corporations and trusts both reported aggregate total deductions that increased at rates higher than those at which aggregate gross UBI increased. Further, real capital gain net income (less loss) decreased during the period by 31 percent for tax-exempt corporations and 16 percent for tax-exempt trusts. This contributed to respective declines in tax-exempt corporate and trust UBIT of 11 percent and 21 percent. Due, in part, to an overall decline in gross UBI, the amount of reported UBIT dropped even more sharply between 2000 and 2001, one of only three annual periods of decline in UBI shown in Figure K. Three major slides in stock prices from late 2000 through September of 2001 may have contributed to a drop in

capital gain net income (less loss) of 77 percent for exempt corporations and 52 percent for exempt trusts between Tax Years 2000 and 2001. Overall, UBI declined 3 percent for tax-exempt corporations between 2000 and 2001, while deductions increased by 1 percent; trust UBI and deductions fell by 39 percent and 26 percent, respectively. In addition, marginal tax rates applicable to the income of tax-exempt trusts were reduced for 2001, effectively lowering the UBIT of these organizations.

Between 2003 and 2004 the real value of UBIT of all types of organizations shown in Figure L rose steeply, increasing by 59 percent for tax-exempt corporations and 54 percent for tax-exempt trusts. Relatively stable growth in equity prices between 2003 and 2004 likely contributed to increases in capital gain net income (less loss) and combined income from partnerships and S corporations reported by both types of organizations between these years. For tax-exempt corporations, capital gain net income (less loss) increased 105 percent, while combined partnership and S corporation income increased 111 percent. Together, these sources of income accounted for 6 percent of corporate total

#### Figure L

#### Unrelated Business Income Tax (UBIT), in Constant Dollars, Tax Years 1990-2004



NOTE: Data were adjusted based on the chain-type price index for Gross Domestic Product as reported by the U.S. Department of Commerce, Bureau of Economic Analysis Tax Year 2004 is used as the base year for these adjustments.

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UBI for 2004. For tax exempt trusts, capital gain net income (less loss) and combined partnership and S corporation income increased 123 percent and 48 percent, respectively, and together accounted for 38 percent of trust gross UBI.

# Internal Revenue Code Section 501(c)(3) Charitable Organizations

IRC section 501(c)(3) charitable organizations, including public charities and private foundations, generally command more public interest than any other type of organization granted exemption from Federal income tax by the IRS. Compared to other types of Form 990-T filers, classified by IRC section, charitable organizations were responsible for the single largest proportions of gross UBI reported each year from 1990 to 2004. As illustrated by Figure M, in which outliers have been removed, these organizations consistently made up between 25 percent and 35 percent of all 990-T filers and accounted for more than half of the reported amount of gross UBI almost every year. Throughout the 15-year period, however, these charities offset gross UBI with sizable deductions, resulting in much smaller amounts of taxable income. The share of total unrelated business income tax reported by charitable organizations increased over the period, and exceeded 45 percent of overall UBIT liability for each of Tax Years 2002-2004. For 2004, these organizations were liable for more than half of the UBIT reported by all Form 990-T filers. Of those charities that filed Form 990-T for 2004, the majority, 97 percent, were organizations represented 37 percent of all tax-exempt corporate entities filing Form 990-T for that year.

## Conclusion

Voluntary charitable and member-serving organizations have flourished in the United States since the country's genesis. In the early 20th century, legislation that established the modern income tax system and concurrently granted tax-exempt status to certain organizations codified the relationship between

#### Figure M

# Percentage of Selected Unrelated Business Financial Items Attributable to Internal Revenue Code Section 501(c)(3) Charitable Organizations, Tax Years 1990-2004



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the tax-exempt sector and Government. Later, a variety of additional legislation placed important restrictions on tax-exempt organizations, including the taxation of unrelated business income of tax-exempt organizations and the application of more stringent tax regulations to private foundations.

Today, the legislation enacted between 1917 and 1969 remain the cornerstone of tax exemption in the United States. However, the tax-exempt sector has grown substantially over the past 2 decades, and SOI's datasets have tracked and described this growth. The activities of tax-exempt organizations have also broadened, and new types of tax-exempt organizations have emerged. Congress frequently has updated the tax code to reflect this growth and evolution, and the SOI datasets have been a vital tool for policymakers and researchers to measure growth and examine emerging trends throughout the taxexempt sector, as well as assess the role and impact of the Nation's tax-exempt organizations.

## Keeping Pace with Technology—Continued

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An online data quality review system was introduced for the Form 990 Study for Tax Year 1991. This system, which is still used today, selected an automated, random sample of a tax examiner's completed returns for input by a second tax examiner. It produced a computerized comparison of the original and second versions and a listing of any of discrepancies between the two. After review, a supervisor provided guidance to the tax examiners, and the errors were corrected.

The Tax Year 1999 Form 990-PF study was used as one of the pilots for upgrading the original online editing system to a mouse-driven, graphical user interface (GUI) for navigating through data entry screens. Prior to this upgrade, onscreen navigation was accomplished using the keyboard, with tax examiners forced to navigate through edit screens one item at a time. Because the new GUI system allowed faster navigation through edit screens, it improved user satisfaction and increased production rates of tax examiners, and other SOI projects quickly adopted the technology.

A further advancement to SOI edit systems involved the use of digital images created from paper-filed returns. This upgrade was piloted for the Tax Year 2002 Form 990-PF study. Using wide-aspect computer monitors, the data entry forms were displayed on one side of the screen, and a digital image of the return was displayed on the other. This split-screen method of return processing, which has been well-received by the tax examiners, has significantly reduced resource costs associated with the retrieving, controlling, and handling of paper returns.

The advent of electronically filed returns prompted the latest technological innovation adopted by EO edit systems. Since Tax Year 2003, IRS has allowed tax-exempt organizations to file Forms 990 electronically in Extensible Markup Language (XML). Beginning in 2005, the IRS established a mandatory schedule for electronic filing of Forms 990 and 990-PF by charities and private foundations. For tax years ending on or after December 31, 2006, all public charities with \$10 million or more in assets that file at least 250 returns annually, and all private foundations and nonexempt charitable trusts, regardless of asset size, that file 250 or more returns annually are required to file electronically.<sup>28</sup> SOI has incorporated these returns into its data collection systems by creating digital images based on the electronic data, and integrating those images into its existing split-screen edit system. Beginning with Tax Year 2006, SOI will extract data items directly from electronically filed XML data, significantly reducing the amount of data transcription required.

<sup>28</sup> Excise and employment tax returns, as well as wage and income statements required for each employee, are included in the 250-return threshold.

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#### Appendix A Types of Organizations Exempt under Internal Revenue Code Section 501(c)

| IRC section | Description of organization  | General nature of activities   |
|-------------|--|--|
| 501(c)(1)   | Corporations organized under an Act of Congress  | U.S. instrumentality   |
| 501(c)(2)   | Title-holding corporations for exempt organizations  | Holding title to property for exempt organizations   |
| 501(c)(3)   | Religious, educational, charitable, scientific, or literary organizations;<br>organizations that test for public safety. Also, organizations that prevent<br>cruelty to children or animals, or foster national or international amateur<br>sports competition | Activities of a nature implied by the description of the class of organization   |
| 501(c)(4)   | Civic leagues, social welfare organizations, and local associations of employees   | Promotion of community welfare and activities from which net earnings are devoted to charitable, educational, or recreational purposes   |
| 501(c)(5)   | Labor, agricultural, and horticultural organizations   | Educational or instructive groups whose purpose is to improve conditions<br>of work, products, and efficiency  |
| 501(c)(6)   | Business leagues, chambers of commerce, real estate boards, and like organizations   | Improving conditions in one or more lines of business  |
| 501(c)(7)   | Social and recreational clubs  | Pleasure, recreation, and social activities  |
| 501(c)(8)   | Fraternal beneficiary societies and associations   | Lodges providing for payment of life, health, accident, or other insurance<br>benefits to members  |
| 501(c)(9)   | Voluntary employees' beneficiary associations (including Federal employees' voluntary beneficiary associations formerly covered by section 501(c)(10))   | Providing for payment of life, health, accident, or other insurance benefits to members  |
| 501(c)(10)  | Domestic fraternal beneficiary societies and associations  | Lodges, societies, or associations devoting their net earnings to<br>charitable, fraternal, and other specified purposes, without life, health, or<br>accident insurance benefits to members   |
| 501(c)(11)  | Teachers' retirement fund associations   | Fiduciary associations providing for payment of retirement benefits  |
| 501(c)(12)  | Benevolent life insurance associations, mutual ditch or irrigation<br>companies, mutual or cooperative telephone companies, and like<br>organizations  | Activities of a mutually beneficial nature implied by the description of the<br>class of organization  |
| 501(c)(13)  | Cemetery companies   | Arranging for burials and incidental related activities  |
| 501(c)(14)  | State-chartered credit unions and mutual insurance or reserve funds  | Providing loans to members or providing insurance of, or reserve funds<br>for, shares or deposits in certain banks or loan associations  |
| 501(c)(15)  | Mutual insurance companies or associations other than life, if written premiums for the year do not exceed \$350,000   | Providing insurance to members, substantially at cost  |
| 501(c)(16)  | Corporations organized to finance crop operations  | Financing crop operations in conjunction with activities of a marketing or<br>purchasing association   |
| 501(c)(17)  | Supplemental unemployment benefit trusts   | Fiduciary agent for payment of supplemental unemployment<br>compensation benefits  |
| 501(c)(18)  | Employee-funded pension trusts (created before June 25, 1959)  | Providing for payments of benefits under a pension plan funded by<br>employees   |
| 501(c)(19)  | Posts or organizations of past or present members of the armed forces  | Providing services to veterans or their dependents; advocacy of<br>veteran's issues; and promotion of patriotism and community service<br>programs   |
| 501(c)(21)  | Black Lung Benefit Trusts  | Providing funds to satisfy coal mine operators' liability for disability or<br>death due to black lung disease   |
| 501(c)(22)  | Withdrawal liability payment funds   | Providing funds to meet the liability of employers withdrawing from a<br>multiple-employer pension fund  |
| 501(c)(23)  | Associations of past and present members of the armed forces<br>founded before 1880  | Providing insurance and other benefits to veterans or their dependents   |
| 501(c)(24)  | Trusts described in section 4049 of the Employee Retirement Income<br>Security Act of 1974   | Providing funds for employee retirement income   |
| 501(c)(25)  | Title-holding corporations or trusts with no more than 35 shareholders or beneficiaries and only one class of stock or beneficial interest   | Acquiring real property and remitting all income earned from such<br>property to one or more exempt organizations; pension, profit-sharing, or<br>stock bonus plans; or governmental units   |
| 501(c)(26)  | State-sponsored high-risk health insurance plans   | Providing coverage for medical care on a not-for-profit basis to residents<br>with pre-existing medical conditions that resulted in denied or exorbitantly<br>priced traditional medical care coverage   |
| 501(c)(27)  | State-sponsored workers' compensation reinsurance plans  | Pooled employers' funds providing reimbursements to employees for<br>losses arising under workers' compensation acts; also, State-created,<br>-operated, and -controlled organizations providing workers' compensation<br>insurance to employers |

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### Appendix B

#### Legislation of Note, 1894-Present

- The Wilson-Gorman Tariff Act of 1894 established a flat, 2-percent tax on corporate income, but excluded "... corporations, companies, or associations organized and conducted solely for charitable, religious, or educational purposes, including fraternal beneficiary associations." The law was declared unconstitutional by the Supreme Court in 1896.
- The Revenue Act of 1909 established an excise tax on corporate income and included tax exemption in language similar to that introduced in the 1894 act. The 1909 act included the important concept of private inurement, meaning that a charitable organization's income could not be used to benefit an individual related to the organization.
- The Revenue Act of 1913 established the modern income tax system and included tax exemption and private inurement in language similar to that in the 1909 act.
- The Revenue Act of 1917 included the introduction of the charitable income tax deduction for individual donors.
- The Revenue Act of 1918 added organizations operated "for the prevention of cruelty to children or animals" to the list of tax-exempt public charities and added the estate tax charitable deduction for charitable bequests.
- The Revenue Act of 1921 added both "literary" groups and "any community chest, fund, or foundation" to the list of tax-exempt organizations.
- The Revenue Act of 1934 set forth limits on lobbying by charitable organizations, stating that "no substantial part" of the organizations' activities can involve "propaganda" or attempts "to influence legislation."
- The Revenue Act of 1936 expanded the charitable income tax deduction to corporate donors.
- The Revenue Act of 1943 required certain tax-exempt organizations to file the Form 990 information return with the IRS. A number of organizations, including religious organizations, most schools, and publicly supported charitable organizations, were exempt from this filing requirement.

- The Revenue Act of 1950 introduced the unrelated business income taxation of tax-exempt organizations.
- The Revenue Code of 1954 introduced a number of changes to the tax-exempt organization tax law. Most notably, the current structure of the Internal Revenue Code was developed, with section 501(c) describing tax-exempt organizations. Charitable organizations were described under section 501(c)(3) and now included organizations operated for the purpose of "testing for public safety." Following passage of the Revenue Code of 1954, charities were not allowed to "participate in, or intervene in (including the publishing or distributing of statements), a political campaign on behalf of any candidate for public office."
- The Revenue Act of 1964 increased the charitable income tax deduction for contributions made to publicly supported organizations to 30 percent of adjusted gross income (AGI). Previously, the charitable income tax deduction had been limited to 20 percent of AGI for publicly supported organizations. Prior to the 1964 act, only specific organizations, including churches and many schools, were subject to the 30percent limitation.
- The Tax Reform Act of 1969 (TRA69) included significant legislation regarding charitable organizations.
  - TRA69 introduced the first definition of private foundations, for tax purposes, expanded filing requirements for these newly defined organizations, and established the "private foundation rules." Foundations were required to pay an annual excise tax equaling 4 percent of their net investment income. With certain exceptions, taxes were imposed on a nonoperating foundation that failed to distribute, for charitable purposes, the greater of its adjusted net income, excluding long-term capital gains, or its minimum investment return, defined as 6 percent of investment assets, annually. The legislation also prohibited self-dealing, defined as conducting activities that benefit foundation managers, officers, substantial contributors, and other foundation "insiders," and imposed taxes on individuals who engaged in self-dealing activities. Further, in cases of "willful repeated acts or a willful and

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#### Appendix B

#### Legislation of Note, 1894-Present—Continued

flagrant act" of self-dealing, a foundation could be subject to termination. TRA69 also imposed sanctions on foundations that engaged in a variety of other activities, such as holding excess interests in a business enterprise or investments that jeopardized the foundation's charitable purpose, making taxable expenditures, or violating other requirements.

- TRA69 expanded the tax on unrelated business income, extending the tax to all tax-exempt organizations described in IRC sections 501(c) and 401(a) (except United States instrumentalities), and including churches for the first time.
- The legislation expanded the filing requirements for many tax-exempt organizations. Under the new requirements, all tax-exempt organizations were required to complete annual returns; however, TRA69 exempted certain organizations and activities from this requirement. Churches and their integrated auxiliary organizations were not subject to the new filing requirements. Organizations that normally had gross receipts of \$5,000 or less and that previously were not required to file Form 990 were also exempted. Additionally, the "exclusively religious activities of any religious order" were not subject to the reporting requirements, although certain religious organizations were required to report activities that were not religious in nature. Finally, TRA69 permitted additional exclusions to the reporting requirement, to be determined at the discretion of the Treasury Department.
- TRA69 also increased the individual charitable income tax deduction limitation from 30 percent to 50 percent of AGI for contributions made to most charitable organizations. Contributions to nonoperating private foundations generally remained subject to the 20-percent limitation.
- Additionally, TRA69 introduced two important concepts regarding unrelated business taxation of tax-exempt organizations. First, a trade or business activity does not lose its identity as a trade or business merely because it was carried on within a larger aggregate of similar activities or within a larger complex of other endeavors that are related to the exempt purposes of the

organization (called the "fragmentation" rule). Second, in order to be considered "related," there had to be a causal relationship between an organization's engaging in a trade or business activity and the performance of the organization's exempt functions. This relationship had to be substantial, and the activities that generated the income must have contributed importantly to the accomplishment of the organization's exempt purpose(s).

- Under TRA69, certain payments of interest, annuities, royalties, and rents from taxable subsidiaries to a tax-exempt parent were subject to UBIT. These types of payments from tax-exempt subsidiaries were taxed to the extent that the subsidiaries' payments were generated from unrelated business income.
- The Tax Reform Act of 1976 redefined the minimum investment return calculation for private foundations to 5 percent of investment assets.
- The Revenue Act of 1978 reduced the net investment income tax rate for private foundations to 2 percent.
- The Economic Recovery Tax Act of 1981 changed the basis for the minimum charitable distribution required of nonoperating foundations from the greater of adjusted net income or minimum investment return to minimum investment return only.
- The Deficit Reduction Act of 1984 (DEFRA) raised the limit on individual deductions for contributions to nonoperating private foundations from 20 percent to 30 percent of AGI; gifts of capital gain property to nonoperating private foundations remained subject to the 20-percent limitation. DEFRA included a provision to permit nonoperating foundations' donors to carry over contributions that exceeded the 20- or 30-percent limitation for up to 5 years. For a 10-year period ending December 31, 1994, contributors were permitted to deduct the full fair market, rather than a reduced value, for donations of certain appreciated stock to private nonoperating foundations. Additionally, operating foundations that met certain additional criteria were exempted from the excise tax on net investment income. To encourage foundations to make charitable distributions at levels above the minimum required amount, DEFRA included a provision that

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#### Appendix B

#### Legislation of Note, 1894-Present—Continued

allowed foundations that showed improvement in the amount of charitable distributions made over a 5-year period to be eligible for a 1-percent reduction in the excise tax. Additionally, DEFRA set an upper limit on the amount of administrative expenditures incurred for grantmaking activities that private foundations could count toward the minimum charitable distribution. This limitation was effective for a 5-year period to allow the Treasury Department to study its effects on foundations' charitable distributions. Subsequent research showed that the limitation had little effect on charitable distributions, and the regulation expired at the end of Tax Year 1990.

- The Revenue Reconciliation Act of 1993 imposed a tax on certain nondeductible lobbying and political expenditures made by membership organizations tax-exempt under IRC sections 501(c)(4), (5), and (6). These organizations were liable for the tax if they did not notify members of the shares of their dues allocated to the nondeductible lobbying expenditures or if they failed to include in the notice the entire amount of dues allocated to the expenditures.
- The Taxpayer Bill of Rights 2, enacted for 1996, added "intermediate sanctions" as an alternative to the revocation of an organization's tax-exempt status in instances when a person with substantial influence over the affairs of the organization was found to have engaged in an excess benefit transaction. The rules, which apply to organizations exempt under IRC sections 501(c)(3) and 501(c)(4), require reimbursement of the excess benefit to the organization and payment of excise taxes and interest penalties by disqualified persons and/or organization managers.
- The Taxpayer Relief Act of 1997 (TRA97) terminated exceptions granted to specific organizations under a Tax Reform Act of 1986 provision that revoked the tax-exempt status of any organization if a substantial part of its activities consisted of providing commercial-type insurance. Under TRA97, tax exemption for the two largest public charities at the time was

revoked: the Teachers Insurance Annuity Association and the College Retirement Equities Fund (collectively known as TIAA-CREF). Additionally, TRA97 amended UBIT rules, effective after December 31, 1997, to exempt from unrelated business taxation certain "qualified" sponsorship payments solicited or received by tax-exempt organizations, and to allow charitable organizations and pension, profit-sharing, and stock-bonus plans exempt from tax under section 501(a) to hold shares in an S corporation without the S corporation losing its status as such.

- The Tax and Trade Relief Extension Act of 1998 made permanent the provision that permitted contributors to deduct the full fair market, rather than a reduced value, for donations of certain appreciated stock to nonoperating private foundations.
- The Pension Protection Act of 2006 introduced a number of regulatory changes. IRC section 501(c)(3) public charities and private foundations reporting unrelated business income were required to make their Forms 990-T, *Exempt Organization Business Income Tax Returns*, available for public inspection. Organizations with gross receipts less than \$25,000 (the Form 990/990-EZ filing threshold) were required to file the Form 990-N, an annual electronic notice also known as the "e-Postcard." Additional filing requirements were placed on supporting organizations, donor-advised funds, and credit counseling organizations. The legislation also doubled excise tax rates on the prohibited activities of private foundations and public charities.
- Tax Technical Corrections Act of 2007 required the Internal Revenue Service to make available for public inspection all Forms 990-T filed by IRC section 501(c)(3) public charities and private foundations after August 17, 2006, the date the Pension Protection Act of 2006 was enacted. The Pension Act required section 501(c)(3) organizations to publicly disclose their Forms 990-T, but it failed to include language authorizing IRS to do so.

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| [All figures are | estimates based   | on samples-mo   | ney amounts are      | in millions of curre | ent dollars]                  |  |                          |        |                   |            |
|------------------|-------------------|-----------------|----------------------|----------------------|-------------------------------|--|--------------------------|--------|-------------------|------------|
|                  |                   |                 |                      |                      |                               | Total revenue                                      |                          |        |                   |            |
| Tax year         | Number of returns | Total<br>assets | Total<br>liabilities | Total                | Program<br>service<br>revenue | Contributions,<br>gifts, and<br>grants<br>received | Investment<br>income [1] | Other  | Total<br>expenses | Net income |
| 1985             | 106,449           | 423,544         | 186,390              | 268,390              | 167,893                       | 55,771   | 13,933                   | 30,792 | 244,214           | 24,175     |
| 1986             | 113,072           | 489,180         | 210,879              | 292,483              | 187,934                       | 60,115   | 13,855                   | 30,579 | 263,468           | 29,015     |
| 1987             | 122,018           | 529,514         | 231,765              | 310,766              | 211,904                       | 61,686   | 15,194                   | 21,982 | 288,681           | 22,085     |
| 1988             | 124,233           | 583,573         | 257,645              | 354,647              | 239,293                       | 69,062   | 19,258                   | 27,034 | 330,815           | 23,832     |
| 1989             | 133,157           | 655,426         | 293,819              | 398,628              | 272,134                       | 76,973   | 21,954                   | 27,567 | 371,508           | 27,120     |
| 1990             | 141,757           | 697,315         | 321,984              | 435,567              | 306,899                       | 85,332   | 22,697                   | 20,639 | 409,447           | 26,120     |
| 1991             | 149,544           | 777,471         | 365,706              | 491,106              | 344,446                       | 87,462   | 23,404                   | 35,794 | 458,739           | 32,367     |
| 1992             | 157,941           | 849,324         | 398,177              | 523,793              | 374,804                       | 94,992   | 23,106                   | 30,891 | 490,245           | 33,548     |
| 1993             | 165,599           | 926,847         | 438,451              | 566,067              | 402,760                       | 103,053  | 23,227                   | 37,027 | 530,210           | 35,857     |
| 1994             | 174,918           | 993,381         | 464,034              | 589,102              | 422,413                       | 110,724  | 25,741                   | 30,225 | 548,166           | 40,936     |
| 1995             | 180,931           | 1,143,079       | 512,383              | 663,371              | 443,052                       | 127,743  | 31,060                   | 61,516 | 604,645           | 58,725     |
| 1996             | 192,059           | 1,293,439       | 564,566              | 704,346              | 467,559                       | 137,666  | 34,057                   | 65,064 | 637,917           | 66,429     |
| 1997             | 198,957           | 1,438,977       | 624,978              | 754,616              | 486,407                       | 146,171  | 37,040                   | 84,998 | 677,143           | 77,473     |
| 1998             | 207,272           | 1,351,541       | 459,188              | 752,044              | 502,832                       | 161,751  | 28,562                   | 58,898 | 684,566           | 67,478     |
| 1999             | 211,615           | 1,453,675       | 481,444              | 800,676              | 518,111                       | 174,992  | 30,466                   | 77,107 | 714,487           | 86,189     |
| 2000             | 230,159           | 1,562,536       | 539,367              | 866,208              | 579,081                       | 199,076  | 29,136                   | 58,916 | 796,434           | 69,775     |
| 2001             | 240,569           | 1,631,719       | 611,390              | 896,974              | 630,817                       | 212,427  | 23,678                   | 30,052 | 862,721           | 34,253     |
| 2002             | 251,676           | 1,733,852       | 693,576              | 955,267              | 691,791                       | 214,484  | 20,518                   | 28,474 | 934,672           | 20,595     |
| 2003             | 263,353           | 1,899,857       | 735,600              | 1,072,171            | 754,585                       | 229,987  | 23,594                   | 64,005 | 1,009,675         | 62,496     |
| 2004             | 276,191           | 2,058,610       | 782,510              | 1,152,989            | 801,199                       | 248,570  | 27,830                   | 75,391 | 1,058,489         | 94,500     |

### Table 1. Public Charities: Selected Financial Data, in Current Dollars, Tax Years 1985-2004

[1] Includes "interest on savings and temporary cash investments," "dividends and interest from securities," and "other investment income (loss)" from Form 990 and "investment income (loss)" from Form 990-EZ which was introduced for Tax Year 1989.

NOTES: Data are from Forms 990 (and, beginning with Tax Year 1989, Form 990-EZ) for nonprofit charitable organizations that are tax-exempt under Internal Revenue Code section 501(c)(3) and exclude private foundations, most organizations with receipts less than \$25,000 in current dollars, as well as most churches, and certain other types of religious organizations. Detail may not add to totals because of rounding.

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### Table 2. Public Charities: Selected Financial Data, in Constant Dollars, Tax Years 1985-2004

[All figures are estimates based on samples—money amounts are in millions of constant 2004 dollars]

|          |                   |                 |                      |           |                               | Total revenue                                      |                          |        |                   |            |
|----------|-------------------|-----------------|----------------------|-----------|-------------------------------|--|--------------------------|--------|-------------------|------------|
| Tax year | Number of returns | Total<br>assets | Total<br>liabilities | Total     | Program<br>service<br>revenue | Contributions,<br>gifts, and<br>grants<br>received | Investment<br>income [1] | Other  | Total<br>expenses | Net income |
| 1985     | 106,449           | 664,965         | 292,632              | 421,372   | 263,592                       | 87,560   | 21,875                   | 48,344 | 383,416           | 37,956     |
| 1986     | 113,072           | 751,380         | 323,910              | 449,254   | 288,667                       | 92,337   | 21,281                   | 46,970 | 404,687           | 44,567     |
| 1987     | 122,018           | 791,623         | 346,489              | 464,595   | 316,796                       | 92,221   | 22,715                   | 32,863 | 431,578           | 33,017     |
| 1988     | 124,233           | 843,847         | 372,555              | 512,820   | 346,018                       | 99,864   | 27,847                   | 39,091 | 478,358           | 34,461     |
| 1989     | 133,157           | 913,008         | 409,290              | 555,289   | 379,083                       | 107,223  | 30,582                   | 38,401 | 517,511           | 37,778     |
| 1990     | 141,757           | 935,100         | 431,781              | 584,095   | 411,551                       | 114,430  | 30,437                   | 27,676 | 549,068           | 35,027     |
| 1991     | 149,544           | 1,007,602       | 473,955              | 636,473   | 446,402                       | 113,351  | 30,331                   | 46,389 | 594,526           | 41,948     |
| 1992     | 157,941           | 1,076,094       | 504,490              | 663,646   | 474,877                       | 120,355  | 29,275                   | 39,139 | 621,140           | 42,505     |
| 1993     | 165,599           | 1,147,437       | 542,802              | 700,791   | 498,617                       | 127,580  | 28,755                   | 45,840 | 656,400           | 44,391     |
| 1994     | 174,918           | 1,204,971       | 562,873              | 714,581   | 512,386                       | 134,308  | 31,223                   | 36,663 | 664,925           | 49,656     |
| 1995     | 180,931           | 1,357,977       | 608,711              | 788,084   | 526,346                       | 151,758  | 36,899                   | 73,081 | 718,319           | 69,765     |
| 1996     | 192,059           | 1,508,150       | 658,284              | 821,267   | 545,174                       | 160,518  | 39,710                   | 75,865 | 743,811           | 77,456     |
| 1997     | 198,957           | 1,650,506       | 716,850              | 865,544   | 557,909                       | 167,658  | 42,485                   | 97,493 | 776,683           | 88,861     |
| 1998     | 207,272           | 1,533,999       | 521,179              | 853,569   | 570,714                       | 183,588  | 32,418                   | 66,849 | 776,982           | 76,587     |
| 1999     | 211,615           | 1,625,209       | 538,254              | 895,155   | 579,248                       | 195,641  | 34,061                   | 86,205 | 798,796           | 96,359     |
| 2000     | 230,159           | 1,710,977       | 590,607              | 948,498   | 634,093                       | 217,988  | 31,904                   | 64,513 | 872,095           | 76,403     |
| 2001     | 240,569           | 1,744,308       | 653,576              | 958,865   | 674,343                       | 227,084  | 25,312                   | 32,126 | 922,249           | 36,616     |
| 2002     | 251,676           | 1,822,278       | 728,948              | 1,003,986 | 727,072                       | 225,423  | 21,564                   | 29,926 | 982,340           | 21,645     |
| 2003     | 263,353           | 1,954,953       | 756,933              | 1,103,264 | 776,468                       | 236,656  | 24,278                   | 65,861 | 1,038,955         | 64,308     |
| 2004     | 276,191           | 2,058,610       | 782,510              | 1,152,989 | 801,199                       | 248,570  | 27,830                   | 75,391 | 1,058,489         | 94,500     |

[1] Includes "interest on savings and temporary cash investments," "dividends and interest from securities," and "other investment income (loss)" from Form 990 and "investment income (loss)" from Form 990-EZ which was introduced for Tax Year 1989.

NOTES: Data are from Forms 990 (and, beginning with Tax Year 1989, Form 990-EZ) for nonprofit charitable organizations that are tax-exempt under Internal Revenue Code section 501(c)(3) and exclude private foundations, most organizations with receipts less than \$25,000 in current dollars, as well as most churches, and certain other types of religious organizations. Data were adjusted based on the chain-type price index for Gross Domestic Product as reported by the U.S. Department of Commerce, Bureau of Economic Analysis. Tax Year 2004 is used as the base year for these adjustments. Detail may not add to totals because of rounding.

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# Table 3. Domestic Private Foundations, Selected Financial Data, in Current Dollars, Tax Years1985-2004

[All figures are estimates based on samples-money amounts are in millions of current dollars]

| True of form define                | Number        | Tatal                        | i otal a      | ssets (fair marke<br>I | t value)   | Tatal            | Net                  | <b>-</b>         |
|------------------------------------|---------------|------------------------------|---------------|------------------------|------------|------------------|----------------------|------------------|
| Type of foundation<br>and tax year | of<br>returns | Total assets<br>(book value) | Total         | Investment<br>assets   | Securities | Total<br>revenue | investment<br>income | Total<br>expense |
|                                    | (1)           | (2)                          | (3)           | (4)                    | (5)        | (6)              | (7)                  | (8)              |
| All private foundations            |               |                              |               |                        |            |                  |                      |                  |
| 985                                | 31,171        | 71,394                       | 94,996        | 87,756                 | 73,294     | 16,193           | 9,995                | 7,14             |
| 986                                | 35,081        | 85,096                       | 110,978       | 102,339                | 85,145     | 19,801           | 12,252               | 8,14             |
| 987                                | 35,847        | 91,411                       | 111,837       | 103,492                | 85,355     | 16,834           | 11,234               | 8,92             |
| 988                                | 37,057        | 102,007                      | 126,437       | 118,009                | 97,544     | 16,112           | 10,378               | 9,54             |
| 989                                | 38,719        | 112,490                      | 142,545       | 133,646                | 112,892    | 19,388           | 12,022               | 10,46            |
| 990                                | 40,105        | 122,412                      | 150,997       | 142,598                | 114,969    | 19,006           | 11,931               | 11,28            |
| 991                                | 41,276        | 134,718                      | 173,121       | 162,737                | 136,222    | 20,194           | 13,209               | 12,67            |
| 992                                | 42,383        | 144,079                      | 181,426       | 171,439                | 141,336    | 22,508           | 14,078               | 13,56            |
| 993                                | 43,956        | 155,626                      | 192,277       | 180,813                | 147,594    | 24,460           | 15,093               | 14,57            |
| 994                                | 45,801        | 169,287                      | 203,644       | 191,278                | 158,934    | 26,503           | 14,978               | 15,70            |
| 995                                | 47,917        | 195,570                      | 242,917       | 227,077                | 190,739    | 30,814           | 20,355               | 17,18            |
|                                    |               |                              |               |                        |            |                  |                      |                  |
| 996                                | 50,774        | 232,565                      | 288,588       | 268,327                | 225,087    | 48,247           | 26,189               | 19,85            |
| 997                                | 55,113        | 280,920                      | 342,689       | 323,004                | 272,412    | 55,460           | 34,801               | 22,41            |
| 998                                | 56,658        | 325,672                      | 397,084       | 380,531                | 317,900    | 59,735           | 39,313               | 25,90            |
| 999                                | 62,694        | 384,565                      | 466,863       | 444,151                | 363,442    | 83,286           | 57,142               | 33,87            |
| 000                                | 66,738        | 409,524                      | 471,646       | 447,437                | 361,418    | 72,780           | 48,830               | 37,43            |
| 001                                | 70,787        | 413,577                      | 455,423       | 416,715                | 329,353    | 45,264           | 25,719               | 36,66            |
| 002                                | 73,255        | 383,516                      | 413,007       | 377,439                | 294,385    | 27,775           | 17,648               | 34,39            |
| 003                                | 76,348        | 418,510                      | 474,952       | 448,773                | 344,314    | 48,391           | 25,193               | 35,09            |
| 004                                | 76,897        | 445,534                      | 509,924       | 481,177                | 361,158    | 58,668           | 34,019               | 36,55            |
| Nonoperating private foundations   | -,            | .,                           |               | ,                      | ,          | .,               |                      |                  |
| 985                                | 28,599        | 62,561                       | 84,433        | 80,582                 | 67,401     | 14,542           | 9,131                | 6,27             |
| 986                                | 32,315        | 75,289                       | 98,926        | 94,387                 | 78,937     | 17,819           | 11,282               | 7,23             |
| 987                                | 32,688        | 81,841                       | 100,792       | 95,963                 | 79,779     | 15,301           | 10,443               | 8,13             |
| 988                                | 33,829        | 91,497                       | 113,991       | 108,619                | 90,839     | 14,580           | 9,676                | 8,70             |
| 989                                |               |                              |               |                        |            |                  |                      | 9,63             |
|                                    | 35,652        | 101,614                      | 129,241       | 123,590                | 105,674    | 17,809           | 11,226               |                  |
| 990                                | 36,880        | 110,443                      | 136,428       | 131,138                | 107,190    | 16,738           | 11,126               | 10,23            |
| 991                                | 37,801        | 121,277                      | 156,808       | 151,046                | 127,354    | 18,323           | 12,278               | 11,54            |
| 992                                | 38,576        | 129,286                      | 163,768       | 157,408                | 131,873    | 20,310           | 13,073               | 12,27            |
| 993                                | 40,166        | 139,953                      | 173,996       | 166,588                | 138,090    | 22,173           | 14,068               | 13,24            |
| 994                                | 41,983        | 151,151                      | 182,544       | 174,897                | 146,979    | 22,935           | 13,079               | 13,94            |
| 995                                | 43,966        | 174,866                      | 218,343       | 210,407                | 177,615    | 27,543           | 18,862               | 15,35            |
| 996                                | 46,066        | 210,439                      | 262,739       | 250,170                | 210,520    | 44,430           | 24,421               | 17,98            |
| 997                                | 50,541        | 256,409                      | 314,368       | 300,693                | 256,081    | 51,030           | 32,390               | 19,99            |
| 998                                | 52,460        | 297,759                      | 365,036       | 355,295                | 299,711    | 54,711           | 36,778               | 23,37            |
| 999                                | 58,840        | 349,131                      | 426,316       | 412,420                | 340,942    | 74,327           | 52,367               | 31,02            |
| 000                                | 61,501        | 374,990                      | 432,707       | 417,850                | 341,662    | 66,185           | 45,654               | 33,56            |
| 001                                | 63,650        | 379,018                      | 416,810       | 392,037                | 311,416    | 41,214           | 24,483               | 32,60            |
| 002                                | 67,101        | 352,163                      | 377,672       | 355,263                | 279,699    | 24,500           | 16,666               | 30,60            |
|                                    |               |                              |               |                        |            |                  |                      |                  |
| 003                                | 70,004        | 384,941                      | 436,296       | 419,322                | 327,980    | 44,285           | 24,023               | 31,92            |
| 004                                | 70,613        | 410,658                      | 469,389       | 451,114                | 344,740    | 54,072           | 32,289               | 33,20            |
| Operating private foundations      |               |                              | 10            |                        |            |                  |                      |                  |
| 985                                | 2,571         | 8,833                        | 10,563        | 7,174                  | 5,893      | 1,651            | 864                  | 86               |
| 986                                | 2,766         | 9,807                        | 12,052        | 7,952                  | 6,208      | 1,982            | 971                  | 91               |
| 987                                | 3,159         | 9,570                        | 11,045        | 7,529                  | 5,576      | 1,534            | 791                  | 79               |
| 988                                | 3,227         | 10,510                       | 12,447        | 9,390                  | 6,706      | 1,532            | 702                  | 84               |
| 989                                | 3,066         | 10,877                       | 13,304        | 10,057                 | 7,218      | 1,579            | 796                  | 83               |
| 990                                | 3,226         | 11,969                       | 14,569        | 11,460                 | 7,779      | 2,268            | 805                  | 1,04             |
| 991                                | 3,474         | 13,442                       | 16,313        | 11,691                 | 8,868      | 1,871            | 932                  | 1,12             |
| 992                                | 3,807         | 14,793                       | 17,658        | 14,031                 | 9,463      | 2,198            | 1,006                | 1,29             |
| 993                                | 3,790         | 15,674                       | 18,281        | 14,224                 | 9,504      | 2,287            | 1,026                | 1,33             |
| 994                                | 3,818         | 18,136                       | 21,100        | 16,381                 | 11,955     | 3,568            | 1,899                | 1,76             |
| 995                                | 3,951         | 20,705                       | 24,574        | 16,669                 | 13,124     | 3,272            | 1,033                | 1,70             |
| 995                                | 4,708         | 22,126                       | 24,574 25,849 | 18,157                 | 14,566     | 3,272            | 1,494                | 1,87             |
|                                    |               |                              |               |                        |            |                  |                      |                  |
| 997                                | 4,572         | 24,511                       | 28,321        | 22,311                 | 16,331     | 4,430            | 2,411                | 2,42             |
| 998                                | 4,198         | 27,912                       | 32,048        | 25,236                 | 18,189     | 5,024            | 2,535                | 2,52             |
| 999                                | 3,854         | 35,434                       | 40,547        | 31,731                 | 22,500     | 8,959            | 4,775                | 2,84             |
| 000                                | 5,238         | 34,534                       | 38,939        | 29,587                 | 19,756     | 6,595            | 3,177                | 3,86             |
| 001                                | 7,137         | 34,559                       | 38,613        | 24,678                 | 17,937     | 4,050            | 1,236                | 4,05             |
| 002                                | 6,154         | 31,354                       | 35,335        | 22,177                 | 14,686     | 3,275            | 982                  | 3,78             |
| 003                                | 6,344         | 33,569                       | 38,655        | 29,451                 | 16,334     | 4,106            | 1,170                | 3,17             |
| 004                                | 6,284         | 34,876                       | 40,534        | 30,063                 | 16,418     | 4,596            | 1,731                | 3,34             |

Footnotes at end of table.

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# Table 3. Domestic Private Foundations, Selected Financial Data, in Current Dollars, Tax Years 1985-2004—Continued

[All figures are estimates based on samples-money amounts are in millions of current dollars]

|                                    | Excess of                | (                | Charitable expense                          | s   | Net investment       |                                  |                          |
|------------------------------------|--------------------------|------------------|---|---|----------------------|----------------------------------|--------------------------|
| Type of foundation<br>and tax year | revenue over<br>expenses | Total            | Contributions,<br>gifts, and<br>grants paid | Operating and<br>administrative<br>expenses | income excise<br>tax | Noncharitable-<br>use assets [1] | Qualifying distributions |
|                                    | (9)                      | (10)             | (11)  | (12)  | (13)                 | (14)                             | (15)                     |
| All private foundations            |                          |                  |   |   |                      |                                  |                          |
| 1985                               | 9,053                    | 6,188            | 5,171                                       | 1,017                                       | 168                  | 80,425                           | 6,552                    |
| 1986                               | 11,653                   | 7,004            | 6,116                                       | 888   | 195                  | 100,938                          | 7,654                    |
| 1987                               | 7,906                    | 7,685            | 6,676                                       | 1,009                                       | 173                  | 108,092                          | 8,117                    |
| 1988                               | 6,563                    | 8,372            | 7,218                                       | 1,154                                       | 141                  | 112,420                          | 8,837                    |
| 1989                               | 8,921                    | 9,160            | 7,911                                       | 1,249                                       | 165                  | 127,695                          | 9,676                    |
| 1990                               | 7,721                    | 10,069           | 8,560                                       | 1,509                                       | 155                  | 136,404                          | 10,520                   |
| 1991                               | 7,518                    | 11,272           | 9,762                                       | 1,511                                       | 170                  | 152,075                          | 11,930                   |
| 1992                               | 8,939                    | 11,794           | 10,080                                      | 1,714                                       | 187                  | 163,984                          | 12,437                   |
| 1993                               | 9,881                    | 12,952           | 11,072                                      | 1,880                                       | 203                  | 176,123                          | 13,705                   |
| 1994                               | 10,795                   | 13,788           | 11,755                                      | 2,033                                       | 188                  | 181,942                          | 14,538                   |
| 1995<br>1996                       | 13,626<br>28,395         | 14,412<br>16,881 | 12,256<br>14,519                            | 2,156<br>2,362                              | 279<br>369           | 210,033<br>245,287               | 15,305<br>17,850         |
| 1996                               | 33,046                   | 19,076           | 14,519                                      | 2,362                                       | 502                  | 245,287                          | 19,985                   |
| 1997                               | 33,833                   | 22,288           | 19,394                                      | 2,855                                       | 502                  | 346,059                          | 23,389                   |
| 1998                               | 49,410                   | 22,200           | 22,763                                      | 3,639                                       | 730                  | 407,220                          | 23,389                   |
| 2000                               | 35,346                   | 31,874           | 27,564                                      | 4,311                                       | 625                  | 448,812                          | 33,454                   |
| 2000                               | 8,602                    | 31,698           | 27,383                                      | 4,315                                       | 305                  | 446,612                          | 33,454                   |
| 2002                               | -6,618                   | 30,423           | 26,303                                      | 4,120                                       | 234                  | 388,845                          | 31,712                   |
| 2003                               | 13,292                   | 31,058           | 26,667                                      | 4,392                                       | 328                  | 408,973                          | 32,780                   |
| 2004                               | 22,116                   | 32,125           | 27,625                                      | 4,500                                       | 469                  | 451,199                          | 33,486                   |
| Nonoperating private foundations   | ,o                       | 02,120           | 21,020                                      | 1,000                                       | 100                  | 101,100                          |                          |
| 1985                               | 8,267                    | 5,484            | 5,105                                       | 379   | 163                  | 73,802                           | 5,651                    |
| 1986                               | 10,582                   | 6,447            | 6,028                                       | 419   | 191                  | 93,386                           | 6,676                    |
| 1987                               | 7,169                    | 7,062            | 6,593                                       | 469   | 169                  | 100,509                          | 7,248                    |
| 1988                               | 5,878                    | 7,683            | 7,132                                       | 551   | 137                  | 104,548                          | 7,935                    |
| 1989                               | 8,173                    | 8,479            | 7,836                                       | 642   | 161                  | 119,237                          | 8,688                    |
| 1990                               | 6,503                    | 9,185            | 8,483                                       | 703   | 151                  | 127,726                          | 9,406                    |
| 1991                               | 6,775                    | 10,376           | 9,558                                       | 818   | 165                  | 141,936                          | 10,745                   |
| 1992                               | 8,040                    | 10,764           | 9,870                                       | 893   | 182                  | 153,196                          | 11,146                   |
| 1993                               | 8,926                    | 11,854           | 10,919                                      | 935   | 199                  | 164,841                          | 12,167                   |
| 1994                               | 8,990                    | 12,422           | 11,417                                      | 1,005                                       | 183                  | 169,190                          | 12,712                   |
| 1995                               | 12,185                   | 13,034           | 11,902                                      | 1,132                                       | 269                  | 194,955                          | 13,379                   |
| 1996                               | 26,450                   | 15,456           | 14,183                                      | 1,273                                       | 357                  | 229,452                          | 15,832                   |
| 1997                               | 31,040                   | 17,231           | 15,855                                      | 1,376                                       | 487                  | 279,163                          | 17,727                   |
| 1998                               | 31,335                   | 20,569           | 18,966                                      | 1,603                                       | 501                  | 326,067                          | 21,189                   |
| 1999                               | 43,299                   | 24,367           | 22,335                                      | 2,033                                       | 686                  | 382,028                          | 25,057                   |
| 2000                               | 32,619                   | 29,056           | 26,552                                      | 2,505                                       | 601                  | 421,273                          | 29,845                   |
| 2001                               | 8,611                    | 28,882           | 26,526                                      | 2,356                                       | 297                  | 397,969                          | 29,785                   |
| 2002                               | -6,107                   | 27,911           | 25,487                                      | 2,423                                       | 225                  | 368,839                          | 28,727                   |
| 2003<br>2004                       | 12,356<br>20,865         | 28,826<br>29,803 | 26,116<br>27,074                            | 2,710<br>2,729                              | 316<br>456           | 386,964<br>427,732               | 29,811<br>30,493         |
| Operating private foundations      | 20,000                   | 29,003           | 21,014                                      | 2,129                                       | 400                  | 421,132                          | 30,493                   |
| 1985                               | 785                      | 704              | 67  | 637   | 5                    | 6,624                            | 901                      |
| 1986                               | 1,071                    | 557              | 89  | 469   | 4                    | 7,552                            | 901                      |
| 1987                               | 738                      | 623              | 83  | 540   | 4                    | 7,584                            | 868                      |
| 1988                               | 686                      | 689              | 86  | 603   | 3                    | 7,873                            | 902                      |
| 1989                               | 748                      | 681              | 74  | 607   | 4                    | 8,458                            | 988                      |
| 1990                               | 1,219                    | 883              | 77  | 806   | 4                    | 8,679                            | 1,114                    |
| 1991                               | 743                      | 896              | 204   | 692   | 4                    | 10,139                           | 1,185                    |
| 1992                               | 899                      | 1,031            | 210   | 821   | 5                    | 10,788                           | 1,291                    |
| 1993                               | 955                      | 1,098            | 153   | 944   | 5                    | 11,282                           | 1,537                    |
| 1994                               | 1,805                    | 1,367            | 339   | 1,028                                       | 5                    | 12,752                           | 1,825                    |
| 1995                               | 1,440                    | 1,378            | 354   | 1,024                                       | 10                   | 15,078                           | 1,926                    |
| 1996                               | 1,945                    | 1,426            | 336   | 1,089                                       | 12                   | 15,835                           | 2,018                    |
| 1997                               | 2,006                    | 1,845            | 566   | 1,279                                       | 15                   | 18,193                           | 2,258                    |
| 1998                               | 2,498                    | 1,719            | 428   | 1,290                                       | 22                   | 19,993                           | 2,199                    |
| 1999                               | 6,111                    | 2,035            | 428   | 1,606                                       | 43                   | 25,192                           | 2,547                    |
| 2000                               | 2,727                    | 2,818            | 1,012                                       | 1,806                                       | 24                   | 27,539                           | 3,608                    |
| 2001                               | -8                       | 2,815            | 857   | 1,959                                       | 8                    | 26,059                           | 3,282                    |
| 2002                               | -510                     | 2,513            | 816   | 1,697                                       | 9                    | 20,006                           | 2,984                    |
| 2003                               | 936                      | 2,232            | 551   | 1,681                                       | 11                   | 22,009                           | 2,969                    |
| 2004                               | 1,251                    | 2,323            | 551   | 1,771                                       | 12                   | 23,467                           | 2,993                    |

[1] Noncharitable-use assets, also known as net investment assets, are calculated based on the value of assets not used for charitable purposes.

NOTE: Detail may not add to totals because of rounding.

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# Table 4. Domestic Private Foundations, Selected Financial Data, in Constant Dollars, Tax Years1985-2004

[All figures are estimates based on samples-money amounts are in millions of constant 2004 dollars]

| Time office shallow                | Number        | Tatal                        | Total a | issets (fair marke   | t value)   |               | Net                  |               |
|------------------------------------|---------------|------------------------------|---------|----------------------|------------|---------------|----------------------|---------------|
| Type of foundation<br>and tax year | of<br>returns | Total assets<br>(book value) | Total   | Investment<br>assets | Securities | Total revenue | investment<br>income | Total expense |
|                                    | (1)           | (2)                          | (3)     | (4)                  | (5)        | (6)           | (7)                  | (8)           |
| All private foundations            |               |                              |         |                      |            |               |                      |               |
| 1985                               | 31,171        | 112,089                      | 149,143 | 137,777              | 115,072    | 25,423        | 15,692               | 11,211        |
| 1986                               | 35,081        | 130,707                      | 170,462 | 157,192              | 130,783    | 30,414        | 18,819               | 12,515        |
| 1987                               | 35,847        | 136,659                      | 167,196 | 154,721              | 127,605    | 25,168        | 16,794               | 13,347        |
| 1988                               | 37,057        | 147,503                      | 182,828 | 170,641              | 141,049    | 23,298        | 15,007               | 13,807        |
| 1989                               | 38,719        | 156,699                      | 198,565 | 186,169              | 157,259    | 27,008        | 16,747               | 14,581        |
| 1990                               | 40,105        | 164,155                      | 202,487 | 191,224              | 154,174    | 25,487        | 16,000               | 15,133        |
| 1991                               | 41,276        | 174,595                      | 224,365 | 210,907              | 176,544    | 26,171        | 17,119               | 16,428        |
| 1992                               | 42,383        | 182,548                      | 229,866 | 217,213              | 179,072    | 28,517        | 17,837               | 17,192        |
| 1993                               | 43,956        | 192,666                      | 238,039 | 223,846              | 182,721    | 30,281        | 18,685               | 18,049        |
| 1994                               | 45,801        | 205,346                      | 247,020 | 232,020              | 192,787    | 32,149        | 18,169               | 19,054        |
| 1995                               | 47,917        | 232,337                      | 288,585 | 269,767              | 226,597    | 36,608        | 24,182               | 20,420        |
| 1996                               | 50,774        | 271,171                      | 336,494 | 312,870              | 262,451    | 56,256        | 30,536               | 23,147        |
| 1997                               | 55,113        | 322,216                      | 393,064 | 370,486              | 312,457    | 63,613        | 39,917               | 25,708        |
| 1998                               | 56,658        | 369,637                      | 450,691 | 431,902              | 360,817    | 67,799        | 44,621               | 29,399        |
| 1999                               | 62,694        | 429,943                      | 521,953 | 496,561              | 406,328    | 93,114        | 63,885               | 37,874        |
| 2000                               | 66,738        | 448,429                      | 516,452 | 489,944              | 395,752    | 79,694        | 53,469               | 40,990        |
| 2001                               | 70,787        | 442,113                      | 486,847 | 445,469              | 352,078    | 48,387        | 27,494               | 39,191        |
| 2002                               | 73,255        | 403,076                      | 434,070 | 396,689              | 309,398    | 29,191        | 18,548               | 36,146        |
| 2003                               | 76,348        | 430,647                      | 488,725 | 461,787              | 354,299    | 49,794        | 25,924               | 36,117        |
| 2004                               | 76,897        | 445,534                      | 509,924 | 481,177              | 361,158    | 58,668        | 34,019               | 36,552        |
| Nonoperating private foundations   | - ,           | - ,                          |         |                      |            | ,             |                      |               |
| 1985                               | 28,599        | 98,221                       | 132,559 | 126,513              | 105,820    | 22,831        | 14,336               | 9,852         |
| 1986                               | 32,315        | 115,643                      | 151,950 | 144,978              | 121,248    | 27,370        | 17,328               | 11,115        |
| 1987                               | 32,688        | 122,352                      | 150,685 | 143,465              | 119,270    | 22,875        | 15,612               | 12,157        |
| 1988                               | 33,829        | 132,305                      | 164,830 | 157,063              | 131,353    | 21,082        | 13,991               | 12,583        |
| 1989                               | 35,652        | 141,548                      | 180,032 | 172,161              | 147,205    | 24,808        | 15,638               | 13,423        |
| 1990                               | 36,880        | 148,104                      | 182,950 | 175,857              | 143,741    | 22,446        | 14,920               | 13,726        |
| 1991                               | 37,801        | 157,175                      | 203,223 | 195,756              | 165,051    | 23,746        | 15,912               | 14,966        |
| 1992                               | 38,576        | 163,806                      | 207,494 | 199,436              | 167,083    | 25,733        | 16,563               | 15,546        |
| 1993                               | 40,166        | 173,261                      | 215,408 | 206,236              | 170,955    | 27,450        | 17,416               | 16,400        |
| 1994                               | 41,983        | 183,347                      | 221,425 | 212,151              | 178,285    | 27,430        | 15,865               | 16,915        |
| 1995                               | 43,966        | 207,740                      | 259,391 | 249,964              | 211,007    | 32,721        | 22,408               | 18,245        |
| 1996                               | 46,066        | 245,372                      | 306,353 | 291,698              | 245,467    | 51,806        | 28,475               | 20,965        |
|                                    |               |                              |         |                      |            |               |                      |               |
| 1997                               | 50,541        | 294,101                      | 360,580 | 344,895              | 293,725    | 58,531        | 37,151               | 22,928        |
| 1998                               | 52,460        | 337,957                      | 414,316 | 403,260              | 340,172    | 62,096        | 41,743               | 26,531        |
| 1999                               | 58,840        | 390,328                      | 476,622 | 461,086              | 381,173    | 83,098        | 58,546               | 34,690        |
| 2000                               | 61,501        | 410,614                      | 473,814 | 457,546              | 374,120    | 72,472        | 49,991               | 36,754        |
| 2001                               | 63,650        | 405,170                      | 445,569 | 419,088              | 332,903    | 44,058        | 26,172               | 34,853        |
| 2002                               | 67,101        | 370,123                      | 396,933 | 373,381              | 293,964    | 25,750        | 17,516               | 32,169        |
| 2003                               | 70,004        | 396,104                      | 448,949 | 431,483              | 337,492    | 45,569        | 24,719               | 32,855        |
| 2004                               | 70,613        | 410,658                      | 469,389 | 451,114              | 344,740    | 54,072        | 32,289               | 33,207        |
| Operating private foundations      |               | 40.000                       | 40 -0 - | 41.001               |            |               |                      |               |
| 1985                               | 2,571         | 13,868                       | 16,584  | 11,264               | 9,252      | 2,592         | 1,356                | 1,359         |
| 1986                               | 2,766         | 15,064                       | 18,512  | 12,214               | 9,536      | 3,044         | 1,491                | 1,399         |
| 1987                               | 3,159         | 14,307                       | 16,512  | 11,256               | 8,335      | 2,293         | 1,182                | 1,190         |
| 1988                               | 3,227         | 15,198                       | 17,998  | 13,578               | 9,696      | 2,216         | 1,016                | 1,224         |
| 1989                               | 3,066         | 15,151                       | 18,532  | 14,009               | 10,054     | 2,199         | 1,109                | 1,157         |
| 1990                               | 3,226         | 16,050                       | 19,537  | 15,368               | 10,432     | 3,041         | 1,079                | 1,407         |
| 1991                               | 3,474         | 17,420                       | 21,142  | 15,151               | 11,493     | 2,425         | 1,207                | 1,462         |
| 1992                               | 3,807         | 18,743                       | 22,372  | 17,777               | 11,989     | 2,785         | 1,274                | 1,646         |
| 1993                               | 3,790         | 19,404                       | 22,632  | 17,610               | 11,766     | 2,831         | 1,270                | 1,649         |
| 1994                               | 3,818         | 21,999                       | 25,595  | 19,870               | 14,502     | 4,328         | 2,303                | 2,138         |
| 1995                               | 3,951         | 24,597                       | 29,194  | 19,803               | 15,591     | 3,887         | 1,775                | 2,175         |
| 1996                               | 4,708         | 25,799                       | 30,140  | 21,172               | 16,984     | 4,450         | 2,061                | 2,182         |
| 1997                               | 4,572         | 28,114                       | 32,484  | 25,591               | 18,732     | 5,081         | 2,766                | 2,780         |
| 1998                               | 4,198         | 31,681                       | 36,375  | 28,643               | 20,645     | 5,703         | 2,877                | 2,868         |
| 1999                               | 3,854         | 39,615                       | 45,331  | 35,475               | 25,155     | 10,016        | 5,338                | 3,184         |
| 2000                               | 5,238         | 37,815                       | 42,638  | 32,398               | 21,633     | 7,222         | 3,479                | 4,236         |
| 2001                               | 7,137         | 36,944                       | 41,278  | 26,381               | 19,175     | 4,329         | 1,322                | 4,338         |
| 2002                               | 6,154         | 32,953                       | 37,137  | 23,308               | 15,435     | 3,442         | 1,032                | 3,978         |
| 2003                               | 6,344         | 34,543                       | 39,776  | 30,305               | 16,807     | 4,225         | 1,204                | 3,263         |
| 2004                               | 6,284         | 34,876                       | 40,534  | 30,063               | 16,418     | 4,596         | 1,731                | 3,345         |

Footnotes at end of table.

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## Table 4. Domestic Private Foundations, Selected Financial Data, in Constant Dollars, Tax Years 1985-2004—Continued

[All figures are estimates based on samples—money amounts are in millions of constant 2004 dollars]

|                                    | Excess of                   |                  | Charitable expense                          | S   |                                     |                                  |                          |
|------------------------------------|-----------------------------|------------------|---|---|-------------------------------------|----------------------------------|--------------------------|
| Type of foundation<br>and tax year | revenue<br>over<br>expenses | Total            | Contributions,<br>gifts, and grants<br>paid | Operating and<br>administrative<br>expenses | Net investment<br>income excise tax | Noncharitable-<br>use assets [1] | Qualifying distributions |
|                                    | (9)                         | (10)             | (11)  | (12)  | (13)                                | (14)                             | (15)                     |
| All private foundations            |                             |                  |   |   |                                     |                                  |                          |
| 985                                | 14,213                      | 9,715            | 8,119                                       | 1,596                                       | 263                                 | 126,268                          | 10,287                   |
| 986                                | 17,900<br>11,820            | 10,758           | 9,394<br>9,980                              | 1,364<br>1,509                              | 299                                 | 155,040                          | 11,757<br>12,134         |
| 987<br>988                         | 9,491                       | 11,489<br>12,106 | 10,438                                      | 1,668                                       | 259<br>204                          | 161,598<br>162,560               | 12,134                   |
| 989                                | 12,427                      | 12,760           | 11,020                                      | 1,740                                       | 230                                 | 177,879                          | 13,478                   |
| 990                                | 10,354                      | 13,502           | 11,479                                      | 2,023                                       | 208                                 | 182,918                          | 14,107                   |
| 991                                | 9,743                       | 14,609           | 12,651                                      | 1,958                                       | 220                                 | 197,090                          | 15,461                   |
| 992                                | 11,326                      | 14,943           | 12,772                                      | 2,172                                       | 237                                 | 207,768                          | 15,757                   |
| 993                                | 12,232                      | 16,034           | 13,707                                      | 2,327                                       | 251                                 | 218,041                          | 16,966                   |
| 994                                | 13,095                      | 16,725           | 14,259                                      | 2,466                                       | 228                                 | 220,696                          | 17,634                   |
| 995                                | 16,187                      | 17,121           | 14,560                                      | 2,561                                       | 332                                 | 249,519                          | 18,182                   |
| 996                                | 33,109                      | 19,683           | 16,929                                      | 2,754                                       | 431                                 | 286,005                          | 20,813                   |
| 997                                | 37,904                      | 21,881           | 18,835                                      | 3,046                                       | 576                                 | 341,067                          | 22,922                   |
| 998<br>999                         | 38,401<br>55,240            | 25,297<br>29,518 | 22,012<br>25,449                            | 3,284<br>4,069                              | 594<br>816                          | 392,777<br>455,272               | 26,546<br>30,861         |
| 2000                               | 38,704                      | 34,902           | 30,182                                      | 4,009                                       | 684                                 | 491,449                          | 36,632                   |
| 2001                               | 9,196                       | 33,885           | 29,273                                      | 4,720                                       | 326                                 | 453,286                          | 35,349                   |
| 2002                               | -6,955                      | 31,975           | 27,645                                      | 4,330                                       | 246                                 | 408,676                          | 33,329                   |
| 2003                               | 13,677                      | 31,959           | 27,440                                      | 4,519                                       | 337                                 | 420,833                          | 33,731                   |
| 2004                               | 22,116                      | 32,125           | 27,625                                      | 4,500                                       | 469                                 | 451,199                          | 33,486                   |
| Nonoperating private foundations   |                             |                  |   |   |                                     |                                  |                          |
| 985                                | 12,979                      | 8,610            | 8,014                                       | 595   | 256                                 | 115,868                          | 8,872                    |
| 986                                | 16,255                      | 9,902            | 9,258                                       | 644   | 294                                 | 143,441                          | 10,254                   |
| 987                                | 10,717                      | 10,558           | 9,856                                       | 701   | 253                                 | 150,261                          | 10,836                   |
| 988                                | 8,499                       | 11,109           | 10,313                                      | 796   | 199                                 | 151,176                          | 11,474                   |
| 989                                | 11,385                      | 11,811           | 10,916                                      | 895   | 224<br>202                          | 166,097                          | 12,103                   |
| 990<br>991                         | 8,720<br>8,780              | 12,317<br>13,447 | 11,375<br>12,387                            | 942<br>1,061                                | 202                                 | 171,280<br>183,950               | 12,613<br>13,926         |
| 992                                | 10,187                      | 13,637           | 12,506                                      | 1,132                                       | 231                                 | 194,099                          | 14,122                   |
| 993                                | 11,050                      | 14,675           | 13,517                                      | 1,158                                       | 246                                 | 204,073                          | 15,063                   |
| 994                                | 10,905                      | 15,067           | 13,849                                      | 1,219                                       | 222                                 | 205,228                          | 15,420                   |
| 995                                | 14,476                      | 15,484           | 14,140                                      | 1,344                                       | 320                                 | 231,606                          | 15,894                   |
| 996                                | 30,841                      | 18,021           | 16,537                                      | 1,484                                       | 416                                 | 267,541                          | 18,460                   |
| 997                                | 35,603                      | 19,764           | 18,186                                      | 1,578                                       | 559                                 | 320,200                          | 20,333                   |
| 998                                | 35,565                      | 23,346           | 21,526                                      | 1,820                                       | 569                                 | 370,086                          | 24,050                   |
| 999                                | 48,408                      | 27,243           | 24,970                                      | 2,273                                       | 767                                 | 427,107                          | 28,014                   |
| 2000                               | 35,718                      | 31,817           | 29,074                                      | 2,743                                       | 658                                 | 461,294                          | 32,681                   |
| 2001                               | 9,205<br>-6,419             | 30,875<br>29,334 | 28,357<br>26,787                            | 2,519<br>2,547                              | 318<br>236                          | 425,428<br>387,649               | 31,840<br>30,193         |
| 2003                               | 12,714                      | 29,662           | 26,873                                      | 2,547                                       | 326                                 | 398,186                          | 30,676                   |
| 2004                               | 20,865                      | 29,803           | 27,074                                      | 2,729                                       | 456                                 | 427,732                          | 30,493                   |
| Operating private foundations      | 10,000                      | 10,000           | 2.,0  | _,0   |                                     |                                  |                          |
| 1985                               | 1,233                       | 1,105            | 105   | 1,001                                       | 7                                   | 10,400                           | 1,415                    |
| 986                                | 1,645                       | 856              | 136   | 720   | 5                                   | 11,600                           | 1,503                    |
| 987                                | 1,103                       | 931              | 124   | 807   | 6                                   | 11,337                           | 1,298                    |
| 988                                | 991                         | 997              | 125   | 872   | 5                                   | 11,384                           | 1,304                    |
| 989                                | 1,042                       | 949              | 104   | 845   | 6                                   | 11,782                           | 1,376                    |
| 990                                | 1,634                       | 1,185            | 104   | 1,081                                       | 6                                   | 11,638                           | 1,494                    |
| 991<br>992                         | 963<br>1,139                | 1,162            | 265<br>266                                  | 897<br>1,040                                | 5                                   | 13,140<br>13,669                 | 1,536<br>1,635           |
| 993                                | 1,139                       | 1,359            | 190   | 1,169                                       | 6                                   | 13,968                           | 1,035                    |
| 994                                | 2,190                       | 1,658            | 411   | 1,247                                       | 6                                   | 15,468                           | 2,214                    |
| 995                                | 1,711                       | 1,637            | 420   | 1,217                                       | 12                                  | 17,912                           | 2,288                    |
| 1996                               | 2,268                       | 1,662            | 392   | 1,270                                       | 14                                  | 18,464                           | 2,353                    |
| 997                                | 2,301                       | 2,116            | 649   | 1,467                                       | 17                                  | 20,867                           | 2,590                    |
| 998                                | 2,835                       | 1,951            | 486   | 1,464                                       | 25                                  | 22,692                           | 2,496                    |
| 1999                               | 6,832                       | 2,275            | 479   | 1,796                                       | 49                                  | 28,164                           | 2,847                    |
| 2000                               | 2,986                       | 3,085            | 1,108                                       | 1,977                                       | 26                                  | 30,155                           | 3,951                    |
| 2001                               | -9                          | 3,010            | 916   | 2,094                                       | 9                                   | 27,857                           | 3,508                    |
| 2002                               | -536                        | 2,641            | 857   | 1,784                                       | 9                                   | 21,027                           | 3,137                    |
| 2003                               | 963                         | 2,297            | 567   | 1,730                                       | 12                                  | 22,647                           | 3,055                    |
| 2004                               | 1,251                       | 2,323            | 551   | 1,771                                       | 12                                  | 23,467                           | 2,993                    |

[1] Noncharitable-use assets, also known as net investment assets, are calculated based on the value of assets not used for charitable purposes.

NOTES: Data were adjusted based on the chain-type price index for Gross Domestic Product as reported by the U.S. Department of Commerce, Bureau of Economic Analysis.

Tax Year 2004 is used as the base year for these adjustments. Detail may not add to totals because of rounding.

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# Table 5. Excise Tax Data Reported by Private Foundations and Associated Individuals, Calendar Years 2003-2006, in Current Dollars

[All money amount are in current whole dollars]

|                                 | 20                       | 03        | 20                    | 04        | 20                    | 05        | 2006                  |           |  |
|---------------------------------|--------------------------|-----------|-----------------------|-----------|-----------------------|-----------|-----------------------|-----------|--|
| Item                            | Number of<br>returns [1] | Amount    | Number of returns [1] | Amount    | Number of returns [1] | Amount    | Number of returns [1] | Amount    |  |
|                                 | (1)                      | (2)       | (3)                   | (4)       | (5)                   | (6)       | (7)                   | (8)       |  |
| Total tax [2]                   | 1,681                    | 4,156,692 | 1,651                 | 7,246,679 | 1,658                 | 7,726,515 | 1,759                 | 5,316,852 |  |
| Individual tax on self-dealing  | 119                      | 400,275   | 127                   | 413,501   | 144                   | 3,094,172 | 159                   | 2,113,878 |  |
| Tax on undistributed income     | 1,549                    | 3,538,275 | 1,476                 | 5,542,236 | 1,463                 | 4,200,471 | 1,529                 | 2,990,274 |  |
| Tax on taxable expenditures     | 53                       | 277,420   | 53                    | 1,035,659 | 50                    | 364,082   | 77                    | 145,874   |  |
| Tax on excess business holdings | 4                        | 96,081    | 4                     | 269,112   | 4                     | 56,948    | 7                     | 65,682    |  |

[1] The total number of returns may not equal the sum of the number of returns for each tax, as an organization or individual filer may report more than one type of tax per return. Additionally, individual filers may be included on returns filed by organizations.

[2] The total amount of tax may not equal the sum of the amounts for each tax, as certain excise taxes have been excluded to prevent disclosure of individual taxpayer data.

NOTE: Data represent information from Forms 4720 filed by organizations or associated individuals who identified themselves as Form 990-PF filers. These data generally represent private foundations and associated individuals, but include information reported by nonexempt charitable trusts that are treated as private foundations for tax purposes.

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# Table 6. Exempt Organization Business Income Tax Returns, Selected Financial Data, in Current Dollars,Tax Years 1990-2004

[All figures are estimates based on samples-money amounts are in millions of current dollars]

|          |                   |   |                     | All organizations  | ;  |         |   |              |
|----------|-------------------|---|---------------------|--|--|---------|---|--------------|
| Tax year | Number of returns | Gross<br>unrelated<br>business<br>income<br>(UBI) | Total<br>deductions | Unrelated<br>business<br>taxable<br>income (less<br>deficit) | Unrelated<br>business<br>taxable<br>income<br>(UBTI) | Deficit | Unrelated<br>business<br>income tax<br>(UBIT) | Total tax [1 |
|          | (1)               | (2)   | (3)                 | (4)  | (5)  | (6)     | (7)   | (8)          |
| 1990     | 31,091            | 3,511   | 3,513               | -2   | 389  | 391     | 99  | 99           |
| 1991     | 32,690            | 3,385   | 3,333               | 52   | 431  | 379     | 117   | 117          |
| 1992     | 31,122            | 4,069   | 3,960               | 109  | 486  | 377     | 132   | 132          |
| 1993     | 32,638            | 4,694   | 4,479               | 215  | 604  | 388     | 180   | 181          |
| 1994     | 35,657            | 5,380   | 5,117               | 263  | 643  | 380     | 191   | 195          |
| 1995     | 36,394            | 6,280   | 5,787               | 493  | 893  | 400     | 277   | 277          |
| 1996     | 40,621            | 7,295   | 6,619               | 676  | 1,170  | 494     | 372   | 373          |
| 1997     | 39,302            | 7,809   | 6,903               | 906  | 1,375  | 469     | 418   | 423          |
| 1998     | 46,208            | 7,585   | 6,484               | 1,100  | 1,670  | 569     | 506   | 464          |
| 1999     | 42,151            | 7,722   | 6,835               | 887  | 1,485  | 598     | 423   | 422          |
| 2000     | 38,567            | 8,413   | 7,703               | 710  | 1,427  | 717     | 406   | 403          |
| 2001     | 35,540            | 7,900   | 7,883               | 18   | 792  | 774     | 226   | 222          |
| 2002     | 35,103            | 7,776   | 7,922               | -146   | 647  | 793     | 194   | 193          |
| 2003     | 36,064            | 8,436   | 8,413               | 23   | 780  | 757     | 220   | 221          |
| 2004     | 38,040            | 9,492   | 8,980               | 512  | 1,288  | 776     | 365   | 368          |
|          |                   |   | Public ch           | arities and private  | foundations  |         |   |              |
| Tax year | Number of returns | Gross<br>unrelated<br>business<br>income<br>(UBI) | Total<br>deductions | Unrelated<br>business<br>taxable<br>income (less<br>deficit) | Unrelated<br>business<br>taxable<br>income<br>(UBTI) | Deficit | Unrelated<br>business<br>income tax<br>(UBIT) | Total tax [1 |
|          | (1)               | (2)   | (3)                 | (4)  | (5)  | (6)     | (7)   | (8)          |
| 1990     | 7,493             | 1,803   | 1,886               | -83  | 116  | 199     | 33  | 33           |
| 1991     | 7,846             | 1,643   | 1,717               | -74  | 141  | 215     | 40  | 41           |
| 1992     | 8,666             | 2,312   | 2,392               | -80  | 162  | 242     | 47  | 47           |
| 1993     | 9,246             | 2,540   | 2,618               | -78  | 187  | 266     | 55  | 55           |
| 1994     | 9,277             | 3,120   | 3,188               | -68  | 219  | 287     | 65  | 65           |
| 1995     | 9,903             | 3,583   | 3,672               | -89  | 202  | 291     | 61  | 59           |
| 1996     | 10,407            | 4,017   | 4,049               | -32  | 299  | 331     | 94  | 94           |
| 1997     | 10,614            | 4,179   | 4,194               | -15  | 337  | 352     | 105   | 103          |
| 1998     | 10,898            | 4,127   | 3,907               | 220  | 655  | 435     | 216   | 175          |
| 1999     | 11,614            | 4,002   | 4,053               | -50  | 389  | 439     | 119   | 119          |
| 2000     | 11,497            | 4,780   | 4,829               | -49  | 469  | 518     | 149   | 146          |
| 2001     | 12,618            | 4,812   | 5,080               | -268   | 292  | 560     | 86  | 85           |
| 2002     | 12,803            | 4,721   | 5,006               | -285   | 289  | 574     | 87  | 86           |
| ~~~~     | 1 10 - 11         |   | - 004               | 400  |  |         | 400   | 400          |

[1] Total tax takes into account the unrelated business income tax, minus any tax credits, plus any other types of tax due.

5,001

5,388

4,833

5,501

NOTES: Forms 990-T with gross unrelated business income below \$1,000 in current dollars, the filing threshold, are excluded from these statistics. Detail may not add to totals because of rounding.

-168

112

352

636

520

524

102

191

103

192

2003

2004

13,511

12,395

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# Table 7. Exempt Organization Business Income Tax Returns: Selected Financial Data, in Constant Dollars, Tax Years 1990-2004

[All figures are estimates based on sample-money amounts are in millions of constant 2004 dollars]

|          |                   |   |                     | All organizations  |  |         |   |               |
|----------|-------------------|---|---------------------|--|--|---------|---|---------------|
| Tax year | Number of returns | Gross<br>unrelated<br>business<br>income<br>(UBI) | Total<br>deductions | Unrelated<br>business<br>taxable<br>income (less<br>deficit) | Unrelated<br>business<br>taxable<br>income<br>(UBTI) | Deficit | Unrelated<br>business<br>income tax<br>(UBIT) | Total tax [1] |
|          | (1)               | (2)   | (3)                 | (4)  | (5)  | (6)     | (7)   | (8)           |
| 1990     | 31,091            | 4,708   | 4,711               | -3   | 522  | 524     | 133   | 133           |
| 1991     | 32,690            | 4,387   | 4,320               | 67   | 559  | 491     | 152   | 152           |
| 1992     | 31,122            | 5,155   | 5,017               | 138  | 616  | 478     | 167   | 167           |
| 1993     | 32,638            | 5,811   | 5,545               | 266  | 748  | 480     | 223   | 224           |
| 1994     | 35,657            | 6,526   | 6,207               | 319  | 780  | 461     | 232   | 237           |
| 1995     | 36,394            | 7,461   | 6,875               | 586  | 1,061  | 475     | 329   | 329           |
| 1996     | 40,621            | 8,506   | 7,718               | 788  | 1,364  | 576     | 434   | 435           |
| 1997     | 39,302            | 8,957   | 7,918               | 1,039  | 1,577  | 538     | 479   | 485           |
| 1998     | 46,208            | 8,609   | 7,359               | 1,249  | 1,895  | 646     | 574   | 527           |
| 1999     | 42,151            | 8,633   | 7,642               | 992  | 1,660  | 669     | 473   | 472           |
| 2000     | 38,567            | 9,212   | 8,435               | 777  | 1,563  | 785     | 445   | 441           |
| 2001     | 35,540            | 8,445   | 8,427               | 19   | 847  | 827     | 242   | 237           |
| 2002     | 35,103            | 8,173   | 8,326               | -153   | 680  | 833     | 204   | 203           |
| 2003     | 36,064            | 8,681   | 8,657               | 24   | 803  | 779     | 226   | 227           |
| 2004     | 38,040            | 9,492   | 8,980               | 512  | 1,288  | 776     | 365   | 368           |
|          |                   |   | Public ch           | arities and private  | foundations  |         |   |               |
| Tax year | Number of returns | Gross<br>unrelated<br>business<br>income<br>(UBI) | Total<br>deductions | Unrelated<br>business<br>taxable<br>income (less<br>deficit) | Unrelated<br>business<br>taxable<br>income<br>(UBTI) | Deficit | Unrelated<br>business<br>income tax<br>(UBIT) | Total tax [1] |

| -    | returns | income<br>(UBI) | deductions | income (less deficit) | income<br>(UBTI) |     | (UBIT) |     |
|------|---------|-----------------|------------|-----------------------|------------------|-----|--------|-----|
|      | (1)     | (2)             | (3)        | (4)                   | (5)              | (6) | (7)    | (8) |
| 1990 | 7,493   | 2,418           | 2,529      | -111                  | 156              | 267 | 44     | 44  |
| 1991 | 7,846   | 2,129           | 2,225      | -96                   | 183              | 279 | 52     | 53  |
| 1992 | 8,666   | 2,929           | 3,031      | -101                  | 205              | 307 | 60     | 60  |
| 1993 | 9,246   | 3,241           | 3,241      | -97                   | 232              | 328 | 68     | 68  |
| 1994 | 9,277   | 3,785           | 3,867      | -82                   | 266              | 348 | 79     | 79  |
| 1995 | 9,903   | 4,257           | 4,362      | -106                  | 240              | 346 | 72     | 70  |
| 1996 | 10,407  | 4,684           | 4,721      | -37                   | 349              | 386 | 110    | 110 |
| 1997 | 10,614  | 4,793           | 4,811      | -17                   | 387              | 404 | 120    | 118 |
| 1998 | 10,898  | 4,684           | 4,434      | 250                   | 743              | 494 | 245    | 199 |
| 1999 | 11,614  | 4,474           | 4,531      | -56                   | 435              | 491 | 133    | 133 |
| 2000 | 11,497  | 5,234           | 5,288      | -54                   | 514              | 567 | 163    | 160 |
| 2001 | 12,618  | 5,144           | 5,431      | -286                  | 312              | 599 | 92     | 91  |
| 2002 | 12,803  | 4,962           | 5,261      | -300                  | 304              | 603 | 91     | 90  |
| 2003 | 13,511  | 4,973           | 5,146      | -173                  | 362              | 535 | 106    | 105 |
| 2004 | 12,395  | 5,501           | 5,388      | 112                   | 636              | 524 | 192    | 191 |

[1] Total tax takes into account the unrelated business income tax, minus any tax credits, plus any other types of tax due.

NOTES: Forms 990-T with gross unrelated business income below \$1,000 in current dollars, the annual filing threshold, are excluded from these statistics. Data were adjusted based on the chain-type price index for Gross Domestic Product as reported by the U.S. Department of Commerce, Bureau of Economic Analysis. Tax Year 2004 is used as the base year for these adjustments. Detail may not add to totals because of rounding.